

Cynthia Hardy

List of Publications by Year in descending order

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109
papers

14,771
citations

53660

45
h-index

42291

92
g-index

123
all docs

123
docs citations

123
times ranked

6599
citing authors

#	ARTICLE	IF	CITATIONS
1	INSTITUTIONAL ENTREPRENEURSHIP IN EMERGING FIELDS: HIV/AIDS TREATMENT ADVOCACY IN CANADA.. Academy of Management Journal, 2004, 47, 657-679.	4.3	1,311
2	Discourse and Institutions. Academy of Management Review, 2004, 29, 635-652.	7.4	1,049
3	Institutional Entrepreneurship as Embedded Agency: An Introduction to the Special Issue. Organization Studies, 2007, 28, 957-969.	3.8	879
4	SUSTAINED PRODUCT INNOVATION IN LARGE, MATURE ORGANIZATIONS: OVERCOMING INNOVATION-TO-ORGANIZATION PROBLEMS.. Academy of Management Journal, 1996, 39, 1120-1153.	4.3	783
5	Discourse and Deinstitutionalization: the Decline of DDT. Academy of Management Journal, 2009, 52, 148-178.	4.3	570
6	Discourse and Collaboration: The Role of Conversations and Collective Identity. Academy of Management Review, 2005, 30, 58-77.	7.4	470
7	Strategies of Engagement: Lessons from the Critical Examination of Collaboration and Conflict in an Interorganizational Domain. Organization Science, 1998, 9, 217-230.	3.0	457
8	Resources, Knowledge and Influence: The Organizational Effects of Interorganizational Collaboration*. Journal of Management Studies, 2003, 40, 321-347.	6.0	438
9	Discourse as a Strategic Resource. Human Relations, 2000, 53, 1227-1248.	3.8	426
10	Institutional Entrepreneurship. , 2008, , 198-217.		394
11	Discourse and Institutions. Academy of Management Review, 2004, 29, 635.	7.4	356
12	Interorganizational Collaboration and the Dynamics of Institutional Fields. Journal of Management Studies, 2000, 37, no.	6.0	353
13	The Power Behind Empowerment: Implications for Research and Practice. Human Relations, 1998, 51, 451-483.	3.8	328
14	Reflecting on Reflexivity: Reflexive Textual Practices in Organization and Management Theory. Journal of Management Studies, 2008, 45, 480-501.	6.0	295
15	Discourse, Field-Configuring Events, and Change in Organizations and Institutional Fields: Narratives of DDT and the Stockholm Convention. Academy of Management Journal, 2010, 53, 1365-1392.	4.3	281
16	Understanding Power: Bringing about Strategic Change. British Journal of Management, 1996, 7, S3-S16.	3.3	252
17	No Joking Matter: Discursive Struggle in the Canadian Refugee System. Organization Studies, 1999, 20, 1-24.	3.8	247
18	Managing Organizational Change: Negotiating Meaning and Power-Resistance Relations. Organization Science, 2011, 22, 22-41.	3.0	244

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19	Reflexivity in Organization and Management Theory: A Study of the Production of the Research 'Subject'. Human Relations, 2001, 54, 531-560.	3.8	205
20	The Emergence of New Global Institutions: A Discursive Perspective. Organization Studies, 2006, 27, 7-29.	3.8	192
21	Researching Organizational Discourse. International Studies of Management and Organization, 2001, 31, 25-47.	0.4	185
22	Managing Multiple Identities: Discourse, Legitimacy and Resources in the UK Refugee System. Organization, 1997, 4, 159-185.	2.8	177
23	WHERE ARE THE NEW THEORIES OF ORGANIZATION?. Academy of Management Review, 2011, 36, 236-246.	7.4	161
24	Institutional Effects of Interorganizational Collaboration: The Emergence of Proto-Institutions. Academy of Management Journal, 2002, 45, 281-290.	4.3	156
25	When 'Silence = Death', Keep Talking: Trust, Control and the Discursive Construction of Identity in the Canadian HIV/AIDS Treatment Domain. Organization Studies, 2001, 22, 285-310.	3.8	139
26	Critical discourse analysis and identity: why bother?. Critical Discourse Studies, 2004, 1, 225-259.	1.1	138
27	Reframing resistance to organizational change. Scandinavian Journal of Management, 2011, 27, 322-331.	1.0	136
28	Discourse and Power. , 2004, , 299-316.		123
29	Organizing Risk: Discourse, Power, and 'Riskification'. Academy of Management Review, 2016, 41, 80-108.	7.4	117
30	Organizing Processes and the Construction of Risk: A Discursive Approach. Academy of Management Journal, 2013, 56, 231-255.	4.3	115
31	Discourse in a Material World. Journal of Management Studies, 2015, 52, 680-696.	6.0	109
32	Introduction: Organizational Discourse: Exploring the Field. , 2004, , 1-37.		105
33	Institutional Entrepreneurship in Emerging Fields: HIV/AIDS Treatment Advocacy in Canada. Academy of Management Journal, 2004, 47, 657-679.	4.3	103
34	Strategy, Discourse and Practice: The Intensification of Power. Journal of Management Studies, 2014, 51, 320-348.	6.0	100
35	The SAGE Handbook of Organization Studies. , 2006, , .		96
36	Watching Whale Watching. Journal of Applied Behavioral Science, The, 1999, 35, 479-502.	2.0	94

