

Avraham N Kluger

List of Publications by Year in descending order

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Version: 2024-02-01

62
papers

8,251
citations

186265

28
h-index

161849

54
g-index

74
all docs

74
docs citations

74
times ranked

5841
citing authors

#	ARTICLE	IF	CITATIONS
1	MOTHERS LISTEN TO CHILDREN AND UNIQUELY ACCOMMODATE THEIR LANGUAGE WITH THEM. International Journal of Listening, 2024, 38, 1-15.	0.8	3
2	WOMEN LISTENING TO WOMEN AT ZERO-ACQUAINTANCE: INTERPERSONAL BEFRIENDING AT THE INDIVIDUAL AND DYADIC LEVELS. International Journal of Listening, 2023, 37, 212-226.	0.8	8
3	Can Listening Hurt You? A Meta-analysis of the Effects of Exposure to Trauma on Listener's Stress. International Journal of Listening, 2023, 37, 1-11.	0.8	8
4	Am I arrogant? Listen to me and we will both become more humble. Journal of Positive Psychology, 2023, 18, 350-362.	4.0	6
5	The Power of Listening at Work. Annual Review of Organizational Psychology and Organizational Behavior, 2022, 9, 121-146.	9.9	61
6	Dyadic Listening in Teams: Social Relations Model. Applied Psychology, 2021, 70, 1045-1099.	7.1	43
7	Feeling Heard: Experiences of Listening (or Not) at Work. Frontiers in Psychology, 2021, 12, 659087.	2.1	8
8	You Cause my Humility: The Dyadic Effect of Co-Worker Humility on Performance. Proceedings - Academy of Management, 2021, 2021, 12423.	0.1	1
9	Listening is Listening is Listening: Employees' Perception of Listening as a Holistic Phenomenon. International Journal of Listening, 2020, 34, 71-96.	0.8	20
10	Disruptive behaviors among nurses in Israel – association with listening, wellbeing and feeling as a victim: a cross-sectional study. Israel Journal of Health Policy Research, 2019, 8, 76.	2.6	3
11	Question asking as a dyadic behavior.. Journal of Personality and Social Psychology, 2019, 117, 1127-1138.	2.8	10
12	Dyadic-Level Analyses in Organizational Behavior: The Utility of the Social Relations Model. Proceedings - Academy of Management, 2019, 2019, 10805.	0.1	0
13	The Listener Sets the Tone: High-Quality Listening Increases Attitude Clarity and Behavior-Intention Consequences. Personality and Social Psychology Bulletin, 2018, 44, 762-778.	3.0	58
14	On the Positive Side of Avoidance Motivation: An Increase in Avoidance Motivation Reduces Procrastination among Students. Applied Psychology, 2018, 67, 655-685.	7.1	10
15	Physicians' Listening and Adherence to Medical Recommendations among Persons with Diabetes. International Journal of Listening, 2018, 32, 140-149.	0.8	5
16	Listening first, feedback later. Management Research, 2018, 16, 343-352.	0.7	3
17	Mere listening effect on creativity and the mediating role of psychological safety.. Psychology of Aesthetics, Creativity, and the Arts, 2018, 12, 489-502.	1.3	50
18	Foreword 2. , 2018, , xv-xxii.		0

#	ARTICLE	IF	CITATIONS
19	The Listening Circle: A Simple Tool to Enhance Listening and Reduce Extremism Among Employees. <i>Organizational Dynamics</i> , 2017, 46, 220-226.	2.6	21
20	Can holding a stick improve listening at work? The effect of Listening Circles on employees'™ emotions and cognitions. <i>European Journal of Work and Organizational Psychology</i> , 2017, 26, 663-676.	3.7	39
21	I Am Aware of My Inconsistencies but Can Tolerate Them. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 105-120.	3.0	68
22	The Power of Listeners: How Listeners Transform Status and Co-create Power. <i>Proceedings - Academy of Management</i> , 2017, 2017, 11656.	0.1	3
23	Does avoidance'€attachment style attenuate the benefits of being listened to?. <i>European Journal of Social Psychology</i> , 2016, 46, 762-775.	2.4	42
24	If You Want People to Listen to You, Tell a Story. <i>International Journal of Listening</i> , 2016, 30, 120-133.	0.8	20
25	AN INCREASE IN AVOIDANCE MOTIVATION, THROUGH USING NEGATIVE FEEDBACK IN ONLINE LEARNING TASK, REDUCES STUDENT PROCRASTINATION. <i>INTED Proceedings</i> , 2016, , .	0.0	0
26	Building Trust and Feeling Well: Examining Intraindividual and Interpersonal Outcomes and Underlying Mechanisms of Listening. <i>International Journal of Listening</i> , 2015, 29, 12-29.	0.8	26
27	How Do You Like Me to Listen to You?. <i>International Journal of Listening</i> , 2014, 28, 177-185.	0.8	10
28	Are Listeners Perceived as Leaders?. <i>International Journal of Listening</i> , 2013, 27, 73-84.	0.8	47
29	The Role of Active Listening in Teacher'€Parent Relations and the Moderating Role of Attachment Style. <i>International Journal of Listening</i> , 2013, 27, 136-145.	0.8	6
30	Strength-based performance appraisal and goal setting. <i>Human Resource Management Review</i> , 2011, 21, 137-147.	4.8	127
31	Task type as a moderator of positive/negative feedback effects on motivation and performance: A regulatory focus perspective. <i>Journal of Organizational Behavior</i> , 2011, 32, 1084-1105.	4.7	174
32	Sabbatical leave: Who gains and how much?. <i>Journal of Applied Psychology</i> , 2010, 95, 953-964.	5.3	85
33	The feedforward interview. <i>Human Resource Management Review</i> , 2010, 20, 235-246.	4.8	78
34	Feedback, the various tasks of the doctor, and the feedforward alternative. <i>Medical Education</i> , 2010, 44, 1166-1174.	2.1	94
35	DOES TASK TYPE MODERATE THE EFFECT OF FEEDBACK SIGN ON MOTIVATION AND PERFORMANCE?. <i>Proceedings - Academy of Management</i> , 2009, 2009, 1-6.	0.1	1
36	Personal Position Repertoire (PPR) from a Bird's Eye View. <i>Journal of Constructivist Psychology</i> , 2008, 21, 223-238.	1.1	22

