

Jean-Robert Tyran

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

94
papers

2,498
citations

25
h-index

48
g-index

127
ext. papers

3,175
ext. citations

2.2
avg, IF

5.45
L-index

| # | Paper | IF | Citations |
|----|--|-----|-----------|
| 94 | Does Money Illusion Matter?. <i>American Economic Review</i> , 2001 , 91, 1239-1262 | 9.7 | 225 |
| 93 | Achieving Compliance when Legal Sanctions are Non-deterrent*. <i>Scandinavian Journal of Economics</i> , 2006 , 108, 135-156 | 1 | 220 |
| 92 | Tax Evasion and Voting: An Experimental Analysis. <i>Kyklos</i> , 2002 , 55, 197-221 | 1.7 | 135 |
| 91 | Individual Irrationality and Aggregate Outcomes. <i>Journal of Economic Perspectives</i> , 2005 , 19, 43-66 | 9.9 | 102 |
| 90 | Public goods and voting on formal sanction schemes. <i>Journal of Public Economics</i> , 2011 , 95, 1213-1222 | 7 | 101 |
| 89 | Voting when money and morals conflict: an experimental test of expressive voting. <i>Journal of Public Economics</i> , 2004 , 88, 1645-1664 | 7 | 99 |
| 88 | Microfoundations of social capital. <i>Journal of Public Economics</i> , 2012 , 96, 635-643 | 7 | 92 |
| 87 | Self-Organization for Collective Action: An Experimental Study of Voting on Sanction Regimes. <i>Review of Economic Studies</i> , 2014 , 81, 301-324 | 5.6 | 92 |
| 86 | A little fairness may induce a lot of redistribution in democracy. <i>European Economic Review</i> , 2006 , 50, 469-485 | 1.9 | 87 |
| 85 | Deciding for Others Reduces Loss Aversion. <i>Management Science</i> , 2014 , 141223041315002 | 3.9 | 86 |
| 84 | Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. <i>Econometrica</i> , 2008 , 76, 353-394 | 4.9 | 78 |
| 83 | Testing the Mill hypothesis of fiscal illusion. <i>Public Choice</i> , 2005 , 122, 39-68 | 1.4 | 75 |
| 82 | RISK AVERSION RELATES TO COGNITIVE ABILITY: PREFERENCES OR NOISE?. <i>Journal of the European Economic Association</i> , 2016 , 14, 1129-1154 | 3.3 | 72 |
| 81 | Competition fosters trust. <i>Games and Economic Behavior</i> , 2012 , 76, 195-209 | 1.1 | 60 |
| 80 | State or nature? Endogenous formal versus informal sanctions in the voluntary provision of public goods. <i>Experimental Economics</i> , 2015 , 18, 38-65 | 2.1 | 50 |
| 79 | Second thoughts on free riding. <i>Economics Letters</i> , 2014 , 122, 136-139 | 1.3 | 48 |
| 78 | Give and take in dictator games. <i>Economics Letters</i> , 2013 , 118, 280-283 | 1.3 | 46 |

