

Susan T Fiske

List of Publications by Year in descending order

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Version: 2024-02-01

189
papers

43,385
citations

5891

81
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4427

172
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198
all docs

198
docs citations

198
times ranked

16902
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 1 | A model of (often mixed) stereotype content: Competence and warmth respectively follow from perceived status and competition.. Journal of Personality and Social Psychology, 2002, 82, 878-902. | 2.6 | 4,760 |
| 2 | The Ambivalent Sexism Inventory: Differentiating hostile and benevolent sexism.. Journal of Personality and Social Psychology, 1996, 70, 491-512. | 2.6 | 2,974 |
| 3 | Universal dimensions of social cognition: warmth and competence. Trends in Cognitive Sciences, 2007, 11, 77-83. | 4.0 | 2,956 |
| 4 | A Continuum of Impression Formation, from Category-Based to Individuating Processes: Influences of Information and Motivation on Attention and Interpretation. Advances in Experimental Social Psychology, 1990, 23, 1-74. | 2.0 | 1,884 |
| 5 | Warmth and Competence as Universal Dimensions of Social Perception: The Stereotype Content Model and the BIAS Map. Advances in Experimental Social Psychology, 2008, , 61-149. | 2.0 | 1,424 |
| 6 | Controlling other people: The impact of power on stereotyping.. American Psychologist, 1993, 48, 621-628. | 3.8 | 1,400 |
| 7 | The BIAS map: Behaviors from intergroup affect and stereotypes.. Journal of Personality and Social Psychology, 2007, 92, 631-648. | 2.6 | 1,359 |
| 8 | An ambivalent alliance: Hostile and benevolent sexism as complementary justifications for gender inequality.. American Psychologist, 2001, 56, 109-118. | 3.8 | 1,342 |
| 9 | Attention and weight in person perception: The impact of negative and extreme behavior.. Journal of Personality and Social Psychology, 1980, 38, 889-906. | 2.6 | 1,196 |
| 10 | Beyond prejudice as simple antipathy: Hostile and benevolent sexism across cultures.. Journal of Personality and Social Psychology, 2000, 79, 763-775. | 2.6 | 950 |
| 11 | Dehumanizing the Lowest of the Low. Psychological Science, 2006, 17, 847-853. | 1.8 | 829 |
| 12 | A model of (often mixed) stereotype content: competence and warmth respectively follow from perceived status and competition. Journal of Personality and Social Psychology, 2002, 82, 878-902. | 2.6 | 784 |
| 13 | Categorical and contextual bases of person memory and stereotyping.. Journal of Personality and Social Psychology, 1978, 36, 778-793. | 2.6 | 747 |
| 14 | Stereotype content model across cultures: Towards universal similarities and some differences. British Journal of Social Psychology, 2009, 48, 1-33. | 1.8 | 670 |
| 15 | (Dis)respecting versus (Dis)liking: Status and Interdependence Predict Ambivalent Stereotypes of Competence and Warmth. Journal of Social Issues, 1999, 55, 473-489. | 1.9 | 641 |
| 16 | This Old Stereotype: The Pervasiveness and Persistence of the Elderly Stereotype. Journal of Social Issues, 2005, 61, 267-285. | 1.9 | 634 |
| 17 | When Professionals Become Mothers, Warmth Doesn't Cut the Ice. Journal of Social Issues, 2004, 60, 701-718. | 1.9 | 580 |
| 18 | Hostile and Benevolent Sexism. Psychology of Women Quarterly, 1997, 21, 119-135. | 1.3 | 572 |

