

# Julia K De Groot

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3572133/publications.pdf>

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6  
papers

92  
citations

1937685

4  
h-index

2053705

5  
g-index

6  
all docs

6  
docs citations

6  
times ranked

62  
citing authors

#	ARTICLE	IF	CITATIONS
1	How can family businesses survive disruptive industry changes? Insights from the traditional mail order industry. <i>Review of Managerial Science</i> , 2021, 15, 2239-2273.	7.1	14
2	From Intention to Trust to Behavioral Trust: Trust Building in Family Business Advising. <i>Family Business Review</i> , 2021, 34, 132-153.	6.6	22
3	Similarity perceptions in investor reactions to acquisition announcements. <i>Long Range Planning</i> , 2021, 54, 101946.	4.9	7
4	Everything comes at a price: The influence of job seekers' motives on preference in the trade-off between pay and leisure. <i>German Journal of Human Resource Management</i> , 2021, 35, 385-408.	3.2	0
5	INITIATING OPEN INNOVATION COLLABORATIONS BETWEEN INCUMBENTS AND STARTUPS: HOW CAN DAVID AND GOLIATH GET ALONG?. <i>International Journal of Innovation Management</i> , 2020, 24, 2050011.	1.2	46
6	In the eye of the beholder: The role of cognitive style and similarity in the evaluation of brand extensions. <i>Journal of Consumer Behaviour</i> , 2019, 18, 63-73.	4.2	3