List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Distributional preferences explain individual behavior across games and time. Games and Economic Behavior, 2021, 128, 231-255.	0.8	9
2	Disincentives from redistribution: evidence on a dividend of democracy. European Economic Review, 2021, 136, 103749.	2.3	4
3	Equal opportunities for all? How income redistribution promotes support for economic inclusion. Journal of Economic Behavior and Organization, 2021, 190, 390-407.	2.0	6
4	Risking Other People's Money: Experimental Evidence on the Role of Incentives and Personality Traits. Scandinavian Journal of Economics, 2020, 122, 648-674.	1.4	12
5	Robust inference in risk elicitation tasks. Journal of Risk and Uncertainty, 2020, 61, 195-209.	1.5	17
6	The dark side of the vote: Biased voters, social information, and information aggregation through majority voting. Games and Economic Behavior, 2019, 113, 461-481.	0.8	7
7	Voter motivation and the quality of democratic choice. Games and Economic Behavior, 2019, 116, 241-259.	0.8	3
8	Thinking fast, thinking badly. Economics Letters, 2018, 162, 41-44.	1.9	13
9	The Price of Prejudice. American Economic Journal: Applied Economics, 2018, 10, 40-63.	2.9	27
10	Work Motivation and Teams. SSRN Electronic Journal, 2018, , .	0.4	0
11	Choosing a public-spirited leader: An experimental investigation of political selection. Journal of Economic Behavior and Organization, 2017, 144, 204-218.	2.0	6
12	Thinking Fast, Thinking Badly. SSRN Electronic Journal, 2017, , .	0.4	0
13	Deciding for Others Reduces Loss Aversion. Management Science, 2016, 62, 29-36.	4.1	131
14	Medical insurance and free choice of physician shape patient overtreatment: A laboratory experiment. Journal of Economic Behavior and Organization, 2016, 131, 78-105.	2.0	43
15	Judicial error and cooperation. European Economic Review, 2016, 89, 372-388.	2.3	19
16	Price competition and reputation in markets for experience goods: an experimental study. RAND Journal of Economics, 2016, 47, 99-117.	2.3	30
17	RISK AVERSION RELATES TO COGNITIVE ABILITY: PREFERENCES OR NOISE?. Journal of the European Economic Association, 2016, 14, 1129-1154.	3.5	129
18	PREDICTING LOTTO NUMBERS: A NATURAL EXPERIMENT ON THE GAMBLER'S FALLACY AND THE HOT-HAND FALLACY Journal of the European Economic Association, 2016, 14, 584-607	3.5	40

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19	Fairness is intuitive. Experimental Economics, 2016, 19, 727-740.	2.1	70
20	Personality Traits and the Gender Gap in Ideology. Studies in Political Economy, 2016, , 153-185.	0.2	3
21	Corruption in Committees: An Experimental Study of Information Aggregation through Voting. Journal of Public Economic Theory, 2015, 17, 553-579.	1.1	4
22	State or nature? Endogenous formal versus informal sanctions in the voluntary provision of public goods. Experimental Economics, 2015, 18, 38-65.	2.1	68
23	Medical Insurance and Free Choice of Physician Shape Patient Overtreatment: A Laboratory Experiment. SSRN Electronic Journal, 2014, , .	0.4	Ο
24	Corruption in Committees: An Experimental Study of Information Aggregation through Voting. SSRN Electronic Journal, 2014, , .	0.4	0
25	Fairness is Intuitive. SSRN Electronic Journal, 2014, , .	0.4	5
26	Self-Organization for Collective Action: An Experimental Study of Voting on Sanction Regimes. Review of Economic Studies, 2014, 81, 301-324.	5.4	137
27	Does Money Illusion Matter?: Reply. American Economic Review, 2014, 104, 1063-1071.	8.5	20
28	Competition, Cooperation and Collective Choice. Economic Journal, 2014, 124, F163-F195.	3.6	33
29	Second thoughts on free riding. Economics Letters, 2014, 122, 136-139.	1.9	59
30	Discriminatory taxes are unpopular—Even when they are efficient and distributionally fair. Journal of Economic Behavior and Organization, 2014, 108, 463-476.	2.0	7
31	Give and take in dictator games. Economics Letters, 2013, 118, 280-283.	1.9	74
32	Risk Aversion Relates to Cognitive Ability: Fact or Fiction?. SSRN Electronic Journal, 2013, , .	0.4	5
33	Inequality aversion and voting on redistribution. European Economic Review, 2012, 56, 1406-1421.	2.3	42
34	Money Illusion and Nominal Inertia in Experimental Asset Markets. Journal of Behavioral Finance, 2012, 13, 27-37.	1.7	34
35	The gambler's fallacy and gender. Journal of Economic Behavior and Organization, 2012, 83, 118-124.	2.0	29
36	Competition fosters trust. Games and Economic Behavior, 2012, 76, 195-209.	0.8	99

