

# Daniel G Goldstein

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2859732/publications.pdf>

Version: 2024-02-01

64  
papers

9,559  
citations

293460

24  
h-index

325983

40  
g-index

68  
all docs

68  
docs citations

68  
times ranked

7193  
citing authors

#	ARTICLE	IF	CITATIONS
1	How Good is Good Enough? Quantifying the Impact of Benefits, Accuracy, and Privacy on Willingness to Adopt COVID-19 Decision Aids. <i>Digital Threats Research and Practice</i> , 2022, 3, 1-18.	1.7	23
2	Round Numbers Can Sharpen Cognition. , 2022, , .		3
3	Putting scientific results in perspective: Improving the communication of standardized effect sizes. , 2022, , .		4
4	Expanding the scope of reproducibility research through data analysis replications. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 164, 192-202.	1.4	6
5	Manipulating and Measuring Model Interpretability. , 2021, , .		175
6	Datamations: Animated Explanations of Data Analysis Pipelines. , 2021, , .		11
7	Reducing opinion polarization: Effects of exposure to similar people with differing political views. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	38
8	Learning When to Stop Searching. <i>Management Science</i> , 2020, 66, 1375-1394.	2.4	18
9	Simple Rules to Guide Expert Classifications. <i>Journal of the Royal Statistical Society Series A: Statistics in Society</i> , 2020, 183, 771-800.	0.6	20
10	How Visualizing Inferential Uncertainty Can Mislead Readers About Treatment Effects in Scientific Results. , 2020, , .		35
11	Expanding the Scope of Reproducibility Research Through Data Analysis Replications. , 2020, , .		0
12	To Put That in Perspective. , 2018, , .		7
13	Process-Tracing Methods in Decision Making: On Growing Up in the 70s. <i>Current Directions in Psychological Science</i> , 2017, 26, 442-450.	2.8	78
14	VoxPL. , 2017, , .		7
15	Learning in the Repeated Secretary Problem. , 2017, , .		0
16	The Illusion of Wealth and Its Reversal. <i>Journal of Marketing Research</i> , 2016, 53, 804-813.	3.0	36
17	Subjective beliefs about the income distribution and preferences for redistribution. <i>Social Choice and Welfare</i> , 2016, 47, 25-61.	0.4	27
18	Improving Comprehension of Numbers in the News. , 2016, , .		18

#	ARTICLE	IF	CITATIONS
19	The cost of annoying ads. , 2015, 13, 47-52.		4
20	Improving the Effectiveness of Time-Based Display Advertising. ACM Transactions on Economics and Computation, 2015, 3, 1-20.	0.7	6
21	The wisdom of smaller, smarter crowds. , 2014, , .		38
22	The Economic and Cognitive Costs of Annoying Display Advertisements. Journal of Marketing Research, 2014, 51, 742-752.	3.0	104
23	How do firms make money selling digital goods online?. Marketing Letters, 2014, 25, 331-341.	1.9	99
24	Predicting Individual Behavior with Social Networks. Marketing Science, 2014, 33, 82-93.	2.7	71
25	Choice without Awareness: Ethical and Policy Implications of Defaults. Journal of Public Policy and Marketing, 2013, 32, 159-172.	2.2	164
26	The cost of annoying ads. , 2013, , .		36
27	Using Preferred Outcome Distributions to Estimate Value and Probability Weighting Functions in Decisions under Risk. SSRN Electronic Journal, 2013, , .	0.4	0
28	Chapter 24. Decisions by Default. , 2013, , 417-427.		1
29	Improving the effectiveness of time-based display advertising. , 2012, , .		13
30	The structure of online diffusion networks. , 2012, , .		259
31	Beyond nudges: Tools of a choice architecture. Marketing Letters, 2012, 23, 487-504.	1.9	621
32	The problem is beyond psychology: The real world is more random than regression analyses. International Journal of Forecasting, 2012, 28, 715-716.	3.9	19
33	The effect of default options on choiceâ€”Evidence from online product configurators. Journal of Retailing and Consumer Services, 2011, 18, 483-491.	5.3	16
34	The Recognition Heuristic: A Review of Theory and Tests. Frontiers in Psychology, 2011, 2, 147.	1.1	55
35	Reasoning the Fast and Frugal Way: Models of Bounded Rationality. , 2011, , 33-55.		13
36	Models of Ecological Rationality: The Recognition Heuristic. , 2011, , 60-80.		1

