Dennis Kundisch

List of Publications by Year in descending order

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933264 580701 53 770 10 25 citations h-index g-index papers 61 61 61 504 docs citations times ranked citing authors all docs

| # | Article | IF | CITATIONS |
|----|--|-------------|-----------|
| 1 | Three layers of abstraction: a conceptual framework for theorizing digital multi-sided platforms. Information Systems and E-Business Management, 2022, 20, 257-283. | 2.2 | 10 |
| 2 | An Update for Taxonomy Designers. Business and Information Systems Engineering, 2022, 64, 421-439. | 4.0 | 34 |
| 3 | Transforming into a platform provider: strategic options for industrial smart service providers. Journal of Service Management, 2021, 32, 507-532. | 4.4 | 36 |
| 4 | Software tools for business model innovation: current state and future challenges. Electronic Markets, 2020, 30, 469-494. | 4.4 | 47 |
| 5 | Goal achievement, subsequent user effort and the moderating role of goal difficulty. Journal of Business Research, 2020, 106, 277-287. | 5.8 | 24 |
| 6 | A Case for a New IT Ecosystem: On-The-Fly Computing. Business and Information Systems Engineering, 2020, 62, 467-481. | 4.0 | 11 |
| 7 | What Are We Talking About When We Talk About Technology Pivots? – A Delphi Study. Information and Management, 2020, 57, 103319. | 3. 6 | 9 |
| 8 | Design of review systems – A strategic instrument to shape online reviewing behavior and economic outcomes. Journal of Strategic Information Systems, 2019, 28, 104-117. | 3.3 | 51 |
| 9 | Platform Launch Strategies. Business and Information Systems Engineering, 2018, 60, 167-173. | 4.0 | 67 |
| 10 | Higher Education and the Opportunities and Challenges of Educational Technology. Business and Information Systems Engineering, 2018, 60, 181-189. | 4.0 | 8 |
| 11 | Decomposing the Variance of Consumer Ratings and the Impact on Price and Demand. Information Systems Research, 2018, 29, 984-1002. | 2.2 | 29 |
| 12 | Design Options of Store-Oriented Software Ecosystems: An Investigation of Business Decisions. Lecture Notes in Business Information Processing, 2018, , 390-400. | 0.8 | 2 |
| 13 | Is paid search overrated? When bricks-and-mortar-only retailers should not use paid search. Electronic Markets, 2018, 28, 407-421. | 4.4 | 3 |
| 14 | Does the Framing of Progress Towards Virtual Rewards Matter?. Business and Information Systems Engineering, 2017, 59, 207-222. | 4.0 | 3 |
| 15 | A Variability Model for Store-Oriented Software Ecosystems: An Enterprise Perspective. Lecture Notes in Computer Science, 2017, , 573-588. | 1.0 | 6 |
| 16 | Is it Worth the Effort?. Business and Information Systems Engineering, 2017, 59, 81-95. | 4.0 | 5 |
| 17 | Making Gamification Easy for the Professor: Decoupling Game and Content with the StudyNow Mobile App. Lecture Notes in Computer Science, 2017, , 462-467. | 1.0 | O |
| 18 | Features of IT Service Markets: A Systematic Literature Review. Lecture Notes in Computer Science, 2016, , 301-316. | 1.0 | 8 |