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37	The Dark Side of the Vote - Biased Voters, Social Information, and Information Aggregation Through Majority Voting. SSRN Electronic Journal, 2012, , .	0.4	2
38	Microfoundations of social capital. Journal of Public Economics, 2012, 96, 635-643.	4.3	138
39	Let the experts decide? Asymmetric information, abstention, and coordination in standing committees. Games and Economic Behavior, 2011, 72, 485-509.	0.8	32
40	Self-Organization for Collective Action: An Experimental Study of Voting on Formal, Informal, and No Sanction Regimes. SSRN Electronic Journal, 2011, , .	0.4	6
41	Income and Ideology: How Personality Traits, Cognitive Abilities, and Education Shape Political Attitudes. SSRN Electronic Journal, 2011, , .	0.4	12
42	State or Nature? Formal vs. Informal Sanctioning in the Voluntary Provision of Public Goods. SSRN Electronic Journal, 2011, , .	0.4	6
43	Predicting Lotto Numbers. SSRN Electronic Journal, 2011, , .	0.4	4
44	The Gamblerâ \in Ms Fallacy and Gender. SSRN Electronic Journal, 2011, , .	0.4	1
45	Are we taxing ourselves?. Journal of Public Economics, 2011, 95, 164-176.	4.3	46
46	Public goods and voting on formal sanction schemes. Journal of Public Economics, 2011, 95, 1213-1222.	4.3	134
47	Voting on Thresholds for Public Goods: Experimental Evidence. FinanzArchiv, 2010, 66, 34.	0.6	16
48	Everyone is a winner: Promoting cooperation through all-can-win intergroup competition. European Journal of Political Economy, 2010, 26, 25-35.	1.8	32
49	Public Goods and Voting on Formal Sanction Schemes: An Experiment. SSRN Electronic Journal, 2010, , .	0.4	11
50	Consumer networks and firm reputation: A first experimental investigation. Economics Letters, 2010, 108, 242-244.	1.9	22
51	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. Econometrica, 2008, 76, 353-394.	4.2	107
52	Money Illusion and Nominal Inertia in Experimental Asset Markets. SSRN Electronic Journal, 2008, , .	0.4	6
53	Everyone is a Winner: Promoting Cooperation through Non-Rival Intergroup Competition. SSRN Electronic Journal, 2008, , .	0.4	Ο
54	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. Econometrica, 2008, 76, 353-394.	4.2	16

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55	Money Illusion and the Market. Science, 2007, 317, 1042-1043.	12.6	21
56	Reciprocity, social ties, and competition in markets for experience goods. Journal of Socio-Economics, 2007, 36, 191-203.	1.0	11
57	Pure redistribution and the provision of public goods. Economics Letters, 2007, 95, 334-338.	1.9	10
58	Money illusion and coordination failure. Games and Economic Behavior, 2007, 58, 246-268.	0.8	67
59	A little fairness may induce a lot of redistribution in democracy. European Economic Review, 2006, 50, 469-485.	2.3	120
60	Competition Fosters Trust. SSRN Electronic Journal, 2006, , .	0.4	22
61	Achieving Compliance when Legal Sanctions are Non-deterrent*. Scandinavian Journal of Economics, 2006, 108, 135-156.	1.4	308
62	Cournot Competition and Hit-and-Run Entry and Exit in a Teaching Experiment. Journal of Economic Education, 2006, 37, 418-430.	1.3	11
63	Individual Irrationality and Aggregate Outcomes. Journal of Economic Perspectives, 2005, 19, 43-66.	5.9	144
64	To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. Economica, 2005, 72, 1-16.	1.6	61
65	Tax liability side equivalence in gift-exchange labor markets. Journal of Public Economics, 2005, 89, 2369-2382.	4.3	31
66	The diffusion of policy innovations -an experimental investigation. Journal of Evolutionary Economics, 2005, 15, 423-442.	1.7	19
67	Testing the Mill hypothesis of fiscal illusion. Public Choice, 2005, 122, 39-68.	1.7	102
68	Micro Evidence on the Adjustment of Sticky-Price Goods: It's how Often, Not how Much. SSRN Electronic Journal, 2005, , .	0.4	11
69	Individual Irrationality and Aggregate Outcomes. SSRN Electronic Journal, 2005, , .	0.4	8
70	Learning Trust. Journal of the European Economic Association, 2005, 3, 322-329.	3.5	44
71	Expectations and the Effects of Money Illusion. , 2005, , 155-180.		5
72	Learning Trust. Journal of the European Economic Association, 2005, 3, 322-329.	3.5	21