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|----|---|-----|----|
| 77 | Money illusion and coordination failure. <i>Games and Economic Behavior</i> , 2007 , 58, 246-268 | 1.1 | 44 |
| 76 | Fairness is intuitive. <i>Experimental Economics</i> , 2016 , 19, 727-740 | 2.1 | 42 |
| 75 | To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. <i>Economica</i> , 2005 , 72, 1-16 | 1.2 | 42 |
| 74 | Learning Trust. <i>Journal of the European Economic Association</i> , 2005 , 3, 322-329 | 3.3 | 35 |
| 73 | Do institutions promote rationality?: An experimental study of the three-door anomaly. <i>Journal of Economic Behavior and Organization</i> , 2004 , 54, 337-350 | 1.6 | 31 |
| 72 | Inequality aversion and voting on redistribution. <i>European Economic Review</i> , 2012 , 56, 1406-1421 | 1.9 | 30 |
| 71 | Are we taxing ourselves?. <i>Journal of Public Economics</i> , 2011 , 95, 164-176 | 7 | 30 |
| 70 | Environmental risk internalization through capital markets (ERICAM): The case of nuclear power. <i>International Review of Law and Economics</i> , 1993 , 13, 431-444 | 0.8 | 30 |
| 69 | Tax liability side equivalence in gift-exchange labor markets. <i>Journal of Public Economics</i> , 2005 , 89, 2369-2382 | 23 | |
| 68 | Money Illusion and Coordination Failure. <i>SSRN Electronic Journal</i> , 2004 , | 1 | 22 |
| 67 | Price rigidity in customer markets. <i>Journal of Economic Behavior and Organization</i> , 2004 , 55, 575-593 | 1.6 | 22 |
| 66 | Medical insurance and free choice of physician shape patient overtreatment: A laboratory experiment. <i>Journal of Economic Behavior and Organization</i> , 2016 , 131, 78-105 | 1.6 | 22 |
| 65 | Competition, Cooperation and Collective Choice. <i>Economic Journal</i> , 2014 , 124, F163-F195 | 2.9 | 21 |
| 64 | Everyone is a winner: Promoting cooperation through all-can-win intergroup competition. <i>European Journal of Political Economy</i> , 2010 , 26, 25-35 | 2 | 21 |
| 63 | Price competition and reputation in markets for experience goods: an experimental study. <i>RAND Journal of Economics</i> , 2016 , 47, 99-117 | 2 | 21 |
| 62 | Money Illusion and Nominal Inertia in Experimental Asset Markets. <i>Journal of Behavioral Finance</i> , 2012 , 13, 27-37 | 1.9 | 20 |
| 61 | The gambler's fallacy and gender. <i>Journal of Economic Behavior and Organization</i> , 2012 , 83, 118-124 | 1.6 | 20 |
| 60 | Let the experts decide? Asymmetric information, abstention, and coordination in standing committees. <i>Games and Economic Behavior</i> , 2011 , 72, 485-509 | 1.1 | 20 |

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| 59 | PREDICTING LOTTO NUMBERS: A NATURAL EXPERIMENT ON THE GAMBLERS FALLACY AND THE HOT-HAND FALLACY. <i>Journal of the European Economic Association</i> , 2016 , 14, 584-607 | 3.3 | 19 |
| 58 | Learning Trust. <i>Journal of the European Economic Association</i> , 2005 , 3, 322-329 | 3.3 | 18 |
| 57 | Economics. Money illusion and the market. <i>Science</i> , 2007 , 317, 1042-3 | 33.3 | 17 |
| 56 | The Price of Prejudice. <i>American Economic Journal: Applied Economics</i> , 2018 , 10, 40-63 | 5.1 | 16 |
| 55 | Microfoundations of Social Capital. <i>SSRN Electronic Journal</i> , | 1 | 16 |
| 54 | The diffusion of policy innovations -an experimental investigation. <i>Journal of Evolutionary Economics</i> , 2005 , 15, 423-442 | 1.9 | 15 |
| 53 | Consumer networks and firm reputation: A first experimental investigation. <i>Economics Letters</i> , 2010 , 108, 242-244 | 1.3 | 14 |
| 52 | Voting on Thresholds for Public Goods: Experimental Evidence. <i>FinanzArchiv</i> , 2010 , 66, 34 | 1.4 | 14 |
| 51 | Competition Fosters Trust. <i>SSRN Electronic Journal</i> , 2006 , | 1 | 12 |
| 50 | Does Money Illusion Matter?: Reply. <i>American Economic Review</i> , 2014 , 104, 1063-1071 | 9.7 | 11 |
| 49 | Thinking fast, thinking badly. <i>Economics Letters</i> , 2018 , 162, 41-44 | 1.3 | 9 |
| 48 | Cournot Competition and Hit-and-Run Entry and Exit in a Teaching Experiment. <i>Journal of Economic Education</i> , 2006 , 37, 418-430 | 0.8 | 9 |
| 47 | Environmental impairment liability as an instrument of environmental policy. <i>Ecological Economics</i> , 1994 , 11, 43-56 | 5.6 | 9 |
| 46 | Judicial error and cooperation. <i>European Economic Review</i> , 2016 , 89, 372-388 | 1.9 | 9 |
| 45 | Income and Ideology: How Personality Traits, Cognitive Abilities, and Education Shape Political Attitudes. <i>SSRN Electronic Journal</i> , 2011 , | 1 | 8 |
| 44 | Reciprocity, social ties, and competition in markets for experience goods. <i>Journal of Socio-Economics</i> , 2007 , 36, 191-203 | | 8 |
| 43 | Do Institutions Promote Rationality? An Experimental Study of the Three-door Anomaly. <i>SSRN Electronic Journal</i> , 2002 , | 1 | 8 |
| 42 | Micro Evidence on the Adjustment of Sticky-Price Goods: It's how Often, Not how Much. <i>SSRN Electronic Journal</i> , 2005 , | 1 | 8 |

