

Joris Lammers

List of Publications by Year in descending order

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Version: 2024-02-01

59
papers

3,007
citations

279798

23
h-index

175258

52
g-index

72
all docs

72
docs citations

72
times ranked

2267
citing authors

#	ARTICLE	IF	CITATIONS
1	Power Increases Hypocrisy. <i>Psychological Science</i> , 2010, 21, 737-744.	3.3	306
2	Political Diversity in Social and Personality Psychology. <i>Perspectives on Psychological Science</i> , 2012, 7, 496-503.	9.0	284
3	Illegitimacy Moderates the Effects of Power on Approach. <i>Psychological Science</i> , 2008, 19, 558-564.	3.3	251
4	Power Increases Social Distance. <i>Social Psychological and Personality Science</i> , 2012, 3, 282-290.	3.9	184
5	Successful female leaders empower women's behavior in leadership tasks. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 444-448.	2.2	157
6	Differentiating Social and Personal Power: Opposite Effects on Stereotyping, but Parallel Effects on Behavioral Approach Tendencies. <i>Psychological Science</i> , 2009, 20, 1543-1548.	3.3	124
7	To Have Control Over or to Be Free From Others? The Desire for Power Reflects a Need for Autonomy. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 498-512.	3.0	115
8	Power Increases Infidelity Among Men and Women. <i>Psychological Science</i> , 2011, 22, 1191-1197.	3.3	113
9	How power influences moral thinking.. <i>Journal of Personality and Social Psychology</i> , 2009, 97, 279-289.	2.8	105
10	Looking through the eyes of the powerful. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 1229-1238.	2.2	102
11	Correcting misperceptions of exponential coronavirus growth increases support for social distancing. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 16264-16266.	7.1	97
12	Factors Relating to Managerial Stereotypes: The Role of Gender of the Employee and the Manager and Management Gender Ratio. <i>Journal of Business and Psychology</i> , 2012, 27, 31-42.	4.0	76
13	Abstraction increases hypocrisy. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 475-480.	2.2	69
14	Power gets the job: Priming power improves interview outcomes. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 776-779.	2.2	69
15	Power and morality. <i>Current Opinion in Psychology</i> , 2015, 6, 15-19.	4.9	60
16	Past-focused environmental comparisons promote proenvironmental outcomes for conservatives. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 14953-14957.	7.1	59
17	Leading and Working From Home in Times of COVID-19: On the Perceived Changes in Leadership Behaviors. <i>Journal of Leadership and Organizational Studies</i> , 2022, 29, 208-218.	4.0	57
18	The Political Domain Appears Simpler to the Politically Extreme Than to Political Moderates. <i>Social Psychological and Personality Science</i> , 2017, 8, 612-622.	3.9	53

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19	Past-focused temporal communication overcomes conservatives'™ resistance to liberal political ideas.. Journal of Personality and Social Psychology, 2018, 114, 599-619.	2.8	52
20	When status is grabbed and when status is granted: Getting ahead in dominance and prestige hierarchies. British Journal of Social Psychology, 2015, 54, 445-464.	2.8	46
21	The powerful disregard social comparison information. Journal of Experimental Social Psychology, 2012, 48, 329-334.	2.2	41
22	Subjective status and perceived legitimacy across countries. European Journal of Social Psychology, 2020, 50, 921-942.	2.4	28
23	Iron ladies, men of steel: The effects of gender stereotyping on the perception of male and female candidates are moderated by prototypicality. European Journal of Social Psychology, 2009, 39, 186-195.	2.4	26
24	Make America gracious again: Collective nostalgia can increase and decrease support for right-wing populist rhetoric. European Journal of Social Psychology, 2020, 50, 943-954.	2.4	26
25	Not all rejections are alike; competence and warmth as a fundamental distinction in social rejection. Journal of Experimental Social Psychology, 2013, 49, 635-642.	2.2	25
26	Power and behavioral approach orientation in existing power relations and the mediating effect of income. European Journal of Social Psychology, 2010, 40, 543-551.	2.4	24
27	Ease of Retrieval Moderates the Effects of Power: Implications for the Replicability of Power Recall Effects. Social Cognition, 2017, 35, 1-17.	0.9	24
28	Paradoxical Effects of Power on Moral Thinking: Why Power Both Increases and Decreases Deontological and Utilitarian Moral Decisions. Social Psychological and Personality Science, 2019, 10, 110-120.	3.9	24
29	Power and Attraction to the Counternormative Aspects of Infidelity. Journal of Sex Research, 2016, 53, 54-63.	2.5	22
30	Writing autobiographical narratives increases political conservatism. Journal of Experimental Social Psychology, 2013, 49, 684-691.	2.2	20
31	Empowering Mimicry: Female Leader Role Models Empower Women in Leadership Tasks Through Body Posture Mimicry. Sex Roles, 2019, 80, 11-24.	2.4	17
32	The conceptualization of power and the nature of interdependency: The role of legitimacy and culture. , 2009, , 67-82.		16
33	Power and SadoMasochism. Social Psychological and Personality Science, 2016, 7, 142-148.	3.9	16
34	Power Increases Anchoring Effects on Judgment. Social Cognition, 2017, 35, 40-53.	0.9	16
35	Does influence beget autonomy? Clarifying the relationship between social and personal power. Journal of Theoretical Social Psychology, 2017, 1, 5-14.	1.9	15
36	Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. Nature Human Behaviour, 2022, 6, 880-895.	12.0	15

