

Ulrike Malmendier

List of Publications by Citations

Source: <https://exaly.com/author-pdf/3729783/ulrike-malmendier-publications-by-citations.pdf>

Version: 2024-04-29

This document has been generated based on the publications and citations recorded by exaly.com. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

57
papers

9,094
citations

28
h-index

62
g-index

62
ext. papers

12,602
ext. citations

6.7
avg, IF

6.86
L-index

#	Paper	IF	Citations
57	CEO Overconfidence and Corporate Investment. <i>Journal of Finance</i> , 2005 , 60, 2661-2700	6.4	1565
56	Who makes acquisitions? CEO overconfidence and the market's reaction?. <i>Journal of Financial Economics</i> , 2008 , 89, 20-43	6.6	1315
55	Depression Babies: Do Macroeconomic Experiences Affect Risk Taking?*. <i>Quarterly Journal of Economics</i> , 2011 , 126, 373-416	15.1	996
54	Paying Not to Go to the Gym. <i>American Economic Review</i> , 2006 , 96, 694-719	9.7	636
53	Overconfidence and Early-Life Experiences: The Effect of Managerial Traits on Corporate Financial Policies. <i>Journal of Finance</i> , 2011 , 66, 1687-1733	6.4	622
52	Testing for altruism and social pressure in charitable giving. <i>Quarterly Journal of Economics</i> , 2012 , 127, 1-56	15.1	520
51	Superstar CEOs*. <i>Quarterly Journal of Economics</i> , 2009 , 124, 1593-1638	15.1	400
50	Contract Design and Self-Control: Theory and Evidence. <i>Quarterly Journal of Economics</i> , 2004 , 119, 353-402	10.1	398
49	Financial expertise of directors. <i>Journal of Financial Economics</i> , 2008 , 88, 323-354	6.6	378
48	Learning from Inflation Experiences *. <i>Quarterly Journal of Economics</i> , 2016 , 131, 53-87	15.1	326
47	Are small investors naive about incentives?. <i>Journal of Financial Economics</i> , 2007 , 85, 457-489	6.6	308
46	Does Overconfidence Affect Corporate Investment? CEO Overconfidence Measures Revisited. <i>European Financial Management</i> , 2005 , 11, 649-659	1.7	211
45	Sorting in Experiments with Application to Social Preferences. <i>American Economic Journal: Applied Economics</i> , 2012 , 4, 136-163	5.1	164
44	Voting to Tell Others. <i>Review of Economic Studies</i> , 2017 , 84, 143-181	5.6	118
43	With a Little Help from My (Random) Friends: Success and Failure in Post-Business School Entrepreneurship. <i>Review of Financial Studies</i> , 2013 , 26, 2411-2452	7	113
42	Behavioral CEOs: The Role of Managerial Overconfidence. <i>Journal of Economic Perspectives</i> , 2015 , 29, 37-60	9.9	109
41	Do Security Analysts Speak in Two Tongues?. <i>Review of Financial Studies</i> , 2014 , 27, 1287-1322	7	98

40	The Bidder's Curse. <i>American Economic Review</i> , 2011 , 101, 749-787	9.7	82
39	Contractibility and the Design of Research Agreements. <i>American Economic Review</i> , 2010 , 100, 214-246	9.7	69
38	The Role of Theory in Field Experiments. <i>Journal of Economic Perspectives</i> , 2011 , 25, 39-62	9.9	59
37	Target revaluation after failed takeover attempts: Cash versus stock. <i>Journal of Financial Economics</i> , 2016 , 119, 92-106	6.6	55
36	Law and Finance at the Origin. <i>Journal of Economic Literature</i> , 2009 , 47, 1076-1108	9.1	53
35	Who Makes Acquisitions? CEO Overconfidence and the Market's Reaction 2004 ,		45
34	The Importance of Being Marginal: Gender Differences in Generosity. <i>American Economic Review</i> , 2013 , 103, 586-590	9.7	40
33	You Owe Me 2012 ,		40
32	On the Verges of Overconfidence. <i>Journal of Economic Perspectives</i> , 2015 , 29, 3-8	9.9	34
31	Rethinking Reciprocity. <i>Annual Review of Economics</i> , 2014 , 6, 849-874	5	30
30	Do Security Analysts Speak in Two Tongues? 2007 ,		29
29	Winning by Losing: Evidence on the Long-run Effects of Mergers. <i>Review of Financial Studies</i> , 2018 , 31, 3212-3264	7	26
28	You Owe Me. <i>American Economic Review</i> , 2017 , 107, 493-526	9.7	25
27	Does a Bank's History Affect Its Risk-Taking?. <i>American Economic Review</i> , 2015 , 105, 321-325	9.7	20
26	The Making of Hawks and Doves: Inflation Experiences on the FOMC 2017 ,		19
25	Exposure to Grocery Prices and Inflation Expectations. <i>Journal of Political Economy</i> , 2021 , 129, 1615-1639.6		19
24	Who Makes Acquisitions? CEO Overconfidence and the Market's Reaction. <i>SSRN Electronic Journal</i> , 2003 ,	1	16
23	Estimating Social Preferences and Gift Exchange at Work 2016 ,		15

22	Voting to Tell Others 2014 ,		15
21	Investor experiences and financial market dynamics. <i>Journal of Financial Economics</i> , 2020 , 136, 597-622	6.6	15
20	The making of hawks and doves. <i>Journal of Monetary Economics</i> , 2021 , 117, 19-42	3.4	15
19	Emotional Tagging and Belief Formation: The Long-Lasting Effects of Experiencing Communism. <i>AEA Papers and Proceedings American Economic Association</i> , 2019 , 109, 567-571	1.6	13
18	Scarred Consumption 2018 ,		9
17	Overconfidence and Early-life Experiences: The Impact of Managerial Traits on Corporate Financial Policies 2010 ,		8
16	The Bidder's Curse 2007 ,		7
15	Investor experiences and international capital flows. <i>Journal of International Economics</i> , 2020 , 124, 1033-1042	7	7
14	Gender roles produce divergent economic expectations. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021 , 118,	11.5	7
13	Investor Experiences and Financial Market Dynamics 2018 ,		5
12	Corporate Financial Policies With Overconfident Managers. <i>SSRN Electronic Journal</i> ,	1	5
11	Exposure, Experience, and Expertise: Why Personal Histories Matter in Economics. <i>Journal of the European Economic Association</i> ,	3.3	5
10	The Importance of Being Marginal: Gender Differences in Generosity 2013 ,		4
9	Behavioral Corporate Finance: The Life Cycle of a CEO Career 2020 ,		4
8	Behavioral Corporate Finance. <i>Handbook of Behavioral Economics</i> , 2018 , 1, 277-379	8.3	4
7	Behavioral Corporate Finance 2018 ,		4
6	The Long-lasting Effects of Living under Communism on Attitudes towards Financial Markets 2020 ,		3
5	The Bidder's Curse: Reply. <i>American Economic Review</i> , 2016 , 106, 1195-1213	9.7	3

4	The Long-lasting Effects of Living under Communism on Attitudes towards Financial Markets. <i>SSRN Electronic Journal</i> ,	1	3
3	Experience Effects in Finance: Foundations, Applications, and Future Directions. <i>Review of Finance</i> ,	3.5	3
2	Fishing for fools. <i>Games and Economic Behavior</i> , 2020 , 122, 105-129	1.1	1
1	Exposure to Daily Price Changes and Inflation Expectations. <i>SSRN Electronic Journal</i> ,	1	1