

Alexander McKelvie

List of Publications by Year in descending order

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Version: 2024-02-01

57
papers

3,691
citations

257101

24
h-index

264894

42
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57
all docs

57
docs citations

57
times ranked

2501
citing authors

#	ARTICLE	IF	CITATIONS
1	Causation and effectuation processes: A validation study. <i>Journal of Business Venturing</i> , 2011, 26, 375-390.	4.0	550
2	Advancing Firm Growth Research: A Focus on Growth Mode Instead of Growth Rate. <i>Entrepreneurship Theory and Practice</i> , 2010, 34, 261-288.	7.1	433
3	Unpacking the uncertainty construct: Implications for entrepreneurial action. <i>Journal of Business Venturing</i> , 2011, 26, 273-292.	4.0	297
4	The Organizational Pervasiveness of Entrepreneurial Orientation. <i>Entrepreneurship Theory and Practice</i> , 2011, 35, 895-923.	7.1	276
5	From Resource Base to Dynamic Capabilities: an Investigation of New Firms. <i>British Journal of Management</i> , 2009, 20, S63.	3.3	222
6	Making sense of entrepreneurial exit strategies: A typology and test. <i>Journal of Business Venturing</i> , 2015, 30, 255-272.	4.0	157
7	Making it personal: Opportunity individuation and the shaping of opportunity beliefs. <i>Journal of Business Venturing</i> , 2014, 29, 252-272.	4.0	146
8	Signaling for more money: The roles of founders' human capital and investor prominence in resource acquisition across different stages of firm development. <i>Journal of Business Venturing</i> , 2018, 33, 438-454.	4.0	137
9	Untangling the relationships among growth, profitability and survival in new firms. <i>Technovation</i> , 2013, 33, 276-291.	4.2	125
10	The Strategic Management of High-Growth Firms: A Review and Theoretical Conceptualization. <i>Long Range Planning</i> , 2017, 50, 431-456.	2.9	121
11	What matters, matters differently: a conjoint analysis of the decision policies of angel and venture capital investors. <i>Venture Capital</i> , 2014, 16, 1-25.	1.1	106
12	What is entrepreneurial failure? Implications for future research. <i>International Small Business Journal</i> , 2016, 34, 176-188.	2.9	100
13	Firm and industry effects on firm performance: A generalization and extension for new ventures. <i>Strategic Entrepreneurship Journal</i> , 2009, 3, 47-65.	2.6	99
14	Habitual entrepreneurs: Possible cases of entrepreneurship addiction?. <i>Journal of Business Venturing</i> , 2014, 29, 651-667.	4.0	89
15	Asset specificity and behavioral uncertainty as moderators of the sales growth " Employment growth relationship in emerging ventures. <i>Journal of Business Venturing</i> , 2009, 24, 373-387.	4.0	84
16	Opportunity Evaluation as Future Focused Cognition: Identifying Conceptual Themes and Empirical Trends. <i>International Journal of Management Reviews</i> , 2015, 17, 256-277.	5.2	83
17	Variable risk preferences in new firm growth and survival. <i>Journal of Business Venturing</i> , 2016, 31, 408-427.	4.0	75
18	Externally Acquired or Internally Generated? Knowledge Development and Perceived Environmental Dynamism in New Venture Innovation. <i>Entrepreneurship Theory and Practice</i> , 2018, 42, 24-46.	7.1	63

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19	What about new entry? Examining the theorized role of new entry in the entrepreneurial orientation-performance relationship. <i>International Small Business Journal</i> , 2015, 33, 351-373.	2.9	61
20	The role of organizational size in the heterogeneous nature of corporate entrepreneurship. <i>Small Business Economics</i> , 2015, 45, 279-304.	4.4	57
21	How young firms achieve growth: reconciling the roles of growth motivation and innovative activities. <i>Small Business Economics</i> , 2017, 49, 273-293.	4.4	57
22	The measurement of effectuation: highlighting research tensions and opportunities for the future. <i>Small Business Economics</i> , 2020, 54, 689-720.	4.4	48
23	Centralization and delegation practices in family versus non-family SMEs: a Rasch analysis. <i>Small Business Economics</i> , 2016, 47, 755-769.	4.4	33
24	Entrepreneurship Addiction: Shedding Light on the Manifestation of the "Dark Side" in Work-Behavior Patterns. <i>Academy of Management Perspectives</i> , 2018, 32, 358-378.	4.3	32
25	Corporate Entrepreneurship in Family Businesses: Past Contributions and Future Opportunities. , 2014, , 340-363.		24
26	Financial literacy, role models, and micro-enterprise performance in the informal economy. <i>International Small Business Journal</i> , 2017, 35, 855-875.	2.9	23
27	Orchestrating boundaries: The effect of R&D boundary permeability on new venture growth. <i>Journal of Business Venturing</i> , 2019, 34, 63-79.	4.0	21
28	A Resource-Based View on Organic and Acquired Growth. <i>Advances in Entrepreneurship, Firm Emergence and Growth</i> , 0, , 175-194.	1.5	18
29	Path Dependence in New Ventures' Capital Structures. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 319-349.	7.1	18
30	Entrepreneurial mindset in corporate entrepreneurship: Forms, impediments, and actions for research. <i>Journal of Small Business Management</i> , 2023, 61, 132-154.	2.8	18
31	Political institutional structure influences on innovative activity. <i>Journal of Business Research</i> , 2013, 66, 2574-2580.	5.8	17
32	The Growth and Development Of New and Young Media Firms. <i>Journal of Media Business Studies</i> , 2008, 5, 1-8.	1.0	16
33	The New Venture Innovation Process: Examining the Role of Absorptive Capacity. <i>Advances in Entrepreneurship, Firm Emergence and Growth</i> , 0, , 159-185.	1.5	15
34	Is this the end? Investigating firm and individual level outcomes post-failure. <i>Journal of Business Venturing Insights</i> , 2017, 8, 138-143.	2.0	11
35	Blame You, Blame Me: Exploring Attribution Differences and Impact in Family and Nonfamily Firms. <i>Family Business Review</i> , 2017, 30, 284-308.	4.5	11
36	A Dynamic Model of Entrepreneurial Opportunity: Integrating Kirzner's and Mises's Approaches to Entrepreneurial Action.. <i>Quarterly Journal of Austrian Economics</i> , 2020, 23, 499-541.	0.5	9

