

# Florian Hoffmann

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2944130/publications.pdf>

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8  
papers

135  
citations

1936888  
4  
h-index

1719596  
7  
g-index

8  
all docs

8  
docs citations

8  
times ranked

51  
citing authors

#	ARTICLE	IF	CITATIONS
1	Reward for Luck in a Dynamic Agency Model. <i>Review of Financial Studies</i> , 2010, 23, 3329-3345.	3.7	66
2	Persuasion Through Selective Disclosure: Implications for Marketing, Campaigning, and Privacy Regulation. <i>Management Science</i> , 2020, 66, 4958-4979.	2.4	21
3	Pre-sale information. <i>Journal of Economic Theory</i> , 2011, 146, 2333-2355.	0.5	20
4	Only Time Will Tell: A Theory of Deferred Compensation. <i>Review of Economic Studies</i> , 2021, 88, 1253-1278.	2.9	11
5	Taxing Externalities Under Financing Constraints. <i>Economic Journal</i> , 2017, 127, 2478-2503.	1.9	9
6	The Economics of Deferral and Clawback Requirements. <i>Journal of Finance</i> , 2022, 77, 2423-2470.	3.2	5
7	Dynamic multitasking and managerial investment incentives. <i>Journal of Financial Economics</i> , 2021, 142, 954-974.	4.6	3
8	Regulating Cancellation Rights with Consumer Experimentation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0