| # | Article | IF | CITATIONS |
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| 19 | Goals as Reference Points: Empirical Evidence from a Virtual Reward System. Decision Analysis, 2016, 13, 153-171. | 1.2 | 15 |
| 20 | Dokumentenorientierte NoSQL-Datenbanken in skalierbaren Webanwendungen. Hmd, 2016, 53, 486-498. | 0.3 | 0 |
| 21 | Economics and Value of IS. Business and Information Systems Engineering, 2015, 57, 295-297. | 4.0 | 1 |
| 22 | Beating Irrationality: Does Delegating to IT Alleviate the Sunk Cost Effect?. Management Science, 2015, 61, 831-850. | 2.4 | 15 |
| 23 | Are Requirements for Graduates of Master and PhD Programs in Business and Information Systems Engineering Changing?. Business and Information Systems Engineering, 2014, 6, 367-376. | 4.0 | 3 |
| 24 | Research Commentary â€"Using Income Accounting as the Theoretical Basis for Measuring IT Productivity. Information Systems Research, 2014, 25, 449-467. | 2.2 | 11 |
| 25 | Don't take away my status! – Evidence from the restructuring of a virtual reward system. Computer Networks, 2014, 75, 477-490. | 3.2 | 14 |
| 26 | Business Models. Business and Information Systems Engineering, 2014, 6, 45-53. | 4.0 | 257 |
| 27 | Should I Stay or Should I Go. Business and Information Systems Engineering, 2014, 6, 115-126. | 4.0 | 1 |
| 28 | Does It Pay Off to Bid Aggressively? An Empirical Study. , 2013, , . | | 0 |
| 29 | Towards Automated Event Studies Using High Frequency News and Trading Data. Lecture Notes in Business Information Processing, 2013, , 20-41. | 0.8 | 5 |
| 30 | Designing a Web-Based Classroom Response System. Lecture Notes in Computer Science, 2013, , 425-431. | 1.0 | 5 |
| 31 | It sourcing portfolio management for it services providers. Data Base for Advances in Information Systems, 2012, 43, 24-45. | 1.0 | 7 |
| 32 | Trading venue decision of private online investors. International Journal of Electronic Finance, 2012, 6, 103. | 0.2 | 0 |
| 33 | Business Model Representation Incorporating Real Options: An Extension of e3-Value. , 2012, , . | | 5 |
| 34 | Enhancing the quality of financial advice with web 2.0: an approach considering social capital in private asset allocation. Information Systems and E-Business Management, 2012, 10, 85-99. | 2.2 | 1 |
| 35 | PINGO: Peer Instruction for Very Large Groups. Lecture Notes in Computer Science, 2012, , 507-512. | 1.0 | 7 |
| 36 | Price efficiency in futures and spot trading: The role of information technology. Electronic Commerce Research and Applications, 2010, 9, 400-409. | 2.5 | 5 |

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| 37 | Sustainable Process Management - Status Quo and Perspectives. Lecture Notes in Business Information Processing, 2010, , 94-106. | 0.8 | 1 |
| 38 | Mispricing and Exchange Market Systems: The Effect of Infrastructure Upgrades. , 2010, , . | | 0 |
| 39 | Customer portfolio management in eâ€commerce: an analytical model for optimization. Management Research Review, 2010, 33, 617-634. | 1.5 | 12 |
| 40 | Enhancing the Quality of Financial Advice with Web 2.0 – An Approach Considering Social Capital in the Private Asset Allocation. Lecture Notes in Business Information Processing, 2009, , 259-270. | 0.8 | 3 |
| 41 | Zur Preissetzung verschiedener Emittenten bei Indexzertifikaten auf den DAX. Zeitschrift Fýr Bankrecht Und Bankwirtschaft, 2009, 21, 212-224. | 0.0 | 2 |
| 42 | Optimale Darlehensbý ndel in der privaten Immobilienfinanzierung. KREDIT Und KAPITAL, 2009, 42, 539-562. | 0.2 | 0 |
| 43 | Indexzertifikat oder ETF? Eine entscheidungstheoretische Analyse. Zeitschrift Für Planung Und Unternehmenssteuerung, 2008, 19, 353-370. | 0.3 | 1 |
| 44 | CRM, Kundenbewertung und Risk-Return-Steuerung im betrieblichen Einsatz. Hmd, 2008, 45, 21-31. | 0.3 | 4 |
| 45 | Decision Support for Financial Planning. Journal of Decision Systems, 2008, 17, 175-209. | 2.2 | 3 |
| 46 | CRM and Customer Portfolio Management for E-Tailers. , 2008, , . | | 5 |
| 47 | Transferring Portfolio Selection Theory to Customer Portfolio Management – The Case of an e-Tailer. Lecture Notes in Business Information Processing, 2008, , 32-49. | 0.8 | 4 |
| 48 | Langfristig ertragreiche Kundenbeziehungen im Finanzdienstleistungsbereich — Einflußfaktoren und Handlungsempfehlungen. , 2005, , 441-464. | | 0 |
| 49 | Market Efficiency in the Financial Services Industry: Buyer Search Behaviour on an Electronic Commodity Market. Electronic Markets, 2003, 13, 80-93. | 4.4 | 1 |
| 50 | New Strategies for Financial Services Firms. , 2003, , . | | 5 |
| 51 | Sophistication Banking als erfolgreiche Strategie im Informationszeitalter. , 2002, , 1-12. | | 1 |
| 52 | Beratungsqualit \tilde{A} bei Finanz dienstleistern am Beispiel von Online-Immobilien finanzierungen mit KfW-Darlehen. , 2002, , 159-179. | | 0 |
| 53 | Enabling customer relationship management: Multiâ€channel content model and management for financial eservices. JMM International Journal on Media Management, 2001, 3, 91-104. | 0.4 | 0 |