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| 41 | Risking Other People's Money: Experimental Evidence on the Role of Incentives and Personality Traits. <i>Scandinavian Journal of Economics</i> , 2020 , 122, 648-674 | 1 | 7 |
| 40 | Pure redistribution and the provision of public goods. <i>Economics Letters</i> , 2007 , 95, 334-338 | 1.3 | 6 |
| 39 | Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia 2008 , 76, 353 | | 6 |
| 38 | Pricing and Trust. <i>SSRN Electronic Journal</i> , | 1 | 6 |
| 37 | Choosing a public-spirited leader: An experimental investigation of political selection. <i>Journal of Economic Behavior and Organization</i> , 2017 , 144, 204-218 | 1.6 | 5 |
| 36 | Discriminatory taxes are unpopularEven when they are efficient and distributionally fair. <i>Journal of Economic Behavior and Organization</i> , 2014 , 108, 463-476 | 1.6 | 5 |
| 35 | Public Goods and Voting on Formal Sanction Schemes: An Experiment. <i>SSRN Electronic Journal</i> , 2010 , | 1 | 5 |
| 34 | Limited Rationality and Strategic Interaction - The Impact of the Strategic Environment on Nominal Inertia. <i>SSRN Electronic Journal</i> , | 1 | 5 |
| 33 | Money Illusion and Nominal Inertia in Experimental Asset Markets. <i>SSRN Electronic Journal</i> , 2008 , | 1 | 4 |
| 32 | Tax Salience, Voting, and Deliberation. <i>SSRN Electronic Journal</i> , | 1 | 4 |
| 31 | Fairness is Intuitive. <i>SSRN Electronic Journal</i> , 2014 , | 1 | 3 |
| 30 | Risk Aversion Relates to Cognitive Ability: Fact or Fiction?. <i>SSRN Electronic Journal</i> , 2013 , | 1 | 3 |
| 29 | Deciding for Others Reduces Loss Aversion. <i>SSRN Electronic Journal</i> , 2013 , | 1 | 3 |
| 28 | Self-Organization for Collective Action: An Experimental Study of Voting on Formal, Informal, and No Sanction Regimes. <i>SSRN Electronic Journal</i> , 2011 , | 1 | 3 |
| 27 | Does Money Illusion Matter? An Experimental Approach. <i>SSRN Electronic Journal</i> , 2000 , | 1 | 3 |
| 26 | Voting when Money and Morals Conflict: An Experimental Test of Expressive Voting. <i>SSRN Electronic Journal</i> , | 1 | 3 |
| 25 | Tax Liability Side Equivalence in Gift-Exchange Labor Markets. <i>SSRN Electronic Journal</i> , | 1 | 3 |
| 24 | Personality Traits and the Gender Gap in Ideology. <i>Studies in Political Economy</i> , 2016 , 153-185 | | 3 |

