

Joel A C Baum

List of Publications by Year in descending order

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Version: 2024-02-01

85
papers

13,484
citations

76294

40
h-index

95218

68
g-index

111
all docs

111
docs citations

111
times ranked

6165
citing authors

| # | ARTICLE | IF | CITATIONS |
|----|---|-----|-----------|
| 1 | Don't go it alone: alliance network composition and startups' performance in Canadian biotechnology. <i>Strategic Management Journal</i> , 2000, 21, 267-294. | 4.7 | 2,085 |
| 2 | Institutional Linkages and Organizational Mortality. <i>Administrative Science Quarterly</i> , 1991, 36, 187. | 4.8 | 1,127 |
| 3 | Picking winners or building them? Alliance, intellectual, and human capital as selection criteria in venture financing and performance of biotechnology startups. <i>Journal of Business Venturing</i> , 2004, 19, 411-436. | 4.0 | 1,045 |
| 4 | Localized Competition and Organizational Failure in the Manhattan Hotel Industry, 1898-1990. <i>Administrative Science Quarterly</i> , 1992, 37, 580. | 4.8 | 605 |
| 5 | Survival-Enhancing Learning in the Manhattan Hotel Industry, 1898-1980. <i>Management Science</i> , 1998, 44, 996-1016. | 2.4 | 599 |
| 6 | Making the Next Move: How Experiential and Vicarious Learning Shape the Locations of Chains' Acquisitions. <i>Administrative Science Quarterly</i> , 2000, 45, 766. | 4.8 | 572 |
| 7 | Institutional Embeddedness and the Dynamics of Organizational Populations. <i>American Sociological Review</i> , 1992, 57, 540. | 2.8 | 508 |
| 8 | Dancing with Strangers: Aspiration Performance and the Search for Underwriting Syndicate Partners. <i>Administrative Science Quarterly</i> , 2005, 50, 536-575. | 4.8 | 472 |
| 9 | Love Thy Neighbor? Differentiation and Agglomeration in the Manhattan Hotel Industry, 1898-1990. <i>Administrative Science Quarterly</i> , 1997, 42, 304. | 4.8 | 415 |
| 10 | Aspiration Performance and Railroads' Patterns of Learning from Train Wrecks and Crashes. <i>Organization Science</i> , 2007, 18, 368-385. | 3.0 | 410 |
| 11 | OPPORTUNITY AND CONSTRAINT: ORGANIZATIONS' LEARNING FROM THE OPERATING AND COMPETITIVE EXPERIENCE OF INDUSTRIES. <i>Strategic Management Journal</i> , 1997, 18, 75-98. | 4.7 | 389 |
| 12 | Chain Affiliation and the Failure of Manhattan Hotels, 1898-1980. <i>Administrative Science Quarterly</i> , 1997, 42, 68. | 4.8 | 334 |
| 13 | Where do small worlds come from?. <i>Industrial and Corporate Change</i> , 2003, 12, 697-725. | 1.7 | 310 |
| 14 | Dynamics of dyadic competitive interaction. <i>Strategic Management Journal</i> , 1999, 20, 251-278. | 4.7 | 280 |
| 15 | Organizational Niches and the Dynamics of Organizational Mortality. <i>American Journal of Sociology</i> , 1994, 100, 346-380. | 0.3 | 276 |
| 16 | COMPETITIVE DYNAMICS OF INTERFIRM RIVALRY.. <i>Academy of Management Journal</i> , 1996, 39, 255-291. | 4.3 | 262 |
| 17 | Cultivating an Institutional Ecology of Organizations: Comment on Hannan, Carroll, Dundon, and Torres. <i>American Sociological Review</i> , 1995, 60, 529. | 2.8 | 204 |
| 18 | Network-Independent Partner Selection and the Evolution of Innovation Networks. <i>Management Science</i> , 2010, 56, 2094-2110. | 2.4 | 202 |

