

Benjamin E Hilbig

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3099256/publications.pdf>

Version: 2024-02-01

90
papers

4,295
citations

116194

36
h-index

145109

60
g-index

95
all docs

95
docs citations

95
times ranked

2816
citing authors

#	ARTICLE	IF	CITATIONS
1	Bending Our Ethics Code. <i>European Psychologist</i> , 2022, 27, 62-70.	1.8	9
2	lab.js: A free, open, online study builder. <i>Behavior Research Methods</i> , 2022, 54, 556-573.	2.3	79
3	Measuring the Dark Core of Personality in German: Psychometric Properties, Measurement Invariance, Predictive Validity, and Self-Other Agreement. <i>Journal of Personality Assessment</i> , 2022, 104, 660-673.	1.3	15
4	Beyond (low) Agreeableness: Toward a more comprehensive understanding of antagonistic psychopathology. <i>Journal of Personality</i> , 2022, 90, 956-970.	1.8	10
5	Personality and behavioral dishonesty. <i>Current Opinion in Psychology</i> , 2022, 47, 101378.	2.5	8
6	Making rights from wrongs: The crucial role of beliefs and justifications for the expression of aversive personality.. <i>Journal of Experimental Psychology: General</i> , 2022, 151, 2730-2755.	1.5	16
7	Buying Unethical Loyalty: A Behavioral Paradigm and Empirical Test. <i>Social Psychological and Personality Science</i> , 2021, 12, 363-370.	2.4	11
8	The dark core of personality and socially aversive psychopathology. <i>Journal of Personality</i> , 2021, 89, 216-227.	1.8	28
9	Agreeableness is dead. Long live Agreeableness? Reply to Vize and Lynam. <i>Journal of Research in Personality</i> , 2021, 91, 104074.	0.9	9
10	Disentangling the effects of culture and language on measurement noninvariance in cross-cultural research: The culture, comprehension, and translation bias (CCT) procedure.. <i>Psychological Assessment</i> , 2021, 33, 375-384.	1.2	18
11	Themes of the dark core of personality.. <i>Psychological Assessment</i> , 2021, 33, 511-525.	1.2	30
12	The Dark Factor of Personality and Risk-Taking. <i>International Journal of Environmental Research and Public Health</i> , 2021, 18, 8400.	1.2	5
13	Theoretical and empirical dissociations between the Dark Factor of Personality and low Honesty-Humility. <i>Journal of Research in Personality</i> , 2021, 95, 104154.	0.9	13
14	On the (Mis)Use of Deception in Web-Based Research. <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2021, 229, 225-229.	0.7	3
15	The HEXACOâ€™100 Across 16 Languages: A Large-Scale Test of Measurement Invariance. <i>Journal of Personality Assessment</i> , 2020, 102, 714-726.	1.3	41
16	Honesty-humility and dictator and ultimatum game-giving in children. <i>Journal of Research in Personality</i> , 2020, 85, 103907.	0.9	12
17	On the robustness of the association between Honesty-Humility and dishonest behavior for varying incentives. <i>Journal of Research in Personality</i> , 2020, 88, 104006.	0.9	11
18	On the Limited Generality of Air Pollution and Anxiety as Causal Determinants of Unethical Behavior: Commentary on Lu, Lee, Gino, and Galinsky (2018). <i>Psychological Science</i> , 2020, 31, 741-747.	1.8	3

