

Jeffrey M Pollack

List of Publications by Year in descending order

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53
papers

4,508
citations

201385

27
h-index

155451

55
g-index

57
all docs

57
docs citations

57
times ranked

3985
citing authors

#	ARTICLE	IF	CITATIONS
1	Mind-sets matter: A meta-analytic review of implicit theories and self-regulation.. Psychological Bulletin, 2013, 139, 655-701.	5.5	787
2	The relation between emotional intelligence and job performance: A meta-analysis. Journal of Organizational Behavior, 2011, 32, 788-818.	2.9	662
3	Leading with emotional labor. Journal of Managerial Psychology, 2008, 23, 151-168.	1.3	293
4	Exploring the relation between family involvement and firms' financial performance: A meta-analysis of main and moderator effects. Journal of Business Venturing, 2012, 27, 1-18.	4.0	234
5	Preparedness and Cognitive Legitimacy as Antecedents of New Venture Funding in Televised Business Pitches. Entrepreneurship Theory and Practice, 2012, 36, 915-939.	7.1	204
6	What does team member exchange bring to the party? A meta-analytic review of team and leader social exchange. Journal of Organizational Behavior, 2014, 35, 273-295.	2.9	171
7	Revising entrepreneurial action in response to exogenous shocks: Considering the COVID-19 pandemic. Journal of Business Venturing Insights, 2020, 14, e00186.	2.0	160
8	Management's Science-Practice Gap: A Grand Challenge for All Stakeholders. Academy of Management Journal, 2016, 59, 2205-2231.	4.3	159
9	Passion Isn't Always a Good Thing: Examining Entrepreneurs' Network Centrality and Financial Performance with a Dualistic Model of Passion. Journal of Management Studies, 2014, 51, 433-459.	6.0	158
10	Questions About Questionable Research Practices in the Field of Management. Journal of Management, 2016, 42, 5-20.	6.3	147
11	Passion at work: A meta-analysis of individual work outcomes. Journal of Organizational Behavior, 2020, 41, 311-331.	2.9	131
12	The Influence of Entrepreneurs' Credentials and Impression Management Behaviors on Perceptions of New Venture Legitimacy. Entrepreneurship Theory and Practice, 2012, 36, 941-965.	7.1	123
13	The moderating role of social ties on entrepreneurs' depressed affect and withdrawal intentions in response to economic stress. Journal of Organizational Behavior, 2012, 33, 789-810.	2.9	109
14	A Growth Mindset Intervention: Enhancing Students' Entrepreneurial Self-Efficacy and Career Development. Entrepreneurship Theory and Practice, 2020, 44, 878-908.	7.1	96
15	Publication Bias in Strategic Management Research. Journal of Management, 2017, 43, 400-425.	6.3	82
16	A consensus-based transparency checklist. Nature Human Behaviour, 2020, 4, 4-6.	6.2	79
17	The relationship between emotional intelligence and the dark triad personality traits: A meta-analytic review. Journal of Research in Personality, 2019, 78, 189-197.	0.9	72
18	When do investors forgive entrepreneurs for lying?. Journal of Business Venturing, 2014, 29, 741-754.	4.0	57

#	ARTICLE	IF	CITATIONS
19	The frugal entrepreneur: A self-regulatory perspective of resourceful entrepreneurial behavior. <i>Journal of Business Venturing</i> , 2020, 35, 105969.	4.0	57
20	Individual differences in implicit theories of leadership ability and self-efficacy: Predicting responses to stereotype threat. <i>Journal of Leadership Studies</i> , 2010, 3, 46-56.	0.4	56
21	New venture creation as establishing stakeholder relationships: A trust-based perspective. <i>Journal of Business Venturing Insights</i> , 2017, 7, 15-20.	2.0	55
22	Predicting Entrepreneurial Burnout in a Moderated Mediated Model of Job Fit. <i>Journal of Small Business Management</i> , 2018, 56, 392-411.	2.8	47
23	Making a Contribution to Entrepreneurship Research by Studying Crowd-Funded Entrepreneurial Opportunities. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 247-262.	7.1	38
24	Self-Efficacy in the Face of Threats to Entrepreneurial Success: Mind-Sets Matter. <i>Basic and Applied Social Psychology</i> , 2012, 34, 287-294.	1.2	37
25	A multilevel perspective of interpersonal trust: Individual, dyadic, and cross-level predictors of performance. <i>Journal of Organizational Behavior</i> , 2016, 37, 1271-1292.	2.9	34
26	Leadership in extreme contexts: A groupthink analysis of the May 1996 Mount Everest disaster. <i>Journal of Leadership Studies</i> , 2011, 4, 29-40.	0.4	32
27	An exploratory meta-analysis of the nomological network of bootstrapping in SMEs. <i>Journal of Business Venturing Insights</i> , 2017, 8, 1-8.	2.0	32
28	Promotion- and Prevention-Focused Networking and Its Consequences for Entrepreneurial Success. <i>Social Psychological and Personality Science</i> , 2015, 6, 3-12.	2.4	29
29	Innovation culture and the performance of new product launches: A global study. <i>Journal of Business Venturing Insights</i> , 2018, 9, 116-127.	2.0	29
30	Bootstrapping: Reviewing the Literature, Clarifying the Construct, and Charting a New Path Forward. <i>Group and Organization Management</i> , 2017, 42, 657-706.	2.7	28
31	Implicit Theories of Work and Job Fit: Implications for Job and Life Satisfaction. <i>Basic and Applied Social Psychology</i> , 2013, 35, 360-372.	1.2	24
32	An agentic perspective of resourcefulness: Self-reliant and joint resourcefulness behaviors within the entrepreneurship process. <i>Journal of Business Venturing</i> , 2022, 37, 106083.	4.0	23
33	Hybrid entrepreneurs' self-efficacy and persistence change: A longitudinal exploration. <i>Journal of Business Venturing Insights</i> , 2019, 12, e00143.	2.0	19
34	Development and Validation of the Tourism e-microentrepreneurial Self-Efficacy Scale. <i>Tourism Analysis</i> , 2018, 23, 275-282.	0.5	17
35	Satisfaction, Investment, and Alternatives Predict Entrepreneurs' Networking Group Commitment and Subsequent Revenue Generation. <i>Entrepreneurship Theory and Practice</i> , 2015, 39, 817-837.	7.1	15
36	Exploring entrepreneurs' social network ties: Quantity versus quality. <i>Journal of Business Venturing Insights</i> , 2016, 6, 28-35.	2.0	15

