

Elke U Weber

List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

97
papers

16,765
citations

53
h-index

104
g-index

104
ext. papers

19,710
ext. citations

6.9
avg, IF

7.08
L-index

#	Paper	IF	Citations
97	How we decide shapes what we choose: decision modes track consumer decisions that help decarbonize electricity generation. <i>Theory and Decision</i> , 2022 , 92, 731	0.8	1
96	Pictures Matter: How Images of Projected Sea-Level Rise Shape Long-Term Sustainable Design Decisions for Infrastructure Systems. <i>Sustainability</i> , 2022 , 14, 3007	3.6	
95	Framing to reduce present bias in infrastructure design intentions.. <i>IScience</i> , 2022 , 25, 103954	6.1	0
94	Earth stewardship: Shaping a sustainable future through interacting policy and norm shifts.. <i>Ambio</i> , 2022 , 1	6.5	2
93	Governing sustainable transformations of urban social-ecological-technological systems. <i>Npj Urban Sustainability</i> , 2022 , 2,		2
92	Decision-making under the deep uncertainty of climate change: The psychological and political agency of narratives. <i>Current Opinion in Psychology</i> , 2021 , 42, 151-159	6.2	4
91	WTO must ban harmful fisheries subsidies. <i>Science</i> , 2021 , 374, 544	33.3	11
90	Our future in the Anthropocene biosphere. <i>Ambio</i> , 2021 , 50, 834-869	6.5	78
89	The source is the message: the impact of institutional signals on climate change-related norm perceptions and behaviors. <i>Climatic Change</i> , 2021 , 166, 1	4.5	4
88	Global climate marches sharply raise attention to climate change: Analysis of climate search behavior in 46 countries. <i>Journal of Environmental Psychology</i> , 2021 , 75, 101596	6.7	5
87	Stewardship of global collective behavior. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021 , 118,	11.5	38
86	Moderating spillover: Focusing on personal sustainable behavior rarely hinders and can boost climate policy support. <i>Energy Research and Social Science</i> , 2021 , 78, 102150	7.7	6
85	Governance in the Face of Extreme Events: Lessons from Evolutionary Processes for Structuring Interventions, and the Need to Go Beyond. <i>Ecosystems</i> , 2021 , 1-15	3.9	3
84	Segregation and clustering of preferences erode socially beneficial coordination. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021 , 118,	11.5	10
83	Seeing Is Believing: Understanding & Aiding Human Responses to Global Climate Change. <i>Daedalus</i> , 2020 , 149, 139-150	2	4
82	The role of perceived effectiveness on the acceptability of choice architecture. <i>Behavioural Public Policy</i> , 2020 , 4, 50-70	2.7	18
81	Impatience and Savoring vs. Dread: Asymmetries in Anticipation Explain Consumer Time Preferences for Positive vs. Negative Events. <i>Journal of Consumer Psychology</i> , 2020 , 30, 598-613	3.1	11

