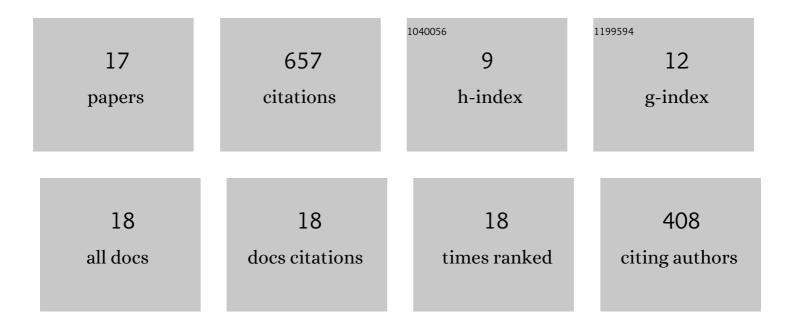
Michael Yeomans

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/311682/publications.pdf Version: 2024-02-01



#	Article	IF	CITATIONS
1	Making sense of recommendations. Journal of Behavioral Decision Making, 2019, 32, 403-414.	1.7	178
2	It doesn't hurt to ask: Question-asking increases liking Journal of Personality and Social Psychology, 2017, 113, 430-452.	2.8	113
3	Scaling up behavioral science interventions in online education. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 14900-14905.	7.1	100
4	Conversational receptiveness: Improving engagement with opposing views. Organizational Behavior and Human Decision Processes, 2020, 160, 131-148.	2.5	53
5	Forecasting student achievement in MOOCs with natural language processing. , 2016, , .		48
6	Planning prompts increase and forecast course completion in massive open online courses. , 2017, , .		33
7	Communicating with Warmth in Distributive Negotiations Is Surprisingly Counterproductive. Management Science, 2019, 65, 5813-5837.	4.1	32
8	The politeness Package: Detecting Politeness in Natural Language. R Journal, 2019, 10, 489.	1.8	22
9	The Conversational Circumplex: Identifying, prioritizing, and pursuing informational and relational motives in conversation. Current Opinion in Psychology, 2022, 44, 293-302.	4.9	19
10	A concrete example of construct construction in natural language. Organizational Behavior and Human Decision Processes, 2021, 162, 81-94.	2.5	16
11	Some Hedonic Consequences of Perspectiveâ€Taking in Recommending. Journal of Consumer Psychology, 2019, 29, 22-38.	4.5	14
12	It helps to ask: The cumulative benefits of asking follow-up questions Journal of Personality and Social Psychology, 2019, 117, 1139-1144.	2.8	11
13	The Civic Mission of MOOCs: Engagement across Political Differences in Online Forums. International Journal of Artificial Intelligence in Education, 2018, 28, 553-589.	5.5	10
14	How does fundraising affect volunteering? Evidence from a natural field experiment. Journal of Economic Psychology, 2018, 64, 57-72.	2.2	5
15	The Art and Science of Disagreeing: How to Create More Effective Conversations About Opposing Views. Proceedings - Academy of Management, 2020, 2020, 15153.	0.1	2
16	The straw man effect: Partisan misrepresentation in natural language. Group Processes and Intergroup Relations, 0, , 136843022110145.	3.9	0
17	Resisting Artificial Intelligence: When Do Decision-Makers Avoid or Use Algorithmic Input?. Proceedings - Academy of Management, 2020, 2020, 17721.	0.1	0