

Michael Lounsbury

List of Publications by Year in descending order

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Version: 2024-02-01

101
papers

16,814
citations

61984

43
h-index

39675

94
g-index

137
all docs

137
docs citations

137
times ranked

6180
citing authors

#	ARTICLE	IF	CITATIONS
1	Institutional Complexity and Organizational Responses. <i>Academy of Management Annals</i> , 2011, 5, 317-371.	9.6	1,664
2	Cultural entrepreneurship: stories, legitimacy, and the acquisition of resources. <i>Strategic Management Journal</i> , 2001, 22, 545-564.	7.3	1,613
3	A Tale of Two Cities: Competing Logics and Practice Variation in the Professionalizing of Mutual Funds. <i>Academy of Management Journal</i> , 2007, 50, 289-307.	6.3	973
4	Institutional Complexity and Organizational Responses. <i>Academy of Management Annals</i> , 2011, 5, 317-371.	9.6	861
5	New Practice Creation: An Institutional Perspective on Innovation. <i>Organization Studies</i> , 2007, 28, 993-1012.	5.3	676
6	Social movements, field frames and industry emergence: a cultural-political perspective on US recycling. <i>Socio-Economic Review</i> , 2003, 1, 71-104.	3.0	643
7	Institutional rationality and practice variation: New directions in the institutional analysis of practice. <i>Accounting, Organizations and Society</i> , 2008, 33, 349-361.	2.8	586
8	Vive La Résistance: Competing Logics and the Consolidation of U.S. Community Banking. <i>Academy of Management Journal</i> , 2007, 50, 799-820.	6.3	542
9	Institutional Sources of Practice Variation: Staffing College and University Recycling Programs. <i>Administrative Science Quarterly</i> , 2001, 46, 29.	6.9	518
10	Ending the Family Quarrel. <i>American Behavioral Scientist</i> , 1997, 40, 406-418.	3.8	444
11	INSTITUTIONAL TRANSFORMATION AND STATUS MOBILITY: THE PROFESSIONALIZATION OF THE FIELD OF FINANCE.. <i>Academy of Management Journal</i> , 2002, 45, 255-266.	6.3	428
12	Legitimizing Nascent Collective Identities: Coordinating Cultural Entrepreneurship. <i>Organization Science</i> , 2011, 22, 449-463.	4.5	372
13	From the Critics's™ Corner: Logic Blending, Discursive Change and Authenticity in a Cultural Production System*. <i>Journal of Management Studies</i> , 2005, 42, 1031-1055.	8.3	325
14	Optimal distinctiveness: Broadening the interface between institutional theory and strategic management. <i>Strategic Management Journal</i> , 2017, 38, 93-113.	7.3	272
15	Sources of Durability and Change in Market Classifications: A Study of the Reconstitution of Product Categories in the American Mutual Fund Industry, 1944-1985. <i>Social Forces</i> , 2004, 82, 969-999.	1.3	220
16	Pathways of Institutional Change: An Integrative Review and Research Agenda. <i>Journal of Management</i> , 2017, 43, 1885-1910.	9.3	210
17	Social Movements and Institutional Analysis. , 2008, , 650-672.		186
18	Filtering Institutional Logics: Community Logic Variation and Differential Responses to the Institutional Complexity of Toxic Waste. <i>Organization Science</i> , 2015, 26, 847-866.	4.5	177