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37	Measuring addiction to entrepreneurship. <i>Journal of Business Venturing Insights</i> , 2021, 15, e00212.	2.0	7
38	Social support and its effects on self-efficacy among entrepreneurs with disabilities. <i>Journal of Business Venturing Insights</i> , 2021, 16, e00279.	2.0	7
39	What do they think and feel about growth? Examining small business managers' attitudes towards growth in the United States. <i>Journal of Business Venturing Insights</i> , 2021, 15, e00243.	2.0	6
40	Metacognition and entrepreneurial action: The mediating role of a strategic mindset on promoting effort and innovative behavior in frugal entrepreneurs. <i>Journal of Business Venturing Insights</i> , 2021, 16, e00283.	2.0	4
41	ENTREPRENEURIAL ACTION: EXPLOITATION DECISIONS UNDER CONDITIONS OF UNCERTAINTY.. <i>Proceedings - Academy of Management</i> , 2008, 2008, 1-6.	0.0	3
42	The Impact of Motivation, Innovation, and Causation and Effectuation Approaches on Exit Strategies. <i>Proceedings - Academy of Management</i> , 2012, 2012, 17155.	0.0	3
43	The influence of managerial attributions on corporate entrepreneurship. <i>Journal of Management and Organization</i> , 2024, 30, 18-39.	1.6	2
44	Do Targeted R&D Grants toward SMEs Increase Employment and Demand for High Human Capital Workers?. <i>International Studies in Entrepreneurship</i> , 2022, , 175-198.	0.6	2
45	Modes of Knowledge Acquisition and Innovation in Different Environments: An Examination of New Firms. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
46	Advancing firm growth research: a focus on growth mode instead of growth rate. , 2013, , .		1
47	The Strategic Management of High-Growth Firms: A Review and Theoretical Conceptualization. <i>SSRN Electronic Journal</i> , 2016, , .	0.4	1
48	Enablers of exit through trade sale: the case of early-stage research-based spin-offs. <i>Small Business Economics</i> , 0, , 1.	4.4	1
49	Time to Market: Analysis of Context Elements Determining First Sales for University Spin-offs. <i>Proceedings - Academy of Management</i> , 2017, 2017, 13097.	0.0	1
50	Signals of Founders' Human Capital and Investor Prominence in Resource Acquisition. <i>Proceedings - Academy of Management</i> , 2016, 2016, 15553.	0.0	0
51	Individual Level Determinates of the Transition from Third to First-Person Opportunity Beliefs. <i>Proceedings - Academy of Management</i> , 2012, 2012, 12439.	0.0	0
52	The Impact of Organizational Personality in the Recruitment of Human Capital for New and Small Firms. <i>Proceedings - Academy of Management</i> , 2013, 2013, 14360.	0.0	0
53	Innovative Activities and Young Firm Growth. <i>Proceedings - Academy of Management</i> , 2014, 2014, 13510.	0.0	0
54	New Venture Organization Personality and Recruitment: Understanding the Job Seeker's Perspective. <i>Proceedings - Academy of Management</i> , 2014, 2014, 14514.	0.0	0

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55	Managing Resources and Boundaries: The Effect of Boundary Permeability on New Venture Growth. Proceedings - Academy of Management, 2015, 2015, 14460.	0.0	0
56	The Prevention â€“ Coercion Model of Physical and Mental Health and Self-Employment Likelihood. Proceedings - Academy of Management, 2019, 2019, 19307.	0.0	0
57	Asset specificity and behavioral uncertainty as moderators of the sales growthâ€“employment growth relationship in emerging ventures. , 2013, , .		0