Christopher S Cotton

List of Publications by Year in descending order

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#	Article	IF	CITATIONS
1	Should we tax or cap political contributions? A lobbying model with policy favors and access. Journal of Public Economics, 2009, 93, 831-842.	4.3	76
2	Pay-to-play politics: Informational lobbying and contribution limits when money buys access. Journal of Public Economics, 2012, 96, 369-386.	4.3	69
3	Donor coordination in project funding: Evidence from a threshold public goods experiment. Journal of Public Economics, 2015, 128, 16-29.	4.3	58
4	Grading Standards and Education Quality. American Economic Journal: Microeconomics, 2015, 7, 248-279.	1.2	48
5	Demonstrations and Price Competition in New Product Release. Management Science, 2017, 63, 2016-2026.	4.1	40
6	Gender differences in repeated competition: Evidence from school math contests. Journal of Economic Behavior and Organization, 2013, 86, 52-66.	2.0	38
7	Limited capacity in project selection: competition through evidence production. Economic Theory, 2018, 65, 385-421.	0.9	36
8	Informational Lobbying and Agenda Distortion. Journal of Law, Economics, and Organization, 2016, 32, 762-793.	1.5	30
9	Correcting for bias in hot hand analysis: An application to youth golf. Journal of Economic Psychology, 2019, 75, 102091.	2.2	29
10	Submission Fees and Response Times in Academic Publishing. American Economic Review, 2013, 103, 501-509.	8.5	26
11	Information and Extremism in Elections. American Economic Journal: Microeconomics, 2015, 7, 165-207.	1.2	22
12	Competing for Attention: Lobbying Timeâ€Constrained Politicians. Journal of Public Economic Theory, 2016, 18, 642-665.	1.1	20
13	Clueless Politicians: On Policymaker Incentives for Information Acquisition in a Model of Lobbying. Journal of Law, Economics, and Organization, 2018, 34, 425-456.	1.5	11
14	Delegation and coordination with multiple threshold public goods: experimental evidence. Experimental Economics, 2020, 23, 1030-1068.	2.1	11
15	Persistence of power: Repeated multilateral bargaining with endogenous agenda setting authority. Journal of Public Economics, 2020, 184, 104126.	4.3	11
16	Multiple bidding in auctions as bidders become confident of their private valuations. Economics Letters, 2009, 104, 148-150.	1.9	5
17	Deterrence effects under Twombly : On the costs of increasing pleading standards in litigation. International Review of Law and Economics, 2015, 44, 61-71.	0.8	4
18	Training healthcare workers increases IFA use and adherence: Evidence and costâ€effectiveness analysis from Bangladesh. Maternal and Child Nutrition, 2021, 17, e13124.	3.0	4

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#	Article	IF	CITATIONS
19	100 Horsemen and the empty city: A game theoretic examination of deception in Chinese military legend. Journal of Peace Research, 2011, 48, 217-223.	2.9	3
20	Informational Lobbying and Agenda Distortion. SSRN Electronic Journal, 0, , .	0.4	2
21	Information and Extremism in Elections. SSRN Electronic Journal, 0, , .	0.4	2
22	Grade Inflation and Education Quality. SSRN Electronic Journal, 2012, , .	0.4	2
23	Learning More by Doing Less: Capacity and Competition in Bayesian Persuasion. SSRN Electronic Journal, 0, , .	0.4	2
24	Clueless Politicians. SSRN Electronic Journal, 0, , .	0.4	2
25	Which explanations for gender differences in competition are consistent with a simple theoretical model?. Journal of Behavioral and Experimental Economics, 2015, 59, 56-67.	1.2	1
26	Dynamic Legislative Bargaining with Endogenous Agenda Setting Authority. SSRN Electronic Journal, 0, , .	0.4	1
27	Competing for the Attention of Decision Makers. SSRN Electronic Journal, 0, , .	0.4	1
28	Pleading Standards and Deterrence. SSRN Electronic Journal, 0, , .	0.4	1
29	Profiling, Screening and Criminal Recruitment. SSRN Electronic Journal, 0, , .	0.4	Ο
30	Competing for the Attention of Policymakers. SSRN Electronic Journal, 0, , .	0.4	0
31	Price Competition with Optimal Product Demonstrations. SSRN Electronic Journal, 0, , .	0.4	Ο
32	Which Explanations for Gender Differences in Competition are Consistent with a Simple Theoretical Model?. SSRN Electronic Journal, 0, , .	0.4	0