

# Jean-Robert Tyran

## List of Publications by Year in descending order

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120  
papers

3,721  
citations

201385

27  
h-index

174990

52  
g-index

127  
all docs

127  
docs citations

127  
times ranked

1713  
citing authors

#	ARTICLE	IF	CITATIONS
1	Achieving Compliance when Legal Sanctions are Non-deterrent*. Scandinavian Journal of Economics, 2006, 108, 135-156.	0.7	308
2	Does Money Illusion Matter?. American Economic Review, 2001, 91, 1239-1262.	4.0	302
3	Tax Evasion and Voting: An Experimental Analysis. Kyklos, 2002, 55, 197-221.	0.7	176
4	Individual Irrationality and Aggregate Outcomes. Journal of Economic Perspectives, 2005, 19, 43-66.	2.7	144
5	Microfoundations of social capital. Journal of Public Economics, 2012, 96, 635-643.	2.2	138
6	Self-Organization for Collective Action: An Experimental Study of Voting on Sanction Regimes. Review of Economic Studies, 2014, 81, 301-324.	2.9	137
7	Public goods and voting on formal sanction schemes. Journal of Public Economics, 2011, 95, 1213-1222.	2.2	134
8	Voting when money and morals conflict: an experimental test of expressive voting. Journal of Public Economics, 2004, 88, 1645-1664.	2.2	133
9	Deciding for Others Reduces Loss Aversion. Management Science, 2016, 62, 29-36.	2.4	131
10	RISK AVERSION RELATES TO COGNITIVE ABILITY: PREFERENCES OR NOISE?. Journal of the European Economic Association, 2016, 14, 1129-1154.	1.9	129
11	A little fairness may induce a lot of redistribution in democracy. European Economic Review, 2006, 50, 469-485.	1.2	120
12	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. Econometrica, 2008, 76, 353-394.	2.6	107
13	Testing the Mill hypothesis of fiscal illusion. Public Choice, 2005, 122, 39-68.	1.0	102
14	Competition fosters trust. Games and Economic Behavior, 2012, 76, 195-209.	0.4	99
15	Give and take in dictator games. Economics Letters, 2013, 118, 280-283.	0.9	74
16	Fairness is intuitive. Experimental Economics, 2016, 19, 727-740.	1.0	70
17	State or nature? Endogenous formal versus informal sanctions in the voluntary provision of public goods. Experimental Economics, 2015, 18, 38-65.	1.0	68
18	Money illusion and coordination failure. Games and Economic Behavior, 2007, 58, 246-268.	0.4	67

#	ARTICLE	IF	CITATIONS
19	To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. <i>Economica</i> , 2005, 72, 1-16.	0.9	61
20	Second thoughts on free riding. <i>Economics Letters</i> , 2014, 122, 136-139.	0.9	59
21	Are we taxing ourselves?. <i>Journal of Public Economics</i> , 2011, 95, 164-176.	2.2	46
22	Learning Trust. <i>Journal of the European Economic Association</i> , 2005, 3, 322-329.	1.9	44
23	Medical insurance and free choice of physician shape patient overtreatment: A laboratory experiment. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 78-105.	1.0	43
24	Inequality aversion and voting on redistribution. <i>European Economic Review</i> , 2012, 56, 1406-1421.	1.2	42
25	PREDICTING LOTTO NUMBERS: A NATURAL EXPERIMENT ON THE GAMBLER'S FALLACY AND THE HOT-HAND FALLACY. <i>Journal of the European Economic Association</i> , 2016, 14, 584-607.	1.9	40
26	Environmental risk internalization through capital markets (ERICAM): The case of nuclear power. <i>International Review of Law and Economics</i> , 1993, 13, 431-444.	0.5	39
27	Do institutions promote rationality?. <i>Journal of Economic Behavior and Organization</i> , 2004, 54, 337-350.	1.0	37
28	Money Illusion and Nominal Inertia in Experimental Asset Markets. <i>Journal of Behavioral Finance</i> , 2012, 13, 27-37.	0.8	34
29	Competition, Cooperation and Collective Choice. <i>Economic Journal</i> , 2014, 124, F163-F195.	1.9	33
30	Everyone is a winner: Promoting cooperation through all-can-win intergroup competition. <i>European Journal of Political Economy</i> , 2010, 26, 25-35.	1.0	32
31	Let the experts decide? Asymmetric information, abstention, and coordination in standing committees. <i>Games and Economic Behavior</i> , 2011, 72, 485-509.	0.4	32
32	Tax liability side equivalence in gift-exchange labor markets. <i>Journal of Public Economics</i> , 2005, 89, 2369-2382.	2.2	31
33	Price competition and reputation in markets for experience goods: an experimental study. <i>RAND Journal of Economics</i> , 2016, 47, 99-117.	1.3	30
34	Price rigidity in customer markets. <i>Journal of Economic Behavior and Organization</i> , 2004, 55, 575-593.	1.0	29
35	The gambler's fallacy and gender. <i>Journal of Economic Behavior and Organization</i> , 2012, 83, 118-124.	1.0	29
36	Money Illusion and Coordination Failure. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	27