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37	THE NATURE OF UNOBTRUSIVE POWER. Journal of Management Studies, 1985, 22, 384-399.	6.0	91
38	Relativity Without Relativism: Reflexivity in Post-Paradigm Organization Studies. British Journal of Management, 1997, 8, 5-17.	3.3	89
39	Firing Blanks? An Analysis of Discursive Struggle in HRM. Journal of Management Studies, 2004, 41, 377-400.	6.0	88
40	Some Dare Call it Power. , 2006, , 754-775.		85
41	Introduction to Special Topic Forum: Where are the New Theories of Organization?. Academy of Management Review, 2011, 36, 236-246.	7.4	83
42	Discourse and Identities. , 0, , 153-174.		83
43	Swimming with sharks: creating strategic change through multi-sector collaboration. International Journal of Strategic Change Management, 2006, 1, 96.	0.7	77
44	What's Age Got to Do With It? On the Critical Analysis of Age and Organizations. Organization Studies, 2014, 35, 1569-1584.	3.8	75
45	Positioning, similarity and difference: Narratives of individual and organizational identities in an Australian university. Scandinavian Journal of Management, 2007, 23, 363-383.	1.0	67
46	Underorganized Interorganizational Domains: The Case of Refugee Systems. Journal of Applied Behavioral Science, The, 1994, 30, 278-296.	2.0	63
47	Strategy Formation in the University Setting. Review of Higher Education, 1983, 6, 407-433.	0.9	58
48	Mind over body: Physical and psychotherapeutic discourses and the regulation of the older worker. Human Relations, 2009, 62, 1199-1229.	3.8	49
49	Identity and collaborative strategy in the Canadian HIV/AIDS treatment domain. Strategic Organization, 2005, 3, 11-45.	3.1	48
50	PLURALISM, POWER AND COLLEGIALLY IN UNIVERSITIES. Financial Accountability and Management, 1991, 7, 127-142.	1.9	45
51	Talk and Action: Conversations and Narrative in Interorganizational Collaboration. , 1998, , 65-83.		42
52	Building Bridges for Refugees. Journal of Applied Behavioral Science, The, 1999, 35, 48-70.	2.0	40
53	Organizing Risk: Organization and Management Theory for the Risk Society. Academy of Management Annals, 2020, 14, 1032-1066.	5.8	38
54	Investing in Retrenchment: Avoiding the Hidden Costs. California Management Review, 1987, 29, 111-125.	3.4	35

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55	Online Consultation. <i>Management Communication Quarterly</i> , 2005, 19, 120-145.	1.0	33
56	Subjects of Inquiry: Statistics, Stories, and the Production of Knowledge. <i>Organization Studies</i> , 2012, 33, 1693-1714.	3.8	33
57	Some dare call it Power. , 0, , 368-387.		29
58	Post-Inquiry Sensemaking: The Case of the "Black Saturday" Bushfires. <i>Organization Studies</i> , 2021, 42, 637-661.	3.8	26
59	A New Methodology for Supply Chain Management: Discourse Analysis and its Potential for Theoretical Advancement. <i>Journal of Supply Chain Management</i> , 2020, 56, 19-35.	7.2	25
60	We have not lived long enough: Sensemaking and learning from bushfire in Australia. <i>Management Learning</i> , 2016, 47, 45-64.	1.4	24
61	The rational approach to budget cuts: One university's experience. <i>Higher Education</i> , 1988, 17, 151-173.	2.8	23
62	Powering product innovation. <i>European Management Journal</i> , 1997, 15, 16-27.	3.1	22
63	Bridging practice and process research to study transient manifestations of strategy. <i>Strategic Management Journal</i> , 2018, 39, 582-605.	4.7	22
64	Critical Perspectives on Collaboration. , 0, , 366-389.		22
65	Strategy and Context: Retrenchment in Canadian Universities. <i>Organization Studies</i> , 1990, 11, 207-237.	3.8	21
66	Readers beware: Provocation, problematization and "problems". <i>Human Relations</i> , 2012, 65, 547-566.	3.8	21
67	"Hard" decisions and "tough" choices: the business approach to university decline. <i>Higher Education</i> , 1990, 20, 301-321.	2.8	19
68	Pedagogical Practice and Postmodernist Ideas. <i>Journal of Management Education</i> , 1999, 23, 377-395.	0.6	19
69	Organizations, Risk Translation, and the Ecology of Risks: The Discursive Construction of a Novel Risk. <i>Academy of Management Journal</i> , 2020, 63, 685-716.	4.3	19
70	Configuration and Strategy Making in Universities. <i>Journal of Higher Education</i> , 1991, 62, 363-393.	1.9	18
71	Merging, Masquerading and Morphing: Metaphors and the World Wide Web. <i>Organization Studies</i> , 2009, 30, 821-843.	3.8	18
72	Responses to industrial closure. <i>Industrial Relations Journal</i> , 1985, 16, 16-24.	0.8	17

