

Ulrike Malmendier

List of Publications by Year in descending order

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46
papers

15,493
citations

172443

29
h-index

276858

41
g-index

62
all docs

62
docs citations

62
times ranked

6126
citing authors

#	ARTICLE	IF	CITATIONS
1	CEO Overconfidence and Corporate Investment. <i>Journal of Finance</i> , 2005, 60, 2661-2700.	5.1	2,602
2	Who makes acquisitions? CEO overconfidence and the market's reaction. <i>Journal of Financial Economics</i> , 2008, 89, 20-43.	9.0	2,135
3	Depression Babies: Do Macroeconomic Experiences Affect Risk Taking?*. <i>Quarterly Journal of Economics</i> , 2011, 126, 373-416.	8.6	1,749
4	Overconfidence and Early-Life Experiences: The Effect of Managerial Traits on Corporate Financial Policies. <i>Journal of Finance</i> , 2011, 66, 1687-1733.	5.1	1,152
5	Paying Not to Go to the Gym. <i>American Economic Review</i> , 2006, 96, 694-719.	8.5	921
6	Testing for Altruism and Social Pressure in Charitable Giving. <i>Quarterly Journal of Economics</i> , 2012, 127, 1-56.	8.6	784
7	Learning from Inflation Experiences *. <i>Quarterly Journal of Economics</i> , 2016, 131, 53-87.	8.6	667
8	Financial expertise of directors. <i>Journal of Financial Economics</i> , 2008, 88, 323-354.	9.0	644
9	Superstar CEOs[*]. <i>Quarterly Journal of Economics</i> , 2009, 124, 1593-1638.	8.6	612
10	Contract Design and Self-Control: Theory and Evidence. <i>Quarterly Journal of Economics</i> , 2004, 119, 353-402.	8.6	588
11	Are small investors naive about incentives?. <i>Journal of Financial Economics</i> , 2007, 85, 457-489.	9.0	466
12	Does Overconfidence Affect Corporate Investment? CEO Overconfidence Measures Revisited. <i>European Financial Management</i> , 2005, 11, 649-659.	2.9	336
13	Behavioral CEOs: The Role of Managerial Overconfidence. <i>Journal of Economic Perspectives</i> , 2015, 29, 37-60.	5.9	233
14	Sorting in Experiments with Application to Social Preferences. <i>American Economic Journal: Applied Economics</i> , 2012, 4, 136-163.	2.9	223
15	With a Little Help from My (Random) Friends: Success and Failure in Post-Business School Entrepreneurship. <i>Review of Financial Studies</i> , 2013, 26, 2411-2452.	6.8	201
16	Voting to Tell Others. <i>Review of Economic Studies</i> , 2017, 84, 143-181.	5.4	191
17	Do Security Analysts Speak in Two Tongues?. <i>Review of Financial Studies</i> , 2014, 27, 1287-1322.	6.8	184
18	Who Makes Acquisitions? CEO Overconfidence and the Market's Reaction. <i>SSRN Electronic Journal</i> , 2003, , .	0.4	172

#	ARTICLE	IF	CITATIONS
19	Exposure to Grocery Prices and Inflation Expectations. <i>Journal of Political Economy</i> , 2021, 129, 1615-1639.	4.5	114
20	The Bidder's Curse. <i>American Economic Review</i> , 2011, 101, 749-787.	8.5	113
21	Contractibility and the Design of Research Agreements. <i>American Economic Review</i> , 2010, 100, 214-246.	8.5	111
22	Target revaluation after failed takeover attempts: Cash versus stock. <i>Journal of Financial Economics</i> , 2016, 119, 92-106.	9.0	95
23	Law and Finance – at the Origin. <i>Journal of Economic Literature</i> , 2009, 47, 1076-1108.	6.5	89
24	Winning by Losing: Evidence on the Long-run Effects of Mergers. <i>Review of Financial Studies</i> , 2018, 31, 3212-3264.	6.8	87
25	The Role of Theory in Field Experiments. <i>Journal of Economic Perspectives</i> , 2011, 25, 39-62.	5.9	80
26	The making of hawks and doves. <i>Journal of Monetary Economics</i> , 2021, 117, 19-42.	3.4	77
27	On the Verges of Overconfidence. <i>Journal of Economic Perspectives</i> , 2015, 29, 3-8.	5.9	69
28	Experience Effects in Finance: Foundations, Applications, and Future Directions. <i>Review of Finance</i> , 2021, 25, 1339-1363.	6.3	62
29	The Importance of Being Marginal: Gender Differences in Generosity. <i>American Economic Review</i> , 2013, 103, 586-590.	8.5	58
30	Investor experiences and financial market dynamics. <i>Journal of Financial Economics</i> , 2020, 136, 597-622.	9.0	57
31	You Owe Me. <i>American Economic Review</i> , 2017, 107, 493-526.	8.5	44
32	Rethinking Reciprocity. <i>Annual Review of Economics</i> , 2014, 6, 849-874.	5.5	43
33	Does a Bank's History Affect Its Risk-Taking?. <i>American Economic Review</i> , 2015, 105, 321-325.	8.5	38
34	<i>FBBVA Lecture 2020</i>Exposure, Experience, and Expertise: Why Personal Histories Matter in Economics. <i>Journal of the European Economic Association</i> , 2021, 19, 2857-2894.	3.5	35
35	Gender roles produce divergent economic expectations. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	31
36	Emotional Tagging and Belief Formation: The Long-Lasting Effects of Experiencing Communism. <i>AEA Papers and Proceedings American Economic Association</i> , 2019, 109, 567-571.	1.2	27

#	ARTICLE	IF	CITATIONS
37	Investor experiences and international capital flows. <i>Journal of International Economics</i> , 2020, 124, 103302.	3.0	17
38	Behavioral Corporate Finance. <i>Handbook of Behavioral Economics</i> , 2018, 1, 277-379.	3.7	8
39	Scarred Consumption. <i>International Finance Discussion Paper</i> , 2019, 2019, .	0.8	5
40	The Long-lasting Effects of Living under Communism on Attitudes towards Financial Markets. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
41	Corporate Financial Policies With Overconfident Managers. <i>SSRN Electronic Journal</i> , 0, , .	0.4	5
42	The Bidder's Curse: Reply. <i>American Economic Review</i> , 2016, 106, 1195-1213.	8.5	4
43	Lawyer Expertise and Contract Design—Evidence from M&A Negotiations. <i>Economic Journal</i> , 0, , .	3.6	3
44	Winning by Losing: Evidence on the Long-Run Effects of Mergers. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
45	Fishing for fools. <i>Games and Economic Behavior</i> , 2020, 122, 105-129.	0.8	2
46	Exposure to Daily Price Changes and Inflation Expectations. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1