80	Reducing Discrimination and Fostering Prosociality Towards Ex-Prisoners in Nigeria and the United States. <i>Journal of Social Issues</i> , 2020 , 76, 172-199	3.2	4
79	Examining charitable giving in real-world online donations. <i>Nature Communications</i> , 2019 , 10, 3968	17.4	10
78	When and why defaults influence decisions: a meta-analysis of default effects. <i>Behavioural Public Policy</i> , 2019 , 3, 159-186	2.7	133
77	Climate change communicators' carbon footprints affect their audience's policy support. <i>Climatic Change</i> , 2019 , 154, 529-545	4.5	30
76	Providing descriptive norms during engineering design can encourage more sustainable infrastructure. <i>Sustainable Cities and Society</i> , 2018 , 40, 182-188	10.1	11
75	Translated Attributes as Choice Architecture: Aligning Objectives and Choices Through Decision Signposts. <i>Management Science</i> , 2018 , 64, 2445-2459	3.9	26
74	Beyond rationality in engineering design for sustainability. <i>Nature Sustainability</i> , 2018 , 1, 225-233	22.1	20
73	Perception Matters: The Pitfalls of Misperceiving Psychological Barriers to Climate Policy. <i>Perspectives on Psychological Science</i> , 2018 , 13, 508-511	9.8	7
72	COP21 climate negotiators' responses to climate model forecasts. <i>Nature Climate Change</i> , 2017 , 7, 185-190	10.4	29
71	Community trust reduces myopic decisions of low-income individuals. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2017 , 114, 5401-5406	11.5	53
70	Catch me if I fall: Cross-national differences in willingness to take financial risks as a function of social and state 'cushioning'. <i>International Business Review</i> , 2017 , 26, 1023-1033	6.2	9
69	When do extreme weather events generate attention to climate change?. <i>Climatic Change</i> , 2017 , 143, 227-241	4.5	80
68	Culture versus cognition is a false dilemma. <i>Nature Climate Change</i> , 2017 , 7, 457-457	21.4	22
67	Behavioral science tools to strengthen energy & environmental policy. <i>Behavioral Science and Policy</i> , 2017 , 3, 68-79	2.8	27
66	The influence of anticipated pride and guilt on pro-environmental decision making. <i>PLoS ONE</i> , 2017 , 12, e0188781	3.7	63
65	Statements about climate researchers' carbon footprints affect their credibility and the impact of their advice. <i>Climatic Change</i> , 2016 , 138, 325-338	4.5	51
64	Using Framing Effects to Inform More Sustainable Infrastructure Design Decisions. <i>Journal of Construction Engineering and Management - ASCE</i> , 2016 , 142, 04016037	4.2	21
63	What shapes perceptions of climate change? New research since 2010. <i>Wiley Interdisciplinary Reviews: Climate Change</i> , 2016 , 7, 125-134	8.4	99

62	Social norms as solutions. <i>Science</i> , 2016 , 354, 42-43	33.3	314
61	Sound credit scores and financial decisions despite cognitive aging. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2015 , 112, 65-9	11.5	72
60	How will I be remembered? Conserving the environment for the sake of one's legacy. <i>Psychological Science</i> , 2015 , 26, 231-6	7.9	86
59	Neural correlates of expected risks and returns in risky choice across development. <i>Journal of Neuroscience</i> , 2015 , 35, 1549-60	6.6	79
58	Perceptions and communication strategies for the many uncertainties relevant for climate policy. <i>Wiley Interdisciplinary Reviews: Climate Change</i> , 2014 , 5, 219-232	8.4	66
57	Positive and negative spillover of pro-environmental behavior: An integrative review and theoretical framework. <i>Global Environmental Change</i> , 2014 , 29, 127-138	10.1	342
56	Aiding Decision Making to Reduce the Impacts of Climate Change. <i>Journal of Consumer Policy</i> , 2014 , 37, 397-411	2.4	34
55	Capacity to delay reward differentiates obsessive-compulsive disorder and obsessive-compulsive personality disorder. <i>Biological Psychiatry</i> , 2014 , 75, 653-9	7.9	80
54	How warm days increase belief in global warming. <i>Nature Climate Change</i> , 2014 , 4, 143-147	21.4	193
53	Good or Bad, We Want it Now: Fixed-cost Present Bias for Gains and Losses Explains Magnitude Asymmetries in Intertemporal Choice. <i>Journal of Behavioral Decision Making</i> , 2013 , 26, 348-361	2.4	52
52	Reducing Carbon-Based Energy Consumption through Changes in Household Behavior. <i>Daedalus</i> , 2013 , 142, 78-89	2	63
51	Who takes Risks When and Why: Determinants of Changes in Investor Risk Taking*. <i>Review of Finance</i> , 2013 , 17, 847-883	3.5	121
50	Complementary cognitive capabilities, economic decision making, and aging. <i>Psychology and Aging</i> , 2013 , 28, 595-613	3.6	117
49	DOSPERT's Gambling Risk-Taking Propensity Scale Predicts Excessive Stock Trading. <i>Journal of Behavioral Finance</i> , 2013 , 14, 65-78	1.9	48
48	Mind-reading in strategic interaction: The impact of perceived similarity on projection and stereotyping. <i>Organizational Behavior and Human Decision Processes</i> , 2012 , 117, 96-110	4	33
47	Beyond nudges: Tools of a choice architecture. <i>Marketing Letters</i> , 2012 , 23, 487-504	2.3	441
46	Increased capacity to delay reward in anorexia nervosa. <i>Journal of the International Neuropsychological Society</i> , 2012 , 18, 773-80	3.1	104
45	An agent based model to simulate structural and land use changes in agricultural systems of the Argentine pampas. <i>Ecological Modelling</i> , 2011 , 222, 3486-3499	3	85

