

Michael W Toffel

List of Publications by Citations

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

67
papers

4,985
citations

24
h-index

70
g-index

80
ext. papers

6,022
ext. citations

3.3
avg. IF

6.26
L-index

#	Paper	IF	Citations
67	Stakeholders and environmental management practices: an institutional framework. <i>Business Strategy and the Environment</i> , 2004 , 13, 209-222	8.6	757
66	How Well Do Social Ratings Actually Measure Corporate Social Responsibility?. <i>Journal of Economics and Management Strategy</i> , 2009 , 18, 125-169	1.9	647
65	Organizational responses to environmental demands: opening the black box. <i>Strategic Management Journal</i> , 2008 , 29, 1027-1055	5.2	595
64	Responding to public and private politics: corporate disclosure of climate change strategies. <i>Strategic Management Journal</i> , 2009 , 30, 1157-1178	5.2	540
63	Scrutiny, Norms, and Selective Disclosure: A Global Study of Greenwashing. <i>Organization Science</i> , 2016 , 27, 483-504	3.6	217
62	Making Self-Regulation More Than Merely Symbolic: The Critical Role of the Legal Environment. <i>Administrative Science Quarterly</i> , 2010 , 55, 361-396	8.7	211
61	Framing the elusive concept of sustainability: a sustainability hierarchy. <i>Environmental Science & Technology</i> , 2005 , 39, 673-82	10.3	168
60	Strategic Management of Product Recovery. <i>California Management Review</i> , 2004 , 46, 120-141	13.2	163
59	CSR Needs CPR: Corporate Sustainability and Politics. <i>California Management Review</i> , 2018 , 60, 5-24	13.2	156
58	Quality Management and Job Quality: How the ISO 9001 Standard for Quality Management Systems Affects Employees and Employers. <i>Management Science</i> , 2010 , 56, 978-996	3.9	140
57	The Growing Strategic Importance of End-of-Life Product Management. <i>California Management Review</i> , 2003 , 45, 102-129	13.2	119
56	Codes in context: How states, markets, and civil society shape adherence to global labor standards. <i>Regulation and Governance</i> , 2015 , 9, 205-223	2	106
55	Customer-Driven Misconduct: How Competition Corrupts Business Practices. <i>Management Science</i> , 2013 , 59, 1725-1742	3.9	99
54	Randomized government safety inspections reduce worker injuries with no detectable job loss. <i>Science</i> , 2012 , 336, 907-11	33.3	95
53	Engaging Supply Chains in Climate Change. <i>Manufacturing and Service Operations Management</i> , 2013 , 15, 559-577	4.6	94
52	How firms respond to mandatory information disclosure. <i>Strategic Management Journal</i> , 2013 , 34, 1209-1231	12.31	89
51	Environmental implications of wireless technologies: news delivery and business meetings. <i>Environmental Science & Technology</i> , 2004 , 38, 2961-70	10.3	79

50	Monitoring global supply chains. <i>Strategic Management Journal</i> , 2016 , 37, 1878-1897	5.2	75
49	How firms respond to being rated. <i>Strategic Management Journal</i> , 2010 , 31, n/a-n/a	5.2	72
48	Government green procurement spillovers: Evidence from municipal building policies in California. <i>Journal of Environmental Economics and Management</i> , 2014 , 68, 411-434	5.3	63
47	Coming Clean and Cleaning Up: Does Voluntary Self-Reporting Indicate Effective Self-Policing?. <i>Journal of Law and Economics</i> , 2011 , 54, 609-649	1.4	58
46	Improving Environmental Performance Assessment: A Comparative Analysis of Weighting Methods Used to Evaluate Chemical Release Inventories. <i>Journal of Industrial Ecology</i> , 2008 , 8, 143-172	7.2	51
45	Enhancing the Practical Relevance of Research. <i>Production and Operations Management</i> , 2016 , 25, 1493-1505	3.5	40
44	Assessing the Impact of CEO Activism. <i>Organization and Environment</i> , 2019 , 32, 159-185	3.6	39
43	The Role of Organizational Scope and Governance in Strengthening Private Monitoring. <i>Organization Science</i> , 2013 , 24, 1558-1584	3.6	24
42	Self-regulatory institutions for solving environmental problems: perspectives and contributions from the management literature98-116		22
41	Coupling Labor Codes of Conduct and Supplier Labor Practices: The Role of Internal Structural Conditions. <i>Organization Science</i> , 2019 , 30, 847-867	3.6	20
40	The Globalization of Corporate Environmental Disclosure: Accountability or Greenwashing?. <i>SSRN Electronic Journal</i> , 2011 ,	1	19
39	Contracting for Servicizing. <i>SSRN Electronic Journal</i> ,	1	17
38	Shareholder activism and firmsVoluntary disclosure of climate change risks. <i>Strategic Management Journal</i> , 2021 , 42, 1850-1879	5.2	17
37	Institutional Pressures and Organizational Characteristics: Implications for Environmental Strategy 2011 ,		16
36	Resolving Information Asymmetries in Supply Chains: The Role of Certified Management Programs. <i>SSRN Electronic Journal</i> ,	1	15
35	How Scheduling Can Bias Quality Assessment: Evidence from Food-Safety Inspections. <i>Management Science</i> , 2020 , 66, 2396-2416	3.9	14
34	Self-Regulatory Institutions for Solving Environmental Problems: Perspectives and Contributions from the Management Literature. <i>SSRN Electronic Journal</i> , 2007 ,	1	13
33	Shareholder Activism and FirmsVoluntary Disclosure of Climate Change Risks. <i>SSRN Electronic Journal</i> ,	1	12