#	ARTICLE	IF	CITATIONS
19	Institutions, entrepreneurs, and communities: A special issue on entrepreneurship. <i>Journal of Business Venturing</i> , 2013, 28, 1-9.	6.3	171
20	Social Capital: Theory and Research. <i>Contemporary Sociology</i> , 2002, 31, 28.	0.0	169
21	Hybrid Vigor: Securing Venture Capital by Spanning Categories in Nanotechnology. <i>Academy of Management Journal</i> , 2014, 57, 1309-1333.	6.3	160
22	The Wizards of Oz: Towards an Institutional Approach to Elites, Expertise and Command Posts. <i>Organization Studies</i> , 2010, 31, 963-996.	5.3	157
23	Policy as Myth and Ceremony? The Global Spread of Stock Exchanges, 1980â€“2005. <i>Academy of Management Journal</i> , 2009, 52, 1319-1347.	6.3	143
24	An institutional logics approach to social entrepreneurship: Market logic, religious diversity, and resource acquisition by microfinance organizations. <i>Journal of Business Venturing</i> , 2016, 31, 643-662.	6.3	138
25	Market Mediators and the Trade-offs of Legitimacy-Seeking Behaviors in a Nascent Category. <i>Organization Science</i> , 2017, 28, 447-470.	4.5	132
26	Institutional Transformation and Status Mobility: The Professionalization of the Field of Finance. <i>Academy of Management Journal</i> , 2002, 45, 255-266.	6.3	108
27	Optimal Distinctiveness in the Console Video Game Industry: An Exemplar-Based Model of Proto-Category Evolution. <i>Organization Science</i> , 2018, 29, 588-611.	4.5	92
28	Advances to the Institutional Logics Perspective. , 2017, , 509-531.		89
29	Domesticating Radical Rant and Rage: An Exploration of the Consequences of Environmental Shareholder Resolutions on Corporate Environmental Performance. <i>Business and Society</i> , 2011, 50, 155-188.	6.4	88
30	Overcoming the Illegitimacy Discount: Cultural Entrepreneurship in the US Feature Film Industry. <i>Organization Studies</i> , 2013, 34, 1747-1776.	5.3	87
31	Putting the Organization Back into Organization Theory. <i>Journal of Management Inquiry</i> , 1997, 6, 79-88.	3.9	84
32	Analysing, Accounting for and Unmasking Domination: On Our Role as Scholars of Practice, Practitioners of Social Science and Public Intellectuals. <i>Organization</i> , 2009, 16, 779-797.	4.8	84
33	Category currency: The changing value of conformity as a function of ongoing meaning construction. <i>Research in the Sociology of Organizations</i> , 2010, , 369-397.	0.8	82
34	From Heresy to Dogma: An Institutional History of Corporate Environmentalism. <i>Administrative Science Quarterly</i> , 1999, 44, 193.	6.9	77
35	Contextualizing the categorical imperative: Category linkages, technology focus, and resource acquisition in nanotechnology entrepreneurship. <i>Journal of Business Venturing</i> , 2013, 28, 117-133.	6.3	73
36	Celebrating Organization Theory. <i>Journal of Management Studies</i> , 2015, 52, 288-308.	8.3	72

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37	Organization Studies on the Look-out? Being Read, Being Listened to. <i>Organization Studies</i> , 2008, 29, 1383-1390.	5.3	71
38	New Directions in the Study of Institutional Logics: From Tools to Phenomena. <i>Annual Review of Sociology</i> , 2021, 47, 261-280.	6.1	69
39	Collective entrepreneurship: the mobilization of college and university recycling coordinators. <i>Journal of Organizational Change Management</i> , 1998, 11, 50-69.	2.7	62
40	Institutionalizing Civic Engagement: Shifting Logics and the Cultural Repackaging of Service-Learning in US Higher Education. <i>Organization</i> , 2001, 8, 319-339.	4.8	59
41	From King to Court Jester? Weber's Fall from Grace in Organizational Theory. <i>Organization Studies</i> , 2005, 26, 501-525.	5.3	56
42	Taking religion seriously in the study of organizations. <i>Research in the Sociology of Organizations</i> , 2014, , 3-21.	0.8	53
43	Beyond Homo Entrepreneurus: Judgment and the Theory of Cultural Entrepreneurship. <i>Journal of Management Studies</i> , 2019, 56, 1214-1236.	8.3	52
44	Institutional Logics in Action. <i>Research in the Sociology of Organizations</i> , 0, , 3-22.	0.8	49
45	1. Social structure and organizations revisited. <i>Research in the Sociology of Organizations</i> , 0, , 3-36.	0.8	48
46	Strange Brew: Bridging Logics Via Institutional Bricolage and the Reconstitution of Organizational Identity. <i>Research in the Sociology of Organizations</i> , 2013, , 199-232.	0.8	42
47	INSTITUTIONAL VARIATION IN THE EVOLUTION OF SOCIAL MOVEMENTS: COMPETING LOGICS AND THE SPREAD OF RECYCLING ADVOCACY GROUPS. , 2005, , 73-95.		41
48	Social Movements and the Dynamics of Institutions and Organizations. , 2017, , 281-310.		41
49	Organizations, occupations and the structuration of work. <i>Research in the Sociology of Work</i> , 0, , 25-50.	1.5	40
50	Legacies of Logics: Sources of Community Variation in CSR Implementation in China. <i>Research in the Sociology of Organizations</i> , 0, , 243-276.	0.8	40
51	Culture, innovation and entrepreneurship. <i>Innovation: Management, Policy and Practice</i> , 2019, 21, 1-12.	3.9	36
52	Into the Clearing: Back to the future of constitutive institutional analysis. <i>Organization Theory</i> , 2020, 1, 263178771989117.	4.4	35
53	God on management: The world's largest religions, the "theological turn," and organization and management theory and practice. <i>Research in the Sociology of Organizations</i> , 2014, , 23-62.	0.8	34
54	Toward a More Critical and "Powerful" Institutionalism. <i>Journal of Management Inquiry</i> , 2015, 24, 96-99.	3.9	32