| # | ARTICLE | IF | CITATIONS |
|----|--|-----|-----------|
| 19 | Organizational Niches and the Dynamics of Organizational Founding. <i>Organization Science</i> , 1994, 5, 483-501. | 3.0 | 183 |
| 20 | TOWARD AN INSTITUTIONAL ECOLOGY OF ORGANIZATIONAL FOUNDING.. <i>Academy of Management Journal</i> , 1996, 39, 1378-1427. | 4.3 | 179 |
| 21 | ALLIANCE-BASED COMPETITIVE DYNAMICS.. <i>Academy of Management Journal</i> , 2002, 45, 791-806. | 4.3 | 175 |
| 22 | Competitive Dynamics Of Interfirm Rivalry. <i>Academy of Management Journal</i> , 1996, 39, 255-291. | 4.3 | 170 |
| 23 | MANAGEMENT CHALLENGES IN A NEW TIME.. <i>Academy of Management Journal</i> , 2002, 45, 916-930. | 4.3 | 150 |
| 24 | Built to Last but Falling Apart: Cohesion, Friction, and Withdrawal from Interfirm Alliances. <i>Academy of Management Journal</i> , 2010, 53, 302-322. | 4.3 | 130 |
| 25 | It's All in the Name: Failure-Induced Learning by Multiunit Chains. <i>Administrative Science Quarterly</i> , 2003, 48, 33. | 4.8 | 126 |
| 26 | Time to Break Up: Social and Instrumental Antecedents of Firm Exits from Exchange Cliques. <i>Academy of Management Journal</i> , 2005, 48, 499-520. | 4.3 | 116 |
| 27 | Desperately seeking spillovers? Increasing returns, industrial organization and the location of new entrants in geographic and technological space. <i>Industrial and Corporate Change</i> , 2007, 16, 89-130. | 1.7 | 111 |
| 28 | CHANCE, IMITATIVE, AND STRATEGIC ANTECEDENTS TO MULTIMARKET CONTACT.. <i>Academy of Management Journal</i> , 1999, 42, 171-193. | 4.3 | 102 |
| 29 | Better with Age? Tie Longevity and the Performance Implications of Bridging and Closure. <i>Organization Science</i> , 2012, 23, 529-546. | 3.0 | 98 |
| 30 | The Legitimacy of Organizational Downsizing in Canada: An Analysis of Explanatory Media Accounts. <i>Canadian Journal of Administrative Sciences</i> , 1998, 15, 93-107. | 0.9 | 88 |
| 31 | OPPORTUNITY AND CONSTRAINT: ORGANIZATIONSâ€™ LEARNING FROM THE OPERATING AND COMPETITIVE EXPERIENCE OF INDUSTRIES. <i>Strategic Management Journal</i> , 1997, 18, 75-98. | 4.7 | 80 |
| 32 | Inventive and uninventive clusters: The case of Canadian biotechnology. <i>Research Policy</i> , 2008, 37, 1108-1131. | 3.3 | 78 |
| 33 | Dominant Designs and Population Dynamics in Telecommunications Services: Founding and Failure of Facsimile Transmission Service Organizations, 1965-1992. <i>Social Science Research</i> , 1995, 24, 97-135. | 1.1 | 76 |
| 34 | Competing in groups. <i>Managerial and Decision Economics</i> , 2004, 25, 453-471. | 1.3 | 70 |
| 35 | The rise of human service chains: antecedents to acquisitions and their effects on the quality of care in US nursing homes. <i>Managerial and Decision Economics</i> , 2002, 23, 261-282. | 1.3 | 65 |
| 36 | Greener Pastures: Outside Options and Strategic Alliance Withdrawal. <i>Organization Science</i> , 2013, 24, 79-98. | 3.0 | 64 |

