

Lowell Gaertner

List of Publications by Year in descending order

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Version: 2024-02-01

56
papers

2,701
citations

159585

30
h-index

189892

50
g-index

60
all docs

60
docs citations

60
times ranked

2108
citing authors

#	ARTICLE	IF	CITATIONS
1	Intergroup discrimination in the minimal group paradigm: Categorization, reciprocation, or fear?. <i>Journal of Personality and Social Psychology</i> , 2000, 79, 77-94.	2.8	214
2	Perceived ingroup entitativity and intergroup bias: an interconnection of self and others. <i>European Journal of Social Psychology</i> , 1998, 28, 963-980.	2.4	171
3	On Pancultural Self-Enhancement. <i>Journal of Cross-Cultural Psychology</i> , 2008, 39, 463-477.	1.6	130
4	In search of self-definition: Motivational primacy of the individual self, motivational primacy of the collective self, or contextual primacy?. <i>Journal of Personality and Social Psychology</i> , 1999, 76, 5-18.	2.8	108
5	Tactical Self-Enhancement in China. <i>Social Psychological and Personality Science</i> , 2011, 2, 59-64.	3.9	108
6	On the Panculturality of Self-enhancement and Self-protection Motivation. <i>Advances in Motivation Science</i> , 2015, 2, 185-241.	3.7	106
7	Pancultural self-enhancement. <i>Journal of Personality and Social Psychology</i> , 2003, 84, 60-79.	2.8	106
8	Self-Esteem and Favoritism Toward Novel In-Groups: The Self as an Evaluative Base.. <i>Journal of Personality and Social Psychology</i> , 2005, 88, 801-815.	2.8	98
9	The "I," the "we," and the "when": A meta-analysis of motivational primacy in self-definition.. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 574-591.	2.8	95
10	Us without them: Evidence for an intragroup origin of positive in-group regard.. <i>Journal of Personality and Social Psychology</i> , 2006, 90, 426-439.	2.8	90
11	When rejection by one fosters aggression against many: Multiple-victim aggression as a consequence of social rejection and perceived groupness. <i>Journal of Experimental Social Psychology</i> , 2008, 44, 958-970.	2.2	89
12	“Our Country Needs a Strong Leader Right Now” Economic Inequality Enhances the Wish for a Strong Leader. <i>Psychological Science</i> , 2019, 30, 1625-1637.	3.3	83
13	A Three-Tier Hierarchy of Self-Potency. <i>Advances in Experimental Social Psychology</i> , 2013, 48, 235-295.	3.3	80
14	Inclusion of theory-relevant moderators yield the same conclusions as Sedikides, Gaertner, and Vevea (2005): A meta-analytical reply to Heine, Kitayama, and Hamamura (2007). <i>Asian Journal of Social Psychology</i> , 2007, 10, 59-67.	2.1	79
15	Memory for in-group and out-group information in a minimal group context: The self as an informational base.. <i>Journal of Personality and Social Psychology</i> , 2001, 80, 188-205.	2.8	77
16	Evaluating the evidence for pancultural self-enhancement. <i>Asian Journal of Social Psychology</i> , 2007, 10, 201-203.	2.1	68
17	My head says yes but my heart says no: Cognitive and affective attraction as a function of similarity to the ideal self.. <i>Journal of Personality and Social Psychology</i> , 2003, 84, 1206-1219.	2.8	67
18	Revisiting the Measurement of Anomie. <i>PLoS ONE</i> , 2016, 11, e0158370.	2.5	67