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73	Strategies for Retrenchment and Turnaround. , 1990, , .		16
74	Configuration and Strategy Making in Universities: Broadening the Scope. Journal of Higher Education, 1991, 62, 363.	1.9	15
75	Power and Organizational Development: A Framework for Organizational Change. Journal of General Management, 1994, 20, 29-41.	0.8	15
76	Continuity and Change for Organization Studies. Organization Studies, 2003, 24, 1003-1014.	3.8	15
77	Reflections on Reflexive Theorizing: The Need for A Little More Conversation. Organization Theory, 2020, 1, 263178772094418.	2.7	12
78	Managing Strategy in Academic Institutions: Learning from Brazils. , 1990, , .		12
79	Using Content, Context, and Process to Manage University Cutbacks. Canadian Journal of Higher Education, 1987, 17, 65-82.	0.3	12
80	Representation and Reflexivity. , 2006, , 425-444.		11
81	Discussing "Discourse and Institutions": A Reply to Lok and Willmott. Academy of Management Review, 2006, 31, 480-483.	7.4	11
82	The Management of University Cutbacks: Politics, Planning and Participation. Canadian Journal of Higher Education, 1984, 14, 59-69.	0.3	11
83	Editorial: Some Exciting News!. Organization Studies, 2005, 26, 5-5.	3.8	8
84	Struggling to make sense of it all: The emotional process of sensemaking following an extreme incident. Human Relations, 2023, 76, 420-451.	3.8	8
85	On the Edge of a Pluralistic World. Journal of Management Inquiry, 2002, 11, 16-18.	2.5	7
86	Retrenchment Strategies in Two Canadian Universities: A Political Analysis. Canadian Journal of Administrative Sciences, 1992, 9, 180-191.	0.9	7
87	Artifacts in Interaction: The Production and Politics of Boundary Objects. SSRN Electronic Journal, 0, , .	0.4	7
88	Fighting cutbacks: some issues for public sector administrators. Canadian Public Administration, 1985, 28, 531-549.	0.4	6
89	Institutional Entrepreneurship. , 2013, , 1069-1074.		4
90	Effective Retrenchment: Human Resource Implications. Journal of General Management, 1987, 12, 76-92.	0.8	3

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91	Riskwork. , 2016, , 130-149.		3
92	Managing the Interest Groups in University Structures.. Proceedings - Academy of Management, 1988, 1988, 362-366.	0.0	3
93	Textualizing technology: Knowledge, artifact, and practice. Research in the Sociology of Organizations, 2010, , 247-258.	0.5	2
94	Treading Fine Lines. Journal of Management Inquiry, 2013, 22, 451-456.	2.5	2
95	The Discourse of Risk and Processes of Institutional Change. , 2019, , 154-173.		2
96	Knowledge as Power on the Internet. Lecture Notes in Computer Science, 2011, , 180-191.	1.0	2
97	Organizations: Rational, Natural and Open Systems. Academy of Management Review, 1983, 8, 340.	7.4	1
98	Debating the Ambiguous Enterprise of Management. Journal of Management and Organization, 1999, 5, 1-16.	1.6	1
99	Debating the Ambiguous Enterprise of Management. Journal of Management and Organization, 1999, 5, 1-16.	0.2	1
100	"A Critical Analysis of Temporal Work: Time, Space and Identity in a Global Engineering Firm". Proceedings - Academy of Management, 2015, 2015, 13921.	0.0	1
101	Organizations: Rational, Natural and Open SystemsOrganizations: Rational, Natural and Open Systems by ScottW. R. Etiglewood Cliffs, N. J.: Prentice-Hall, 1981, 381 pp., \$21.95.. Academy of Management Review, 1983, 8, 340-342.	7.4	0
102	Organizations: Authority and Power. , 2015, , 405-410.		0
103	"Risk, Discourse and Power: A Foucauldian Framework". Proceedings - Academy of Management, 2015, 2015, 10321.	0.0	0
104	Organizing to Save Lives: Post-Inquiry Sensemaking & Learning in Bushfire Emergency Organizations. Proceedings - Academy of Management, 2018, 2018, 10085.	0.0	0
105	Entrepreneurship, Creativity and Power: An Ethnographic Study of a Creative Space. Proceedings - Academy of Management, 2018, 2018, 10587.	0.0	0
106	An Organizational Perspective on Constructing Novel Risks: The Case of Bisphenol A. Proceedings - Academy of Management, 2018, 2018, 10284.	0.0	0
107	Broadening the Sight Lines of Supply Chain Management Research Through Discourse Analysis. Proceedings - Academy of Management, 2020, 2020, 12233.	0.0	0
108	Struggling to Make Sense of it All: The Emotional Process Of Sensemaking in Scrutinized Occupations. Proceedings - Academy of Management, 2020, 2020, 10023.	0.0	0

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109	Institutional Entrepreneurship. , 2020, , 1409-1414.		0