Yunhui Huang

List of Publications by Year in descending order

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1040056 888059 22 309 9 17 citations h-index g-index papers 22 22 22 303 all docs docs citations times ranked citing authors

#	Article	IF	CITATIONS
1	Complements are warm and substitutes are competent: the effect of recommendation type on focal product evaluation. Internet Research, 2022, 32, 1168-1190.	4.9	2
2	How to display products available in multiple color saturation: Fit between saturation and position. Psychology and Marketing, 2022, 39, 809-819.	8.2	4
3	Leveraging the Numerosity Effect to Influence Perceived Expensiveness of Virtual Items. Information Systems Research, 2021, 32, 93-114.	3.7	9
4	Tourists and Air Pollution: How and Why Air Pollution Magnifies Tourists' Suspicion of Service Providers. Journal of Travel Research, 2020, 59, 661-673.	9.0	31
5	Large Online Product Catalog Space Indicates High Store Price: Understanding Customers' Overgeneralization and Illogical Inference. Information Systems Research, 2019, 30, 963-979.	3.7	5
6	Is online multiple-stores cooperative promotion better than single-store promotion? Misprediction from evaluation mode. Information and Management, 2019, 56, 103148.	6.5	5
7	Remaining focus increases task evaluation and future task perseverance. International Journal of Research in Marketing, 2019, 36, 251-263.	4.2	2
8	Online customer reviews and consumer evaluation: The role of review font. Information and Management, 2018, 55, 430-440.	6.5	56
9	Dynamic Regulation Responding to an External Stimulus: A Differential Equation Model. Multivariate Behavioral Research, 2018, 53, 925-939.	3.1	1
10	Complements Are Warm and Substitutes Are Competent: The Effect of Recommendation Type on Focal Product Evaluation. SSRN Electronic Journal, 2018, , .	0.4	0
11	The Minimal Deviation Effect: Numbers Just above a Categorical Boundary Enhance Consumer Desire. Journal of Consumer Research, 2018, 45, 775-791.	5.1	11
12	The Effects of Physical Distance from a Brand Extension on the Impact of Brandâ€Extension Fit. Psychology and Marketing, 2017, 34, 59-69.	8.2	28
13	Physical proximity increases persuasive effectiveness through visual imagery. Journal of Consumer Psychology, 2017, 27, 435-447.	4.5	34
14	Product Catalog Density of Online Stores: How Space Influences Store Price Perception and Consumer Preference. SSRN Electronic Journal, 2017, , .	0.4	0
15	Increasing the Sales of Virtual Goods: Leveraging the Numerosity Effect in Virtual Worlds. SSRN Electronic Journal, 2017, , .	0.4	1
16	Ownership Effect Can Be a Result of Other-Derogation: Evidence from Behavioral and Electrophysiological Studies. PLoS ONE, 2016, 11, e0166054.	2.5	1
17	Relationship Between Intrinsic Motivation and Undergraduate Students' Depression and Stress. Psychological Reports, 2016, 119, 527-538.	1.7	38
18	Food pleasure orientation diminishes the "healthy = less tasty―intuition. Food Quality and Preference, 2016, 54, 75-78.	4.6	25

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#	Article	IF	CITATION
19	Downward Social Comparison Increases Life-Satisfaction in the Giving and Volunteering Context. Social Indicators Research, 2016, 125, 665-676.	2.7	12
20	The Out-of-Stock (OOS) Effect on Choice Shares of Available Options. Journal of Retailing, 2016, 92, 13-24.	6.2	36
21	Consumer susceptibility to interpersonal influence in Mainland China. Asian Journal of Social Psychology, 2012, 15, 140-144.	2.1	8
22	Is Online Multiple-Stores Cooperative Promotion Better than Single-Store Promotion? Misprediction from Evaluation Mode. SSRN Electronic Journal, 0, , .	0.4	0