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| 23 | Expectations and the Effects of Money Illusion 2005 , 155-180 | | 3 |
| 22 | Voter motivation and the quality of democratic choice. <i>Games and Economic Behavior</i> , 2019 , 116, 241-259. | 1 | 3 |
| 21 | State or Nature? Formal vs. Informal Sanctioning in the Voluntary Provision of Public Goods. <i>SSRN Electronic Journal</i> , 2011 , | 1 | 2 |
| 20 | To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. <i>SSRN Electronic Journal</i> , 2002 , | 1 | 2 |
| 19 | Let the Experts Decide? Asymmetric Information, Abstention, and Coordination in Standing Committees. <i>SSRN Electronic Journal</i> , | 1 | 2 |
| 18 | At Least I Didn't Lose Money- Nominal Loss Aversion Shapes Evaluations of Housing Transactions. <i>SSRN Electronic Journal</i> , | 1 | 2 |
| 17 | Distributional Preferences Explain Individual Behavior Across Games and Time. <i>SSRN Electronic Journal</i> , | 1 | 2 |
| 16 | Distributional preferences explain individual behavior across games and time. <i>Games and Economic Behavior</i> , 2021 , 128, 231-255 | 1.1 | 2 |
| 15 | The dark side of the vote: Biased voters, social information, and information aggregation through majority voting. <i>Games and Economic Behavior</i> , 2019 , 113, 461-481 | 1.1 | 2 |
| 14 | Robust inference in risk elicitation tasks. <i>Journal of Risk and Uncertainty</i> , 2020 , 61, 195-209 | 3.1 | 1 |
| 13 | Corruption in Committees: An Experimental Study of Information Aggregation through Voting. <i>Journal of Public Economic Theory</i> , 2015 , 17, 553-579 | 1 | 1 |
| 12 | The Dark Side of the Vote - Biased Voters, Social Information, and Information Aggregation Through Majority Voting. <i>SSRN Electronic Journal</i> , 2012 , | 1 | 1 |
| 11 | Inequality Aversion and Voting on Redistribution. <i>SSRN Electronic Journal</i> , 2011 , | 1 | 1 |
| 10 | The Diffusion of Policy Innovations. An Experimental Investigation. <i>SSRN Electronic Journal</i> , 2003 , | 1 | 1 |
| 9 | Testing the Mill Hypothesis of Fiscal Illusion. <i>SSRN Electronic Journal</i> , 2004 , | 1 | 1 |
| 8 | Individual Irrationality and Aggregate Outcomes. <i>SSRN Electronic Journal</i> , 2005 , | 1 | 1 |
| 7 | Robust Inference in Risk Elicitation Tasks. <i>SSRN Electronic Journal</i> , | 1 | 1 |
| 6 | Reciprocity, Social Ties, and Competition in Markets for Experience Goods. <i>SSRN Electronic Journal</i> , | 1 | 1 |

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| 5 | Disincentives from redistribution: evidence on a dividend of democracy. <i>European Economic Review</i> , 2021 , 136, 103749 | 1.9 | 1 |
| 4 | Equal opportunities for all? How income redistribution promotes support for economic inclusion. <i>Journal of Economic Behavior and Organization</i> , 2021 , 190, 390-407 | 1.6 | 1 |
| 3 | Public Goods and Private Wants: A Psychological Approach to Government Spending. <i>Economic Journal</i> , 2004 , 114, F361-F363 | 2.9 | |
| 2 | Ursachen nominaler Rigiditäten 2002 , 89-105 | | |
| 1 | Money illusion. <i>Lecture Notes in Economics and Mathematical Systems</i> , 1999 , 22-35 | 0.4 | |