44	Asymmetric discounting of gains and losses: A query theory account. <i>Journal of Risk and Uncertainty</i> , 2011 , 43, 107-126	3.1	36
43	Who Takes Risks When and Why?: Determinants of Risk Taking. <i>Current Directions in Psychological Science</i> , 2011 , 20, 211-216	6.5	229
42	Public understanding of climate change in the United States. <i>American Psychologist</i> , 2011 , 66, 315-28	9.5	472
41	Psychology's contributions to understanding and addressing global climate change. <i>American Psychologist</i> , 2011 , 66, 241-50	9.5	248
40	Effects of game-like interactive graphics on risk perceptions and decisions. <i>Medical Decision Making</i> , 2011 , 31, 130-42	2.5	38
39	Lateral prefrontal cortex and self-control in intertemporal choice. <i>Nature Neuroscience</i> , 2010 , 13, 538-9	25.5	460
38	Culture and Judgment and Decision Making: The Constructivist Turn. <i>Perspectives on Psychological Science</i> , 2010 , 5, 410-9	9.8	77
37	What shapes perceptions of climate change?. <i>Wiley Interdisciplinary Reviews: Climate Change</i> , 2010 , 1, 332-342	8.4	387
36	Risk attitude and preference. <i>Wiley Interdisciplinary Reviews: Cognitive Science</i> , 2010 , 1, 79-88	4.5	44
35	From individual preference construction to group decisions: Framing effects and group processes. <i>Organizational Behavior and Human Decision Processes</i> , 2009 , 108, 242-255	4	58
34	Value of perfect ENSO phase predictions for agriculture: evaluating the impact of land tenure and decision objectives. <i>Climatic Change</i> , 2009 , 97, 145-170	4.5	22
33	Mindful judgment and decision making. <i>Annual Review of Psychology</i> , 2009 , 60, 53-85	26.1	523
32	Affective and deliberative processes in risky choice: age differences in risk taking in the Columbia Card Task. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2009 , 35, 709-30	2.2	390
31	Discounting future green: money versus the environment. <i>Journal of Experimental Psychology: General</i> , 2009 , 138, 329-40	4.7	222
30	Correcting expected utility for comparisons between alternative outcomes: A unified parameterization of regret and disappointment. <i>Journal of Risk and Uncertainty</i> , 2008 , 36, 1-17	3.1	49
29	The impact of institutions on the decision how to decide. <i>Journal of Institutional Economics</i> , 2007 , 3, 323-349	8	8
28	Communication and mental processes: Experiential and analytic processing of uncertain climate information. <i>Global Environmental Change</i> , 2007 , 17, 47-58	10.1	300
27	Experience-Based and Description-Based Perceptions of Long-Term Risk: Why Global Warming does not Scare us (Yet). <i>Climatic Change</i> , 2006 , 77, 103-120	4.5	660

