

# Jintong Tang

## List of Publications by Year in descending order

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68  
papers

3,444  
citations

236833

25  
h-index

155592

55  
g-index

68  
all docs

68  
docs citations

68  
times ranked

2274  
citing authors

#	ARTICLE	IF	CITATIONS
1	The spectrum of perceived uncertainty and entrepreneurial orientation: Impacts on effectuation. <i>Journal of Small Business Management</i> , 2024, 62, 381-414.	2.8	9
2	Entrepreneurial alertness: Exploring its psychological antecedents and effects on firm outcomes. <i>Journal of Small Business Management</i> , 2023, 61, 2879-2908.	2.8	41
3	Increasing alertness to new opportunities: the influence of positive affect and implications for innovation. <i>Asia Pacific Journal of Management</i> , 2022, 39, 27-49.	2.9	23
4	Decision-makers'™ logic of control and SME international performance. <i>Journal of Business and Industrial Marketing</i> , 2022, 37, 1138-1149.	1.8	10
5	Advancing entrepreneurial alertness: Review, synthesis, and future research directions. <i>Journal of Business Research</i> , 2022, 139, 1165-1176.	5.8	38
6	Cognitive cultural intelligence and entrepreneurial alertness: evidence from highly educated, employed immigrants in the USA. <i>Cross Cultural and Strategic Management</i> , 2022, 29, 427-447.	1.0	3
7	Institutional entrepreneurial orientation: Beyond setting the rules of the game for blockchain technology. <i>Technological Forecasting and Social Change</i> , 2022, 180, 121734.	6.2	6
8	Entrepreneurs'™ resource background, innovation, philanthropy and the exit of external Investment in Private Ventures in China. <i>Asia Pacific Journal of Management</i> , 2021, 38, 467-489.	2.9	8
9	Does it pay to bribe? The influence of bribery on new venture disbanding in China. <i>Journal of General Management</i> , 2021, 46, 185-196.	0.8	1
10	Being alert to new opportunities: It is a matter of time. <i>Journal of Business Venturing Insights</i> , 2021, 15, e00232.	2.0	17
11	Matching Words with Deeds: The Imprinting Effect of Future-Time-Reference on Innovative New Ventures. <i>Proceedings - Academy of Management</i> , 2021, 2021, 10305.	0.0	0
12	Now is the time: The effects of linguistic time reference and national time orientation on innovative new ventures. <i>Journal of Business Venturing</i> , 2021, 36, 106142.	4.0	17
13	To reopen or not to reopen? How entrepreneurial alertness influences small business reopening after the COVID-19 lockdown. <i>Journal of Business Venturing Insights</i> , 2021, 16, e00275.	2.0	26
14	Information diversity and innovation for born-globals. <i>Asia Pacific Journal of Management</i> , 2020, 37, 1039-1060.	2.9	19
15	Time, Sleep, and Alertness. <i>Proceedings - Academy of Management</i> , 2020, 2020, 12902.	0.0	0
16	Insomnia: An Important Antecedent Impacting Entrepreneurs'™ Health. <i>Journal of Risk and Financial Management</i> , 2019, 12, 44.	1.1	6
17	Foreign IPOs in the U.S.: When entrepreneurial orientation meets institutional distance. <i>Journal of Business Research</i> , 2019, 101, 144-151.	5.8	7
18	Entrepreneurial orientation and SME international performance: The mediating role of networking capability and experiential learning. <i>International Small Business Journal</i> , 2019, 37, 105-124.	2.9	147

