

# Michael W Toffel

## List of Publications by Year in descending order

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Version: 2024-02-01

79  
papers

7,354  
citations

218677  
26  
h-index

243625  
44  
g-index

80  
all docs

80  
docs citations

80  
times ranked

4562  
citing authors

#	ARTICLE	IF	CITATIONS
1	Stakeholders and environmental management practices: an institutional framework. <i>Business Strategy and the Environment</i> , 2004, 13, 209-222.	14.3	922
2	<scp>How Well Do Social Ratings Actually Measure Corporate Social Responsibility?</scp>. <i>Journal of Economics and Management Strategy</i> , 2009, 18, 125-169.	0.8	831
3	Organizational responses to environmental demands: opening the black box. <i>Strategic Management Journal</i> , 2008, 29, 1027-1055.	7.3	790
4	Responding to public and private politics: corporate disclosure of climate change strategies. <i>Strategic Management Journal</i> , 2009, 30, 1157-1178.	7.3	734
5	Scrutiny, Norms, and Selective Disclosure: A Global Study of Greenwashing. <i>Organization Science</i> , 2016, 27, 483-504.	4.5	497
6	Making Self-Regulation More Than Merely Symbolic: The Critical Role of the Legal Environment. <i>Administrative Science Quarterly</i> , 2010, 55, 361-396.	6.9	293
7	CSR Needs CPR: Corporate Sustainability and Politics. <i>California Management Review</i> , 2018, 60, 5-24.	6.3	224
8	Framing the Elusive Concept of Sustainability: A Sustainability Hierarchy. <i>Environmental Science &amp; Technology</i> , 2005, 39, 673-682.	10.0	215
9	How firms respond to being rated. <i>Strategic Management Journal</i> , 2010, 31, 917-945.	7.3	215
10	Strategic Management of Product Recovery. <i>California Management Review</i> , 2004, 46, 120-141.	6.3	200
11	Quality Management and Job Quality: How the ISO 9001 Standard for Quality Management Systems Affects Employees and Employers. <i>Management Science</i> , 2010, 56, 978-996.	4.1	199
12	Shareholder activism and firms' voluntary disclosure of climate change risks. <i>Strategic Management Journal</i> , 2021, 42, 1850-1879.	7.3	164
13	Engaging Supply Chains in Climate Change. <i>Manufacturing and Service Operations Management</i> , 2013, 15, 559-577.	3.7	147
14	Customer-Driven Misconduct: How Competition Corrupts Business Practices. <i>Management Science</i> , 2013, 59, 1725-1742.	4.1	146
15	How firms respond to mandatory information disclosure. <i>Strategic Management Journal</i> , 2013, 34, 1209-1231.	7.3	144
16	Randomized Government Safety Inspections Reduce Worker Injuries with No Detectable Job Loss. <i>Science</i> , 2012, 336, 907-911.	12.6	141
17	The Growing Strategic Importance of End-of-Life Product Management. <i>California Management Review</i> , 2003, 45, 102-129.	6.3	137
18	Codes in context: How states, markets, and civil society shape adherence to global labor standards. <i>Regulation and Governance</i> , 2015, 9, 205-223.	2.9	136

