

# Michael W Toffel

## List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

67  
papers

4,985  
citations

24  
h-index

70  
g-index

80  
ext. papers

6,022  
ext. citations

3.3  
avg, IF

6.26  
L-index

#	Paper	IF	Citations
67	Diffusing Environmental Management Practices within the Firm: The Role of Information Provision. <i>Sustainability</i> , <b>2022</b> , 14, 5911	3.6	0
66	Shareholder activism and firms' voluntary disclosure of climate change risks. <i>Strategic Management Journal</i> , <b>2021</b> , 42, 1850-1879	5.2	17
65	Auditor Independence and Outsourcing: Aligning Incentives to Mitigate Shilling and Shirking. <i>Proceedings - Academy of Management</i> , <b>2021</b> , 2021, 11847	0.1	1
64	Synergizing Corporate Activism Research: Building a Shared Understanding of an Evolving Phenomenon. <i>Proceedings - Academy of Management</i> , <b>2021</b> , 2021, 11661	0.1	
63	Improving Working Conditions in Global Supply Chains: The Role of Institutional Environments and Monitoring Program Design. <i>ILR Review</i> , <b>2020</b> , 73, 873-912	2.7	11
62	How Scheduling Can Bias Quality Assessment: Evidence from Food-Safety Inspections. <i>Management Science</i> , <b>2020</b> , 66, 2396-2416	3.9	14
61	Assessing the Impact of CEO Activism. <i>Organization and Environment</i> , <b>2019</b> , 32, 159-185	3.6	39
60	Coupling Labor Codes of Conduct and Supplier Labor Practices: The Role of Internal Structural Conditions. <i>Organization Science</i> , <b>2019</b> , 30, 847-867	3.6	20
59	Management Science Special Issue on Business and Climate Change. <i>Management Science</i> , <b>2019</b> , 65, 3447-3448	3.9	3
58	CSR Needs CPR: Corporate Sustainability and Politics. <i>California Management Review</i> , <b>2018</b> , 60, 5-24	13.2	156
57	Scrutiny, Norms, and Selective Disclosure: A Global Study of Greenwashing. <i>Organization Science</i> , <b>2016</b> , 27, 483-504	3.6	217
56	Signaling without Certification: The Critical Role of Civil Society Scrutiny. <i>SSRN Electronic Journal</i> , <b>2016</b> ,	1	7
55	Beyond Symbolic Responses to Private Politics: Examining Labor Standards Improvement in Global Supply Chains. <i>SSRN Electronic Journal</i> , <b>2016</b> ,	1	3
54	Monitoring global supply chains. <i>Strategic Management Journal</i> , <b>2016</b> , 37, 1878-1897	5.2	75
53	Enhancing the Practical Relevance of Research. <i>Production and Operations Management</i> , <b>2016</b> , 25, 1493-1505	3.5	40
52	Codes in context: How states, markets, and civil society shape adherence to global labor standards. <i>Regulation and Governance</i> , <b>2015</b> , 9, 205-223	2	106
51	Government green procurement spillovers: Evidence from municipal building policies in California. <i>Journal of Environmental Economics and Management</i> , <b>2014</b> , 68, 411-434	5.3	63

50	Monitoring the Monitors: How Social Factors Influence Supply Chain Auditors. <i>SSRN Electronic Journal</i> , <b>2014</b> ,	1	2
49	How firms respond to mandatory information disclosure. <i>Strategic Management Journal</i> , <b>2013</b> , 34, 1209-1231	3.231	89
48	Customer-Driven Misconduct: How Competition Corrupts Business Practices. <i>Management Science</i> , <b>2013</b> , 59, 1725-1742	3.9	99
47	The Role of Organizational Scope and Governance in Strengthening Private Monitoring. <i>Organization Science</i> , <b>2013</b> , 24, 1558-1584	3.6	24
46	Engaging Supply Chains in Climate Change. <i>Manufacturing and Service Operations Management</i> , <b>2013</b> , 15, 559-577	4.6	94
45	What Shapes the Gatekeepers? Evidence from Global Supply Chain Auditors. <i>SSRN Electronic Journal</i> , <b>2013</b> ,	1	4
44	Public Procurement and the Private Supply of Green Buildings. <i>SSRN Electronic Journal</i> , <b>2012</b> ,	1	1
43	Engaging Supply Chains in Climate Change. <i>SSRN Electronic Journal</i> , <b>2012</b> ,	1	2
42	How Firms Respond to Mandatory Information Disclosure. <i>SSRN Electronic Journal</i> , <b>2012</b> ,	1	2
41	Customer-Driven Misconduct: How Competition Corrupts Business Practices. <i>SSRN Electronic Journal</i> , <b>2012</b> ,	1	1
40	Randomized government safety inspections reduce worker injuries with no detectable job loss. <i>Science</i> , <b>2012</b> , 336, 907-11	33.3	95
39	Public Procurement and the Private Supply of Green Buildings <b>2012</b> ,		4
38	Managerial Practices that Promote Voice and Taking Charge Among Frontline Workers. <i>SSRN Electronic Journal</i> , <b>2011</b> ,	1	1
37	The Globalization of Corporate Environmental Disclosure: Accountability or Greenwashing?. <i>SSRN Electronic Journal</i> , <b>2011</b> ,	1	19
36	Institutional Pressures and Organizational Characteristics: Implications for Environmental Strategy <b>2011</b> ,		16
35	Coming Clean and Cleaning Up: Does Voluntary Self-Reporting Indicate Effective Self-Policing?. <i>Journal of Law and Economics</i> , <b>2011</b> , 54, 609-649	1.4	58
34	Institutional Pressures and Organizational Characteristics: Implications for Environmental Strategy. <i>SSRN Electronic Journal</i> , <b>2010</b> ,	1	11
33	Quality Management and Job Quality: How the ISO 9001 Standard for Quality Management Systems Affects Employees and Employers. <i>SSRN Electronic Journal</i> , <b>2010</b> ,	1	5