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 19 | Affective and semantic components in political person perception.. Journal of Personality and Social Psychology, 1982, 42, 619-630. | 2.6 | 528 |
| 20 | Social Cognition and Social Perception. Annual Review of Psychology, 1993, 44, 155-194. | 9.9 | 497 |
| 21 | Motivational influences on impression formation: Outcome dependency, accuracy-driven attention, and individuating processes.. Journal of Personality and Social Psychology, 1987, 53, 431-444. | 2.6 | 448 |
| 22 | Not an outgroup, not yet an ingroup: Immigrants in the Stereotype Content Model. International Journal of Intercultural Relations, 2006, 30, 751-768. | 1.0 | 421 |
| 23 | An inconvenienced youth? Ageism and its potential intergenerational roots.. Psychological Bulletin, 2012, 138, 982-997. | 5.5 | 411 |
| 24 | Brands as intentional agents framework: How perceived intentions and ability can map brand perception. Journal of Consumer Psychology, 2012, 22, 166-176. | 3.2 | 404 |
| 25 | Bad but Bold: Ambivalent Attitudes Toward Men Predict Gender Inequality in 16 Nations.. Journal of Personality and Social Psychology, 2004, 86, 713-728. | 2.6 | 400 |
| 26 | Us Versus Them. Psychological Science, 2011, 22, 306-313. | 1.8 | 370 |
| 27 | Thinking is for doing: Portraits of social cognition from Daguerreotype to laserphoto.. Journal of Personality and Social Psychology, 1992, 63, 877-889. | 2.6 | 369 |
| 28 | Modern attitudes toward older adults in the aging world: A cross-cultural meta-analysis.. Psychological Bulletin, 2015, 141, 993-1021. | 5.5 | 346 |
| 29 | Stereotype Content: Warmth and Competence Endure. Current Directions in Psychological Science, 2018, 27, 67-73. | 2.8 | 336 |
| 30 | Outcome dependency and attention to inconsistent information.. Journal of Personality and Social Psychology, 1984, 47, 709-726. | 2.6 | 320 |
| 31 | Stereotype Content Model Explains Prejudice for an Envied Outgroup: Scale of Anti-Asian American Stereotypes. Personality and Social Psychology Bulletin, 2005, 31, 34-47. | 1.9 | 320 |
| 32 | Stereotyping, prejudice, and discrimination at the seam between the centuries: evolution, culture, mind, and brain. European Journal of Social Psychology, 2000, 30, 299-322. | 1.5 | 319 |
| 33 | Control, Interdependence and Power: Understanding Social Cognition in Its Social Context. European Review of Social Psychology, 1996, 7, 31-61. | 5.8 | 316 |
| 34 | Controlling Racial Prejudice. Psychological Science, 2005, 16, 56-63. | 1.8 | 316 |
| 35 | Gaining trust as well as respect in communicating to motivated audiences about science topics. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 13593-13597. | 3.3 | 289 |
| 36 | Social science research on trial: Use of sex stereotyping research in Price Waterhouse v. Hopkins.. American Psychologist, 1991, 46, 1049-1060. | 3.8 | 262 |

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|----|--|-----|-----------|
| 37 | Category-based and attribute-based reactions to others: Some informational conditions of stereotyping and individuating processes. <i>Journal of Experimental Social Psychology</i> , 1987, 23, 399-427. | 1.3 | 259 |
| 38 | The Ambivalence Toward Men Inventory. <i>Psychology of Women Quarterly</i> , 1999, 23, 519-536. | 1.3 | 258 |
| 39 | Under the Radar: How Unexamined Biases in Decision-Making Processes in Clinical Interactions Can Contribute to Health Care Disparities. <i>American Journal of Public Health</i> , 2012, 102, 945-952. | 1.5 | 255 |
| 40 | Presidential prototypes. <i>Political Behavior</i> , 1980, 2, 315-337. | 1.7 | 237 |
| 41 | Ambivalent Sexism Revisited. <i>Psychology of Women Quarterly</i> , 2011, 35, 530-535. | 1.3 | 230 |
| 42 | Emotional prejudice, essentialism, and nationalism The 2002 Tajfel lecture. <i>European Journal of Social Psychology</i> , 2003, 33, 703-717. | 1.5 | 226 |
| 43 | Social Structure Shapes Cultural Stereotypes and Emotions: A Causal Test of the Stereotype Content Model. <i>Group Processes and Intergroup Relations</i> , 2009, 12, 147-155. | 2.4 | 205 |
| 44 | Social groups that elicit disgust are differentially processed in mPFC. <i>Social Cognitive and Affective Neuroscience</i> , 2007, 2, 45-51. | 1.5 | 203 |
| 45 | Legitimizing Racial Discrimination: Emotions, Not Beliefs, Best Predict Discrimination in a Meta-Analysis. <i>Social Justice Research</i> , 2008, 21, 263-296. | 0.6 | 196 |
| 46 | From Agents to Objects: Sexist Attitudes and Neural Responses to Sexualized Targets. <i>Journal of Cognitive Neuroscience</i> , 2011, 23, 540-551. | 1.1 | 196 |
| 47 | Nations' income inequality predicts ambivalence in stereotype content: How societies mind the gap. <i>British Journal of Social Psychology</i> , 2013, 52, 726-746. | 1.8 | 169 |
| 48 | SOCIAL PSYCHOLOGY: Why Ordinary People Torture Enemy Prisoners. <i>Science</i> , 2004, 306, 1482-1483. | 6.0 | 165 |
| 49 | Intergroup biases: a focus on stereotype content. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 45-50. | 2.0 | 165 |
| 50 | Social neuroscience evidence for dehumanised perception. <i>European Review of Social Psychology</i> , 2009, 20, 192-231. | 5.8 | 150 |
| 51 | On the wrong side of the trolley track: neural correlates of relative social valuation. <i>Social Cognitive and Affective Neuroscience</i> , 2010, 5, 404-413. | 1.5 | 149 |
| 52 | Envy up, scorn down: How comparison divides us.. <i>American Psychologist</i> , 2010, 65, 698-706. | 3.8 | 148 |
| 53 | Poor but Warm, Rich but Cold (and Competent): Social Classes in the Stereotype Content Model. <i>Journal of Social Issues</i> , 2017, 73, 138-157. | 1.9 | 147 |
| 54 | Research priorities for the COVID-19 pandemic and beyond: A call to action for psychological science. <i>British Journal of Psychology</i> , 2020, 111, 603-629. | 1.2 | 146 |