#	ARTICLE	IF	CITATIONS
19	How managerial ties impact opportunity discovery in a transition economy? Evidence from China. <i>Management Decision</i> , 2019, 58, 344-361.	2.2	10
20	Entrepreneurial Orientation and Firm Performance: The Enabling Effect of Entrepreneurial Alertness. <i>Proceedings - Academy of Management</i> , 2019, 2019, 11480.	0.0	3
21	From Alertness to Firm Performance: A Cross-National Study. <i>Proceedings - Academy of Management</i> , 2019, 2019, 10945.	0.0	1
22	Stakeholder Corporate Social Responsibility Orientation Congruence, Entrepreneurial Orientation and Environmental Performance of Chinese Small and Medium-sized Enterprises. <i>British Journal of Management</i> , 2018, 29, 634-651.	3.3	44
23	Bribes as entrepreneurial actions: Why underdog entrepreneurs feel compelled to use them. <i>Journal of Business Venturing</i> , 2018, 33, 679-690.	4.0	58
24	Foreign IPOs in the US: When EO meets Institutional Distance. <i>Proceedings - Academy of Management</i> , 2018, 2018, 11033.	0.0	1
25	Entrepreneurial Orientation and SME International Performance. <i>Proceedings - Academy of Management</i> , 2018, 2018, 10048.	0.0	0
26	The Roles of Business Ties and Political Ties in Opportunity Discovery. <i>Proceedings - Academy of Management</i> , 2018, 2018, 15776.	0.0	0
27	Opportunity recognition and SME performance: the mediating effect of business model innovation. <i>R and D Management</i> , 2017, 47, 431-442.	3.0	100
28	GENDER DIFFERENCES AND ENTREPRENEURIAL MUNIFICENCE: THE PURSUIT OF INNOVATIVE NEW VENTURES. <i>Journal of Developmental Entrepreneurship</i> , 2017, 22, 1750002.	0.4	4
29	Exploring the Relationship between Entrepreneurial Orientation, CEO Dual Values, and SME Performance in State-owned vs. Nonstate-owned Enterprises in China. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 883-908.	7.1	65
30	Alertness to New Opportunities and Venture Creation Through the Lens of Time Perspective. <i>Proceedings - Academy of Management</i> , 2017, 2017, 10466.	0.0	0
31	Does it Pay to Bribe? The Influence of Firm Bribery Activity on Venture Disbanding. <i>Proceedings - Academy of Management</i> , 2017, 2017, 10020.	0.0	0
32	The maturing of entrepreneurial firms: Entrepreneurial orientation, firm performance, and administrative heritage. <i>New England Journal of Entrepreneurship</i> , 2016, 19, 42-53.	0.6	4
33	The Paradox of Human Resource Analytics: Being Mindful of Employees. <i>Journal of General Management</i> , 2016, 42, 57-66.	0.8	20
34	The Impact of Competitors' Firm Power Divergence on Chinese SMES' Environmental and Financial Performance. <i>Journal of Business Ethics</i> , 2016, 136, 147-165.	3.7	25
35	Linking personal turbulence and creative behavior: The influence of scanning and search in the entrepreneurial process. <i>Journal of Business Research</i> , 2016, 69, 1167-1174.	5.8	17
36	Can the Media Discipline Chinese Firms' Pollution Behaviors? The Mediating Effects of the Public and Government. <i>Journal of Management</i> , 2016, 42, 1700-1722.	6.3	71

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37	Born Global and Dying Young: Drivers of the Infancy Survival Rate of Born Globals in China. Proceedings - Academy of Management, 2016, 2016, 10071.	0.0	0
38	"Equality of Opportunity, Charity Donation, and Growth Intentions of Chinese Entrepreneurs". Proceedings - Academy of Management, 2016, 2016, 10015.	0.0	0
39	EXPLORING INNOVATIVE NEW VENTURES IN CHINA AND THE UNITED STATES. Journal of Developmental Entrepreneurship, 2015, 20, 1550010.	0.4	1
40	The Role of Social Embeddedness in Equity Financing for Chinese Entrepreneurs. Proceedings - Academy of Management, 2015, 2015, 11031.	0.0	1
41	Proactiveness, Stakeholderâ€“Firm Power Difference, and Product Safety and Quality of Chinese SMEs. Entrepreneurship Theory and Practice, 2014, 38, 1-29.	7.1	41
42	To be different, or to be the same? The interactive effect of organizational regulatory legitimacy and entrepreneurial orientation on new venture performance. Asia Pacific Journal of Management, 2014, 31, 665-685.	2.9	43
43	Disengagement of Nascent Entrepreneurs from the Start-Up Process. Journal of Small Business Management, 2014, 52, 39-58.	2.8	31
44	Investigating the Joint Contributions of EO and CEO Values to Performance of Chinese SMEs. Proceedings - Academy of Management, 2014, 2014, 10532.	0.0	0
45	Prior Experience and Social Class as Moderators of the Planningâ€“Performance Relationship in China's Emerging Economy. Strategic Entrepreneurship Journal, 2013, 7, 214-229.	2.6	20
46	The role of top managers' human and social capital in business model innovation. Chinese Management Studies, 2013, 7, 447-469.	0.7	72
47	The Impact of Environmental, Firm, and Relational Factors on Entrepreneurs' Ethically Suspect Behaviors. Journal of Small Business Management, 2013, 51, 637-657.	2.8	15
48	"Investigating the Joint Contributions of EO, Ownership and CEO Values to Chinese SMEs' Performance". Proceedings - Academy of Management, 2013, 2013, 12680.	0.0	0
49	ENTREPRENEURS' ETHICALLY SUSPECT BEHAVIORS AND EFFECTIVE INFORMATION ACQUISITION: THE MODERATING EFFECTS OF IMPRESSION MANAGEMENT. Journal of Developmental Entrepreneurship, 2012, 17, 1250019.	0.4	4
50	Entrepreneurial alertness in the pursuit of new opportunities. Journal of Business Venturing, 2012, 27, 77-94.	4.0	598
51	Stakeholderâ€“firm power difference, stakeholders' CSR orientation, and SMEs' environmental performance in China. Journal of Business Venturing, 2012, 27, 436-455.	4.0	188
52	Entrepreneurial orientation and SME performance in Chinaâ€™s changing environment: The moderating effects of strategies. Asia Pacific Journal of Management, 2012, 29, 409-431.	2.9	102
53	Prior Knowledge and New Product and Service Introductions by Entrepreneurial Firms: The Mediating Role of Technological Innovation. Journal of Small Business Management, 2012, 50, 41-62.	2.8	59
54	Entrepreneurial Orientation, Stakeholder-Firm Power Difference, and SMEs Product Safety in China. Proceedings - Academy of Management, 2012, 2012, 11331.	0.0	1

