

# Jean-Robert Tyran

## List of Publications by Year in descending order

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Version: 2024-02-01

120  
papers

3,721  
citations

201385

27  
h-index

174990

52  
g-index

127  
all docs

127  
docs citations

127  
times ranked

1713  
citing authors

#	ARTICLE	IF	CITATIONS
1	Distributional preferences explain individual behavior across games and time. <i>Games and Economic Behavior</i> , 2021, 128, 231-255.	0.4	9
2	Disincentives from redistribution: evidence on a dividend of democracy. <i>European Economic Review</i> , 2021, 136, 103749.	1.2	4
3	Equal opportunities for all? How income redistribution promotes support for economic inclusion. <i>Journal of Economic Behavior and Organization</i> , 2021, 190, 390-407.	1.0	6
4	Risking Other People's Money: Experimental Evidence on the Role of Incentives and Personality Traits. <i>Scandinavian Journal of Economics</i> , 2020, 122, 648-674.	0.7	12
5	Robust inference in risk elicitation tasks. <i>Journal of Risk and Uncertainty</i> , 2020, 61, 195-209.	0.8	17
6	The dark side of the vote: Biased voters, social information, and information aggregation through majority voting. <i>Games and Economic Behavior</i> , 2019, 113, 461-481.	0.4	7
7	Voter motivation and the quality of democratic choice. <i>Games and Economic Behavior</i> , 2019, 116, 241-259.	0.4	3
8	Thinking fast, thinking badly. <i>Economics Letters</i> , 2018, 162, 41-44.	0.9	13
9	The Price of Prejudice. <i>American Economic Journal: Applied Economics</i> , 2018, 10, 40-63.	1.5	27
10	Work Motivation and Teams. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0
11	Choosing a public-spirited leader: An experimental investigation of political selection. <i>Journal of Economic Behavior and Organization</i> , 2017, 144, 204-218.	1.0	6
12	Thinking Fast, Thinking Badly. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	0
13	Deciding for Others Reduces Loss Aversion. <i>Management Science</i> , 2016, 62, 29-36.	2.4	131
14	Medical insurance and free choice of physician shape patient overtreatment: A laboratory experiment. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 78-105.	1.0	43
15	Judicial error and cooperation. <i>European Economic Review</i> , 2016, 89, 372-388.	1.2	19
16	Price competition and reputation in markets for experience goods: an experimental study. <i>RAND Journal of Economics</i> , 2016, 47, 99-117.	1.3	30
17	RISK AVERSION RELATES TO COGNITIVE ABILITY: PREFERENCES OR NOISE?. <i>Journal of the European Economic Association</i> , 2016, 14, 1129-1154.	1.9	129
18	PREDICTING LOTTO NUMBERS: A NATURAL EXPERIMENT ON THE GAMBLER'S FALLACY AND THE HOT-HAND FALLACY. <i>Journal of the European Economic Association</i> , 2016, 14, 584-607.	1.9	40

#	ARTICLE	IF	CITATIONS
19	Fairness is intuitive. <i>Experimental Economics</i> , 2016, 19, 727-740.	1.0	70
20	Personality Traits and the Gender Gap in Ideology. <i>Studies in Political Economy</i> , 2016, , 153-185.	0.2	3
21	Corruption in Committees: An Experimental Study of Information Aggregation through Voting. <i>Journal of Public Economic Theory</i> , 2015, 17, 553-579.	0.6	4
22	State or nature? Endogenous formal versus informal sanctions in the voluntary provision of public goods. <i>Experimental Economics</i> , 2015, 18, 38-65.	1.0	68
23	Medical Insurance and Free Choice of Physician Shape Patient Overtreatment: A Laboratory Experiment. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	0
24	Corruption in Committees: An Experimental Study of Information Aggregation through Voting. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	0
25	Fairness is Intuitive. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	5
26	Self-Organization for Collective Action: An Experimental Study of Voting on Sanction Regimes. <i>Review of Economic Studies</i> , 2014, 81, 301-324.	2.9	137
27	Does Money Illusion Matter?: Reply. <i>American Economic Review</i> , 2014, 104, 1063-1071.	4.0	20
28	Competition, Cooperation and Collective Choice. <i>Economic Journal</i> , 2014, 124, F163-F195.	1.9	33
29	Second thoughts on free riding. <i>Economics Letters</i> , 2014, 122, 136-139.	0.9	59
30	Discriminatory taxes are unpopular—Even when they are efficient and distributionally fair. <i>Journal of Economic Behavior and Organization</i> , 2014, 108, 463-476.	1.0	7
31	Give and take in dictator games. <i>Economics Letters</i> , 2013, 118, 280-283.	0.9	74
32	Risk Aversion Relates to Cognitive Ability: Fact or Fiction?. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	5
33	Inequality aversion and voting on redistribution. <i>European Economic Review</i> , 2012, 56, 1406-1421.	1.2	42
34	Money Illusion and Nominal Inertia in Experimental Asset Markets. <i>Journal of Behavioral Finance</i> , 2012, 13, 27-37.	0.8	34
35	The gambler's fallacy and gender. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 118-124.	1.0	29
36	Competition fosters trust. <i>Games and Economic Behavior</i> , 2012, 76, 195-209.	0.4	99

