

# Andrew J Elliot

## List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

70  
papers

9,905  
citations

32  
h-index

76  
g-index

76  
ext. papers

11,132  
ext. citations

4  
avg, IF

6.84  
L-index

#	Paper	IF	Citations
70	Is It Possible to Thrive During a Pandemic?. <i>Frontiers in Psychology</i> , <b>2022</b> , 13, 759665	3.4	
69	The effects of COVID-19 on perceived intergroup competition and negative intergroup outcomes. <i>Journal of Social Psychology</i> , <b>2021</b> , 161, 419-434	2.3	6
68	Social comparison orientation and trait competitiveness: Their interrelation and utility in predicting overall and domain-specific risk-taking. <i>Personality and Individual Differences</i> , <b>2021</b> , 171, 110451	3.3	3
67	The effect of perceived interracial competition on psychological outcomes. <i>PLoS ONE</i> , <b>2021</b> , 16, e0245631	3.1	2
66	The influence of competition and performance goals on decoding complex emotions. <i>Motivation and Emotion</i> , <b>2020</b> , 44, 911-920	2.5	
65	Competition and achievement outcomes: A hierarchical motivational analysis.. <i>Motivation Science</i> , <b>2020</b> , 6, 3-11	3.4	4
64	The relation between symmetry in food packaging and approach and avoidance words. <i>Quarterly Journal of Experimental Psychology</i> , <b>2020</b> , 73, 654-663	1.8	3
63	Racial Income Inequality, Perceptions of Competition, and Negative Interracial Outcomes. <i>Social Psychological and Personality Science</i> , <b>2020</b> , 11, 74-87	4.3	7
62	Functions and Hierarchical Combinations of Approach and Avoidance Motivation. <i>Psychological Inquiry</i> , <b>2019</b> , 30, 130-131	2	4
61	Psychological need support as a predictor of intrinsic and external motivation: the mediational role of achievement goals. <i>Educational Psychology</i> , <b>2019</b> , 39, 1090-1113	2.2	11
60	Examining the role of perceived prestige in the link between students' subjective socioeconomic status and sense of belonging. <i>Group Processes and Intergroup Relations</i> , <b>2019</b> , 22, 356-370	1.9	6
59	Lay beliefs about competition: Scale development and gender differences. <i>Motivation and Emotion</i> , <b>2019</b> , 43, 719-739	2.5	8
58	Stress reappraisal during a mathematics competition: testing effects on cardiovascular approach-oriented states and exploring the moderating role of gender. <i>Anxiety, Stress and Coping</i> , <b>2019</b> , 32, 95-108	3.1	4
57	Lay conceptions of norm-based approach and avoidance motivation: Implications for the performance-approach and performance-avoidance goal relation. <i>Journal of Personality</i> , <b>2019</b> , 87, 737-749	4.4	4
56	Income inequality, perceived competitiveness, and approach-avoidance motivation. <i>Journal of Personality</i> , <b>2019</b> , 87, 767-784	4.4	31
55	Impression management and achievement motivation: Investigating substantive links. <i>International Journal of Psychology</i> , <b>2018</b> , 53, 16-22	1.9	9
54	Trait and perceived environmental competitiveness in achievement situations. <i>Journal of Personality</i> , <b>2018</b> , 86, 353-367	4.4	18

