

Andrew J Elliot

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

70
papers

9,905
citations

32
h-index

76
g-index

76
ext. papers

11,132
ext. citations

4
avg, IF

6.84
L-index

#	Paper	IF	Citations
70	A hierarchical model of approach and avoidance achievement motivation.. <i>Journal of Personality and Social Psychology</i> , 1997 , 72, 218-232	6.5	2020
69	Approach and avoidance motivation and achievement goals. <i>Educational Psychologist</i> , 1999 , 34, 169-189	6.8	1639
68	On the measurement of achievement goals: Critique, illustration, and application.. <i>Journal of Educational Psychology</i> , 2008 , 100, 613-628	5.3	653
67	The Hierarchical Model of Approach-Avoidance Motivation. <i>Motivation and Emotion</i> , 2006 , 30, 111-116	2.5	634
66	Test anxiety and the hierarchical model of approach and avoidance achievement motivation.. <i>Journal of Personality and Social Psychology</i> , 1999 , 76, 628-644	6.5	528
65	A 3 \times 2 achievement goal model.. <i>Journal of Educational Psychology</i> , 2011 , 103, 632-648	5.3	418
64	Color and psychological functioning: the effect of red on performance attainment. <i>Journal of Experimental Psychology: General</i> , 2007 , 136, 154-68	4.7	364
63	Color psychology: effects of perceiving color on psychological functioning in humans. <i>Annual Review of Psychology</i> , 2014 , 65, 95-120	26.1	321
62	Inspiration as a psychological construct. <i>Journal of Personality and Social Psychology</i> , 2003 , 84, 871-89	6.5	305
61	Romantic red: red enhances men's attraction to women. <i>Journal of Personality and Social Psychology</i> , 2008 , 95, 1150-64	6.5	267
60	Approach and avoidance motivation in the social domain. <i>Personality and Social Psychology Bulletin</i> , 2006 , 32, 378-91	4.1	255
59	Approach and avoidance temperament as basic dimensions of personality. <i>Journal of Personality</i> , 2010 , 78, 865-906	4.4	216
58	Attachment and exploration in adulthood. <i>Journal of Personality and Social Psychology</i> , 2003 , 85, 317-31	6.5	184
57	Approach-avoidance motivation in personality: approach and avoidance temperaments and goals. <i>Journal of Personality and Social Psychology</i> , 2002 , 82, 804-18	6.5	177
56	The power of anticipated feedback: Effects on students' achievement goals and achievement emotions. <i>Learning and Instruction</i> , 2014 , 29, 115-124	5.8	154
55	The competition-performance relation: a meta-analytic review and test of the opposing processes model of competition and performance. <i>Psychological Bulletin</i> , 2012 , 138, 1035-70	19.1	149
54	The intergenerational transmission of fear of failure. <i>Personality and Social Psychology Bulletin</i> , 2004 , 30, 957-71	4.1	135

53	The effect of red on avoidance behavior in achievement contexts. <i>Personality and Social Psychology Bulletin</i> , 2009 , 35, 365-75	4.1	128
52	A motivational analysis of defensive pessimism and self-handicapping. <i>Journal of Personality</i> , 2003 , 71, 369-96	4.4	116
51	Color and psychological functioning: a review of theoretical and empirical work. <i>Frontiers in Psychology</i> , 2015 , 6, 368	3.4	112
50	Red, rank, and romance in women viewing men. <i>Journal of Experimental Psychology: General</i> , 2010 , 139, 399-417	4.7	107
49	Fear of failure and achievement goals in sport: Addressing the issue of the chicken and the egg. <i>Anxiety, Stress and Coping</i> , 2004 , 17, 271-285	3.1	106
48	Perception of the color red enhances the force and velocity of motor output. <i>Emotion</i> , 2011 , 11, 445-9	4.1	69
47	A longitudinal analysis of self-regulation and well-being: avoidance personal goals, avoidance coping, stress generation, and subjective well-being. <i>Journal of Personality</i> , 2011 , 79, 643-74	4.4	66
46	A subtle threat cue, heart rate variability, and cognitive performance. <i>Psychophysiology</i> , 2011 , 48, 1340-5	4.1	63
45	Red and romantic behavior in men viewing women. <i>European Journal of Social Psychology</i> , 2010 , 40, 901-908	3.9	52
44	Why Is Avoidance Motivation Problematic, and What Can Be Done About It?. <i>Current Directions in Psychological Science</i> , 2014 , 23, 133-138	6.5	46
43	Dressed for sex: red as a female sexual signal in humans. <i>PLoS ONE</i> , 2012 , 7, e34607	3.7	36
42	Women's Facial Redness Increases Their Perceived Attractiveness: Mediation Through Perceived Healthiness. <i>Perception</i> , 2016 , 45, 739-54	1.2	35
41	Emotion-color associations in the context of the face. <i>Emotion</i> , 2018 , 18, 1032-1042	4.1	35
40	The 3 \square Achievement Goal Questionnaire for Teachers. <i>Educational Psychology</i> , 2017 , 37, 346-361	2.2	34
39	The Benefits of Following Your Pride: Authentic Pride Promotes Achievement. <i>Journal of Personality</i> , 2016 , 84, 607-22	4.4	32
38	Motivational synchronicity: Priming motivational orientations with observations of others's behaviors. <i>Motivation and Emotion</i> , 2010 , 34, 34-38	2.5	31
37	Income inequality, perceived competitiveness, and approach-avoidance motivation. <i>Journal of Personality</i> , 2019 , 87, 767-784	4.4	31
36	Potential-based achievement goals. <i>British Journal of Educational Psychology</i> , 2015 , 85, 192-206	3.2	28

