

Ulrike Malmendier

List of Publications by Year in Descending Order

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Version: 2024-04-28

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

57
papers

9,094
citations

28
h-index

62
g-index

62
ext. papers

12,602
ext. citations

6.7
avg, IF

6.86
L-index

#	Paper	IF	Citations
57	Exposure to Grocery Prices and Inflation Expectations. <i>Journal of Political Economy</i> , 2021 , 129, 1615-1639	9.6	19
56	Gender roles produce divergent economic expectations. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021 , 118,	11.5	7
55	The making of hawks and doves. <i>Journal of Monetary Economics</i> , 2021 , 117, 19-42	3.4	15
54	Fishing for fools. <i>Games and Economic Behavior</i> , 2020 , 122, 105-129	1.1	1
53	The Long-lasting Effects of Living under Communism on Attitudes towards Financial Markets 2020 ,		3
52	Investor experiences and financial market dynamics. <i>Journal of Financial Economics</i> , 2020 , 136, 597-622	6.6	15
51	Investor experiences and international capital flows. <i>Journal of International Economics</i> , 2020 , 124, 1033-1042	3.2	7
50	Behavioral Corporate Finance: The Life Cycle of a CEO Career 2020 ,		4
49	Emotional Tagging and Belief Formation: The Long-Lasting Effects of Experiencing Communism. <i>AEA Papers and Proceedings American Economic Association</i> , 2019 , 109, 567-571	1.6	13
48	Winning by Losing: Evidence on the Long-run Effects of Mergers. <i>Review of Financial Studies</i> , 2018 , 31, 3212-3264	7	26
47	Investor Experiences and Financial Market Dynamics 2018 ,		5
46	Behavioral Corporate Finance. <i>Handbook of Behavioral Economics</i> , 2018 , 1, 277-379	8.3	4
45	Behavioral Corporate Finance 2018 ,		4
44	Scarred Consumption 2018 ,		9
43	You Owe Me. <i>American Economic Review</i> , 2017 , 107, 493-526	9.7	25
42	The Making of Hawks and Doves: Inflation Experiences on the FOMC 2017 ,		19
41	Voting to Tell Others. <i>Review of Economic Studies</i> , 2017 , 84, 143-181	5.6	118

40	Target revaluation after failed takeover attempts: Cash versus stock. <i>Journal of Financial Economics</i> , 2016 , 119, 92-106	6.6	55
39	Estimating Social Preferences and Gift Exchange at Work 2016 ,		15
38	The Bidder's Curse: Reply. <i>American Economic Review</i> , 2016 , 106, 1195-1213	9.7	3
37	Learning from Inflation Experiences *. <i>Quarterly Journal of Economics</i> , 2016 , 131, 53-87	15.1	326
36	Does a Bank's History Affect Its Risk-Taking?. <i>American Economic Review</i> , 2015 , 105, 321-325	9.7	20
35	Behavioral CEOs: The Role of Managerial Overconfidence. <i>Journal of Economic Perspectives</i> , 2015 , 29, 37-60	9.9	109
34	On the Verges of Overconfidence. <i>Journal of Economic Perspectives</i> , 2015 , 29, 3-8	9.9	34
33	Do Security Analysts Speak in Two Tongues?. <i>Review of Financial Studies</i> , 2014 , 27, 1287-1322	7	98
32	Voting to Tell Others 2014 ,		15
31	Rethinking Reciprocity. <i>Annual Review of Economics</i> , 2014 , 6, 849-874	5	30
30	With a Little Help from My (Random) Friends: Success and Failure in Post-Business School Entrepreneurship. <i>Review of Financial Studies</i> , 2013 , 26, 2411-2452	7	113
29	The Importance of Being Marginal: Gender Differences in Generosity. <i>American Economic Review</i> , 2013 , 103, 586-590	9.7	40
28	The Importance of Being Marginal: Gender Differences in Generosity 2013 ,		4
27	Sorting in Experiments with Application to Social Preferences. <i>American Economic Journal: Applied Economics</i> , 2012 , 4, 136-163	5.1	164
26	Testing for altruism and social pressure in charitable giving. <i>Quarterly Journal of Economics</i> , 2012 , 127, 1-56	15.1	520
25	You Owe Me 2012 ,		40
24	Depression Babies: Do Macroeconomic Experiences Affect Risk Taking?*. <i>Quarterly Journal of Economics</i> , 2011 , 126, 373-416	15.1	996
23	The Bidder's Curse. <i>American Economic Review</i> , 2011 , 101, 749-787	9.7	82

22	The Role of Theory in Field Experiments. <i>Journal of Economic Perspectives</i> , 2011 , 25, 39-62	9.9	59
21	Overconfidence and Early-Life Experiences: The Effect of Managerial Traits on Corporate Financial Policies. <i>Journal of Finance</i> , 2011 , 66, 1687-1733	6.4	622
20	Contractibility and the Design of Research Agreements. <i>American Economic Review</i> , 2010 , 100, 214-246	9.7	69
19	Overconfidence and Early-life Experiences: The Impact of Managerial Traits on Corporate Financial Policies 2010 ,		8
18	Superstar CEOs*. <i>Quarterly Journal of Economics</i> , 2009 , 124, 1593-1638	15.1	400
17	Law and Finance At the Origin <i>Journal of Economic Literature</i> , 2009 , 47, 1076-1108	9.1	53
16	Financial expertise of directors. <i>Journal of Financial Economics</i> , 2008 , 88, 323-354	6.6	378
15	Who makes acquisitions? CEO overconfidence and the market's reaction?. <i>Journal of Financial Economics</i> , 2008 , 89, 20-43	6.6	1315
14	Are small investors naive about incentives?. <i>Journal of Financial Economics</i> , 2007 , 85, 457-489	6.6	308
13	Do Security Analysts Speak in Two Tongues? 2007 ,		29
12	The Bidder's Curse 2007 ,		7
11	Paying Not to Go to the Gym. <i>American Economic Review</i> , 2006 , 96, 694-719	9.7	636
10	CEO Overconfidence and Corporate Investment. <i>Journal of Finance</i> , 2005 , 60, 2661-2700	6.4	1565
9	Does Overconfidence Affect Corporate Investment? CEO Overconfidence Measures Revisited. <i>European Financial Management</i> , 2005 , 11, 649-659	1.7	211
8	Contract Design and Self-Control: Theory and Evidence. <i>Quarterly Journal of Economics</i> , 2004 , 119, 353-402	10.1	398
7	Who Makes Acquisitions? CEO Overconfidence and the Market's Reaction 2004 ,		45
6	Who Makes Acquisitions? CEO Overconfidence and the Market's Reaction. <i>SSRN Electronic Journal</i> , 2003 ,	1	16
5	The Long-lasting Effects of Living under Communism on Attitudes towards Financial Markets. <i>SSRN Electronic Journal</i> ,	1	3

4	Corporate Financial Policies With Overconfident Managers. <i>SSRN Electronic Journal</i> ,	1	5
3	Exposure, Experience, and Expertise: Why Personal Histories Matter in Economics. <i>Journal of the European Economic Association</i> ,	3-3	5
2	Exposure to Daily Price Changes and Inflation Expectations. <i>SSRN Electronic Journal</i> ,	1	1
1	Experience Effects in Finance: Foundations, Applications, and Future Directions. <i>Review of Finance</i> ,	3-5	3