

# Michael E W Varnum

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3395622/publications.pdf>

Version: 2024-02-01

58  
papers

3,516  
citations

279798

23  
h-index

175258

52  
g-index

62  
all docs

62  
docs citations

62  
times ranked

2471  
citing authors

#	ARTICLE	IF	CITATIONS
1	The Origin of Cultural Differences in Cognition. <i>Current Directions in Psychological Science</i> , 2010, 19, 9-13.	5.3	403
2	A Cultural Neuroscience Approach to the Biosocial Nature of the Human Brain. <i>Annual Review of Psychology</i> , 2013, 64, 335-359.	17.7	330
3	Cultural differences are not always reducible to individual differences. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2010, 107, 6192-6197.	7.1	305
4	Global Increases in Individualism. <i>Psychological Science</i> , 2017, 28, 1228-1239.	3.3	279
5	Social Structure, Infectious Diseases, Disasters, Secularism, and Cultural Change in America. <i>Psychological Science</i> , 2015, 26, 311-324.	3.3	277
6	Reasoning about social conflicts improves into old age. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2010, 107, 7246-7250.	7.1	238
7	Social Class, Culture, and Cognition. <i>Social Psychological and Personality Science</i> , 2011, 2, 81-89.	3.9	157
8	When "Your" reward is the same as "My" reward: Self-construal priming shifts neural responses to own vs. friends' rewards. <i>NeuroImage</i> , 2014, 87, 164-169.	4.2	132
9	Cultural Change: The How and the Why. <i>Perspectives on Psychological Science</i> , 2017, 12, 956-972.	9.0	132
10	Aging and Wisdom. <i>Psychological Science</i> , 2012, 23, 1059-1066.	3.3	120
11	A route to well-being: Intelligence versus wise reasoning.. <i>Journal of Experimental Psychology: General</i> , 2013, 142, 944-953.	2.1	120
12	What's in a Name?. <i>Psychological Science</i> , 2011, 22, 176-183.	3.3	96
13	The crowded life is a slow life: Population density and life history strategy.. <i>Journal of Personality and Social Psychology</i> , 2017, 112, 736-754.	2.8	82
14	Social class affects neural empathic responses. <i>Culture and Brain</i> , 2015, 3, 122-130.	0.5	78
15	The behavioral ecology of cultural psychological variation.. <i>Psychological Review</i> , 2018, 125, 714-743.	3.8	72
16	Holism in a European Cultural Context: Differences in Cognitive Style between Central and East Europeans and Westerners. <i>Journal of Cognition and Culture</i> , 2008, 8, 321-333.	0.4	61
17	Social class affects Mu-suppression during action observation. <i>Social Neuroscience</i> , 2016, 11, 449-454.	1.3	60
18	Beyond East vs. West: social class, region, and religion as forms of culture. <i>Current Opinion in Psychology</i> , 2016, 8, 5-9.	4.9	54

#	ARTICLE	IF	CITATIONS
19	Social class differences in N400 indicate differences in spontaneous trait inference.. Journal of Experimental Psychology: General, 2012, 141, 518-526.	2.1	52
20	Family Matters: Rethinking the Psychology of Human Social Motivation. Perspectives on Psychological Science, 2020, 15, 173-201.	9.0	46
21	Distinct effects of self-construal priming on empathic neural responses in Chinese and Westerners. Social Neuroscience, 2014, 9, 130-138.	1.3	39
22	Pathogen prevalence is associated with cultural changes in gender equality. Nature Human Behaviour, 2017, 1, .	12.0	38
23	What Are Lay Theories of Social Class?. PLoS ONE, 2013, 8, e70589.	2.5	37
24	Culture and personality revisited: Behavioral profiles and withinâ€person stability in interdependent (vs. independent) social orientation and holistic (vs. analytic) cognitive style. Journal of Personality, 2020, 88, 908-924.	3.2	21
25	Higher in status, (Even) better-than-average. Frontiers in Psychology, 2015, 6, 496.	2.1	18
26	Frontiers, Germs, and Nonconformist Voting. Journal of Cross-Cultural Psychology, 2013, 44, 832-837.	1.6	17
27	Give Up or Get Going? Productive Uncertainty in Uncertain Times. Self and Identity, 2014, 13, 681-700.	1.6	17
28	The Culture of Cities: Measuring Perceived Cosmopolitanism. Journal of Cross-Cultural Psychology, 2017, 48, 1052-1072.	1.6	17
29	Cultures differ in the ability to enhance affective neural responses. Social Neuroscience, 2017, 12, 594-603.	1.3	16
30	The neuroscience of social class. Current Opinion in Psychology, 2017, 18, 147-151.	4.9	14
31	Cosmopolitan cities: the frontier in the twenty-first century?. Frontiers in Psychology, 2015, 6, 1459.	2.1	13
32	Integrated Social Class Identities Improve Academic Performance, Well-Being, and Workplace Satisfaction. Journal of Cross-Cultural Psychology, 2018, 49, 635-663.	1.6	13
33	Do cultures vary in self-enhancement? ERP, behavioral, and self-report evidence. Social Neuroscience, 2018, 13, 566-578.	1.3	13
34	How Will We React to the Discovery of Extraterrestrial Life?. Frontiers in Psychology, 2017, 8, 2308.	2.1	12
35	Sources of regional variation in social capital in the United States: Frontiers and pathogens.. Evolutionary Behavioral Sciences, 2014, 8, 77-85.	0.8	11
36	The cultural neuroscience of emotion regulation. Culture and Brain, 2018, 6, 130-150.	0.5	11