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37	Power Affects Sexual Assertiveness and Sexual Esteem Equally in Women and Men. Archives of Sexual Behavior, 2019, 48, 645-652.	1.9	14
38	Feelings of power lead people to take sides with other powerful parties. Revista De Psicologia Social, 2012, 27, 337-346.	0.7	13
39	More threatening and more diagnostic: How moral comparisons differ from social comparisons.. Journal of Personality and Social Psychology, 2021, 121, 1057-1078.	2.8	13
40	You Can Leave Your Glasses on. Social Psychology, 2019, 50, 38-52.	0.7	12
41	Stressing the Advantages of Female Leadership Can Place Women at a Disadvantage. Social Psychology, 2017, 48, 28-39.	0.7	11
42	Power increases the self-serving bias in the attribution of collective successes and failures. European Journal of Social Psychology, 2019, 49, 1087-1095.	2.4	8
43	Gender Stereotype-Inconsistent Acts Are Seen as More Acceptable Than Stereotype-Consistent Acts, if They Are Clever. Social Psychology, 2015, 46, 291-305.	0.7	7
44	Increasing ideological tolerance in social psychology. Behavioral and Brain Sciences, 2015, 38, e147.	0.7	6
45	Political Diversity in Social and Personality Psychology. SSRN Electronic Journal, 2012, , .	0.4	5
46	Perceptions of feminist beliefs influence ratings of warmth and competence. Group Processes and Intergroup Relations, 2019, 22, 253-270.	3.9	5
47	Power and moral thinking. Current Opinion in Psychology, 2020, 33, 23-27.	4.9	5
48	Implicit Threat Vigilance Among Violent Offenders Diagnosed with Antisocial Personality Disorder: The Impact of Ostracism and Control Threat. International Journal of Developmental Sciences, 2013, 7, 47-55.	0.5	4
49	The Discrepancy Between How Women See Themselves and Feminists Predicts Identification with Feminism. Sex Roles, 2017, 77, 293-308.	2.4	4
50	Moral Character Impression Formation Depends on the Valence Homogeneity of the Context. Social Psychological and Personality Science, 2018, 9, 576-585.	3.9	4
51	Kant be Compared: People High in Social Comparison Orientation Make Fewer "Not More" Deontological Decisions in Sacrificial Dilemmas. Social Psychological and Personality Science, 2020, , 194855062094729.	3.9	3
52	Social and Personal Power: A Closer Examination. Social Psychology, 2019, 50, 270-275.	0.7	3
53	The effects of power on immorality. , 0, , 17-32.		2
54	Why People Hate Congress but Love Their Own Congressperson: An Information Processing Explanation. Personality and Social Psychology Bulletin, 2022, 48, 412-425.	3.0	2

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55	A Chronic Lack of Perceived Personal Control Increases Women and Men’s Self-Reported Preference for High-Status Characteristics When Selecting Romantic Partners in Simulated Dating Situations. <i>Social Psychological and Personality Science</i> , 2021, 12, 1345-1357.	3.9	2
56	How vertical elevation affects self-other integration as measured by the joint Simon effect. <i>Acta Psychologica</i> , 2021, 220, 103404.	1.5	2
57	Self-control failure increases a strategic preference for submission as means to avoid future failure. <i>Journal of Experimental Social Psychology</i> , 2021, 95, 104155.	2.2	1
58	Two Sides of the Same Coin. , 2022, , 674-686.		1
59	Ideological Diversity in Social and Personality Psychology: Questions and Answers. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0