#	ARTICLE	IF	CITATIONS
19	Agreeableness and the common core of dark traits are functionally different constructs. <i>Journal of Research in Personality</i> , 2020, 87, 103986.	0.9	32
20	The Nomological Net of the HEXACO Model of Personality: A Large-Scale Meta-Analytic Investigation. <i>Perspectives on Psychological Science</i> , 2020, 15, 723-760.	5.2	116
21	Measuring the dark core of personality.. <i>Psychological Assessment</i> , 2020, 32, 182-196.	1.2	81
22	Seeing me, seeing you: Testing competing accounts of assumed similarity in personality judgments.. <i>Journal of Personality and Social Psychology</i> , 2020, 118, 172-198.	2.6	31
23	The motivational basis of third-party punishment in children. <i>PLoS ONE</i> , 2020, 15, e0241919.	1.1	10
24	Honesty-Humility. , 2020, , 1996-2004.		1
25	No gain without pain: The psychological costs of dishonesty. <i>Journal of Economic Psychology</i> , 2019, 71, 126-137.	1.1	27
26	Nomological consistency: A comprehensive test of the equivalence of different trait indicators for the same constructs. <i>Journal of Personality</i> , 2019, 87, 715-730.	1.8	18
27	On the Lack of Real Consequences in Consumer Choice Research. <i>Experimental Psychology</i> , 2019, 66, 68-76.	0.3	18
28	Meta-Analytic Investigations of the HEXACO Personality Inventory(-Revised). <i>Zeitschrift Fur Psychologie / Journal of Psychology</i> , 2019, 227, 186-194.	0.7	43
29	Honest People Tend to Use Less "Not More" Profanity. <i>Social Psychological and Personality Science</i> , 2018, 9, 516-520.	2.4	12
30	How virtual nature experiences can promote pro-environmental behavior. <i>Journal of Environmental Psychology</i> , 2018, 60, 41-47.	2.3	49
31	The brighter the light, the deeper the shadow: Morality also fuels aggression, conflict, and violence. <i>Behavioral and Brain Sciences</i> , 2018, 41, e98.	0.4	6
32	Daring dishonesty: On the role of sanctions for (un)ethical behavior. <i>Journal of Experimental Social Psychology</i> , 2018, 79, 71-77.	1.3	16
33	The dark core of personality.. <i>Psychological Review</i> , 2018, 125, 656-688.	2.7	264
34	On Measuring the Sixth Basic Personality Dimension: A Comparison Between HEXACO Honesty-Humility and Big Six Honesty-Propriety. <i>Assessment</i> , 2017, 24, 1024-1036.	1.9	38
35	The statistical analysis of cheating paradigms. <i>Behavior Research Methods</i> , 2017, 49, 724-732.	2.3	43
36	Should Versus Want: On the Relative Contribution of Injunctive Norms and Preferences on Trust Decisions. <i>Journal of Behavioral Decision Making</i> , 2017, 30, 446-452.	1.0	9

#	ARTICLE	IF	CITATIONS
37	Does everyone have a price? On the role of payoff magnitude for ethical decision making. <i>Cognition</i> , 2017, 163, 15-25.	1.1	46
38	Use of the recognition heuristic depends on the domain's recognition validity, not on the recognition validity of selected sets of objects. <i>Memory and Cognition</i> , 2017, 45, 776-791.	0.9	7
39	Which is the greater good? A social dilemma paradigm disentangling environmentalism and cooperation. <i>Journal of Environmental Psychology</i> , 2017, 53, 40-49.	2.3	44
40	Openness to (reporting) experiences that one never had: Overclaiming as an outcome of the knowledge accumulated through a proclivity for cognitive and aesthetic exploration.. <i>Journal of Personality and Social Psychology</i> , 2017, 113, 810-834.	2.6	29
41	From information processing to decisions: Formalizing and comparing psychologically plausible choice models. <i>Cognitive Psychology</i> , 2017, 96, 26-40.	0.9	16
42	Psynteract: A flexible, cross-platform, open framework for interactive experiments. <i>Behavior Research Methods</i> , 2017, 49, 1605-1614.	2.3	9
43	The limited use of the fluency heuristic: Converging evidence across different procedures. <i>Memory and Cognition</i> , 2016, 44, 1114-1126.	0.9	3
44	Prediction Consistency: A Test of the Equivalence Assumption across Different Indicators of the Same Construct. <i>European Journal of Personality</i> , 2016, 30, 637-647.	1.9	27
45	The two faces of cooperation: On the unique role of HEXACO Agreeableness for forgiveness versus retaliation. <i>Journal of Research in Personality</i> , 2016, 64, 69-78.	0.9	29
46	The reversed description-experience gap: Disentangling sources of presentation format effects in risky choice.. <i>Journal of Experimental Psychology: General</i> , 2016, 145, 486-508.	1.5	54
47	Reaction time effects in lab- versus Web-based research: Experimental evidence. <i>Behavior Research Methods</i> , 2016, 48, 1718-1724.	2.3	114
48	Honesty-Humility. , 2016, , 1-9.		2
49	Borderline Personality and the Detection of Angry Faces. <i>PLoS ONE</i> , 2016, 11, e0152947.	1.1	6
50	A predominance of self-identified Democrats is no evidence of a leftward bias. <i>Behavioral and Brain Sciences</i> , 2015, 38, e146.	0.4	3
51	Trust: An Integrative Review from a Person-Situation Perspective. <i>Review of General Psychology</i> , 2015, 19, 249-277.	2.1	149
52	When the cat's away, some mice will play: A basic trait account of dishonest behavior. <i>Journal of Research in Personality</i> , 2015, 57, 72-88.	0.9	122
53	From personality to altruistic behavior (and back): Evidence from a double-blind dictator game. <i>Journal of Research in Personality</i> , 2015, 55, 46-50.	0.9	66
54	Truth Will Out. <i>Social Psychological and Personality Science</i> , 2015, 6, 140-147.	2.4	41