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37	The Price of Prejudice. American Economic Journal: Applied Economics, 2018, 10, 40-63.	1.5	27
38	Microfoundations of Social Capital. SSRN Electronic Journal, 0, , .	0.4	27
39	Competition Fosters Trust. SSRN Electronic Journal, 2006, , .	0.4	22
40	Consumer networks and firm reputation: A first experimental investigation. Economics Letters, 2010, 108, 242-244.	0.9	22
41	Money Illusion and the Market. Science, 2007, 317, 1042-1043.	6.0	21
42	Learning Trust. Journal of the European Economic Association, 2005, 3, 322-329.	1.9	21
43	Does Money Illusion Matter?: Reply. American Economic Review, 2014, 104, 1063-1071.	4.0	20
44	The diffusion of policy innovations -an experimental investigation. Journal of Evolutionary Economics, 2005, 15, 423-442.	0.8	19
45	Judicial error and cooperation. European Economic Review, 2016, 89, 372-388.	1.2	19
46	Robust inference in risk elicitation tasks. Journal of Risk and Uncertainty, 2020, 61, 195-209.	0.8	17
47	Voting on Thresholds for Public Goods: Experimental Evidence. FinanzArchiv, 2010, 66, 34.	0.2	16
48	Limited Rationality and Strategic Interaction: The Impact of the Strategic Environment on Nominal Inertia. Econometrica, 2008, 76, 353-394.	2.6	16
49	Limited Rationality and Strategic Interaction - The Impact of the Strategic Environment on Nominal Inertia. SSRN Electronic Journal, 0, , .	0.4	14
50	Thinking fast, thinking badly. Economics Letters, 2018, 162, 41-44.	0.9	13
51	Environmental impairment liability as an instrument of environmental policy. Ecological Economics, 1994, 11, 43-56.	2.9	12
52	Do Institutions Promote Rationality? An Experimental Study of the Three-door Anomaly. SSRN Electronic Journal, 2002, , .	0.4	12
53	Income and Ideology: How Personality Traits, Cognitive Abilities, and Education Shape Political Attitudes. SSRN Electronic Journal, 2011, , .	0.4	12
54	Risking Other People's Money: Experimental Evidence on the Role of Incentives and Personality Traits. Scandinavian Journal of Economics, 2020, 122, 648-674.	0.7	12