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|----|--|-----|-----------|
| 37 | Toward An Institutional Ecology of Organizational Founding. <i>Academy of Management Journal</i> , 1996, 39, 1378-1427. | 4.3 | 54 |
| 38 | HITS AND MISSES: MANAGERS' (MIS)CATEGORIZATION OF COMPETITORS IN THE MANHATTAN HOTEL INDUSTRY. <i>Advances in Strategic Management</i> , 0, , 119-156. | 0.1 | 54 |
| 39 | Alliance-Based Competitive Dynamics. <i>Academy of Management Journal</i> , 2002, 45, 791-806. | 4.3 | 51 |
| 40 | Whole-Part Coevolutionary Competition in Organizations. , 1999, , 113-136. | | 49 |
| 41 | EDITORS' INTRODUCTION: GEOGRAPHY AND STRATEGY: THE STRATEGIC MANAGEMENT OF SPACE AND PLACE. <i>Advances in Strategic Management</i> , 0, , 1-19. | 0.1 | 47 |
| 42 | The Small World of Canadian Capital Markets: Statistical Mechanics of Investment Bank Syndicate Networks, 1952-1989. <i>Canadian Journal of Administrative Sciences</i> , 2004, 21, 307-325. | 0.9 | 47 |
| 43 | Canadian Biotechnology Start-Ups, 1991-1997: The Role of Incumbents' Patents and Strategic Alliances in Controlling Competition. <i>Social Science Research</i> , 2000, 29, 503-534. | 1.1 | 46 |
| 44 | CONTEXT, TECHNOLOGY AND STRATEGY: FORGING NEW PERSPECTIVES ON THE INDUSTRY LIFE CYCLE. <i>Advances in Strategic Management</i> , 0, , 1-21. | 0.1 | 45 |
| 45 | Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. <i>Academy of Management Journal</i> , 2014, 57, 38-62. | 4.3 | 40 |
| 46 | The Wal-Mart Effect: Wave of Destruction or Creative Destruction?. <i>Economic Geography</i> , 2009, 85, 209-236. | 2.1 | 38 |
| 47 | Sophistication of interfirm network strategies in the Canadian investment banking industry. <i>Scandinavian Journal of Management</i> , 2004, 20, 103-124. | 1.0 | 35 |
| 48 | Does evidence of network effects on firm performance in pooled cross-section support prescriptions for network strategy?. <i>Strategic Management Journal</i> , 2014, 35, 652-667. | 4.7 | 34 |
| 49 | Introduction: A multiunit, multimarket world. <i>Advances in Strategic Management</i> , 0, , 1-28. | 0.1 | 33 |
| 50 | œI Think You Think I Think You're Lyingœ: The Interactive Epistemology of Trust in Social Networks. <i>Management Science</i> , 2011, 57, 393-412. | 2.4 | 32 |
| 51 | Interorganizational learning and the dynamics of chain relationships. <i>Advances in Strategic Management</i> , 0, , 109-139. | 0.1 | 31 |
| 52 | Dynamics of Organizational Responses to Competition. <i>Social Forces</i> , 1996, 74, 1261. | 0.9 | 30 |
| 53 | Analysis of Extremes in Management Studies. <i>Research Methodology in Strategy and Management</i> , 0, , 123-196. | 0.3 | 29 |
| 54 | Reflections on Scientific Misconduct in Management: Unfortunate Incidents or a Normative Crisis?. <i>Academy of Management Perspectives</i> , 2018, 32, 412-442. | 4.3 | 29 |

