

# Necati Tereyagoglu

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3747631/publications.pdf>

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7  
papers

192  
citations

1937685

4  
h-index

1872680

6  
g-index

7  
all docs

7  
docs citations

7  
times ranked

170  
citing authors

#	ARTICLE	IF	CITATIONS
1	Selling to Conspicuous Consumers: Pricing, Production, and Sourcing Decisions. Management Science, 2012, 58, 2168-2189.	4.1	100
2	Multiattribute Loss Aversion and Reference Dependence: Evidence from the Performing Arts Industry. Management Science, 2018, 64, 421-436.	4.1	48
3	Multidimensional Decision Making in Operations: An Experimental Investigation of Joint Pricing and Quantity Decisions. Management Science, 2018, 64, 5544-5558.	4.1	19
4	Pricing Theater Seats: The Value of Price Commitment and Monotone Discounting. Production and Operations Management, 2017, 26, 1056-1075.	3.8	13
5	Warranty Length, Product Reliability, and Secondary Markets. Manufacturing and Service Operations Management, 2022, 24, 2240-2255.	3.7	7
6	Market Behavior Towards Remanufactured Products. Springer Series in Supply Chain Management, 2016, , 19-28.	0.7	5
7	Distribution Channel Relationships in the Presence of Multimarket Contact. Production and Operations Management, 0, , .	3.8	0