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55	Testing the Mill Hypothesis of Fiscal Illusion. SSRN Electronic Journal, 2004, , .	0.4	11
56	Micro Evidence on the Adjustment of Sticky-Price Goods: It's how Often, Not how Much. SSRN Electronic Journal, 2005, , .	0.4	11
57	Cournot Competition and Hit-and-Run Entry and Exit in a Teaching Experiment. Journal of Economic Education, 2006, 37, 418-430.	0.8	11
58	Reciprocity, social ties, and competition in markets for experience goods. Journal of Socio-Economics, 2007, 36, 191-203.	1.0	11
59	Public Goods and Voting on Formal Sanction Schemes: An Experiment. SSRN Electronic Journal, 2010, , .	0.4	11
60	Pure redistribution and the provision of public goods. Economics Letters, 2007, 95, 334-338.	0.9	10
61	Pricing and Trust. SSRN Electronic Journal, 0, , .	0.4	10
62	Distributional preferences explain individual behavior across games and time. Games and Economic Behavior, 2021, 128, 231-255.	0.4	9
63	A Little Fairness May Induce a Lot of Redistribution in Democracy. SSRN Electronic Journal, 0, , .	0.4	9
64	Individual Irrationality and Aggregate Outcomes. SSRN Electronic Journal, 2005, , .	0.4	8
65	'At Least I Didn't Lose Money' - Nominal Loss Aversion Shapes Evaluations of Housing Transactions. SSRN Electronic Journal, 0, , .	0.4	8
66	Discriminatory taxes are unpopularâ€”Even when they are efficient and distributionally fair. Journal of Economic Behavior and Organization, 2014, 108, 463-476.	1.0	7
67	The dark side of the vote: Biased voters, social information, and information aggregation through majority voting. Games and Economic Behavior, 2019, 113, 461-481.	0.4	7
68	Tax Liability Side Equivalence in Gift-Exchange Labor Markets. SSRN Electronic Journal, 0, , .	0.4	7
69	Does Money Illusion Matter? An Experimental Approach. SSRN Electronic Journal, 2000, , .	0.4	6
70	Money Illusion and Nominal Inertia in Experimental Asset Markets. SSRN Electronic Journal, 2008, , .	0.4	6
71	Self-Organization for Collective Action: An Experimental Study of Voting on Formal, Informal, and No Sanction Regimes. SSRN Electronic Journal, 2011, , .	0.4	6
72	State or Nature? Formal vs. Informal Sanctioning in the Voluntary Provision of Public Goods. SSRN Electronic Journal, 2011, , .	0.4	6

#	ARTICLE	IF	CITATIONS
73	Choosing a public-spirited leader: An experimental investigation of political selection. Journal of Economic Behavior and Organization, 2017, 144, 204-218.	1.0	6
74	Equal opportunities for all? How income redistribution promotes support for economic inclusion. Journal of Economic Behavior and Organization, 2021, 190, 390-407.	1.0	6
75	Let the Experts Decide? Asymmetric Information, Abstention, and Coordination in Standing Committees. SSRN Electronic Journal, 0, , .	0.4	6
76	Voting when Money and Morals Conflict: An Experimental Test of Expressive Voting. SSRN Electronic Journal, 0, , .	0.4	6
77	Price Rigidity in Customer Markets. SSRN Electronic Journal, 2003, , .	0.4	5
78	Give and Take in Dictator Games. SSRN Electronic Journal, 0, , .	0.4	5
79	Risk Aversion Relates to Cognitive Ability: Fact or Fiction?. SSRN Electronic Journal, 2013, , .	0.4	5
80	Deciding for Others Reduces Loss Aversion. SSRN Electronic Journal, 0, , .	0.4	5
81	Fairness is Intuitive. SSRN Electronic Journal, 2014, , .	0.4	5
82	Expectations and the Effects of Money Illusion. , 2005, , 155-180.		5
83	Tax Salience, Voting, and Deliberation. SSRN Electronic Journal, 0, , .	0.4	5
84	To Buy or Not to Buy? An Experimental Study of Consumer Boycotts in Retail Markets. SSRN Electronic Journal, 2002, , .	0.4	4
85	Predicting Lotto Numbers. SSRN Electronic Journal, 2011, , .	0.4	4
86	Inequality Aversion and Voting on Redistribution. SSRN Electronic Journal, 0, , .	0.4	4
87	Corruption in Committees: An Experimental Study of Information Aggregation through Voting. Journal of Public Economic Theory, 2015, 17, 553-579.	0.6	4
88	Disincentives from redistribution: evidence on a dividend of democracy. European Economic Review, 2021, 136, 103749.	1.2	4
89	Voter motivation and the quality of democratic choice. Games and Economic Behavior, 2019, 116, 241-259.	0.4	3
90	Personality Traits and the Gender Gap in Ideology. Studies in Political Economy, 2016, , 153-185.	0.2	3