#	ARTICLE	IF	CITATIONS
37	Lay Beliefs About Gender and Sexual Behavior: First Evidence for a Pervasive, Robust (but Seemingly) Tj ETQq1 1 0.784314 rgBT /Over	3.3	11
38	Increasing population densities predict decreasing fertility rates over time: A 174-nation investigation.. American Psychologist, 2021, 76, 933-946.	4.2	11
39	The Ecology of Withdrawal. Commentary: The NEET and Hikikomori spectrum: Assessing the risks and consequences of becoming culturally marginalized. Frontiers in Psychology, 2016, 7, 764.	2.1	10
40	The Emerging (Social) Neuroscience of SES. Social and Personality Psychology Compass, 2016, 10, 423-430.	3.7	10
41	Variations in the regulation of affective neural responses across three cultures.. Emotion, 2021, 21, 283-296.	1.8	9
42	Why are song lyrics becoming simpler? a time series analysis of lyrical complexity in six decades of American popular music. PLoS ONE, 2021, 16, e0244576.	2.5	8
43	Changing cultures, changing brains: A framework for integrating cultural neuroscience and cultural change research. Biological Psychology, 2021, 162, 108087.	2.2	8
44	The psychology of cultural change: Introduction to the special issue.. American Psychologist, 2021, 76, 833-837.	4.2	8
45	Expert predictions of societal change: Insights from the world after COVID project.. American Psychologist, 2022, 77, 276-290.	4.2	7
46	More than just climate: Income inequality and sex ratio are better predictors of cross-cultural variations in aggression. Behavioral and Brain Sciences, 2017, 40, e89.	0.7	6
47	Conformity Effect Sizes are Smaller on the Frontier. Journal of Cognition and Culture, 2012, 12, 359-364.	0.4	4
48	Children's mu suppression is sensitive to witnessing others' social victimization. Social Neuroscience, 2020, 15, 348-354.	1.3	4
49	Social Class Identity Integration and Success for First-Generation College Students: Antecedents, Mechanisms, and Generalizability. Self and Identity, 2022, 21, 553-587.	1.6	4
50	Divergent life histories and other ecological adaptations: Examples of social-class differences in attention, cognition, and attunement to others. Behavioral and Brain Sciences, 2017, 40, e329.	0.7	2
51	Risky Business: Cosmopolitan Culture and Risk-Taking. Journal of Cross-Cultural Psychology, 2021, 52, 295-315.	1.6	2
52	Culture, ecology, and grounded procedures. Behavioral and Brain Sciences, 2021, 44, e13.	0.7	1
53	The wealth+life history+innovation account of the Industrial Revolution is largely inconsistent with empirical time series data. Behavioral and Brain Sciences, 2019, 42, e212.	0.7	1
54	Individualism-Collectivism. , 2017, , 1-8.		1

#	ARTICLE	IF	CITATIONS
55	Socioecological factors are linked to changes in prevalence of contempt over time. Behavioral and Brain Sciences, 2017, 40, e250.	0.7	0
56	The Cultural Neuroscience of Socioeconomic Status. , 2017, , 383-395.		0
57	Social norms are becoming weaker. Nature Human Behaviour, 2019, 3, 211-211.	12.0	0
58	Individualism-Collectivism. , 2020, , 2231-2238.		0