

Lisa Bruttel

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/3028360/publications.pdf>

Version: 2024-02-01

15
papers

103
citations

1683354

5
h-index

1473754

9
g-index

15
all docs

15
docs citations

15
times ranked

81
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Infinity in the lab. How do people play repeated games?. Theory and Decision, 2012, 72, 205-219. | 0.5 | 31 |
| 2 | Taking the initiative. What characterizes leaders?. European Economic Review, 2013, 64, 147-168. | 1.2 | 18 |
| 3 | On the path dependence of tax compliance. European Economic Review, 2014, 65, 90-107. | 1.2 | 17 |
| 4 | Gender Differences in the Response to Decision Power and Responsibilityâ€”Framing Effects in a Dictator Game. Games, 2018, 9, 28. | 0.4 | 9 |
| 5 | Can short-term incentives induce long-lasting cooperation? Results from a public-goods experiment. Journal of Behavioral and Experimental Economics, 2014, 53, 120-130. | 0.5 | 8 |
| 6 | Getting a yes. An experiment on the power of asking. Journal of Behavioral and Experimental Economics, 2020, 86, 101550. | 0.5 | 7 |
| 7 | No contract or unfair contract: What's better?. Journal of Socio-Economics, 2012, 41, 384-390. | 1.0 | 4 |
| 8 | The Effects of Recommended Retail Prices on Consumer and Retailer Behaviour. Economica, 2018, 85, 649-668. | 0.9 | 4 |
| 9 | Asymmetric voluntary cooperation: a repeated sequential best-shot experiment. International Journal of Game Theory, 2018, 47, 873-891. | 0.5 | 3 |
| 10 | Inefficient Cooperation Under Stochastic and Strategic Uncertainty. Journal of Conflict Resolution, 2022, 66, 755-782. | 1.1 | 2 |
| 11 | A note on making humans randomize. Journal of Behavioral and Experimental Economics, 2015, 58, 40-45. | 0.5 | 0 |
| 12 | Is There a Loyalty-Enhancing Effect of Retroactive Price-Reduction Schemes?. Review of Industrial Organization, 2019, 54, 575-593. | 0.4 | 0 |
| 13 | â€œThanks in advanceâ€” The negative effect of a polite phrase on compliance with a request. German Economic Review, 2021, . | 0.5 | 0 |
| 14 | Time to Defect: Repeated Prisoners' Dilemma Experiments with Uncertain Horizon. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 15 | The Effect of Leniency Rule on Cartel Formation and Stability: Experiments with Open Communication. SSRN Electronic Journal, 0, , . | 0.4 | 0 |