#	ARTICLE	IF	CITATIONS
55	Whatever the cost? Information integration in memory-based inferences depends on cognitive effort. <i>Memory and Cognition</i> , 2015, 43, 659-671.	0.9	13
56	From basic personality to motivation: Relating the HEXACO factors to achievement goals. <i>Learning and Individual Differences</i> , 2015, 40, 1-8.	1.5	14
57	Willing to Give but Not to Forgive: Borderline Personality Features and Cooperative Behavior. <i>Journal of Personality Disorders</i> , 2014, 28, 778-795.	0.8	42
58	Personality and prosocial behavior: Linking basic traits and social value orientations.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 529-539.	2.6	156
59	Active versus reactive cooperativeness in Borderline Psychopathology: A dissection based on the HEXACO model of personality. <i>Personality and Individual Differences</i> , 2014, 56, 19-23.	1.6	16
60	Trust in me, trust in you: A social projection account of the link between personality, cooperativeness, and trustworthiness expectations. <i>Journal of Research in Personality</i> , 2014, 50, 61-65.	0.9	106
61	The impact of subjective recognition experiences on recognition heuristic use: A multinomial processing tree approach. <i>Psychonomic Bulletin and Review</i> , 2014, 21, 1131-1138.	1.4	17
62	Generalized outcome-based strategy classification: Comparing deterministic and probabilistic choice models. <i>Psychonomic Bulletin and Review</i> , 2014, 21, 1431-1443.	1.4	39
63	What is adaptive about adaptive decision making? A parallel constraint satisfaction account. <i>Cognition</i> , 2014, 133, 641-666.	1.1	73
64	To boast or not to boast: Testing the humility aspect of the Honesty-Humility factor. <i>Personality and Individual Differences</i> , 2014, 69, 12-16.	1.6	17
65	An Experimental Validation Method for Questioning Techniques That Assess Sensitive Issues. <i>Experimental Psychology</i> , 2014, 61, 48-54.	0.3	36
66	Tracing the Path from Personality "via" Cooperativeness to Conservation. <i>European Journal of Personality</i> , 2013, 27, 319-327.	1.9	77
67	It takes two: Honesty-Humility and Agreeableness differentially predict active versus reactive cooperation. <i>Personality and Individual Differences</i> , 2013, 54, 598-603.	1.6	200
68	What lies beneath: How the distance between truth and lie drives dishonesty. <i>Journal of Experimental Social Psychology</i> , 2013, 49, 263-266.	1.3	71
69	Two sides of one coin: Honesty-Humility and situational factors mutually shape social dilemma decision making. <i>Journal of Research in Personality</i> , 2013, 47, 286-295.	0.9	77
70	Effort reduction after self-control depletion: The role of cognitive resources in use of simple heuristics. <i>Journal of Cognitive Psychology</i> , 2013, 25, 267-276.	0.4	49
71	How framing statistical statements affects subjective veracity: Validation and application of a multinomial model for judgments of truth. <i>Cognition</i> , 2012, 125, 37-48.	1.1	30
72	A matter of time: Antecedents of one-reason decision making based on recognition. <i>Acta Psychologica</i> , 2012, 141, 9-16.	0.7	27

