

# Richard J Harnish

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/292951/publications.pdf>

Version: 2024-02-01

27  
papers

863  
citations

623734

14  
h-index

552781

26  
g-index

27  
all docs

27  
docs citations

27  
times ranked

603  
citing authors

#	ARTICLE	IF	CITATIONS
1	Source expertise, source attractiveness, and the processing of persuasive information: A functional approach.. Journal of Personality and Social Psychology, 1988, 55, 541-546.	2.8	246
2	Perception of sexual intent: The role of gender, alcohol consumption, and rape supportive attitudes. Sex Roles, 1995, 32, 297-313.	2.4	123
3	Effect of syllabus tone: students'™ perceptions of instructor and course. Social Psychology of Education, 2011, 14, 319-330.	2.5	79
4	Compulsive Buying: The Role of Irrational Beliefs, Materialism, and Narcissism. Journal of Rational - Emotive and Cognitive - Behavior Therapy, 2015, 33, 1-16.	1.7	58
5	Role of irrational beliefs in depression and anxiety: a review. Health, 2010, 02, 862-877.	0.3	52
6	Toward an Understanding of "The Sex Game": The Effects of Gender and Self-Monitoring on Perceptions of Sexuality and Likability in Initial Interactions1. Journal of Applied Social Psychology, 1990, 20, 1333-1344.	2.0	41
7	Consumers'™ personality and compulsive buying behavior: The role of hedonistic shopping experiences and gender in mediating-moderating relationships. Journal of Retailing and Consumer Services, 2022, 64, 102802.	9.4	28
8	The Maladaptive Pursuit of Consumption: the Impact of Materialism, Pain of Paying, Social Anxiety, Social Support, and Loneliness on Compulsive Buying. International Journal of Mental Health and Addiction, 2019, 17, 1401-1416.	7.4	26
9	Predicting Economic, Social, and Foreign Policy Conservatism: the Role of Right-Wing Authoritarianism, Social Dominance Orientation, Moral Foundations Orientation, and Religious Fundamentalism. Current Psychology, 2018, 37, 668-679.	2.8	25
10	The tripartite model of aberrant purchasing: A theory to explain the maladaptive pursuit of consumption. Psychology and Marketing, 2019, 36, 417-430.	8.2	24
11	Mall Haul Videos: Self-™Presentational Motives and the Role of Self-™Monitoring. Psychology and Marketing, 2016, 33, 113-124.	8.2	22
12	The impact of money attitudes and global life satisfaction on the maladaptive pursuit of consumption. Psychology and Marketing, 2018, 35, 189-196.	8.2	22
13	Social influence: The role of self-monitoring when making social comparisons. Psychology and Marketing, 2006, 23, 961-973.	8.2	19
14	Compulsive Buying: Prevalence, Irrational Beliefs and Purchasing. International Journal of Mental Health and Addiction, 2017, 15, 993-1007.	7.4	19
15	Teaching Undergraduate Positive Psychology: An Active Learning Approach Using Student Blogs. Psychology Learning and Teaching, 2012, 11, 228-237.	2.0	13
16	Compulsive Buying: The Impact of Attitudes Toward Body Image, Eating Disorders, and Physical Appearance Investment. Psychological Reports, 2019, 122, 1632-1650.	1.7	13
17	Predicting compulsive buying from pathological personality traits, stressors, and purchasing behavior. Personality and Individual Differences, 2021, 177, 110821.	2.9	11
18	From materialism to hedonistic shopping values and compulsive buying: A mediation model examining gender differences. Journal of Consumer Behaviour, 2022, 21, 786-805.	4.2	11

#	ARTICLE	IF	CITATIONS
19	Remote and resident students' final grades and ratings of teaching effectiveness in an undergraduate psychology course.. Scholarship of Teaching and Learning in Psychology, 2015, 1, 14-23.	1.4	8
20	Toward the Extension of Antecedents of Compulsive Buying: The Influence of Personal Values Theory. Psychological Reports, 2021, 124, 2018-2062.	1.7	8
21	Hedonism, hedonistic shopping experiences and compulsive buying tendency: a demographics-based model approach. Journal of Marketing Theory and Practice, 2023, 31, 197-222.	4.3	6
22	A Hierarchical Personality Approach Toward a Fuller Understanding of Onychophagia and Compulsive Buying. Psychological Reports, 2023, 126, 1322-1338.	1.7	3
23	Evaluating Advice: Self-Presentational Biases between High and Low Self-Monitors. Psychology and Marketing, 2012, 29, 270-278.	8.2	2
24	Development and Psychometric Evaluation of the Sexual Intent Scale. Journal of Sex Research, 2014, 51, 667-680.	2.5	1
25	Attitudes toward wildlife: The impact of physical attractiveness. Psychology and Marketing, 2020, 37, 1703-1707.	8.2	1
26	Gender Differences in Formal Thinking: Their Impact on Right-Wing Authoritarianism and Religious Fundamentalism. Psychology, 2015, 06, 1676-1684.	0.5	1
27	Preventing wildlife crime with a focus on orangutans: Applying social influence techniques to public education efforts. Psychology and Marketing, 2020, 37, 1790-1796.	8.2	1