

Heike Hennig-Schmidt

List of Publications by Year in descending order

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Version: 2024-02-01

31
papers

1,454
citations

567281

15
h-index

610901

24
g-index

33
all docs

33
docs citations

33
times ranked

946
citing authors

#	ARTICLE	IF	CITATIONS
1	The framing of games and the psychology of play. Games and Economic Behavior, 2011, 73, 459-478.	0.8	310
2	Neutral versus loaded instructions in a bribery experiment. Experimental Economics, 2006, 9, 103-121.	2.1	206
3	How payment systems affect physicians' provision behaviour? An experimental investigation. Journal of Health Economics, 2011, 30, 637-646.	2.7	199
4	The Effects of Introducing Mixed Payment Systems for Physicians: Experimental Evidence. Health Economics (United Kingdom), 2017, 26, 243-262.	1.7	84
5	Other-regarding behavior and motivation in health care provision: An experiment with medical and non-medical students. Social Science and Medicine, 2014, 108, 156-165.	3.8	77
6	In Search of Workers' Real Effort Reciprocity-a Field and a Laboratory Experiment. Journal of the European Economic Association, 2010, 8, 817-837.	3.5	76
7	Using artefactual field and lab experiments to investigate how fee-for-service and capitation affect medical service provision. Journal of Economic Behavior and Organization, 2016, 131, 17-23.	2.0	74
8	Why people reject advantageous offers? Non-monotonic strategies in ultimatum bargaining. Journal of Economic Behavior and Organization, 2008, 65, 373-384.	2.0	72
9	Exploring group decision making in a power-to-take experiment. Experimental Economics, 2006, 9, 35-51.	2.1	57
10	In Search Of Workers' Real Effort Reciprocity? A Field and a Laboratory Experiment. Journal of the European Economic Association, 2010, 8, 817-837.	3.5	55
11	Public good provision by large groups - the logic of collective action revisited. European Economic Review, 2019, 118, 348-363.	2.3	32
12	Are patient-regarding preferences stable? Evidence from a laboratory experiment with physicians and medical students from different countries. European Economic Review, 2020, 125, 103411.	2.3	29
13	Does performance disclosure influence physicians' medical decisions? An experimental study. Journal of Economic Behavior and Organization, 2016, 131, 36-46.	2.0	26
14	Cooperation in Symmetric and Asymmetric Prisoner's Dilemma Games. SSRN Electronic Journal, 2007, , .	0.4	23
15	First impressions are more important than early intervention: Qualifying broken windows theory in the lab. International Review of Law and Economics, 2014, 37, 126-136.	0.8	18
16	Dishonesty in health care practice: A behavioral experiment on upcoding in neonatology. Health Economics (United Kingdom), 2019, 28, 319-338.	1.7	18
17	Asymmetric outside options in ultimatum bargaining: a systematic analysis. International Journal of Game Theory, 2018, 47, 301-329.	0.5	17
18	How Effective are Pay-for-Performance Incentives for Physicians? - A Laboratory Experiment. SSRN Electronic Journal, 0, , .	0.4	14

#	ARTICLE	IF	CITATIONS
19	Experimental and behavioral economics of healthcare. Journal of Economic Behavior and Organization, 2016, 131, A1-A4.	2.0	12
20	Bargaining in a Video Experiment. Lecture Notes in Economics and Mathematical Systems, 1999, , .	0.3	11
21	In Wrong Anticipation - Miscalibrated Beliefs between Germans, Israelis, and Palestinians. PLoS ONE, 2016, 11, e0156998.	2.5	11
22	How to Improve Patient Care? - An Analysis of Capitation, Fee-for-Service, and Mixed Payment Schemes for Physicians. SSRN Electronic Journal, 0, , .	0.4	8
23	The Impact of Fairness on Decision Making – An Analysis of Different Video Experiments. , 2002, , 185-210.		7
24	Emotion at Stake – The Role of Stake Size and Emotions in a Power-to-Take Game Experiment in China with a Comparison to Europe. Games, 2017, 8, 17.	0.6	4
25	Ethnicity- and Sex-Based Discrimination and the Maintenance of Self-Esteem. PLoS ONE, 2015, 10, e0124622.	2.5	4
26	Sanctions and international interaction improve cooperation to avert climate change. Proceedings of the Royal Society B: Biological Sciences, 2022, 289, 20212174.	2.6	4
27	Understanding Negotiations: A Video Approach in Experimental Gaming. , 2010, , 127-165.		2
28	The shadow of the past: how experience affects behavior in an iterated prisoner’s dilemma experiment. Journal of Business Economics, 2014, 84, 865-878.	1.9	1
29	Moral Entitlements and Aspiration Formation in Asymmetric Bargaining: Experimental Evidence from Germany and China. Games, 2017, 8, 44.	0.6	1
30	The Effects of Introducing Mixed Payment Systems for Physicians Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	1
31	On Probation: An Experimental Analysis. Journal of Empirical Legal Studies, 2015, 12, 252-288.	0.8	0