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37	Feedback Sign Effect on Motivation: Is it Moderated by Regulatory Focus?. Applied Psychology, 2004, 53, 113-135.	7.1	218
38	The effect of regulatory focus on the shape of probability-weighting function: Evidence from a cross-modality matching method. Organizational Behavior and Human Decision Processes, 2004, 95, 20-39.	2.5	51
39	A meta-analysis of the association between DRD4 polymorphism and novelty seeking. Molecular Psychiatry, 2002, 7, 712-717.	7.9	238
40	The error of accepting the "theoretical" null hypothesis: The rise, fall, and resurrection of commonsense hypotheses in psychology.. Psychological Bulletin, 2001, 127, 408-423.	6.1	90
41	The error of accepting the "theoretical" null hypothesis: The rise, fall, and resurrection of commonsense hypotheses in psychology.. Psychological Bulletin, 2001, 127, 408-423.	6.1	3
42	Feedback effectiveness: Can 360-degree appraisals be improved?. Academy of Management Perspectives, 2000, 14, 129-139.	6.8	162
43	MAKING DECISIONS FROM AN INTERVIEW: EXPERT MEASUREMENT AND MECHANICAL COMBINATION. Personnel Psychology, 2000, 53, 1-20.	2.8	49
44	Research Notes: The Antecedents and Consequences of Union Commitment: A Meta-Analysis. Academy of Management Journal, 1999, 42, 304-318.	6.3	30
45	Commute variability and strain. Journal of Organizational Behavior, 1998, 19, 147-165.	4.7	100
46	Dispositional effects on job and life satisfaction: The role of core evaluations.. Journal of Applied Psychology, 1998, 83, 17-34.	5.3	1,302
47	Feedback Interventions. Current Directions in Psychological Science, 1998, 7, 67-72.	5.3	244
48	Commute variability and strain. Journal of Organizational Behavior, 1998, 19, 147-165.	4.7	2
49	The effects of feedback interventions on performance: A historical review, a meta-analysis, and a preliminary feedback intervention theory.. Psychological Bulletin, 1996, 119, 254-284.	6.1	4,118
50	Commuting Stress. , 1995, , .		93
51	Individual Coping Strategies. , 1995, , 129-156.		1
52	Commuting and Physical Symptoms. , 1995, , 61-77.		0
53	The Influence of Feedback on Mood: Linear Effects on Pleasantness and Curvilinear Effects on Arousal. Organizational Behavior and Human Decision Processes, 1994, 60, 276-299.	2.5	74
54	BEYOND THE MEAN BIAS: THE EFFECT OF WARNING AGAINST FAKING ON BIODATA ITEM VARIANCES. Personnel Psychology, 1993, 46, 763-780.	2.8	48

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55	Person- versus computer-mediated feedback. Computers in Human Behavior, 1993, 9, 1-16.	8.5	45
56	The influence of selection test type on applicant reactions to employment testing. Journal of Business and Psychology, 1993, 8, 3-25.	4.0	78
57	Faking biodata tests: Are option-keyed instruments more resistant?. Journal of Applied Psychology, 1991, 76, 889-896.	5.3	41
58	Faking biodata tests: Are option-keyed instruments more resistant?. Journal of Applied Psychology, 1991, 76, 889-896.	5.3	5
59	COMMITMENT AND ACADEMIC SUCCESS. Social Behavior and Personality, 1988, 16, 121-125.	0.6	17
60	Predicting behavior: Combining intention with investment.. Journal of Applied Psychology, 1988, 73, 102-106.	5.3	24
61	Commitment to Participation in Musical Activities: An Extension and Application of the Investment Model. Journal of Applied Social Psychology, 1986, 16, 831-844.	2.0	19
62	Aesthetic Symbols as Emotional Cues. , 0, , 140-166.		25