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|----|---|-----|-----------|
| 55 | Do corporate chains affect quality of care in nursing homes? The role of corporate standardization*. Health Care Management Review, 2007, 32, 168-178. | 0.6 | 27 |
| 56 | The reorganization of legitimate violence: The contested terrain of the private military and security industry during the post-cold war era. Research in Organizational Behavior, 2013, 33, 3-37. | 0.9 | 23 |
| 57 | The Changing Basis of Competition in Organizational Populations: The Manhattan Hotel Industry, 1898-1990. Social Forces, 1995, 74, 177. | 0.9 | 22 |
| 58 | Competition, Institutional Linkages, and Organizational Growth. Social Science Research, 1993, 22, 131-164. | 1.1 | 20 |
| 59 | Transfer learning in ongoing and newly acquired components of multiunit chains: US nursing homes, 1991-1997. Industrial and Corporate Change, 2006, 15, 41-75. | 1.7 | 16 |
| 60 | European and North American Approaches to Organizations and Strategy Research: An Atlantic Divide? Not.. Organization Science, 2011, 22, 1663-1679. | 3.0 | 15 |
| 61 | Mutual Forbearance and Competition Among Security Analysts. Management Science, 2016, 62, 1610-1631. | 2.4 | 14 |
| 62 | INFORMATION REGIMES, INFORMATION STRATEGIES AND THE EVOLUTION OF INTERFIRM NETWORK TOPOLOGIES. Research in Multi-Level Issues, 0, , 221-264. | 0.5 | 13 |
| 63 | The Skewed Few. Journal of Management Inquiry, 2012, 21, 349-354. | 2.5 | 13 |
| 64 | The Rise of Chain Nursing Homes in Ontario, 1971-1996. Social Forces, 1999, 78, 543. | 0.9 | 12 |
| 65 | The dynamics of network strategies and positions. Advances in Strategic Management, 2008, , 641-671. | 0.1 | 11 |
| 66 | The Community Ecology of Large Canadian Companies, 1984-1991. Canadian Journal of Administrative Sciences, 1994, 11, 277-294. | 0.9 | 7 |
| 67 | Between Closure and Holes: Hybrid Network Positions and the Performance of U.K. Investment Banks. SSRN Electronic Journal, 0, , . | 0.4 | 7 |
| 68 | Introduction: Ecology versus Strategy or Strategy and Ecology?. Advances in Strategic Management, 0, , 1-26. | 0.1 | 5 |
| 69 | Don't go it alone: alliance network composition and startups' performance in Canadian biotechnology. , 2000, 21, 267. | | 5 |
| 70 | Community Ecology and Employment Dynamics: A Study of Large Canadian Organizations, 1985-1992. Social Forces, 1994, 73, 1. | 0.9 | 4 |
| 71 | Industrial Clustering and Innovative Output. , 2014, , 65-81. | | 4 |
| 72 | The globalization of strategy research: Permanent pluralism or prelude to a new synthesis?. Advances in Strategic Management, 2010, , xiii-xxxii. | 0.1 | 3 |

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|----|--|-----|-----------|
| 73 | Aspiration Performance and Railroads' Patterns of Experiential Learning from Train Wrecks and Crashes. SSRN Electronic Journal, 0, , . | 0.4 | 2 |
| 74 | MODELS AS AN EXPLANATORY STRATEGY AND THE UBIQUITY OF INFORMATION AS AN EXPLANATION. Research in Multi-Level Issues, 0, , 287-299. | 0.5 | 1 |
| 75 | Fifth anniversary So!apbox special issue: editorial introduction. Strategic Organization, 2007, 5, 195-196. | 3.1 | 1 |
| 76 | Greener Pastures: Outside Options and Strategic Alliance Withdrawal. SSRN Electronic Journal, 2011, , . | 0.4 | 1 |
| 77 | Prescriptions for Network Strategy: Does Evidence of Network Effects in Cross-Section Support Them?. SSRN Electronic Journal, 2012, , . | 0.4 | 1 |
| 78 | The Excess-Tail Ratio: Correcting Journal Impact Factors for Citation Quality. SSRN Electronic Journal, 0, , . | 0.4 | 1 |
| 79 | Why Organizations? How and Why People Organize.. Contemporary Sociology, 1994, 23, 589. | 0.0 | 0 |
| 80 | Institutions and Organizations. Contemporary Sociology, 1998, 27, 161. | 0.0 | 0 |
| 81 | Still fighting the good fight. Strategic Organization, 2007, 5, 5-11. | 3.1 | 0 |
| 82 | Editorial: movinâ€™ on up. Strategic Organization, 2010, 8, 5-9. | 3.1 | 0 |
| 83 | Competitive Parity, Status Disparity, and Mutual Forbearance: Securities Analysts' Competition for Investor Attention. SSRN Electronic Journal, 2013, , . | 0.4 | 0 |
| 84 | Desperately Seeking Spillovers?: Increasing Returns, Industrial Organization and the Location of New Entrants in Geographic and Technological Space. SSRN Electronic Journal, 0, , . | 0.4 | 0 |
| 85 | Ecology: Organizations. , 2015, , 890-894. | | 0 |