Eliran Halali

List of Publications by Year in descending order

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1040056 1058476 15 411 9 14 citations h-index g-index papers 15 15 15 371 all docs docs citations times ranked citing authors

#	Article	IF	CITATIONS
1	Brokerage and Brokering: An Integrative Review and Organizing Framework for Third Party Influence. Academy of Management Annals, 2019, 13, 215-239.	9.6	127
2	Between self-interest and reciprocity: The social bright side of self-control failure Journal of Experimental Psychology: General, 2014, 143, 745-754.	2.1	82
3	Is it all about the self? The effect of self-control depletion on ultimatum game proposers. Frontiers in Human Neuroscience, 2013, 7, 240.	2.0	59
4	Selfish third parties act as peacemakers by transforming conflicts and promoting cooperation. Proceedings of the National Academy of Sciences of the United States of America, 2015, 112, 6937-6942.	7.1	26
5	Third parties promote cooperative norms in repeated interactions. Journal of Experimental Social Psychology, 2017, 68, 212-223.	2.2	23
6	Regulating "Good―People in Subtle Conflicts of Interest Situations. Journal of Business Ethics, 2019, 154, 65-83.	6.0	19
7	Keep it cool: temperature priming effect on cognitive control. Psychological Research, 2017, 81, 343-354.	1.7	18
8	Brokering orientations and social capital: Influencing others' relationships shapes status and trust Journal of Personality and Social Psychology, 2020, 119, 293-316.	2.8	17
9	More for Us or More for Me? Social Dominance as Parochial Egoism. Social Psychological and Personality Science, 2018, 9, 254-262.	3.9	16
10	Reciprocating (More) Specifically to You: The Role of Benefactor's Identifiability on Direct and Upstream Reciprocity. Journal of Behavioral Decision Making, 2017, 30, 473-483.	1.7	14
11	When Rationality and Fairness Conflict: The Role of Cognitive-Control in the Ultimatum Game. SSRN Electronic Journal, 2011, , .	0.4	4
12	Can We Regulate 'Good' People? An Exploratory Study of Subtle Conflicts of Interest Situations SSRN Electronic Journal, 0, , .	0.4	2
13	Power, constraint, and cooperation in groups: The role of communication. Journal of Experimental Social Psychology, 2022, 100, 104283.	2.2	2
14	Pitfall or scaffolding? Starting-point pull in configuration tasks Journal of Experimental Psychology: Learning Memory and Cognition, 2013, 39, 502-514.	0.9	1
15	Is it all about appearance? Limited cognitive control and information advantage reveal self-serving reciprocity. Journal of Experimental Social Psychology, 2021, 97, 104192.	2.2	1