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|----|---|-----|-----------|
| 55 | Motivation and Cognition in Social Life: A Social Survival Perspective. <i>Social Cognition</i> , 1995, 13, 189-214. | 0.5 | 145 |
| 56 | Stereotypes and Schadenfreude. <i>Social Psychological and Personality Science</i> , 2012, 3, 63-71. | 2.4 | 142 |
| 57 | When Do Subgroup Parts Add Up to the Stereotypic Whole? Mixed Stereotype Content for Gay Male Subgroups Explains Overall Ratings. <i>Social Cognition</i> , 2005, 23, 161-181. | 0.5 | 138 |
| 58 | Attributions on the brain: Neuro-imaging dispositional inferences, beyond theory of mind. <i>NeuroImage</i> , 2005, 28, 763-769. | 2.1 | 134 |
| 59 | Ambivalent Sexism and Power-Related Gender-role Ideology in Marriage. <i>Sex Roles</i> , 2009, 60, 765-778. | 1.4 | 133 |
| 60 | System-justifying ideologies moderate status=competence stereotypes: roles for belief in a just world and social dominance orientation. <i>European Journal of Social Psychology</i> , 2007, 37, 1135-1148. | 1.5 | 131 |
| 61 | Stereotyping by omission: Eliminate the negative, accentuate the positive.. <i>Journal of Personality and Social Psychology</i> , 2012, 102, 1214-1238. | 2.6 | 128 |
| 62 | Act Your (Old) Age. <i>Personality and Social Psychology Bulletin</i> , 2013, 39, 720-734. | 1.9 | 126 |
| 63 | A prescriptive intergenerational-tension ageism scale: Succession, identity, and consumption (SIC).. <i>Psychological Assessment</i> , 2013, 25, 706-713. | 1.2 | 125 |
| 64 | Interpersonal competition can cause individuating processes.. <i>Journal of Personality and Social Psychology</i> , 1990, 58, 832-843. | 2.6 | 119 |
| 65 | Bounded Empathy: Neural Responses to Outgroup Targets' (Mis)fortunes. <i>Journal of Cognitive Neuroscience</i> , 2011, 23, 3791-3803. | 1.1 | 119 |
| 66 | Controlling Self and Others: A Theory of Anxiety, Mental Control, and Social Control. <i>Personality and Social Psychology Bulletin</i> , 1996, 22, 115-123. | 1.9 | 117 |
| 67 | Dehumanized Perception. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2011, 219, 175-181. | 0.7 | 116 |
| 68 | Intentional Harms Are Worse, Even When They're Not. <i>Psychological Science</i> , 2013, 24, 1755-1762. | 1.8 | 115 |
| 69 | Prejudices in Cultural Contexts: Shared Stereotypes (Gender, Age) Versus Variable Stereotypes (Race, Tj ETQq1 1 0.784314 rgBT /Over | 5.2 | 114 |
| 70 | Movin™ on Up? How Perceptions of Social Mobility Affect Our Willingness to Defend the System. <i>Social Psychological and Personality Science</i> , 2017, 8, 267-274. | 2.4 | 113 |
| 71 | Navigating the social world: Toward an integrated framework for evaluating self, individuals, and groups.. <i>Psychological Review</i> , 2021, 128, 290-314. | 2.7 | 112 |
| 72 | Downplaying positive impressions: Compensation between warmth and competence in impression management. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 33-41. | 1.3 | 111 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 73 | Perceiving the Powerful: Intriguing Individuals versus Threatening Groups. <i>Journal of Experimental Social Psychology</i> , 1999, 35, 461-480. | 1.3 | 101 |
| 74 | It's all relative: Competition and status drive interpersonal perception. <i>European Journal of Social Psychology</i> , 2008, 38, 1193-1201. | 1.5 | 101 |
| 75 | Is Traditional Gender Ideology Associated with Sex-Typed Mate Preferences? A Test in Nine Nations. <i>Sex Roles</i> , 2006, 54, 603-614. | 1.4 | 99 |
| 76 | Ambivalent Sexism in Close Relationships: (Hostile) Power and (Benevolent) Romance Shape Relationship Ideals. <i>Sex Roles</i> , 2010, 62, 583-601. | 1.4 | 98 |
| 77 | Warmth and competence: Stereotype content issues for clinicians and researchers.. <i>Canadian Psychology</i> , 2012, 53, 14-20. | 1.4 | 98 |
| 78 | Ambivalent Sexism in the Twenty-First Century. , 2016, , 295-320. | | 98 |
| 79 | Situational Power and Interpersonal Dominance Facilitate Bias and Inequality. <i>Journal of Social Issues</i> , 1998, 54, 677-698. | 1.9 | 94 |
| 80 | Forecasting the Primary Dimension of Social Perception. <i>Social Psychology</i> , 2015, 46, 36-45. | 0.3 | 92 |
| 81 | Regions of the MPFC differentially tuned to social and nonsocial affective evaluation. <i>Cognitive, Affective and Behavioral Neuroscience</i> , 2007, 7, 309-316. | 1.0 | 91 |
| 82 | Status, power, and intergroup relations: the personal is the societal. <i>Current Opinion in Psychology</i> , 2016, 11, 44-48. | 2.5 | 90 |
| 83 | Their pain, our pleasure: stereotype content and schadenfreude. <i>Annals of the New York Academy of Sciences</i> , 2013, 1299, 52-59. | 1.8 | 89 |
| 84 | Integrating the stereotype content model (warmth and competence) and the Osgood semantic differential (evaluation, potency, and activity). <i>European Journal of Social Psychology</i> , 2013, 43, 673-681. | 1.5 | 85 |
| 85 | Behavioral Realism in Employment Discrimination Law: Implicit Bias and Disparate Treatment. <i>California Law Review</i> , 2006, 94, 997. | 0.6 | 82 |
| 86 | The innuendo effect: Hearing the positive but inferring the negative. <i>Journal of Experimental Social Psychology</i> , 2012, 48, 77-85. | 1.3 | 82 |
| 87 | How social-class stereotypes maintain inequality. <i>Current Opinion in Psychology</i> , 2017, 18, 43-48. | 2.5 | 80 |
| 88 | Social status and the pursuit of positive social identity: Systematic domains of intergroup differentiation and discrimination for high- and low-status groups. <i>Group Processes and Intergroup Relations</i> , 2010, 13, 425-444. | 2.4 | 75 |
| 89 | Personality feedback and situational norms can control stereotyping processes.. <i>Journal of Personality and Social Psychology</i> , 1992, 62, 577-596. | 2.6 | 73 |
| 90 | Dissociating affective evaluation and social cognitive processes in the ventral medial prefrontal cortex. <i>Cognitive, Affective and Behavioral Neuroscience</i> , 2007, 7, 337-346. | 1.0 | 71 |

