Diane R Edmondson

List of Publications by Year
in descending order

		1307366	1372474
12 papers	630 citations	7 h-index	10 g-index
12 all docs	12 docs citations	12 times ranked	566 citing authors

#	Article	IF	Citations
1	A meta-analysis of the relationship between perceived organizational support and job outcomes: 20 years of research. Journal of Business Research, 2009, 62, 1027-1030.	5.8	469
2	The Moderating Effect of the Boundary Spanning Role on Perceived Supervisory Support: A Meta-Analytic Review. Journal of Business Research, 2013, 66, 2186-2192.	5.8	41
3	A meta-analytic review of emotional exhaustion in a sales context. Journal of Personal Selling and Sales Management, 2019, 39, 275-286.	1.7	40
4	Uncertainty in industrial markets: The COVID-19 pandemic. Industrial Marketing Management, 2022, 102, 364-376.	3.7	22
5	An exploratory study of retail sales employees' service sabotage: Examining the impact of emotional exhaustion and organizational support. Journal of Global Scholars of Marketing Science, 2019, 29, 63-77.	1.4	14
6	Are Women or Men Business-to-Business Salespeople More Engaged on the Job?. Journal of Business-to-Business Marketing, 2021, 28, 81-93.	0.8	11
7	Does Sleep Really Matter? Examining Sleep among Salespeople as Boundary Role Personnel for Key Job Factors. Journal of Business-to-Business Marketing, 2020, 27, 71-79.	0.8	10
8	Are Business-to-Business Employees More Engaged or Burned Out amid A Global Health Crisis: A Comparative Study. Journal of Business-to-Business Marketing, 2022, 29, 87-98.	0.8	8
9	Does the type of sales position matter? A multi-group analysis of inside vs outside sales. Journal of Business and Industrial Marketing, 2022, 37, 2559-2572.	1.8	7
10	Overcoming emotional exhaustion in a sales setting. Journal of Global Scholars of Marketing Science, 2020, 30, 229-239.	1.4	5
11	Influencing students into sales careers through a speed selling event. Journal of Global Scholars of Marketing Science, 0, , 1-17.	1.4	2
12	Developing marketing curriculum to make students workforce ready. International Journal of Educational Management, 2021, ahead-of-print, .	0.9	1