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37	Going Down the Slippery Slope of Legitimacy Lies in Early-Stage Ventures: The Role of Moral Disengagement. <i>Journal of Business Ethics</i> , 2021, 172, 673-690.	3.7	15
38	Horse and cart: The role of resource acquisition order in new ventures. <i>Journal of Business Venturing Insights</i> , 2016, 6, 7-13.	2.0	13
39	Entrepreneurial Team Diversity and Productivity: The Role of Family Relationships in Nascent Ventures. <i>Entrepreneurship Theory and Practice</i> , 2021, 45, 386-417.	7.1	12
40	Proposing a Financial Legitimacy Threshold in Emerging Ventures. <i>Group and Organization Management</i> , 2016, 41, 751-785.	2.7	11
41	Interfirm Rivalry between Small Hardware Stores and "Big Box" Retailers: Market Commonality and Product Mix Similarity as Antecedents to Competitive Response. <i>Journal of Small Business Management</i> , 2015, 53, 436-449.	2.8	7
42	Growth mindsets: defining, assessing, and exploring effects on motivation for entrepreneurs and non-entrepreneurs. <i>Current Psychology</i> , 0, , 1.	1.7	7
43	Entrepreneurial Opportunities as Responsibility. <i>Entrepreneurship Theory and Practice</i> , 2023, 47, 3-16.	7.1	7
44	The role of work-to-venture role conflict on hybrid entrepreneurs' transition into entrepreneurship. <i>Journal of Small Business Management</i> , 2023, 61, 2302-2325.	2.8	7
45	Founder exits and firm performance: An exploratory study. <i>Journal of Business Venturing Insights</i> , 2017, 8, 114-122.	2.0	6
46	Contextual and Interactional Approaches to Advancing Leadership and Entrepreneurship Research. <i>Journal of Management Studies</i> , 2020, 57, 915-930.	6.0	6
47	Balance Theory Revisited: Relationship Issue Relevance Affects Imbalance-Induced Tension in Workplace Relationships. <i>Journal of Psychology: Interdisciplinary and Applied</i> , 2017, 151, 547-565.	0.9	4
48	Metacognition and entrepreneurial action: The mediating role of a strategic mindset on promoting effort and innovative behavior in frugal entrepreneurs. <i>Journal of Business Venturing Insights</i> , 2021, 16, e00283.	2.0	4
49	Capturing passion expressed in text with artificial intelligence (AI): Affective passion waned, and identity centrality was sustained in social ventures. <i>Journal of Business Venturing Insights</i> , 2022, 17, e00295.	2.0	3
50	Gender Bias and Venture Funding: Discussing Bias in the Entrepreneurship Classroom. <i>Entrepreneurship Education and Pedagogy</i> , 2020, 3, 154-181.	1.4	2
51	A behavioral insights approach to recruiting entrepreneurs for an academic study during the COVID-19 pandemic. <i>Journal of Business Venturing Insights</i> , 2021, 16, e00287.	2.0	2
52	Impression Management and Group Member Performance: Examining the Role of Collective Altruism. <i>Proceedings - Academy of Management</i> , 2021, 2021, 11244.	0.0	1
53	Time for Impact: Temporal Mechanisms for Investing in Women and Minority Entrepreneurs. <i>Proceedings - Academy of Management</i> , 2020, 2020, 19548.	0.0	0