

Heike Hennig-Schmidt

List of Publications by Year in descending order

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Version: 2024-02-01

31
papers

1,454
citations

567144

15
h-index

610775

24
g-index

33
all docs

33
docs citations

33
times ranked

946
citing authors

#	ARTICLE	IF	CITATIONS
1	The framing of games and the psychology of play. <i>Games and Economic Behavior</i> , 2011, 73, 459-478.	0.4	310
2	Neutral versus loaded instructions in a bribery experiment. <i>Experimental Economics</i> , 2006, 9, 103-121.	1.0	206
3	How payment systems affect physicians' provision behaviour? An experimental investigation. <i>Journal of Health Economics</i> , 2011, 30, 637-646.	1.3	199
4	The Effects of Introducing Mixed Payment Systems for Physicians: Experimental Evidence. <i>Health Economics (United Kingdom)</i> , 2017, 26, 243-262.	0.8	84
5	Other-regarding behavior and motivation in health care provision: An experiment with medical and non-medical students. <i>Social Science and Medicine</i> , 2014, 108, 156-165.	1.8	77
6	In Search of Workers' Real Effort Reciprocity-a Field and a Laboratory Experiment. <i>Journal of the European Economic Association</i> , 2010, 8, 817-837.	1.9	76
7	Using artefactual field and lab experiments to investigate how fee-for-service and capitation affect medical service provision. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 17-23.	1.0	74
8	Why people reject advantageous offers? Non-monotonic strategies in ultimatum bargaining. <i>Journal of Economic Behavior and Organization</i> , 2008, 65, 373-384.	1.0	72
9	Exploring group decision making in a power-to-take experiment. <i>Experimental Economics</i> , 2006, 9, 35-51.	1.0	57
10	In Search Of Workers' Real Effort Reciprocity? A Field and a Laboratory Experiment. <i>Journal of the European Economic Association</i> , 2010, 8, 817-837.	1.9	55
11	Public good provision by large groups - the logic of collective action revisited. <i>European Economic Review</i> , 2019, 118, 348-363.	1.2	32
12	Are patient-regarding preferences stable? Evidence from a laboratory experiment with physicians and medical students from different countries. <i>European Economic Review</i> , 2020, 125, 103411.	1.2	29
13	Does performance disclosure influence physicians' medical decisions? An experimental study. <i>Journal of Economic Behavior and Organization</i> , 2016, 131, 36-46.	1.0	26
14	Cooperation in Symmetric and Asymmetric Prisoner's Dilemma Games. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	23
15	First impressions are more important than early intervention: Qualifying broken windows theory in the lab. <i>International Review of Law and Economics</i> , 2014, 37, 126-136.	0.5	18
16	Dishonesty in health care practice: A behavioral experiment on upcoding in neonatology. <i>Health Economics (United Kingdom)</i> , 2019, 28, 319-338.	0.8	18
17	Asymmetric outside options in ultimatum bargaining: a systematic analysis. <i>International Journal of Game Theory</i> , 2018, 47, 301-329.	0.5	17
18	How Effective are Pay-for-Performance Incentives for Physicians? - A Laboratory Experiment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	14

#	ARTICLE	IF	CITATIONS
19	Experimental and behavioral economics of healthcare. Journal of Economic Behavior and Organization, 2016, 131, A1-A4.	1.0	12
20	Bargaining in a Video Experiment. Lecture Notes in Economics and Mathematical Systems, 1999, , .	0.3	11
21	In Wrong Anticipation - Miscalibrated Beliefs between Germans, Israelis, and Palestinians. PLoS ONE, 2016, 11, e0156998.	1.1	11
22	How to Improve Patient Care? - An Analysis of Capitation, Fee-for-Service, and Mixed Payment Schemes for Physicians. SSRN Electronic Journal, 0, , .	0.4	8
23	The Impact of Fairness on Decision Making – An Analysis of Different Video Experiments. , 2002, , 185-210.		7
24	Emotion at Stake – The Role of Stake Size and Emotions in a Power-to-Take Game Experiment in China with a Comparison to Europe. Games, 2017, 8, 17.	0.4	4
25	Ethnicity- and Sex-Based Discrimination and the Maintenance of Self-Esteem. PLoS ONE, 2015, 10, e0124622.	1.1	4
26	Sanctions and international interaction improve cooperation to avert climate change. Proceedings of the Royal Society B: Biological Sciences, 2022, 289, 20212174.	1.2	4
27	Understanding Negotiations: A Video Approach in Experimental Gaming. , 2010, , 127-165.		2
28	The shadow of the past: how experience affects behavior in an iterated prisoner’s dilemma experiment. Journal of Business Economics, 2014, 84, 865-878.	1.3	1
29	Moral Entitlements and Aspiration Formation in Asymmetric Bargaining: Experimental Evidence from Germany and China. Games, 2017, 8, 44.	0.4	1
30	The Effects of Introducing Mixed Payment Systems for Physicians Experimental Evidence. SSRN Electronic Journal, 0, , .	0.4	1
31	On Probation: An Experimental Analysis. Journal of Empirical Legal Studies, 2015, 12, 252-288.	0.5	0