32	Improving Working Conditions in Global Supply Chains: The Role of Institutional Environments and Monitoring Program Design. <i>ILR Review</i> , 2020 , 73, 873-912	2.7	11
31	Institutional Pressures and Organizational Characteristics: Implications for Environmental Strategy. <i>SSRN Electronic Journal</i> , 2010 ,	1	11
30	How Well Do Social Ratings Actually Measure Corporate Social Responsibility?. <i>SSRN Electronic Journal</i> , 2008 ,	1	9
29	Environmental Federalism in the European Union and the United States. <i>SSRN Electronic Journal</i> ,	1	7
28	Signaling without Certification: The Critical Role of Civil Society Scrutiny. <i>SSRN Electronic Journal</i> , 2016 ,	1	7
27	Evaluating the Impact of SA 8000 Certification. <i>SSRN Electronic Journal</i> ,	1	6
26	Coming Clean and Cleaning Up: Is Voluntary Disclosure a Signal of Effective Self-Policing?. <i>SSRN Electronic Journal</i> ,	1	6
25	The Integrity of Private Third-Party Compliance Monitoring. <i>SSRN Electronic Journal</i> ,	1	6
24	Quality Management and Job Quality: How the ISO 9001 Standard for Quality Management Systems Affects Employees and Employers. <i>SSRN Electronic Journal</i> , 2010 ,	1	5
23	Reinforcing Regulatory Regimes: How States, Civil Society, and Codes of Conduct Promote Adherence to Global Labor Standards. <i>SSRN Electronic Journal</i> ,	1	5
22	Anticipating greener supply chain demands: One Singapore company's journey to ISO 14001181-199		5
21	What Shapes the Gatekeepers? Evidence from Global Supply Chain Auditors. <i>SSRN Electronic Journal</i> , 2013 ,	1	4
20	Responding to Public and Private Politics: Corporate Disclosure of Climate Change Strategies. <i>SSRN Electronic Journal</i> , 2009 ,	1	4
19	Public Procurement and the Private Supply of Green Buildings 2012 ,		4
18	Evaluating the impact of SA8000 certification147-165		4
17	Management ScienceSpecial Issue on Business and Climate Change. <i>Management Science</i> , 2019 , 65, 3447-3448	3.9	3
16	Extending Producer Responsibility: An Evaluation Framework for Product Take-Back Policies. <i>SSRN Electronic Journal</i> , 2008 ,	1	3
15	Beyond Symbolic Responses to Private Politics: Examining Labor Standards Improvement in Global Supply Chains. <i>SSRN Electronic Journal</i> , 2016 ,	1	3

14	Monitoring the Monitors: How Social Factors Influence Supply Chain Auditors. <i>SSRN Electronic Journal</i> , 2014 ,	1	2
13	Engaging Supply Chains in Climate Change. <i>SSRN Electronic Journal</i> , 2012 ,	1	2
12	How Firms Respond to Mandatory Information Disclosure. <i>SSRN Electronic Journal</i> , 2012 ,	1	2
11	How Firms Respond to Being Rated. <i>SSRN Electronic Journal</i> , 2009 ,	1	2
10	Institutional Pressure and Environmental Management Practices		2
9	Environmental Federalism in the European Union and the United States		2
8	Public Procurement and the Private Supply of Green Buildings. <i>SSRN Electronic Journal</i> , 2012 ,	1	1
7	Customer-Driven Misconduct: How Competition Corrupts Business Practices. <i>SSRN Electronic Journal</i> , 2012 ,	1	1
6	Managerial Practices that Promote Voice and Taking Charge Among Frontline Workers. <i>SSRN Electronic Journal</i> , 2011 ,	1	1
5	Estimating and controlling workplace risk: an approach for occupational hygiene and safety professionals. <i>Journal of Occupational and Environmental Hygiene</i> , 2002 , 17, 477-85		1
4	Assessing the Quality of Quality Assessment: The Role of Scheduling. <i>SSRN Electronic Journal</i> ,	1	1
3	Auditor Independence and Outsourcing: Aligning Incentives to Mitigate Shilling and Shirking. <i>Proceedings - Academy of Management</i> , 2021 , 2021, 11847	0.1	1
2	Diffusing Environmental Management Practices within the Firm: The Role of Information Provision. <i>Sustainability</i> , 2022 , 14, 5911	3.6	0
1	Synergizing Corporate Activism Research: Building a Shared Understanding of an Evolving Phenomenon. <i>Proceedings - Academy of Management</i> , 2021 , 2021, 11661	0.1	