#	ARTICLE	IF	CITATIONS
37	Partitioning default effects: Why people choose not to choose.. Journal of Experimental Psychology: Applied, 2011, 17, 332-341.	0.9	190
38	"Partitioning default effects: Why people choose not to choose": Correction to Dinner et al. (2011).. Journal of Experimental Psychology: Applied, 2011, 17, 432-432.	0.9	6
39	The effects of exposure time on memory of display advertisements. , 2011, , .		32
40	Increasing Saving Behavior Through Age-Progressed Renderings of the Future Self. Journal of Marketing Research, 2011, 48, S23-S37.	3.0	458
41	From recognition to decisions: Extending and testing recognition-based models for multialternative inference. Psychonomic Bulletin and Review, 2010, 17, 287-309.	1.4	81
42	Fast and frugal forecasting. International Journal of Forecasting, 2009, 25, 760-772.	3.9	148
43	Default lines. Business Strategy Review, 2009, 20, 24-29.	0.0	2
44	Undue diligence?. Business Strategy Review, 2009, 20, 16-19.	0.0	5
45	Individual payments as a longer-term incentive in online panels. Behavior Research Methods, 2008, 40, 1144-1149.	2.3	32
46	Chapter 108 One-Reason Decision Making. Handbook of Experimental Economics Results, 2008, 1, 1004-1017.	0.2	4
47	Chapter 107 The Recognition Heuristic: A Fast and Frugal Way to Investment Choice?. Handbook of Experimental Economics Results, 2008, 1, 993-1003.	0.2	39
48	Chapter 106 The Recognition Heuristic and the Less-Is-More Effect. Handbook of Experimental Economics Results, 2008, , 987-992.	0.2	8
49	Choosing Outcomes versus Choosing Products: Consumer-Focused Retirement Investment Advice. Journal of Consumer Research, 2008, 35, 440-456.	3.5	130
50	Fast and frugal heuristics are plausible models of cognition: Reply to Dougherty, Franco-Watkins, and Thomas (2008).. Psychological Review, 2008, 115, 230-239.	2.7	148
51	Postscript: Fast and frugal heuristics.. Psychological Review, 2008, 115, 238-239.	2.7	8
52	We Don't Quite Know What We Are Talking About. Journal of Portfolio Management, 2007, 33, 84-86.	0.3	49
53	Asymmetric Discounting in Intertemporal Choice. Psychological Science, 2007, 18, 516-523.	1.8	357
54	Measuring Consumer Risk-Return Tradeoffs. SSRN Electronic Journal, 2006, , .	0.4	8

#	ARTICLE	IF	CITATIONS
55	Making better decisions: From measuring to constructing preferences.. Health Psychology, 2005, 24, S17-S22.	1.3	54
56	Defaults and Donation Decisions. Transplantation, 2004, 78, 1713-1716.	0.5	136
57	Do Defaults Save Lives?. Science, 2003, 302, 1338-1339.	6.0	1,688
58	Models of ecological rationality: The recognition heuristic.. Psychological Review, 2002, 109, 75-90.	2.7	1,110
59	Reasoning the fast and frugal way: Models of bounded rationality.. Psychological Review, 1996, 103, 650-669.	2.7	2,807
60	Do Defaults Save Lives?. , 0, , 682-688.		2
61	Partitioning Default Effects: Why People Choose Not to Choose. SSRN Electronic Journal, 0, , .	0.4	20
62	The Illusion of Wealth and Its Reversal. SSRN Electronic Journal, 0, , .	0.4	1
63	Nudging Turnout: Mere Measurement and Implementation Planning of Intentions to Vote. SSRN Electronic Journal, 0, , .	0.4	0
64	How Do Firms Make Money Online?. SSRN Electronic Journal, 0, , .	0.4	6