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73	Money Illusion and Coordination Failure. SSRN Electronic Journal, 2004, , .	0.4	27
74	Testing the Mill Hypothesis of Fiscal Illusion. SSRN Electronic Journal, 2004, , .	0.4	11
75	Cournot Competition, Contestability, and Hit-and-Run Entry and Exit in a Teaching Experiment. SSRN Electronic Journal, 2004, , .	0.4	0
76	Public Goods and Private Wants: A Psychological Approach to Government Spending. Economic Journal, 2004, 114, F361-F363.	3.6	0
77	Voting when money and morals conflict: an experimental test of expressive voting. Journal of Public Economics, 2004, 88, 1645-1664.	4.3	133
78	Do institutions promote rationality?. Journal of Economic Behavior and Organization, 2004, 54, 337-350.	2.0	37
79	Price rigidity in customer markets. Journal of Economic Behavior and Organization, 2004, 55, 575-593.	2.0	29
80	The Diffusion of Policy Innovations. An Experimental Investigation. SSRN Electronic Journal, 2003, , .	0.4	1
81	Price Rigidity in Customer Markets. SSRN Electronic Journal, 2003, , .	0.4	5
82	To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. SSRN Electronic Journal, 2002, , .	0.4	4
83	Do Institutions Promote Rationality? An Experimental Study of the Three-door Anomaly. SSRN Electronic Journal, 2002, , .	0.4	12
84	Tax Evasion and Voting: An Experimental Analysis. Kyklos, 2002, 55, 197-221.	1.4	176
85	Ursachen nominaler RigiditÃæn. , 2002, , 89-105.		0
86	Does Money Illusion Matter?. American Economic Review, 2001, 91, 1239-1262.	8.5	302
87	Does Money Illusion Matter? An Experimental Approach. SSRN Electronic Journal, 2000, , .	0.4	6
88	Money illusion. Lecture Notes in Economics and Mathematical Systems, 1999, , 22-35.	0.3	0
89	Money Illusion and Strategic Complementarity as Causes of Monetary Non-Neutrality. Lecture Notes in Economics and Mathematical Systems, 1999, , .	0.3	1
90	Environmental impairment liability as an instrument of environmental policy. Ecological Economics, 1994, 11, 43-56.	5.7	12

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91	Environmental risk internalization through capital markets (ERICAM): The case of nuclear power. International Review of Law and Economics, 1993, 13, 431-444.	0.8	39
92	Inequality Aversion and Voting on Redistribution. SSRN Electronic Journal, 0, , .	0.4	4
93	The Dark Side of the Vote: Biased Voters, Social Information, and Information Aggregation Through Majority Voting. SSRN Electronic Journal, 0, , .	0.4	0
94	Give and Take in Dictator Games. SSRN Electronic Journal, 0, , .	0.4	5
95	Deciding for Others Reduces Loss Aversion. SSRN Electronic Journal, 0, , .	0.4	5
96	Money Illusion and Household Finance. SSRN Electronic Journal, 0, , .	0.4	1
97	Choosing a Public-Spirited Leader. An Experimental Investigation of Political Selection. SSRN Electronic Journal, 0, , .	0.4	0
98	Disincentives from Redistribution: Evidence on a Dividend of Democracy. SSRN Electronic Journal, 0, , .	0.4	2
99	Tax Salience, Voting, and Deliberation. SSRN Electronic Journal, O, , .	0.4	5
100	Let the Experts Decide? Asymmetric Information, Abstention, and Coordination in Standing Committees. SSRN Electronic Journal, 0, , .	0.4	6
101	Microfoundations of Social Capital. SSRN Electronic Journal, 0, , .	0.4	27
102	'At Least I Didn't Lose Money' - Nominal Loss Aversion Shapes Evaluations of Housing Transactions. SSRN Electronic Journal, 0, , .	0.4	8
103	Voting when Money and Morals Conflict: An Experimental Test of Expressive Voting. SSRN Electronic Journal, 0, , .	0.4	6
104	Robust Inference in Risk Elicitation Tasks. SSRN Electronic Journal, 0, , .	0.4	1
105	Distributional Preferences Explain Individual Behavior Across Games and Time. SSRN Electronic Journal, O, , .	0.4	3
106	Limited Rationality and Strategic Interaction - The Impact of the Strategic Environment on Nominal Inertia. SSRN Electronic Journal, 0, , .	0.4	14
107	Tax Liability Side Equivalence in Gift-Exchange Labor Markets. SSRN Electronic Journal, 0, , .	0.4	7
108	Reciprocity, Social Ties, and Competition in Markets for Experience Goods. SSRN Electronic Journal, 0,	0.4	3

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109	Pricing and Trust. SSRN Electronic Journal, 0, , .	0.4	10
110	A Little Fairness May Induce a Lot of Redistribution in Democracy. SSRN Electronic Journal, 0, , .	0.4	9
111	Staying on the Dole. SSRN Electronic Journal, 0, , .	0.4	0
112	Voting on Thresholds for Public Goods: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	3
113	Serving the Public Interest. SSRN Electronic Journal, 0, , .	0.4	1
114	Competition, Cooperation, and Collective Choice. SSRN Electronic Journal, 0, , .	0.4	2
115	Second Thoughts on Free Riding. SSRN Electronic Journal, 0, , .	0.4	3
116	Discriminatory Taxes are Unpopular - Even When They are Efficient and Distributionally Fair. SSRN Electronic Journal, 0, , .	0.4	0
117	The Price of Prejudice. SSRN Electronic Journal, 0, , .	0.4	1
118	Judicial Error and Cooperation. SSRN Electronic Journal, 0, , .	0.4	0
119	Personality Traits and the Gender Gap in Ideology. SSRN Electronic Journal, 0, , .	0.4	0
120	Equal Opportunities for All? How Income Redistribution Promotes Support for Economic Inclusion. SSRN Electronic Journal, 0, , .	0.4	0