53	Emotion-color associations in the context of the face. <i>Emotion</i> , <b>2018</b> , 18, 1032-1042	4.1	35
52	Meta-Analysis of the Effect of Red on Perceived Attractiveness. <i>Evolutionary Psychology</i> , <b>2018</b> , 16, 1474704918802412	1.5	1
51	Processing the Word Red can Enhance Women's Perceptions of Men's Attractiveness. <i>Current Psychology</i> , <b>2017</b> , 36, 316-323	1.4	8
50	The 3-D Achievement Goal Questionnaire for Teachers. <i>Educational Psychology</i> , <b>2017</b> , 37, 346-361	2.2	34
49	Temperament and self-based correlates of cooperative, competitive and individualistic learning preferences. <i>International Journal of Psychology</i> , <b>2017</b> , 52, 180-188	1.9	4
48	Subjective Perception of Color Differences Is Greater for Faces Than Non-Faces. <i>Social Cognition</i> , <b>2017</b> , 35, 299-312	1.2	5
47	Facial Redness Increases Men's Perceived Healthiness and Attractiveness. <i>Perception</i> , <b>2017</b> , 46, 650-664	1.2	21
46	The role of personal best (PB) and dichotomous achievement goals in students' academic motivation and engagement: a longitudinal investigation. <i>Educational Psychology</i> , <b>2016</b> , 36, 1285-1302	2.2	23
45	Women's Facial Redness Increases Their Perceived Attractiveness: Mediation Through Perceived Healthiness. <i>Perception</i> , <b>2016</b> , 45, 739-54	1.2	35
44	The opposing processes model of competition: Elucidating the effects of competition on risk-taking.. <i>Motivation Science</i> , <b>2016</b> , 2, 157-170	3.4	10
43	The 2-D Standpoints Model of Achievement Goals. <i>Frontiers in Psychology</i> , <b>2016</b> , 7, 742	3.4	28
42	The Benefits of Following Your Pride: Authentic Pride Promotes Achievement. <i>Journal of Personality</i> , <b>2016</b> , 84, 607-22	4.4	32
41	The shapes associated with approach/avoidance words. <i>Motivation and Emotion</i> , <b>2016</b> , 40, 689-702	2.5	20
40	Linking social interdependence preferences to achievement goal adoption. <i>Learning and Individual Differences</i> , <b>2016</b> , 50, 291-295	3.1	10
39	Emotion Expression and Color: Their Joint Influence on Perceived Attractiveness and Social Position. <i>Current Psychology</i> , <b>2015</b> , 34, 422-433	1.4	19
38	Color and psychological functioning: a review of theoretical and empirical work. <i>Frontiers in Psychology</i> , <b>2015</b> , 6, 368	3.4	112
37	Potential-based achievement goals. <i>British Journal of Educational Psychology</i> , <b>2015</b> , 85, 192-206	3.2	28
36	The power of anticipated feedback: Effects on students' achievement goals and achievement emotions. <i>Learning and Instruction</i> , <b>2014</b> , 29, 115-124	5.8	154

35	Why Is Avoidance Motivation Problematic, and What Can Be Done About It?. <i>Current Directions in Psychological Science</i> , <b>2014</b> , 23, 133-138	6.5	46
34	Color psychology: effects of perceiving color on psychological functioning in humans. <i>Annual Review of Psychology</i> , <b>2014</b> , 65, 95-120	26.1	321
33	Perceived sexual receptivity and fashionableness: Separate paths linking red and black to perceived attractiveness. <i>Color Research and Application</i> , <b>2014</b> , 39, 208-212	1.3	27
32	The influence of red on impression formation in a job application context. <i>Motivation and Emotion</i> , <b>2013</b> , 37, 389-401	2.5	24
31	Avoidance Motivation and Conservation of Energy. <i>Emotion Review</i> , <b>2013</b> , 5, 264-268	4.6	26
30	Cross-cultural generality and specificity in self-regulation: avoidance personal goals and multiple aspects of well-being in the United States and Japan. <i>Emotion</i> , <b>2012</b> , 12, 1031-40	4.1	28
29	The competition-performance relation: a meta-analytic review and test of the opposing processes model of competition and performance. <i>Psychological Bulletin</i> , <b>2012</b> , 138, 1035-70	19.1	149
28	Dressed for sex: red as a female sexual signal in humans. <i>PLoS ONE</i> , <b>2012</b> , 7, e34607	3.7	36
27	Perception of the color red enhances the force and velocity of motor output. <i>Emotion</i> , <b>2011</b> , 11, 445-9	4.1	69
26	A longitudinal analysis of self-regulation and well-being: avoidance personal goals, avoidance coping, stress generation, and subjective well-being. <i>Journal of Personality</i> , <b>2011</b> , 79, 643-74	4.4	66
25	A subtle threat cue, heart rate variability, and cognitive performance. <i>Psychophysiology</i> , <b>2011</b> , 48, 1340-5	4.1	63
24	A 3 $\times$ 2 achievement goal model.. <i>Journal of Educational Psychology</i> , <b>2011</b> , 103, 632-648	5.3	418
23	Approach and avoidance temperament as basic dimensions of personality. <i>Journal of Personality</i> , <b>2010</b> , 78, 865-906	4.4	216
22	Red, rank, and romance in women viewing men. <i>Journal of Experimental Psychology: General</i> , <b>2010</b> , 139, 399-417	4.7	107
21	Motivational synchronicity: Priming motivational orientations with observations of others's behaviors. <i>Motivation and Emotion</i> , <b>2010</b> , 34, 34-38	2.5	31
20	Red and romantic behavior in men viewing women. <i>European Journal of Social Psychology</i> , <b>2010</b> , 40, 901-908	4.9	52
19	The effect of red on avoidance behavior in achievement contexts. <i>Personality and Social Psychology Bulletin</i> , <b>2009</b> , 35, 365-75	4.1	128
18	Romantic red: red enhances men's attraction to women. <i>Journal of Personality and Social Psychology</i> , <b>2008</b> , 95, 1150-64	6.5	267

