

Michael Yeomans

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/311682/publications.pdf>

Version: 2024-02-01

17
papers

657
citations

1040056

9
h-index

1199594

12
g-index

18
all docs

18
docs citations

18
times ranked

408
citing authors

#	ARTICLE	IF	CITATIONS
1	Making sense of recommendations. <i>Journal of Behavioral Decision Making</i> , 2019, 32, 403-414.	1.7	178
2	It doesn't hurt to ask: Question-asking increases liking.. <i>Journal of Personality and Social Psychology</i> , 2017, 113, 430-452.	2.8	113
3	Scaling up behavioral science interventions in online education. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2020, 117, 14900-14905.	7.1	100
4	Conversational receptiveness: Improving engagement with opposing views. <i>Organizational Behavior and Human Decision Processes</i> , 2020, 160, 131-148.	2.5	53
5	Forecasting student achievement in MOOCs with natural language processing. , 2016, , .		48
6	Planning prompts increase and forecast course completion in massive open online courses. , 2017, , .		33
7	Communicating with Warmth in Distributive Negotiations Is Surprisingly Counterproductive. <i>Management Science</i> , 2019, 65, 5813-5837.	4.1	32
8	The politeness Package: Detecting Politeness in Natural Language. <i>R Journal</i> , 2019, 10, 489.	1.8	22
9	The Conversational Circumplex: Identifying, prioritizing, and pursuing informational and relational motives in conversation. <i>Current Opinion in Psychology</i> , 2022, 44, 293-302.	4.9	19
10	A concrete example of construct construction in natural language. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 162, 81-94.	2.5	16
11	Some Hedonic Consequences of Perspective-Taking in Recommending. <i>Journal of Consumer Psychology</i> , 2019, 29, 22-38.	4.5	14
12	It helps to ask: The cumulative benefits of asking follow-up questions.. <i>Journal of Personality and Social Psychology</i> , 2019, 117, 1139-1144.	2.8	11
13	The Civic Mission of MOOCs: Engagement across Political Differences in Online Forums. <i>International Journal of Artificial Intelligence in Education</i> , 2018, 28, 553-589.	5.5	10
14	How does fundraising affect volunteering? Evidence from a natural field experiment. <i>Journal of Economic Psychology</i> , 2018, 64, 57-72.	2.2	5
15	The Art and Science of Disagreeing: How to Create More Effective Conversations About Opposing Views. <i>Proceedings - Academy of Management</i> , 2020, 2020, 15153.	0.1	2
16	The straw man effect: Partisan misrepresentation in natural language. <i>Group Processes and Intergroup Relations</i> , 0, , 136843022110145.	3.9	0
17	Resisting Artificial Intelligence: When Do Decision-Makers Avoid or Use Algorithmic Input?. <i>Proceedings - Academy of Management</i> , 2020, 2020, 17721.	0.1	0