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55	Reflections on Scientific Misconduct in Management: Unfortunate Incidents or a Normative Crisis?. Academy of Management Perspectives, 2018, 32, 412-442.	6.8	29
56	An institutional perspective on strategy as practice. , 2015, , 283-300.		27
57	Exploring the Institutional Tool Kit. American Behavioral Scientist, 1997, 40, 465-477.	3.8	26
58	Introduction: The Sociology of Entrepreneurship. Research in the Sociology of Organizations, 2007, 25, 1-29.	0.8	23
59	Myths to work by: Redemptive self-narratives and generative agency for organizational change. Research in the Sociology of Organizations, 2014, , 111-156.	0.8	23
60	Not Just Small Potatoes: Cultural Entrepreneurship in the Moralizing of Markets. Organization Science, 2021, 32, 433-454.	4.5	20
61	Productive resistance: A study of change, emotions, and identity in the context of the Apostolic Visitation of U.S. women religious, 2008â€“2012. Research in the Sociology of Organizations, 2014, , 259-300.	0.8	18
62	Divine institution: Max Weberâ€™s value spheres and institutional theory. Research in the Sociology of Organizations, 2014, , 217-258.	0.8	17
63	Organizational form, structure, and religious organizations. Research in the Sociology of Organizations, 2014, , 159-186.	0.8	16
64	Weber: Sintering the Iron Cage Translation, Domination, and Rationality Stewart Clegg. , 2009, , .		15
65	Institutional sources of technological knowledge: a community perspective on nanotechnology emergence. Research in the Sociology of Organizations, 2010, , 149-176.	0.8	14
66	Categories and narratives as sources of distinctiveness: Cultural entrepreneurship within and across categories. Strategic Management Journal, 2022, 43, 2101-2134.	7.3	13
67	How Institutions Matter: From the Micro Foundations of Institutional Impacts to the Macro Consequences of Institutional Arrangements. Research in the Sociology of Organizations, 2016, , 1-34.	0.8	12
68	Religion in organizations: Cognition and behavior. Research in the Sociology of Organizations, 2014, , 65-110.	0.8	11
69	Markets on trial: toward a policy-oriented economic sociology. Research in the Sociology of Organizations, 2010, , 5-26.	0.8	8
70	Serving two masters: Transformative resolutions to institutional contradictions. Research in the Sociology of Organizations, 2014, , 301-337.	0.8	8
71	The institutional complexity of religious mutual funds: Appreciating the uniqueness of societal logics. Research in the Sociology of Organizations, 2014, , 339-368.	0.8	8
72	A World of Standards. By NilsÂ Brunsson, BengtÂ Jacobsson, and associates. Oxford: Oxford University Press, 2000. Pp. 200. \$60.00.. American Journal of Sociology, 2001, 107, 839-841.	0.5	7

