

Bruce Cooil

List of Publications by Year in descending order

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56
papers

6,138
citations

201658
27
h-index

189881
50
g-index

56
all docs

56
docs citations

56
times ranked

3854
citing authors

#	ARTICLE	IF	CITATIONS
1	The Effects of Rule Complexity on Organizational Noncompliance and Remediation: Evidence From Restaurant Health Inspections. Journal of Management, 2020, 46, 1436-1468.	9.3	29
2	A pooled-analysis of age and sex based coronary artery calcium scores percentiles. Journal of Cardiovascular Computed Tomography, 2020, 14, 414-420.	1.3	13
3	The effects of utility evaluations, biomedical knowledge and modernization on intention to exclusively use biomedical health facilities among rural households in Mozambique. Social Science and Medicine, 2015, 138, 225-233.	3.8	1
4	Perceptions are relative. Journal of Service Management, 2015, 26, 2-43.	7.2	48
5	Safety Organizing, Emotional Exhaustion, and Turnover in Hospital Nursing Units. Medical Care, 2014, 52, 870-876.	2.4	33
6	A longitudinal examination of customer commitment and loyalty. Journal of Service Management, 2014, 25, 75-100.	7.2	49
7	Frustrated Freedom: The Effects of Agency and Wealth on Wellbeing in Rural Mozambique. World Development, 2013, 47, 30-41.	4.9	21
8	The Effects of Rule Features on Rule Violations: Evidence from restaurant health inspections. Proceedings - Academy of Management, 2012, 2012, 15930.	0.1	0
9	Does satisfaction matter more if a multichannel customer is also a multicompany customer?. Journal of Service Management, 2011, 22, 39-66.	7.2	14
10	Decision Quality Measures in Recommendation Agents Research. Journal of Interactive Marketing, 2011, 25, 110-122.	6.2	17
11	Can We Talk? The Impact of Willingness to Recommend on a New-to-Market Service Brand Extension Within a Social Network. Journal of Service Research, 2011, 14, 355-371.	12.2	20
12	The Relationship of Employee Perceptions of Organizational Climate to Business-Unit Outcomes. Journal of Service Research, 2009, 11, 277-294.	12.2	34
13	Does Customer Satisfaction lead to an increased firm value?. GfK Marketing Intelligence Review, 2009, 1, 8-15.	0.4	3
14	Approaches to Customer Segmentation. Journal of Relationship Marketing, 2008, 6, 9-39.	4.4	46
15	The Long-Term Stock Market Valuation of Customer Satisfaction. Journal of Marketing, 2008, 72, 105-122.	11.3	186
16	A holistic examination of Net Promoter. Journal of Database Marketing and Customer Strategy Management, 2008, 15, 79-90.	0.6	45
17	Invited Commentary Net Promoter, Recommendations, and Business Performance: A Clarification on Morgan and Rego. Marketing Science, 2008, 27, 531-532.	4.1	17
18	Cost Prediction in Liver Transplantation Using Pretransplant Donor and Recipient Characteristics. Transplantation, 2008, 86, 238-244.	1.0	20