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19	Monitoring global supply chains. <i>Strategic Management Journal</i> , 2016, 37, 1878-1897.	7.3	127
20	Environmental Implications of Wireless Technologies: News Delivery and Business Meetings. <i>Environmental Science &amp; Technology</i> , 2004, 38, 2961-2970.	10.0	110
21	Government green procurement spillovers: Evidence from municipal building policies in California. <i>Journal of Environmental Economics and Management</i> , 2014, 68, 411-434.	4.7	110
22	Assessing the Impact of CEO Activism. <i>Organization and Environment</i> , 2019, 32, 159-185.	4.3	107
23	Coming Clean and Cleaning Up: Does Voluntary Self-Reporting Indicate Effective Self-Policing?. <i>Journal of Law and Economics</i> , 2011, 54, 609-649.	1.4	76
24	Improving Environmental Performance Assessment: A Comparative Analysis of Weighting Methods Used to Evaluate Chemical Release Inventories. <i>Journal of Industrial Ecology</i> , 2008, 8, 143-172.	5.5	73
25	Enhancing the Practical Relevance of Research. <i>Production and Operations Management</i> , 2016, 25, 1493-1505.	3.8	62
26	How Well Do Social Ratings Actually Measure Corporate Social Responsibility?. <i>SSRN Electronic Journal</i> , 2008, , .	0.4	48
27	How Scheduling Can Bias Quality Assessment: Evidence from Food-Safety Inspections. <i>Management Science</i> , 2020, 66, 2396-2416.	4.1	41
28	Coupling Labor Codes of Conduct and Supplier Labor Practices: The Role of Internal Structural Conditions. <i>Organization Science</i> , 2019, 30, 847-867.	4.5	38
29	The Role of Organizational Scope and Governance in Strengthening Private Monitoring. <i>Organization Science</i> , 2013, 24, 1558-1584.	4.5	33
30	Self-regulatory institutions for solving environmental problems: perspectives and contributions from the management literature. , 2009, , 98-116.		31
31	The Globalization of Corporate Environmental Disclosure: Accountability or Greenwashing?. <i>SSRN Electronic Journal</i> , 2011, , .	0.4	26
32	Institutional Pressures and Organizational Characteristics: Implications for Environmental Strategy. , 2011, , .		26
33	Contracting for Servicizing. <i>SSRN Electronic Journal</i> , 0, , .	0.4	25
34	Improving Working Conditions in Global Supply Chains: The Role of Institutional Environments and Monitoring Program Design. <i>ILR Review</i> , 2020, 73, 873-912.	2.3	22
35	Shareholder Activism and Firms' Voluntary Disclosure of Climate Change Risks. <i>SSRN Electronic Journal</i> , 0, , .	0.4	20
36	Responding to Public and Private Politics: Corporate Disclosure of Climate Change Strategies. <i>SSRN Electronic Journal</i> , 2009, , .	0.4	18

#	ARTICLE	IF	CITATIONS
37	Institutional Pressures and Organizational Characteristics: Implications for Environmental Strategy. SSRN Electronic Journal, 0, , .	0.4	18
38	Resolving Information Asymmetries in Supply Chains: The Role of Certified Management Programs. SSRN Electronic Journal, 0, , .	0.4	17
39	Self-Regulatory Institutions for Solving Environmental Problems: Perspectives and Contributions from the Management Literature. SSRN Electronic Journal, 2007, , .	0.4	16
40	Quality Management and Job Quality: How the ISO 9001 Standard for Quality Management Systems Affects Employees and Employers. SSRN Electronic Journal, 2010, , .	0.4	14
41	How Firms Respond to Being Rated. SSRN Electronic Journal, 2009, , .	0.4	13
42	Institutional Pressure and Environmental Management Practices. , 2004, , .		10
43	Customer-Driven Misconduct: How Competition Corrupts Business Practices. SSRN Electronic Journal, 2012, , .	0.4	9
44	<i>Management Science</i>â€”Special Issue on Business and Climate Change. Management Science, 2019, 65, 3447-3448.	4.1	9
45	Evaluating the Impact of SA 8000 Certification. SSRN Electronic Journal, 0, , .	0.4	9
46	Environmental Federalism in the European Union and the United States. SSRN Electronic Journal, 0, , .	0.4	9
47	Signaling without Certification: The Critical Role of Civil Society Scrutiny. SSRN Electronic Journal, 0, , .	0.4	8
48	Coming Clean and Cleaning Up: Is Voluntary Disclosure a Signal of Effective Self-Policing?. SSRN Electronic Journal, 0, , .	0.4	8
49	The Integrity of Private Third-Party Compliance Monitoring. SSRN Electronic Journal, 0, , .	0.4	8
50	How Firms Respond to Mandatory Information Disclosure. SSRN Electronic Journal, 2012, , .	0.4	6
51	What Shapes the Gatekeepers? Evidence from Global Supply Chain Auditors. SSRN Electronic Journal, 0, , .	0.4	6
52	Beyond Symbolic Responses to Private Politics: Examining Labor Standards Improvement in Global Supply Chains. SSRN Electronic Journal, 0, , .	0.4	6
53	Reinforcing Regulatory Regimes: How States, Civil Society, and Codes of Conduct Promote Adherence to Global Labor Standards. SSRN Electronic Journal, 0, , .	0.4	6
54	Anticipating greener supply chain demands: One Singapore company's journey to ISO 14001. , 0, , 181-199.		6