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37	The Dark Side of the Vote - Biased Voters, Social Information, and Information Aggregation Through Majority Voting. SSRN Electronic Journal, 2012, , .	0.4	2
38	Microfoundations of social capital. Journal of Public Economics, 2012, 96, 635-643.	2.2	138
39	Let the experts decide? Asymmetric information, abstention, and coordination in standing committees. Games and Economic Behavior, 2011, 72, 485-509.	0.4	32
40	Self-Organization for Collective Action: An Experimental Study of Voting on Formal, Informal, and No Sanction Regimes. SSRN Electronic Journal, 2011, , .	0.4	6
41	Income and Ideology: How Personality Traits, Cognitive Abilities, and Education Shape Political Attitudes. SSRN Electronic Journal, 2011, , .	0.4	12
42	State or Nature? Formal vs. Informal Sanctioning in the Voluntary Provision of Public Goods. SSRN Electronic Journal, 2011, , .	0.4	6
43	Predicting Lotto Numbers. SSRN Electronic Journal, 2011, , .	0.4	4
44	The Gambler's Fallacy and Gender. SSRN Electronic Journal, 2011, , .	0.4	1
45	Are we taxing ourselves?. Journal of Public Economics, 2011, 95, 164-176.	2.2	46
46	Public goods and voting on formal sanction schemes. Journal of Public Economics, 2011, 95, 1213-1222.	2.2	134
47	Voting on Thresholds for Public Goods: Experimental Evidence. FinanzArchiv, 2010, 66, 34.	0.2	16
48	Everyone is a winner: Promoting cooperation through all-can-win intergroup competition. European Journal of Political Economy, 2010, 26, 25-35.	1.0	32
49	Public Goods and Voting on Formal Sanction Schemes: An Experiment. SSRN Electronic Journal, 2010, , .	0.4	11
50	Consumer networks and firm reputation: A first experimental investigation. Economics Letters, 2010, 108, 242-244.	0.9	22
51	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. Econometrica, 2008, 76, 353-394.	2.6	107
52	Money Illusion and Nominal Inertia in Experimental Asset Markets. SSRN Electronic Journal, 2008, , .	0.4	6
53	Everyone is a Winner: Promoting Cooperation through Non-Rival Intergroup Competition. SSRN Electronic Journal, 2008, , .	0.4	0
54	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. Econometrica, 2008, 76, 353-394.	2.6	16

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55	Money Illusion and the Market. <i>Science</i> , 2007, 317, 1042-1043.	6.0	21
56	Reciprocity, social ties, and competition in markets for experience goods. <i>Journal of Socio-Economics</i> , 2007, 36, 191-203.	1.0	11
57	Pure redistribution and the provision of public goods. <i>Economics Letters</i> , 2007, 95, 334-338.	0.9	10
58	Money illusion and coordination failure. <i>Games and Economic Behavior</i> , 2007, 58, 246-268.	0.4	67
59	A little fairness may induce a lot of redistribution in democracy. <i>European Economic Review</i> , 2006, 50, 469-485.	1.2	120
60	Competition Fosters Trust. <i>SSRN Electronic Journal</i> , 2006, , .	0.4	22
61	Achieving Compliance when Legal Sanctions are Non-deterrent*. <i>Scandinavian Journal of Economics</i> , 2006, 108, 135-156.	0.7	308
62	Cournot Competition and Hit-and-Run Entry and Exit in a Teaching Experiment. <i>Journal of Economic Education</i> , 2006, 37, 418-430.	0.8	11
63	Individual Irrationality and Aggregate Outcomes. <i>Journal of Economic Perspectives</i> , 2005, 19, 43-66.	2.7	144
64	To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. <i>Economica</i> , 2005, 72, 1-16.	0.9	61
65	Tax liability side equivalence in gift-exchange labor markets. <i>Journal of Public Economics</i> , 2005, 89, 2369-2382.	2.2	31
66	The diffusion of policy innovations -an experimental investigation. <i>Journal of Evolutionary Economics</i> , 2005, 15, 423-442.	0.8	19
67	Testing the Mill hypothesis of fiscal illusion. <i>Public Choice</i> , 2005, 122, 39-68.	1.0	102
68	Micro Evidence on the Adjustment of Sticky-Price Goods: It's how Often, Not how Much. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	11
69	Individual Irrationality and Aggregate Outcomes. <i>SSRN Electronic Journal</i> , 2005, , .	0.4	8
70	Learning Trust. <i>Journal of the European Economic Association</i> , 2005, 3, 322-329.	1.9	44
71	Expectations and the Effects of Money Illusion. , 2005, , 155-180.		5
72	Learning Trust. <i>Journal of the European Economic Association</i> , 2005, 3, 322-329.	1.9	21