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|-----|--|-----|-----------|
| 91 | Defining and Measuring Harmony Control. <i>Journal of Research in Personality</i> , 1999, 33, 379-414. | 0.9 | 70 |
| 92 | Cultural neuroscience. <i>Asian Journal of Social Psychology</i> , 2010, 13, 72-82. | 1.1 | 68 |
| 93 | Managing Ambivalent Prejudices. <i>Annals of the American Academy of Political and Social Science</i> , 2012, 639, 33-48. | 0.8 | 68 |
| 94 | How social neuroscience can inform theories of social comparison. <i>Neuropsychologia</i> , 2014, 56, 140-146. | 0.7 | 68 |
| 95 | Motivated Impressions of a Powerholder: Accuracy Under Task Dependency and Misperception Under Evaluation Dependency. <i>Personality and Social Psychology Bulletin</i> , 2000, 26, 907-922. | 1.9 | 67 |
| 96 | Ambivalent stereotypes link to peace, conflict, and inequality across 38 nations. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017, 114, 669-674. | 3.3 | 67 |
| 97 | Measures of Stereotyping and Prejudice. , 2015, , 684-718. | | 66 |
| 98 | Perceived intent motivates people to magnify observed harms. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015, 112, 3599-3605. | 3.3 | 66 |
| 99 | IMAGES OF BLACK AMERICANS. <i>Du Bois Review</i> , 2009, 6, 83-101. | 0.7 | 64 |
| 100 | Subtyping Ageism: Policy Issues in Succession and Consumption. <i>Social Issues and Policy Review</i> , 2013, 7, 36-57. | 3.7 | 64 |
| 101 | Toward socially inspired social neuroscience. <i>Brain Research</i> , 2006, 1079, 76-85. | 1.1 | 63 |
| 102 | Effects Of Trait Dominance On Powerholders' Judgments Of Subordinates. <i>Social Cognition</i> , 2001, 19, 161-180. | 0.5 | 62 |
| 103 | Resource Scarcity and Prescriptive Attitudes Generate Subtle, Intergenerational Olderâ€Worker Exclusion. <i>Journal of Social Issues</i> , 2016, 72, 122-145. | 1.9 | 59 |
| 104 | Promote up, ingratiate down: Status comparisons drive warmth-competence tradeoffs in impression management. <i>Journal of Experimental Social Psychology</i> , 2016, 64, 27-34. | 1.3 | 58 |
| 105 | Intent and Ordinary Bias: Unintended Thought and Social Motivation Create Casual Prejudice. <i>Social Justice Research</i> , 2004, 17, 117-127. | 0.6 | 56 |
| 106 | The Eye of the Beholder: Romantic Goals and Impression Biases. <i>Journal of Experimental Social Psychology</i> , 2002, 38, 232-241. | 1.3 | 55 |
| 107 | Warmth and competence in animals. <i>Journal of Applied Social Psychology</i> , 2016, 46, 276-293. | 1.3 | 55 |
| 108 | Stereotypes and prejudice create workplace discrimination. , 2008, , 13-52. | | 54 |