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73	Toward open source nano: Arsenic removal and alternative models of technology transfer. <i>Advances in the Study of Entrepreneurship, Innovation, and Economic Growth</i> , 2009, , 51-78.	0.6	7
74	Book Review Essay: Rediscovering Volition: The Institutional Economics of Douglass C. North. <i>Academy of Management Review</i> , 1996, 21, 872.	11.7	6
75	Introduction: Bringing Jobs Back In: Toward a New Multi-Level Approach to the Study of Work and Organizations. <i>Research in the Sociology of Organizations</i> , 2016, , 1-22.	0.8	5
76	Institutional Approaches to Organizations and the Natural Environment. , 2011, , .		4
77	Pastor practices in the era of megachurches: New organizational practices and forms for a changing institutional environment. <i>Research in the Sociology of Organizations</i> , 2014, , 187-213.	0.8	4
78	Organizing belief: Interfaith social change organizations in the religious-environmental movement. <i>Research in the Sociology of Organizations</i> , 2014, , 413-439.	0.8	4
79	Perspectives on Energy and Environment Risks with Implications for Canadian Energy Development. <i>Bulletin of Canadian Petroleum Geology</i> , 2016, 64, 384-388.	0.3	4
80	The Meaning of Economic Democracy: Institutional Logics, Parabiosis, and the Construction of Frames. <i>Research in the Sociology of Organizations</i> , 2016, , 71-99.	0.8	4
81	Understanding “Failed” Markets: Conflicting Logics and Dissonance in Attempts to Price the Priceless Child. <i>Research in the Sociology of Organizations</i> , 2016, , 37-68.	0.8	4
82	Cultural Encounters: A Practice-Driven Institutional Approach to the Study of Organizational Culture. <i>Research in the Sociology of Organizations</i> , 2021, , 165-198.	0.8	4
83	The Making of Green Knowledge: Environmental Politics and Cultural Transformation. <i>Contemporary Sociology</i> , 2003, 32, 76.	0.0	3
84	Decoupling and the Cultures of Global Finance. <i>International Studies of Management and Organization</i> , 2004, 34, 113-130.	0.6	3
85	Market Mediators and the Tradeoffs of Legitimacy-Seeking Behaviors in a Nascent Category. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	3
86	Afterword Broadening Business And Society Research: A Postscript on the Limits of Strategic Action. <i>Research in the Sociology of Organizations</i> , 2018, , 369-382.	0.8	3
87	Two Decades of the Theory of Cultural Entrepreneurship: Recollection, Elaboration, and Reflection. <i>Research in the Sociology of Organizations</i> , 2022, 80, 241-251.	0.8	3
88	The cultural context of status. , 2010, , 155-190.		2
89	Organization Studies 30th Anniversary Special Issue. <i>Organization Studies</i> , 2010, 31, 653-658.	5.3	2
90	Introduction to “Songs of Ourselves: Employees’™ Deployment of Social Identity in Workplace Encounters” <i>Journal of Management Inquiry</i> , 2011, 20, 407-407.	3.9	2

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91	On Practice and Institution. Research in the Sociology of Organizations, 2021, , 1-28.	0.8	2
92	The politics of neglect: Path selection and development in nanotechnology innovation. Advances in the Study of Entrepreneurship, Innovation, and Economic Growth, 2010, , 27-58.	0.6	1
93	Markets on trial: toward a policy-oriented economic sociology. Research in the Sociology of Organizations, 2010, , 5-26.	0.8	1
94	Call for papers for a special issue on culture, innovation and entrepreneurship. Innovation: Management, Policy and Practice, 2017, 19, 400-402.	3.9	1
95	On Practice and Institution. Research in the Sociology of Organizations, 2021, , 1-28.	0.8	1
96	Perspectives on Risk: From Techno-Economic Calculations to Socio-Cultural Meanings. SSRN Electronic Journal, 2014, , .	0.4	0
97	The devil's advocate and the church: Building adaptable organizations. Research in the Sociology of Organizations, 2014, , 371-411.	0.8	0
98	Rediscovering bricolage: Is bricolage useful for conceptualizing institutional innovation?. Proceedings - Academy of Management, 2013, 2013, 15364.	0.1	0
99	Logics and Alternative Approaches to Understanding Meanings in Institutions. Proceedings - Academy of Management, 2015, 2015, 14931.	0.1	0
100	Social Movements and Market Categories: Bridging the Quantitative and Qualitative Research Divide. Proceedings - Academy of Management, 2017, 2017, 13946.	0.1	0
101	Opening the Gates of Community Research: Deepening Connections Between Organization and Community. Proceedings - Academy of Management, 2019, 2019, 15346.	0.1	0