#	ARTICLE	IF	CITATIONS
73	Personality, Punishment and Public Goods: Strategic Shifts towards Cooperation as a Matter of Dispositional Honestyâ€“Humility. <i>European Journal of Personality</i> , 2012, 26, 245-254.	1.9	102
74	Good Things Donâ€™t Come Easy (to Mind). <i>Experimental Psychology</i> , 2012, 59, 38-46.	0.3	22
75	<i>Homo heuristicus</i> Outnumbered: Comment on Gigerenzer and Brighton (2009). <i>Topics in Cognitive Science</i> , 2011, 3, 187-196.	1.1	29
76	Altruism at the ballots: Predicting political attitudes and behavior. <i>Journal of Research in Personality</i> , 2011, 45, 130-133.	0.9	28
77	Defection in the dark? A randomizedâ€“response investigation of cooperativeness in social dilemma games. <i>European Journal of Social Psychology</i> , 2011, 41, 638-644.	1.5	35
78	Fluent, fast, and frugal? A formal model evaluation of the interplay between memory, fluency, and comparative judgments.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2011, 37, 827-839.	0.7	19
79	One-reason decision making unveiled: A measurement model of the recognition heuristic.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2010, 36, 123-134.	0.7	41
80	Reconsidering â€œevidenceâ€“for fast-and-frugal heuristics. <i>Psychonomic Bulletin and Review</i> , 2010, 17, 923-930.	1.4	59
81	Attitudes of the selfless: Explaining political orientation with altruism. <i>Personality and Individual Differences</i> , 2010, 48, 338-342.	1.6	59
82	Honestyâ€“Humility and a Personâ€“Situation Interaction at Work. <i>European Journal of Personality</i> , 2010, 24, 569-582.	1.9	112
83	Multinomial Processing Tree Models. <i>Zeitschrift Fuer Psychologie Mit Zeitschrift Fuer Angewandte Psychologie</i> , 2009, 217, 108-124.	1.1	240
84	Pillars of cooperation: Honestyâ€“Humility, social value orientations, and economic behavior. <i>Journal of Research in Personality</i> , 2009, 43, 516-519.	0.9	196
85	Criterion knowledge: A moderator of using the recognition heuristic?. <i>Journal of Behavioral Decision Making</i> , 2009, 22, 510-522.	1.0	38
86	Ignorance- versus evidence-based decision making: A decision time analysis of the recognition heuristic.. <i>Journal of Experimental Psychology: Learning Memory and Cognition</i> , 2009, 35, 1296-1305.	0.7	52
87	Individual differences in fast-and-frugal decision making: Neuroticism and the recognition heuristic. <i>Journal of Research in Personality</i> , 2008, 42, 1641-1645.	0.9	49
88	Recognizing Users of the Recognition Heuristic. <i>Experimental Psychology</i> , 2008, 55, 394-401.	0.3	55
89	Stability and Change: The Dark Factor of Personality Shapes Dark Traits. <i>Social Psychological and Personality Science</i> , 0, , 194855062095328.	2.4	22
90	Fast, but not so furious. On the distinctiveness of a fast life history strategy and the common core of aversive traits. <i>Personality Science</i> , 0, 3, .	1.3	2