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|-----|---|-----|-----------|
| 109 | Self-presentation in interracial settings: The competence downshift by White liberals.. Journal of Personality and Social Psychology, 2019, 117, 579-604. | 2.6 | 54 |
| 110 | Social Categories Create and Reflect Inequality: Psychological and Sociological Insights. , 2014, , 243-265. | | 51 |
| 111 | Intergenerational resource tensions in the workplace and beyond: Individual, interpersonal, institutional, international. Research in Organizational Behavior, 2015, 35, 159-179. | 0.9 | 50 |
| 112 | Next Gen Ambivalent Sexism: Converging Correlates, Causality in Context, and Converse Causality, an Introduction to the Special Issue. Sex Roles, 2010, 62, 395-404. | 1.4 | 49 |
| 113 | Admired Rich or Resented Rich? How Two Cultures Vary in Envy. Journal of Cross-Cultural Psychology, 2018, 49, 1114-1143. | 1.0 | 48 |
| 114 | From Dehumanization and Objectification to Rehumanization. Annals of the New York Academy of Sciences, 2009, 1167, 31-34. | 1.8 | 47 |
| 115 | Protecting human research participants in the age of big data. Proceedings of the National Academy of Sciences of the United States of America, 2014, 111, 13675-13676. | 3.3 | 47 |
| 116 | Mapping Ethnic Stereotypes and Their Antecedents in Russia: The Stereotype Content Model. Frontiers in Psychology, 2019, 10, 1643. | 1.1 | 44 |
| 117 | Systemic racism: individuals and interactions, institutions and society. Cognitive Research: Principles and Implications, 2021, 6, 82. | 1.1 | 44 |
| 118 | Neural regions that underlie reinforcement learning are also active for social expectancy violations. Social Neuroscience, 2010, 5, 76-91. | 0.7 | 43 |
| 119 | As diversity increases, people paradoxically perceive social groups as more similar. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 12741-12749. | 3.3 | 43 |
| 120 | The Brooms in Fantasia: Neural Correlates of Anthropomorphizing Objects. Social Cognition, 2008, 26, 210-223. | 0.5 | 42 |
| 121 | Venus and Mars or Down to Earth: Stereotypes and Realities of Gender Differences. Perspectives on Psychological Science, 2010, 5, 688-692. | 5.2 | 41 |
| 122 | Raceâ€status associations: Distinct effects of three novel measures among White and Black perceivers.. Journal of Personality and Social Psychology, 2021, 120, 601-625. | 2.6 | 41 |
| 123 | The Discomfort Index: How to Spot a Really Good Idea Whose Time Has Come. Psychological Inquiry, 2003, 14, 203-208. | 0.4 | 39 |
| 124 | Outcome dependency alters the neural substrates of impression formation. NeuroImage, 2013, 83, 599-608. | 2.1 | 37 |
| 125 | Warmthâ€Competence Tradeoffs in Impression Management across Race and Socialâ€Class Divides. Journal of Social Issues, 2017, 73, 175-191. | 1.9 | 37 |
| 126 | Using the stereotype content model to examine group depictions in Fascism: An archival approach. European Journal of Social Psychology, 2010, 40, 465-483. | 1.5 | 36 |