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55	Diffusing Environmental Management Practices within the Firm: The Role of Information Provision. Sustainability, 2022, 14, 5911.	3.2	6
56	Evaluating the impact of SA8000 certification. , 0, , 147-165.		5
57	Extending Producer Responsibility: An Evaluation Framework for Product Take-Back Policies. SSRN Electronic Journal, 0, , .	0.4	4
58	Engaging Supply Chains in Climate Change. SSRN Electronic Journal, 0, , .	0.4	4
59	Environmental Federalism in the European Union and the United States. , 2012, , .		4
60	Public Procurement and the Private Supply of Green Buildings. SSRN Electronic Journal, 0, , .	0.4	3
61	The Role of Organizational Scope and Governance in Strengthening Private Monitoring. SSRN Electronic Journal, 2012, , .	0.4	2
62	Monitoring the Monitors: How Social Factors Influence Supply Chain Auditors. SSRN Electronic Journal, 2014, , .	0.4	2
63	Turning Themselves in: Why Companies Disclose Regulatory Violations. SSRN Electronic Journal, 0, , .	0.4	2
64	Estimating and Controlling Workplace Risk: An Approach for Occupational Hygiene and Safety Professionals. Journal of Occupational and Environmental Hygiene, 2002, 17, 477-485.	0.4	1
65	Operational Failures and Problem Solving: An Empirical Study of Incident Reporting. SSRN Electronic Journal, 0, , .	0.4	1
66	Managerial Practices that Promote Voice and Taking Charge Among Frontline Workers. SSRN Electronic Journal, 2011, , .	0.4	1
67	Auditor Independence and Outsourcing: Aligning Incentives to Mitigate Shilling and Shirking. Proceedings - Academy of Management, 2021, 2021, 11847.	0.1	1
68	What Environmental Ratings Miss. SSRN Electronic Journal, 0, , .	0.4	1
69	Assessing the Quality of Quality Assessment: The Role of Scheduling. SSRN Electronic Journal, 0, , .	0.4	1
70	Organizational Receptivity to Institutional Pressure: The Adoption of Environmental Management Practices. SSRN Electronic Journal, 0, , .	0.4	1
71	The Causes and Consequences of Industry Self-Policing. SSRN Electronic Journal, 0, , .	0.4	1
72	COERCED CONFESSIONS: HOW REGULATORY DETERRENCE DRIVES SELF-POLICING.. Proceedings - Academy of Management, 2006, 2006, A1-A6.	0.1	0

#	ARTICLE	IF	CITATIONS
73	Survey Questionnaire on Corporate Environmental Management Practices. SSRN Electronic Journal, 2010, , .	0.4	0
74	Synergizing Corporate Activism Research: Building a Shared Understanding of an Evolving Phenomenon. Proceedings - Academy of Management, 2021, 2021, 11661.	0.1	0
75	Diffusing Management Practices within the Firm: The Role of Information Provision. SSRN Electronic Journal, 0, , .	0.4	0
76	Institutionalizing Self-Regulation: The Effect of Threat, Surveillance and Experience. SSRN Electronic Journal, 0, , .	0.4	0
77	Institutional Determinants of Compliance with Codes of Conduct in Global Supply Chain Factories. SSRN Electronic Journal, 0, , .	0.4	0
78	Auditor Independence and Outsourcing: Aligning Incentives to Mitigate Shilling and Shirking. SSRN Electronic Journal, 0, , .	0.4	0
79	Designing a sustainability management system at BMW Group. , 0, , 76-90.		0