17	On the measurement of achievement goals: Critique, illustration, and application.. <i>Journal of Educational Psychology</i> , <b>2008</b> , 100, 613-628	5.3	653
16	Color and psychological functioning: the effect of red on performance attainment. <i>Journal of Experimental Psychology: General</i> , <b>2007</b> , 136, 154-68	4.7	364
15	Approach and avoidance motivation in the social domain. <i>Personality and Social Psychology Bulletin</i> , <b>2006</b> , 32, 378-91	4.1	255
14	The Hierarchical Model of Approach-Avoidance Motivation. <i>Motivation and Emotion</i> , <b>2006</b> , 30, 111-116	2.5	634
13	The Self in Relationships: Whether, How, and When Close Others Put the Self In Its Place <b>2005</b> , 237-265		
12	The intergenerational transmission of fear of failure. <i>Personality and Social Psychology Bulletin</i> , <b>2004</b> , 30, 957-71	4.1	135
11	Fear of failure and achievement goals in sport: Addressing the issue of the chicken and the egg. <i>Anxiety, Stress and Coping</i> , <b>2004</b> , 17, 271-285	3.1	106
10	Inspiration as a psychological construct. <i>Journal of Personality and Social Psychology</i> , <b>2003</b> , 84, 871-89	6.5	305
9	Attachment and exploration in adulthood. <i>Journal of Personality and Social Psychology</i> , <b>2003</b> , 85, 317-31	6.5	184
8	A motivational analysis of defensive pessimism and self-handicapping. <i>Journal of Personality</i> , <b>2003</b> , 71, 369-96	4.4	116
7	Approach-avoidance motivation in personality: approach and avoidance temperaments and goals. <i>Journal of Personality and Social Psychology</i> , <b>2002</b> , 82, 804-18	6.5	177
6	Approach and avoidance motivation and achievement goals. <i>Educational Psychologist</i> , <b>1999</b> , 34, 169-189	6.8	1639
5	Test anxiety and the hierarchical model of approach and avoidance achievement motivation.. <i>Journal of Personality and Social Psychology</i> , <b>1999</b> , 76, 628-644	6.5	528
4	A hierarchical model of approach and avoidance achievement motivation.. <i>Journal of Personality and Social Psychology</i> , <b>1997</b> , 72, 218-232	6.5	2020
3	Moderation of the Big-Fish-Little-Pond Effect: Juxtaposition of Evolutionary (Darwinian-Economic) and Achievement Motivation Theory Predictions Based on a Delphi Approach. <i>Educational Psychology Review</i> , 1	7.1	2
2	The effect of red on attractiveness for highly attractive women. <i>Current Psychology</i> , 1	1.4	1
1	Economic status and avoidance motivation: a meta-analysis. <i>Motivation and Emotion</i> , 1	2.5	0