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19	Mechanisms of moral disengagement and their differential use by right-wing authoritarianism and social dominance orientation in support of war. <i>Aggressive Behavior</i> , 2010, 36, 238-250.	2.4	66
20	A motivational hierarchy within: Primacy of the individual self, relational self, or collective self?. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 997-1013.	2.2	66
21	Individual Self, Relational Self, Collective Self: Hierarchical Ordering of the Tripartite Self. <i>Psychological Studies</i> , 2011, 56, 98-107.	1.0	60
22	Measuring the Measures. <i>Group Processes and Intergroup Relations</i> , 2007, 10, 157-178.	3.9	55
23	Commitment and the perpetration of relationship violence. <i>Personal Relationships</i> , 1999, 6, 227-239.	1.5	51
24	Will moral outrage stand up?: Distinguishing among emotional reactions to a moral violation. <i>European Journal of Social Psychology</i> , 2011, 41, 173-179.	2.4	44
25	A longitudinal-experimental test of the panculturality of self-enhancement: Self-enhancement promotes psychological well-being both in the west and the east. <i>Journal of Research in Personality</i> , 2012, 46, 157-163.	1.7	44
26	Wanting to Be Great and Better But Not Average. <i>Journal of Cross-Cultural Psychology</i> , 2012, 43, 521-526.	1.6	41
27	In Harm's Way: On Preferential Response to Threatening Stimuli. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 1519-1529.	3.0	37
28	Self-enhancement and Self-protection Motivation: From the Laboratory to an Evolutionary Context. <i>Journal of Evolutionary Psychology</i> , 2004, 2, 61-79.	0.3	35
29	On the measurement of social orientations in the minimal group paradigm: norms as moderators of the expression of intergroup bias. <i>European Journal of Social Psychology</i> , 2001, 31, 143-154.	2.4	34
30	Cultural Value Orientations, Internalized Homophobia, and Accommodation in Romantic Relationships. <i>Journal of Homosexuality</i> , 2005, 50, 97-117.	2.0	32
31	The "I," the "we," and the "when": A meta-analysis of motivational primacy in self-definition.. <i>Journal of Personality and Social Psychology</i> , 2002, 83, 574-591.	2.8	32
32	Separating Status from Power as an Antecedent of Intergroup Perception. <i>Group Processes and Intergroup Relations</i> , 2006, 9, 377-400.	3.9	26
33	Cultural Values Moderate the Impact of Relative Deprivation. <i>Journal of Cross-Cultural Psychology</i> , 2018, 49, 1183-1218.	1.6	22
34	Predicting Spouses' Perceptions of Their Parenting Alliance. <i>Journal of Marriage and Family</i> , 2004, 66, 506-514.	2.6	21
35	Does self-enhancement facilitate task performance?. <i>Journal of Experimental Psychology: General</i> , 2017, 146, 442-455.	2.1	21
36	Marital Attributions as Moderators of the Marital Discord-Depression Link. <i>Journal of Social and Clinical Psychology</i> , 2005, 24, 876-893.	0.5	20

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37	On the Prioritized Processing of Threat in a Dual Implicit Process Model of Evaluation. <i>Psychological Inquiry</i> , 2018, 29, 1-13.	0.9	18
38	The survival of a cooperative tradition in the intergroup discontinuity context. <i>Motivation and Emotion</i> , 1994, 18, 301-315.	1.3	15
39	It's not WEIRD, it's WRONG: When Researchers Overlook uNderlying Genotypes, they will not detect universal processes. <i>Behavioral and Brain Sciences</i> , 2010, 33, 93-94.	0.7	15
40	Testing the identity synergy principle: Identity fusion promotes self and group sacrifice. <i>Self and Identity</i> , 2018, 17, 487-499.	1.6	14
41	Fact or artifact? Demand characteristics and participantsâ€™ beliefs can moderate, but do not fully account for, the effects of facial feedback on emotional experience.. <i>Journal of Personality and Social Psychology</i> , 2023, 124, 287-310.	2.8	14
42	On the Motivational Primacy of the Individual Self: â€˜Iâ€™ Is Stronger than â€˜Weâ€™. <i>Social and Personality Psychology Compass</i> , 2008, 2, 1913-1929.	3.7	10
43	Danger or dislike: Distinguishing threat from negative valence as sources of automatic anti-Black bias.. <i>Journal of Personality and Social Psychology</i> , 2021, 121, 984-1004.	2.8	10
44	Strangers With Benefits. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 204-217.	3.0	8
45	Clarifying the Explanatory Scope of the Dual Implicit Process Model. <i>Psychological Inquiry</i> , 2018, 29, 38-43.	0.9	8
46	Intragroup social influence and intergroup competition.. <i>Journal of Personality and Social Psychology</i> , 2002, 82, 975-992.	2.8	8
47	Lions, and Tigers, and Implicit Measures, Oh My! Implicit Assessment and the Valence vs. Threat Distinction. <i>Social Cognition</i> , 2020, 38, s154-s164.	0.9	6
48	Can Affect Disengagement Produce Moral Standard Violation?. <i>Self and Identity</i> , 2016, 15, 19-31.	1.6	5
49	Group and Intergroup Processes: An Introduction. <i>Group Processes and Intergroup Relations</i> , 2005, 8, 107-108.	3.9	2
50	On Logical and Mathematical Boxes: Does the Attitudinal Entropy Framework Expand Our Understanding of Attitudes?. <i>Psychological Inquiry</i> , 2018, 29, 196-199.	0.9	2
51	Advancing the science of self and identity with evolutionary theory. <i>Self and Identity</i> , 2019, 18, 1-3.	1.6	2
52	A method for estimating the time of initiating correct categorization in mouse-tracking. <i>Behavior Research Methods</i> , 2021, 53, 2439-2449.	4.0	2
53	Statistical and methodological advances for a science of group processes and intergroup relations. <i>Group Processes and Intergroup Relations</i> , 2015, 18, 271-273.	3.9	1
54	Motivational (con)fusion: Identity fusion does not quell personal self-interest. <i>Behavioral and Brain Sciences</i> , 2018, 41, e202.	0.7	1

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55	Two Sides to Every Self-process: The Pros and the Cons. <i>Self and Identity</i> , 2009, 8, 113-114.	1.6	0
56	Psychological Homeostasis and Environmental Control via Preemptive and Reparative Narrative-Specificity. <i>Psychological Inquiry</i> , 2021, 32, 222-223.	0.9	0