35	Cross-cultural generality and specificity in self-regulation: avoidance personal goals and multiple aspects of well-being in the United States and Japan. <i>Emotion</i> , 2012 , 12, 1031-40	4.1	28
34	The 2 D Standpoints Model of Achievement Goals. <i>Frontiers in Psychology</i> , 2016 , 7, 742	3.4	28
33	Perceived sexual receptivity and fashionableness: Separate paths linking red and black to perceived attractiveness. <i>Color Research and Application</i> , 2014 , 39, 208-212	1.3	27
32	Avoidance Motivation and Conservation of Energy. <i>Emotion Review</i> , 2013 , 5, 264-268	4.6	26
31	The influence of red on impression formation in a job application context. <i>Motivation and Emotion</i> , 2013 , 37, 389-401	2.5	24
30	The role of personal best (PB) and dichotomous achievement goals in students' academic motivation and engagement: a longitudinal investigation. <i>Educational Psychology</i> , 2016 , 36, 1285-1302	2.2	23
29	Facial Redness Increases Men's Perceived Healthiness and Attractiveness. <i>Perception</i> , 2017 , 46, 650-664	1.2	21
28	The shapes associated with approach/avoidance words. <i>Motivation and Emotion</i> , 2016 , 40, 689-702	2.5	20
27	Emotion Expression and Color: Their Joint Influence on Perceived Attractiveness and Social Position. <i>Current Psychology</i> , 2015 , 34, 422-433	1.4	19
26	Trait and perceived environmental competitiveness in achievement situations. <i>Journal of Personality</i> , 2018 , 86, 353-367	4.4	18
25	Meta-Analysis of the Effect of Red on Perceived Attractiveness. <i>Evolutionary Psychology</i> , 2018 , 16, 1474-1491	4.9	18
24	Psychological need support as a predictor of intrinsic and external motivation: the mediational role of achievement goals. <i>Educational Psychology</i> , 2019 , 39, 1090-1113	2.2	11
23	The opposing processes model of competition: Elucidating the effects of competition on risk-taking.. <i>Motivation Science</i> , 2016 , 2, 157-170	3.4	10
22	Linking social interdependence preferences to achievement goal adoption. <i>Learning and Individual Differences</i> , 2016 , 50, 291-295	3.1	10
21	Impression management and achievement motivation: Investigating substantive links. <i>International Journal of Psychology</i> , 2018 , 53, 16-22	1.9	9
20	Processing the Word Red can Enhance Women's Perceptions of Men's Attractiveness. <i>Current Psychology</i> , 2017 , 36, 316-323	1.4	8
19	Lay beliefs about competition: Scale development and gender differences. <i>Motivation and Emotion</i> , 2019 , 43, 719-739	2.5	8
18	Racial Income Inequality, Perceptions of Competition, and Negative Interracial Outcomes. <i>Social Psychological and Personality Science</i> , 2020 , 11, 74-87	4.3	7

17	Examining the role of perceived prestige in the link between students' subjective socioeconomic status and sense of belonging. <i>Group Processes and Intergroup Relations</i> , 2019 , 22, 356-370	1.9	6
16	The effects of COVID-19 on perceived intergroup competition and negative intergroup outcomes. <i>Journal of Social Psychology</i> , 2021 , 161, 419-434	2.3	6
15	Subjective Perception of Color Differences Is Greater for Faces Than Non-Faces. <i>Social Cognition</i> , 2017 , 35, 299-312	1.2	5
14	Temperament and self-based correlates of cooperative, competitive and individualistic learning preferences. <i>International Journal of Psychology</i> , 2017 , 52, 180-188	1.9	4
13	Functions and Hierarchical Combinations of Approach and Avoidance Motivation. <i>Psychological Inquiry</i> , 2019 , 30, 130-131	2	4
12	Competition and achievement outcomes: A hierarchical motivational analysis.. <i>Motivation Science</i> , 2020 , 6, 3-11	3.4	4
11	Stress reappraisal during a mathematics competition: testing effects on cardiovascular approach-oriented states and exploring the moderating role of gender. <i>Anxiety, Stress and Coping</i> , 2019 , 32, 95-108	3.1	4
10	Lay conceptions of norm-based approach and avoidance motivation: Implications for the performance-approach and performance-avoidance goal relation. <i>Journal of Personality</i> , 2019 , 87, 737-749	4.4	4
9	The relation between symmetry in food packaging and approach and avoidance words. <i>Quarterly Journal of Experimental Psychology</i> , 2020 , 73, 654-663	1.8	3
8	Social comparison orientation and trait competitiveness: Their interrelation and utility in predicting overall and domain-specific risk-taking. <i>Personality and Individual Differences</i> , 2021 , 171, 110451	3.3	3
7	The effect of perceived interracial competition on psychological outcomes. <i>PLoS ONE</i> , 2021 , 16, e02456317	3.1	2
6	Moderation of the Big-Fish-Little-Pond Effect: Juxtaposition of Evolutionary (Darwinian-Economic) and Achievement Motivation Theory Predictions Based on a Delphi Approach. <i>Educational Psychology Review</i> ,1	7.1	2
5	The effect of red on attractiveness for highly attractive women. <i>Current Psychology</i> ,1	1.4	1
4	Economic status and avoidance motivation: a meta-analysis. <i>Motivation and Emotion</i> ,1	2.5	0
3	The influence of competition and performance goals on decoding complex emotions. <i>Motivation and Emotion</i> , 2020 , 44, 911-920	2.5	
2	The Self in Relationships: Whether, How, and When Close Others Put the Self in Its Place? 2005 , 237-265		
1	Is It Possible to Thrive During a Pandemic?. <i>Frontiers in Psychology</i> , 2022 , 13, 759665	3.4	