

Mark A Hager

List of Publications by Year in descending order

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Version: 2024-02-01

22
papers

994
citations

687363

13
h-index

677142

22
g-index

25
all docs

25
docs citations

25
times ranked

665
citing authors

#	ARTICLE	IF	CITATIONS
1	Moderated Commitment: Members'™ Decisions Not to Give to Professional Associations. Public Performance & Management Review, 2020, 43, 971-992.	2.2	4
2	The Impact of Revenue Diversification on Nonprofit Financial Health: A Meta-analysis. Nonprofit and Voluntary Sector Quarterly, 2019, 48, 5-27.	1.9	72
3	Institutional Trust, Sector Confidence, and Charitable Giving. Journal of Nonprofit and Public Sector Marketing, 2016, 28, 164-184.	1.6	15
4	Member Acquisition and Retention in Associations. , 2016, , 975-991.		1
5	In Search of Strategy. Nonprofit Management and Leadership, 2015, 25, 235-254.	2.5	40
6	Dimensions of Sales Tax Exemption Policy: The Arizona Model. Nonprofit Policy Forum, 2015, 6, 45-57.	0.9	1
7	Engagement Motivations in Professional Associations. Nonprofit and Voluntary Sector Quarterly, 2014, 43, 39S-60S.	1.9	38
8	Models of collaboration between nonprofit organizations. International Journal of Productivity and Performance Management, 2014, 63, 746-765.	3.7	33
9	Motivational and Demographic Factors for Performing Arts Attendance Across Place and Form. Nonprofit and Voluntary Sector Quarterly, 2012, 41, 474-496.	1.9	22
10	Local Arts Agencies as Destination Management Organizations. Journal of Travel Research, 2012, 51, 400-411.	9.0	8
11	Compensation for Governance in Grantmaking Foundations. Public Integrity, 2012, 15, 51-70.	1.0	2
12	Local arts agency participation in cultural tourism management. Journal of Heritage Tourism, 2012, 7, 205-217.	2.7	2
13	Problems recruiting volunteers: Nature versus nurture. Nonprofit Management and Leadership, 2011, 22, 137-157.	2.5	76
14	Structural embeddedness and the liability of newness among nonprofit organizations. Public Management Review, 2004, 6, 159-188.	4.9	154
15	Current practices in allocation of fundraising expenditures. New Directions for Philanthropic Fundraising, 2003, 2003, 39-52.	0.1	45
16	Divergent Views of Clients and Professionals. Journal of Social Service Research, 2002, 28, 41-63.	1.3	4
17	How fundraising is carried out in US nonprofit organisations. International Journal of Nonprofit and Voluntary Sector Marketing, 2002, 7, 311-324.	0.8	57
18	HOW NONPROFITS CLOSE: A QUALITATIVE STUDY OF 31 TWIN CITIES NONPROFIT ORGANIZATIONS.. Proceedings - Academy of Management, 2002, 2002, A1-A6.	0.1	4

#	ARTICLE	IF	CITATIONS
19	Organizational Characteristics and Funding Environments: A Study of a Population of United Way-Affiliated Nonprofits. <i>Public Administration Review</i> , 2001, 61, 276-289.	4.1	91
20	Financial Vulnerability among Arts Organizations: A Test of the Tuckman-Chang Measures. <i>Nonprofit and Voluntary Sector Quarterly</i> , 2001, 30, 376-392.	1.9	161
21	University Arts Programs and Local Communities: A Report on a Pilot Study. <i>Journal of Arts Management Law and Society</i> , 2000, 30, 146-159.	0.6	4
22	What Do Nonprofits Value in Their Volunteers?. <i>Human Service Organizations Management, Leadership and Governance</i> , 0, , 1-15.	1.0	0