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73	Money Illusion and Coordination Failure. SSRN Electronic Journal, 2004, , .	0.4	27
74	Testing the Mill Hypothesis of Fiscal Illusion. SSRN Electronic Journal, 2004, , .	0.4	11
75	Cournot Competition, Contestability, and Hit-and-Run Entry and Exit in a Teaching Experiment. SSRN Electronic Journal, 2004, , .	0.4	0
76	Public Goods and Private Wants: A Psychological Approach to Government Spending. Economic Journal, 2004, 114, F361-F363.	1.9	0
77	Voting when money and morals conflict: an experimental test of expressive voting. Journal of Public Economics, 2004, 88, 1645-1664.	2.2	133
78	Do institutions promote rationality?. Journal of Economic Behavior and Organization, 2004, 54, 337-350.	1.0	37
79	Price rigidity in customer markets. Journal of Economic Behavior and Organization, 2004, 55, 575-593.	1.0	29
80	The Diffusion of Policy Innovations. An Experimental Investigation. SSRN Electronic Journal, 2003, , .	0.4	1
81	Price Rigidity in Customer Markets. SSRN Electronic Journal, 2003, , .	0.4	5
82	To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. SSRN Electronic Journal, 2002, , .	0.4	4
83	Do Institutions Promote Rationality? An Experimental Study of the Three-door Anomaly. SSRN Electronic Journal, 2002, , .	0.4	12
84	Tax Evasion and Voting: An Experimental Analysis. Kyklos, 2002, 55, 197-221.	0.7	176
85	Ursachen nominaler RigiditÄten. , 2002, , 89-105.		0
86	Does Money Illusion Matter?. American Economic Review, 2001, 91, 1239-1262.	4.0	302
87	Does Money Illusion Matter? An Experimental Approach. SSRN Electronic Journal, 2000, , .	0.4	6
88	Money illusion. Lecture Notes in Economics and Mathematical Systems, 1999, , 22-35.	0.3	0
89	Money Illusion and Strategic Complementarity as Causes of Monetary Non-Neutrality. Lecture Notes in Economics and Mathematical Systems, 1999, , .	0.3	1
90	Environmental impairment liability as an instrument of environmental policy. Ecological Economics, 1994, 11, 43-56.	2.9	12

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91	Environmental risk internalization through capital markets (ERICAM): The case of nuclear power. <i>International Review of Law and Economics</i> , 1993, 13, 431-444.	0.5	39
92	Inequality Aversion and Voting on Redistribution. <i>SSRN Electronic Journal</i> , 0, , .	0.4	4
93	The Dark Side of the Vote: Biased Voters, Social Information, and Information Aggregation Through Majority Voting. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
94	Give and Take in Dictator Games. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
95	Deciding for Others Reduces Loss Aversion. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
96	Money Illusion and Household Finance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
97	Choosing a Public-Spirited Leader. An Experimental Investigation of Political Selection. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
98	Disincentives from Redistribution: Evidence on a Dividend of Democracy. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
99	Tax Salience, Voting, and Deliberation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
100	Let the Experts Decide? Asymmetric Information, Abstention, and Coordination in Standing Committees. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
101	Microfoundations of Social Capital. <i>SSRN Electronic Journal</i> , 0, , .	0.4	27
102	'At Least I Didn't Lose Money' - Nominal Loss Aversion Shapes Evaluations of Housing Transactions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8
103	Voting when Money and Morals Conflict: An Experimental Test of Expressive Voting. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
104	Robust Inference in Risk Elicitation Tasks. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
105	Distributional Preferences Explain Individual Behavior Across Games and Time. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
106	Limited Rationality and Strategic Interaction - The Impact of the Strategic Environment on Nominal Inertia. <i>SSRN Electronic Journal</i> , 0, , .	0.4	14
107	Tax Liability Side Equivalence in Gift-Exchange Labor Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	7
108	Reciprocity, Social Ties, and Competition in Markets for Experience Goods. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3

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109	Pricing and Trust. SSRN Electronic Journal, 0, , .	0.4	10
110	A Little Fairness May Induce a Lot of Redistribution in Democracy. SSRN Electronic Journal, 0, , .	0.4	9
111	Staying on the Dole. SSRN Electronic Journal, 0, , .	0.4	0
112	Voting on Thresholds for Public Goods: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	3
113	Serving the Public Interest. SSRN Electronic Journal, 0, , .	0.4	1
114	Competition, Cooperation, and Collective Choice. SSRN Electronic Journal, 0, , .	0.4	2
115	Second Thoughts on Free Riding. SSRN Electronic Journal, 0, , .	0.4	3
116	Discriminatory Taxes are Unpopular - Even When They are Efficient and Distributionally Fair. SSRN Electronic Journal, 0, , .	0.4	0
117	The Price of Prejudice. SSRN Electronic Journal, 0, , .	0.4	1
118	Judicial Error and Cooperation. SSRN Electronic Journal, 0, , .	0.4	0
119	Personality Traits and the Gender Gap in Ideology. SSRN Electronic Journal, 0, , .	0.4	0
120	Equal Opportunities for All? How Income Redistribution Promotes Support for Economic Inclusion. SSRN Electronic Journal, 0, , .	0.4	0