32	Quality Management and Job Quality: How the ISO 9001 Standard for Quality Management Systems Affects Employees and Employers. <i>Management Science</i> , <b>2010</b> , 56, 978-996	3.9	140
31	Making Self-Regulation More Than Merely Symbolic: The Critical Role of the Legal Environment. <i>Administrative Science Quarterly</i> , <b>2010</b> , 55, 361-396	8.7	211
30	How firms respond to being rated. <i>Strategic Management Journal</i> , <b>2010</b> , 31, n/a-n/a	5.2	72
29	How Firms Respond to Being Rated. <i>SSRN Electronic Journal</i> , <b>2009</b> ,	1	2
28	Responding to Public and Private Politics: Corporate Disclosure of Climate Change Strategies. <i>SSRN Electronic Journal</i> , <b>2009</b> ,	1	4
27	Responding to public and private politics: corporate disclosure of climate change strategies. <i>Strategic Management Journal</i> , <b>2009</b> , 30, 1157-1178	5.2	540
26	How Well Do Social Ratings Actually Measure Corporate Social Responsibility?. <i>Journal of Economics and Management Strategy</i> , <b>2009</b> , 18, 125-169	1.9	647
25	How Well Do Social Ratings Actually Measure Corporate Social Responsibility?. <i>SSRN Electronic Journal</i> , <b>2008</b> ,	1	9
24	Extending Producer Responsibility: An Evaluation Framework for Product Take-Back Policies. <i>SSRN Electronic Journal</i> , <b>2008</b> ,	1	3
23	Organizational responses to environmental demands: opening the black box. <i>Strategic Management Journal</i> , <b>2008</b> , 29, 1027-1055	5.2	595
22	Improving Environmental Performance Assessment: A Comparative Analysis of Weighting Methods Used to Evaluate Chemical Release Inventories. <i>Journal of Industrial Ecology</i> , <b>2008</b> , 8, 143-172	7.2	51
21	Self-Regulatory Institutions for Solving Environmental Problems: Perspectives and Contributions from the Management Literature. <i>SSRN Electronic Journal</i> , <b>2007</b> ,	1	13
20	Framing the elusive concept of sustainability: a sustainability hierarchy. <i>Environmental Science &amp; Technology</i> , <b>2005</b> , 39, 673-82	10.3	168
19	Stakeholders and environmental management practices: an institutional framework. <i>Business Strategy and the Environment</i> , <b>2004</b> , 13, 209-222	8.6	757
18	Environmental implications of wireless technologies: news delivery and business meetings. <i>Environmental Science &amp; Technology</i> , <b>2004</b> , 38, 2961-70	10.3	79
17	Strategic Management of Product Recovery. <i>California Management Review</i> , <b>2004</b> , 46, 120-141	13.2	163
16	The Growing Strategic Importance of End-of-Life Product Management. <i>California Management Review</i> , <b>2003</b> , 45, 102-129	13.2	119
15	Estimating and controlling workplace risk: an approach for occupational hygiene and safety professionals. <i>Journal of Occupational and Environmental Hygiene</i> , <b>2002</b> , 17, 477-85		1

14	Self-regulatory institutions for solving environmental problems: perspectives and contributions from the management literature98-116		22
13	Contracting for Servicing. <i>SSRN Electronic Journal</i> ,	1	17
12	Evaluating the Impact of SA 8000 Certification. <i>SSRN Electronic Journal</i> ,	1	6
11	Coming Clean and Cleaning Up: Is Voluntary Disclosure a Signal of Effective Self-Policing?. <i>SSRN Electronic Journal</i> ,	1	6
10	Environmental Federalism in the European Union and the United States. <i>SSRN Electronic Journal</i> ,	1	7
9	Reinforcing Regulatory Regimes: How States, Civil Society, and Codes of Conduct Promote Adherence to Global Labor Standards. <i>SSRN Electronic Journal</i> ,	1	5
8	The Integrity of Private Third-Party Compliance Monitoring. <i>SSRN Electronic Journal</i> ,	1	6
7	Assessing the Quality of Quality Assessment: The Role of Scheduling. <i>SSRN Electronic Journal</i> ,	1	1
6	Shareholder Activism and FirmsWoluntary Disclosure of Climate Change Risks. <i>SSRN Electronic Journal</i> ,	1	12
5	Resolving Information Asymmetries in Supply Chains: The Role of Certified Management Programs. <i>SSRN Electronic Journal</i> ,	1	15
4	Institutional Pressure and Environmental Management Practices		2
3	Environmental Federalism in the European Union and the United States		2
2	Anticipating greener supply chain demands: One Singapore company's journey to ISO 14001181-199		5
1	Evaluating the impact of SA8000 certification147-165		4