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|-----|---|-----|-----------|
| 127 | Adversarial alignment enables competing models to engage in cooperative theory building toward cumulative science. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 7561-7567. | 3.3 | 32 |
| 128 | Varieties of (De) Humanization: Divided by Competition and Status. <i>Nebraska Symposium on Motivation</i> , 2013, 60, 53-71. | 0.9 | 30 |
| 129 | Groups' warmth is a personal matter: Understanding consensus on stereotype dimensions reconciles adversarial models of social evaluation. <i>Journal of Experimental Social Psychology</i> , 2020, 89, 103995. | 1.3 | 30 |
| 130 | Structure and content of Native American stereotypic subgroups: Not just (ig)noble.. <i>Cultural Diversity and Ethnic Minority Psychology</i> , 2017, 23, 209-219. | 1.3 | 29 |
| 131 | Comprehensive stereotype content dictionaries using a semi-automated method. <i>European Journal of Social Psychology</i> , 2021, 51, 178-196. | 1.5 | 29 |
| 132 | Social evaluation: Comparing models across interpersonal, intragroup, intergroup, several-group, and many-group contexts. <i>Advances in Experimental Social Psychology</i> , 2021, 63, 1-68. | 2.0 | 28 |
| 133 | The Social Psychology of the Great Recession and Social Class Divides. <i>Journal of Social Issues</i> , 2017, 73, 8-22. | 1.9 | 27 |
| 134 | Not Minding the Gap: How Hostile Sexism Encourages Choice Explanations for the Gender Income Gap. <i>Psychology of Women Quarterly</i> , 2019, 43, 22-36. | 1.3 | 27 |
| 135 | Social perception of brands: Warmth and competence define images of both brands and social groups. <i>Consumer Psychology Review</i> , 2022, 5, 51-68. | 3.4 | 27 |
| 136 | Maintaining a Positive Self-Image by Stereotyping Others: Self-Threat and the Stereotype Content Model. <i>Social Cognition</i> , 2009, 27, 138-149. | 0.5 | 26 |
| 137 | Anti-American Sentiment and America's Perceived Intent to Dominate: An 11-Nation Study. <i>Basic and Applied Social Psychology</i> , 2006, 28, 363-373. | 1.2 | 25 |
| 138 | “What did You Say, and Who do You Think You Are?” How Power Differences Affect Emotional Reactions to Prejudice. <i>Journal of Social Issues</i> , 2010, 66, 477-492. | 1.9 | 25 |
| 139 | Brands as intentional agents: Our response to commentaries. <i>Journal of Consumer Psychology</i> , 2012, 22, 205-207. | 3.2 | 25 |
| 140 | Stereotypes, emotions, and behaviors associated with animals: A causal test of the stereotype content model and BIAS map. <i>Group Processes and Intergroup Relations</i> , 2019, 22, 879-900. | 2.4 | 25 |
| 141 | Stereotypes as Historical Accidents: Images of Social Class in Postcommunist Versus Capitalist Societies. <i>Personality and Social Psychology Bulletin</i> , 2020, 46, 927-943. | 1.9 | 24 |
| 142 | Mind the Gap: In Praise of Informal Sources of Formal Theory. <i>Personality and Social Psychology Review</i> , 2004, 8, 132-137. | 3.4 | 23 |
| 143 | Political cognition helps explain social class divides: Two dimensions of candidate impressions, group stereotypes, and meritocracy beliefs. <i>Cognition</i> , 2019, 188, 108-115. | 1.1 | 22 |
| 144 | A Millennial Challenge: Extremism in Uncertain Times. <i>Journal of Social Issues</i> , 2013, 69, 605-613. | 1.9 | 21 |