26	Communicating asset risk: how name recognition and the format of historic volatility information affect risk perception and investment decisions. <i>Risk Analysis</i> , 2005 , 25, 597-609	3.9	114
25	How Do I Choose Thee? Let me Count the Ways—A Textual Analysis of Similarities and Differences in Modes of Decision-making in China and the United States. <i>Management and Organization Review</i> , 2005 , 1, 87-118	2.2	50
24	Investment Decisions and Time Horizon: Risk Perception and Risk Behavior in Repeated Gambles. <i>Management Science</i> , 2005 , 51, 1777-1790	3.9	79
23	It's the thought that counts: on perceiving how helpers decide to lend a hand. <i>Personality and Social Psychology Bulletin</i> , 2004 , 30, 461-74	4.1	132
22	Predicting risk sensitivity in humans and lower animals: risk as variance or coefficient of variation. <i>Psychological Review</i> , 2004 , 111, 430-45	6.3	459
21	A domain-specific risk-attitude scale: measuring risk perceptions and risk behaviors. <i>Journal of Behavioral Decision Making</i> , 2002 , 15, 263-290	2.4	1518
20	Risk as feelings. <i>Psychological Bulletin</i> , 2001 , 127, 267-86	19.1	3775
19	Meta-theory rather than method fascism. <i>Behavioral and Brain Sciences</i> , 2001 , 24, 430-431	0.9	
18	Domain-specificity and gender differences in decision making. <i>Risk, Decision and Policy</i> , 2001 , 6, 47-69		53
17	Confidence judgments as expressions of experienced decision conflict. <i>Risk, Decision and Policy</i> , 2000 , 5, 69-100		6
16	Models and mosaics: investigating cross-cultural differences in risk perception and risk preference. <i>Psychonomic Bulletin and Review</i> , 1999 , 6, 611-7	4.1	89
15	Cross-national differences in risk preference and lay predictions. <i>Journal of Behavioral Decision Making</i> , 1999 , 12, 165-179	2.4	368
14	What Folklore Tells Us about Risk and Risk Taking: Cross-Cultural Comparisons of American, German, and Chinese Proverbs. <i>Organizational Behavior and Human Decision Processes</i> , 1998 , 75, 170-86	4	127
13	Cross-Cultural Differences in Risk Perception, but Cross-Cultural Similarities in Attitudes Towards Perceived Risk. <i>Management Science</i> , 1998 , 44, 1205-1217	3.9	568
12	Perceived Risk Attitudes: Relating Risk Perception to Risky Choice. <i>Management Science</i> , 1997 , 43, 123-144	3.9	465
11	A fundamental prediction error: Self-other discrepancies in risk preference.. <i>Journal of Experimental Psychology: General</i> , 1997 , 126, 45-53	4.7	223
10	Cross-Cultural Differences in Risk Perception: A Model-Based Approach. <i>Risk Analysis</i> , 1997 , 17, 479-488	3.9	176
9	Reasons for Rank-Dependent Utility Evaluation. <i>Journal of Risk and Uncertainty</i> , 1997 , 14, 41-61	3.1	40

8	From subjective probabilities to decision weights: The effect of asymmetric loss functions on the evaluation of uncertain outcomes and events.. <i>Psychological Bulletin</i> , 1994 , 115, 228-242	19.1	240
7	Comonotonic independence: The critical test between classical and rank-dependent utility theories. <i>Journal of Risk and Uncertainty</i> , 1994 , 9, 195-230	3.1	79
6	Dimensions of risk perception for financial and health risks. <i>Risk Analysis</i> , 1993 , 13, 553-8	3.9	87
5	A theory of perceived risk and attractiveness. <i>Organizational Behavior and Human Decision Processes</i> , 1992 , 52, 492-523	4	55
4	Contextual effects in the interpretations of probability words: Perceived base rate and severity of events.. <i>Journal of Experimental Psychology: Human Perception and Performance</i> , 1990 , 16, 781-789	2.6	116
3	Axiomatic measures of perceived risk: Some tests and extensions. <i>Journal of Behavioral Decision Making</i> , 1989 , 2, 113-131	2.4	57
2	A descriptive measure of risk. <i>Acta Psychologica</i> , 1988 , 69, 185-203	1.7	46
1	An axiomatic theory of conjoint, expected risk. <i>Journal of Mathematical Psychology</i> , 1986 , 30, 188-205	1.2	88