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55	The role of entrepreneurs in firm-level innovation: Joint effects of positive affect, creativity, and environmental dynamism. <i>Journal of Business Venturing</i> , 2011, 26, 49-60.	4.0	467
56	The downside of being "up": entrepreneurs' dispositional positive affect and firm performance. <i>Strategic Entrepreneurship Journal</i> , 2011, 5, 101-119.	2.6	98
57	How entrepreneurs discover opportunities in China: An institutional view. <i>Asia Pacific Journal of Management</i> , 2010, 27, 461-479.	2.9	62
58	The Value of Organizational Ambivalence for Small and Medium Size Enterprises in an Uncertain World. <i>British Journal of Management</i> , 2010, 21, 809-828.	3.3	5
59	Exploring the Constitution of Entrepreneurial Alertness: The Regulatory Focus View. <i>Journal of Small Business and Entrepreneurship</i> , 2009, 22, 221-238.	3.0	34
60	Entrepreneurs' Social Skills and New Venture Performance: Mediating Mechanisms and Cultural Generality. <i>Journal of Management</i> , 2009, 35, 282-306.	6.3	228
61	Developing an entrepreneurial typology: the roles of entrepreneurial alertness and attributional style. <i>International Entrepreneurship and Management Journal</i> , 2008, 4, 273-294.	2.9	42
62	Exploring an Inverted U-Shape Relationship between Entrepreneurial Orientation and Performance in Chinese Ventures. <i>Entrepreneurship Theory and Practice</i> , 2008, 32, 219-239.	7.1	295
63	Environmental munificence for entrepreneurs: entrepreneurial alertness and commitment. <i>International Journal of Entrepreneurial Behaviour and Research</i> , 2008, 14, 128-151.	2.3	126
64	THE IMPACT OF ENTREPRENEURIAL ORIENTATION AND OWNERSHIP TYPE ON FIRM PERFORMANCE IN THE EMERGING REGION OF CHINA. <i>Journal of Developmental Entrepreneurship</i> , 2007, 12, 383-397.	0.4	48
65	The relationship of achievement motivation and risk-taking propensity to new venture performance: a test of the moderating effect of entrepreneurial munificence. <i>International Journal of Entrepreneurship and Small Business</i> , 2007, 4, 450.	0.2	36
66	Dynamic Interactions between Alertness and Systematic Search. <i>International Journal of Entrepreneurship and Innovation</i> , 2007, 8, 175-187.	1.4	23
67	Do the rich give more? The effects of family wealth and entrepreneurial effort on firm philanthropy and growth.. <i>Asia Pacific Journal of Management</i> , 0, , 1.	2.9	2
68	Social stratification and the philanthropy engagement strategy: Evidence from Chinese entrepreneurial firms. <i>Asia Pacific Journal of Management</i> , 0, , .	2.9	1