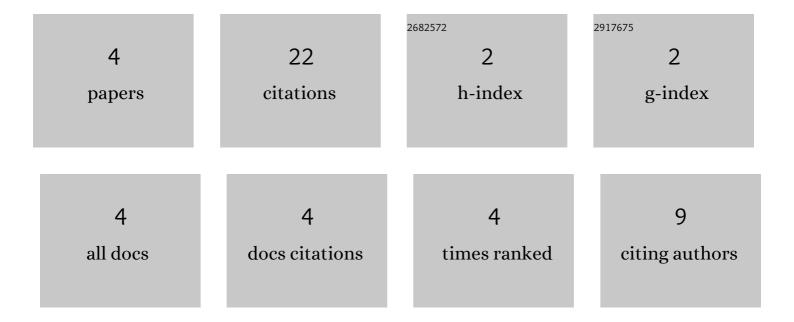
Kian Siong Tey

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/3632344/publications.pdf

Version: 2024-02-01



#	Article	IF	CITATIONS
1	Bias in Context: Small Biases in Hiring Evaluations Have Big Consequences. Journal of Management, 2022, 48, 657-692.	9.3	18
2	The Giver's Perspective: Advancing Feedback Research with a New Focus. Proceedings - Academy of Management, 2019, 2019, 10175.	0.1	4
3	The Impact of Concession Patterns on Negotiations: When and Why Decreasing Concessions Lead to a Distributive Disadvantage. Organizational Behavior and Human Decision Processes, 2021, 165, 153-166.	2.5	0
4	Going with the Momentum: Exposure to Decreasing Concessions Leads to a Distributive Disadvantage. Proceedings - Academy of Management, 2020, 2020, 13019.	0.1	0