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19	A Longitudinal Analysis of Customer Satisfaction and Share of Wallet: Investigating the Moderating Effect of Customer Characteristics. Journal of Marketing, 2007, 71, 67-83.	11.3	296
20	A Longitudinal Examination of Net Promoter and Firm Revenue Growth. Journal of Marketing, 2007, 71, 39-51.	11.3	136
21	Individual differences in risk perception versus risk taking: Handedness and interhemispheric interaction. Brain and Cognition, 2007, 63, 51-58.	1.8	51
22	The value of different customer satisfaction and loyalty metrics in predicting customer retention, recommendation, and share of wallet. Managing Service Quality, 2007, 17, 361-384.	2.4	250
23	Juice Powder Concentrate and Systemic Blood Pressure, Progression of Coronary Artery Calcium and Antioxidant Status in Hypertensive Subjects: A Pilot Study. Evidence-based Complementary and Alternative Medicine, 2007, 4, 455-462.	1.2	19
24	A Longitudinal Analysis of Customer Satisfaction and Share of Wallet: Investigating the Moderating Effect of Customer Characteristics. Journal of Marketing, 2007, 71, 67-83.	11.3	380
25	A Longitudinal Examination of Net Promoter and Firm Revenue Growth. Journal of Marketing, 2007, 71, 39-51.	11.3	224
26	A Multivariate and Latent Class Analysis of Consumer Decision Quality Measures in an E-Service Context. SSRN Electronic Journal, 2006, , .	0.4	1
27	A longitudinal examination of the asymmetric impact of employee and customer satisfaction on retail sales. Managing Service Quality, 2006, 16, 442-459.	2.4	12
28	Call center satisfaction and customer retention in a co-branded service context. Managing Service Quality, 2006, 16, 269-289.	2.4	33
29	Should Recommendation Agents Think Like People?. Journal of Service Research, 2006, 8, 297-315.	12.2	65
30	On the prediction and prevention of myocardial infarctions: models based on retrospective and doubly censored prospective data. Statistics in Medicine, 2005, 24, 1897-1918.	1.6	0
31	Progression of Coronary Artery Calcium and Occurrence of Myocardial Infarction in Patients With and Without Diabetes Mellitus. Hypertension, 2005, 46, 238-243.	2.7	108
32	Using the conditional grade-of-membership model to assess judgment accuracy. Psychometrika, 2003, 68, 453-471.	2.1	3
33	Predictors of aortic and coronary artery calcium on a screening electron beam tomographic scan. American Journal of Cardiology, 2003, 91, 744-746.	1.6	24
34	Progression of coronary calcium on serial electron beam tomographic scanning is greater in patients with future myocardial infarction. American Journal of Cardiology, 2003, 92, 827-829.	1.6	197
35	Calcium Scoring of the Coronary Artery by Electron Beam CT. American Journal of Roentgenology, 2002, 178, 497-502.	2.2	41
36	Use of electron beam tomography data to develop models for prediction of hard coronary events. American Heart Journal, 2001, 141, 375-382.	2.7	241

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37	Modeling Fuzzy Data in Qualitative Marketing Research. Journal of Marketing Research, 2000, 37, 480-489.	4.8	31
38	Evaluation of chest pain in patients with low to intermediate pretest probability of coronary artery disease by electron beam computed tomography. American Journal of Cardiology, 2000, 85, 283-288.	1.6	54
39	Identification of Patients at Increased Risk of First Unheralded Acute Myocardial Infarction by Electron-Beam Computed Tomography. Circulation, 2000, 101, 850-855.	1.6	802
40	A Difference Estimator for Testing Equality of Variances for Paired Time Series. Journal of Time Series Analysis, 1998, 19, 285-290.	1.2	0
41	Coronary artery disease: improved reproducibility of calcium scoring with an electron-beam CT volumetric method.. Radiology, 1998, 208, 807-814.	7.3	714
42	Influence of Prior ACE Inhibitor Therapy on Morbidity and Mortality following Acute Myocardial Infarction. Annals of Pharmacotherapy, 1998, 32, 1141-1146.	1.9	7
43	Effect of HMG-CoA Reductase Inhibitors on Coronary Artery Disease as Assessed by Electron-Beam Computed Tomography. New England Journal of Medicine, 1998, 339, 1972-1978.	27.0	666
44	General estimators for the reliability of qualitative data. Psychometrika, 1995, 60, 199-220.	2.1	13
45	Reliability Measures for Qualitative Data: Theory and Implications. Journal of Marketing Research, 1994, 31, 1-14.	4.8	627
46	Reliability Measures for Qualitative Data: Theory and Implications. Journal of Marketing Research, 1994, 31, 1.	4.8	420
47	Reliability and expected loss: A unifying principle. Psychometrika, 1994, 59, 203-216.	2.1	18
48	The return to advertising expenditure. Marketing Letters, 1992, 3, 137-145.	2.9	10
49	Using Medical Malpractice Data to Predict the Frequency of Claims: A Study of Poisson Process Models with Random Effects. Journal of the American Statistical Association, 1991, 86, 285-295.	3.1	25
50	Using Medical Malpractice Data to Predict the Frequency of Claims: A Study of Poisson Process Models With Random Effects. Journal of the American Statistical Association, 1991, 86, 285.	3.1	5
51	When are intermediate processes of the same stochastic order?. Statistics and Probability Letters, 1988, 6, 159-162.	0.7	0
52	Cross-Validation for Prediction. Journal of Marketing Research, 1987, 24, 271-279.	4.8	44
53	A general form of ordinal association. Journal of Mathematical Sociology, 1986, 12, 327-346.	1.2	0
54	Limiting Multivariate Distributions of Intermediate Order Statistics. Annals of Probability, 1985, 13, 469.	1.8	20

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55	Statistics: Discovering Its Power.. Journal of the American Statistical Association, 1983, 78, 1001.	3.1	5
56	Measuring Decision Quality Using Recommendation Agents. SSRN Electronic Journal, 0, , .	0.4	0