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|-----|---|-----|-----------|
| 145 | Stereotype Content Across Cultures. , 2016, , 209-258. | | 20 |
| 146 | Never trust a politician? Collective distrust, relational accountability, and voter response. , 2014, , 91-105. | | 19 |
| 147 | Impression Formation: A Focus on Othersâ€™ Intents. , 2011, , . | | 18 |
| 148 | Journey to the edges: Social structures and neural maps of interâ€­group processes. British Journal of Social Psychology, 2012, 51, 1-12. | 1.8 | 17 |
| 149 | Providing Expert Knowledge in an Adversarial Context: Social Cognitive Science in Employment Discrimination Cases. Annual Review of Law and Social Science, 2008, 4, 123-148. | 0.8 | 14 |
| 150 | Contentment to Resentment: Variation in Stereotype Content Across Status Systems. Analyses of Social Issues and Public Policy, 2012, 12, 324-339. | 1.0 | 14 |
| 151 | Golar bears, social class, and policy relevance: Extraordinary agendas for the emerging 21st century. European Journal of Social Psychology, 2015, 45, 551-559. | 1.5 | 13 |
| 152 | Perceived threat to national values in evaluating stereotyped immigrants. Journal of Social Psychology, 2018, 158, 157-172. | 1.0 | 13 |
| 153 | Vertical and horizontal inequality are status and power differences: applications to stereotyping by competence and warmth. Current Opinion in Psychology, 2020, 33, 216-221. | 2.5 | 12 |
| 154 | Situational Power and Interpersonal Dominance Facilitate Bias and Inequality. , 1998, 54, 677. | | 12 |
| 155 | Bridging Inequality from Both Sides Now. Social Psychology Quarterly, 2010, 73, 341-346. | 1.4 | 11 |
| 156 | Talking Up and Talking Down: The Power of Positive Speaking. Journal of Social Issues, 2015, 71, 834-846. | 1.9 | 11 |
| 157 | Teaching Social Class. Teaching of Psychology, 2015, 42, 184-190. | 0.7 | 10 |
| 158 | How to publish rigorous experiments in the 21st century. Journal of Experimental Social Psychology, 2016, 66, 145-147. | 1.3 | 10 |
| 159 | Universal Dimensions of Social Signals: Warmth and Competence. , 0, , 23-33. | | 10 |
| 160 | Cross-Status Interactions: Concerns and Consequences. Social Cognition, 2018, 36, 78-105. | 0.5 | 10 |
| 161 | Interview with Shelley E. Taylor. Annual Review of Psychology, 2019, 70, 1-8. | 9.9 | 10 |
| 162 | Best practices: How to evaluate psychological science for use by organizations. Research in Organizational Behavior, 2011, 31, 253-275. | 0.9 | 8 |

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|-----|--|-----|-----------|
| 163 | Driven to Exclude: How Core Social Motives Explain Social Exclusion. , 0, , 31-42. | | 8 |
| 164 | A spontaneous stereotype content model: Taxonomy, properties, and prediction.. Journal of Personality and Social Psychology, 2022, 123, 1243-1263. | 2.6 | 8 |
| 165 | Objectifying Womenâ€™s Bodies is Acceptable from an Intimate Perpetrator, at Least for Female Sexists. Sex Roles, 2018, 79, 190-205. | 1.4 | 7 |
| 166 | Relational versus structural goals prioritize different social information.. Journal of Personality and Social Psychology, 2022, 122, 659-682. | 2.6 | 7 |
| 167 | Mutual Status Stereotypes Maintain Inequality. , 2019, , 335-348. | | 7 |
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