## Christopher S Cotton

List of Publications by Year in descending order

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759233 752698 32 555 12 20 citations h-index g-index papers 32 32 32 265 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Training healthcare workers increases IFA use and adherence: Evidence and costâ€effectiveness analysis from Bangladesh. Maternal and Child Nutrition, 2021, 17, e13124.	3.0	4
2	Delegation and coordination with multiple threshold public goods: experimental evidence. Experimental Economics, 2020, 23, 1030-1068.	2.1	11
3	Persistence of power: Repeated multilateral bargaining with endogenous agenda setting authority. Journal of Public Economics, 2020, 184, 104126.	4.3	11
4	Correcting for bias in hot hand analysis: An application to youth golf. Journal of Economic Psychology, 2019, 75, 102091.	2.2	29
5	Limited capacity in project selection: competition through evidence production. Economic Theory, 2018, 65, 385-421.	0.9	36
6	Clueless Politicians: On Policymaker Incentives for Information Acquisition in a Model of Lobbying. Journal of Law, Economics, and Organization, 2018, 34, 425-456.	1.5	11
7	Demonstrations and Price Competition in New Product Release. Management Science, 2017, 63, 2016-2026.	4.1	40
8	Competing for Attention: Lobbying Timeâ€Constrained Politicians. Journal of Public Economic Theory, 2016, 18, 642-665.	1.1	20
9	Informational Lobbying and Agenda Distortion. Journal of Law, Economics, and Organization, 2016, 32, 762-793.	1.5	30
10	Grading Standards and Education Quality. American Economic Journal: Microeconomics, 2015, 7, 248-279.	1.2	48
11	Deterrence effects under Twombly: On the costs of increasing pleading standards in litigation. International Review of Law and Economics, 2015, 44, 61-71.	0.8	4
12	Which explanations for gender differences in competition are consistent with a simple theoretical model?. Journal of Behavioral and Experimental Economics, 2015, 59, 56-67.	1.2	1
13	Donor coordination in project funding: Evidence from a threshold public goods experiment. Journal of Public Economics, 2015, 128, 16-29.	4.3	58
14	Information and Extremism in Elections. American Economic Journal: Microeconomics, 2015, 7, 165-207.	1.2	22
15	Gender differences in repeated competition: Evidence from school math contests. Journal of Economic Behavior and Organization, 2013, 86, 52-66.	2.0	38
16	Submission Fees and Response Times in Academic Publishing. American Economic Review, 2013, 103, 501-509.	8.5	26
17	Grade Inflation and Education Quality. SSRN Electronic Journal, 2012, , .	0.4	2
18	Pay-to-play politics: Informational lobbying and contribution limits when money buys access. Journal of Public Economics, 2012, 96, 369-386.	4.3	69

#	Article	IF	CITATIONS
19	100 Horsemen and the empty city: A game theoretic examination of deception in Chinese military legend. Journal of Peace Research, 2011, 48, 217-223.	2.9	3
20	Should we tax or cap political contributions? A lobbying model with policy favors and access. Journal of Public Economics, 2009, 93, 831-842.	4.3	76
21	Multiple bidding in auctions as bidders become confident of their private valuations. Economics Letters, 2009, 104, 148-150.	1.9	5
22	Informational Lobbying and Agenda Distortion. SSRN Electronic Journal, 0, , .	0.4	2
23	Information and Extremism in Elections. SSRN Electronic Journal, 0, , .	0.4	2
24	Learning More by Doing Less: Capacity and Competition in Bayesian Persuasion. SSRN Electronic Journal, 0, , .	0.4	2
25	Clueless Politicians. SSRN Electronic Journal, 0, , .	0.4	2
26	Dynamic Legislative Bargaining with Endogenous Agenda Setting Authority. SSRN Electronic Journal, 0, , .	0.4	1
27	Competing for the Attention of Decision Makers. SSRN Electronic Journal, 0, , .	0.4	1
28	Profiling, Screening and Criminal Recruitment. SSRN Electronic Journal, 0, , .	0.4	0
29	Competing for the Attention of Policymakers. SSRN Electronic Journal, 0, , .	0.4	0
30	Price Competition with Optimal Product Demonstrations. SSRN Electronic Journal, 0, , .	0.4	0
31	Pleading Standards and Deterrence. SSRN Electronic Journal, 0, , .	0.4	1
32	Which Explanations for Gender Differences in Competition are Consistent with a Simple Theoretical Model?. SSRN Electronic Journal, 0, , .	0.4	0