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91	Distributional Preferences Explain Individual Behavior Across Games and Time. SSRN Electronic Journal, 0, , .	0.4	3
92	Reciprocity, Social Ties, and Competition in Markets for Experience Goods. SSRN Electronic Journal, 0, , .	0.4	3
93	Voting on Thresholds for Public Goods: Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	3
94	Second Thoughts on Free Riding. SSRN Electronic Journal, 0, , .	0.4	3
95	The Dark Side of the Vote - Biased Voters, Social Information, and Information Aggregation Through Majority Voting. SSRN Electronic Journal, 2012, , .	0.4	2
96	Disincentives from Redistribution: Evidence on a Dividend of Democracy. SSRN Electronic Journal, 0, , .	0.4	2
97	Competition, Cooperation, and Collective Choice. SSRN Electronic Journal, 0, , .	0.4	2
98	The Diffusion of Policy Innovations. An Experimental Investigation. SSRN Electronic Journal, 2003, , .	0.4	1
99	The Gambler's Fallacy and Gender. SSRN Electronic Journal, 2011, , .	0.4	1
100	Money Illusion and Household Finance. SSRN Electronic Journal, 0, , .	0.4	1
101	Robust Inference in Risk Elicitation Tasks. SSRN Electronic Journal, 0, , .	0.4	1
102	Serving the Public Interest. SSRN Electronic Journal, 0, , .	0.4	1
103	The Price of Prejudice. SSRN Electronic Journal, 0, , .	0.4	1
104	Money Illusion and Strategic Complementarity as Causes of Monetary Non-Neutrality. Lecture Notes in Economics and Mathematical Systems, 1999, , .	0.3	1
105	Cournot Competition, Contestability, and Hit-and-Run Entry and Exit in a Teaching Experiment. SSRN Electronic Journal, 2004, , .	0.4	0
106	Public Goods and Private Wants: A Psychological Approach to Government Spending. Economic Journal, 2004, 114, F361-F363.	1.9	0
107	Everyone is a Winner: Promoting Cooperation through Non-Rival Intergroup Competition. SSRN Electronic Journal, 2008, , .	0.4	0
108	The Dark Side of the Vote: Biased Voters, Social Information, and Information Aggregation Through Majority Voting. SSRN Electronic Journal, 0, , .	0.4	0

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109	Medical Insurance and Free Choice of Physician Shape Patient Overtreatment: A Laboratory Experiment. SSRN Electronic Journal, 2014, , .	0.4	0
110	Corruption in Committees: An Experimental Study of Information Aggregation through Voting. SSRN Electronic Journal, 2014, , .	0.4	0
111	Choosing a Public-Spirited Leader. An Experimental Investigation of Political Selection. SSRN Electronic Journal, 0, , .	0.4	0
112	Thinking Fast, Thinking Badly. SSRN Electronic Journal, 2017, , .	0.4	0
113	Work Motivation and Teams. SSRN Electronic Journal, 2018, , .	0.4	0
114	Ursachen nominaler RigiditÄten. , 2002, , 89-105.		0
115	Staying on the Dole. SSRN Electronic Journal, 0, , .	0.4	0
116	Discriminatory Taxes are Unpopular - Even When They are Efficient and Distributionally Fair. SSRN Electronic Journal, 0, , .	0.4	0
117	Judicial Error and Cooperation. SSRN Electronic Journal, 0, , .	0.4	0
118	Money illusion. Lecture Notes in Economics and Mathematical Systems, 1999, , 22-35.	0.3	0
119	Personality Traits and the Gender Gap in Ideology. SSRN Electronic Journal, 0, , .	0.4	0
120	Equal Opportunities for All? How Income Redistribution Promotes Support for Economic Inclusion. SSRN Electronic Journal, 0, , .	0.4	0