## Ulf J J Hahnel

## List of Publications by Year in descending order

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471509 501196 1,182 28 17 28 citations h-index g-index papers 32 32 32 829 citing authors docs citations times ranked all docs

#	Article	IF	CITATIONS
1	From values to emotions: Cognitive appraisal mediates the impact of core values on emotional experience Emotion, 2023, 23, 1115-1129.	1.8	10
2	The effectiveness of nudging: A meta-analysis of choice architecture interventions across behavioral domains. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, .	7.1	209
3	Do I need to charge right now? Tailored choice architecture design can increase preferences for electric vehicle smart charging. Energy Policy, 2022, 162, 112818.	8.8	14
4	Integration of prosumer peer-to-peer trading decisions into energy community modelling. Nature Energy, 2022, 7, 74-82.	39.5	50
5	Pricing decisions in peer-to-peer and prosumer-centred electricity markets: Experimental analysis in Germany and the United Kingdom. Renewable and Sustainable Energy Reviews, 2022, 162, 112419.	16.4	10
6	Counteracting electric vehicle range concern with a scalable behavioural intervention. Nature Energy, 2022, 7, 503-510.	39.5	13
7	Short and long-term dominance of negative information in shaping public energy perceptions: The case of shallow geothermal systems. Energy Policy, 2022, 167, 113070.	8.8	7
8	Tell me how you feel about geothermal energy: Affect as a revealing factor of the role of seismic risk on public acceptance. Energy Policy, 2021, 158, 112547.	8.8	22
9	Social and Economic Value in Emerging Decentralized Energy Business Models: A Critical Review. Energies, 2021, 14, 7864.	3.1	23
10	Affective Dilemmas: The Impact of Trait Affect and State Emotion on Sustainable Consumption Decisions in a Social Dilemma Task. Environment and Behavior, 2020, 52, 33-59.	4.7	19
11	Emotional foundations of the public climate change divide. Climatic Change, 2020, 161, 9-19.	3.6	15
12	Becoming prosumer: Revealing trading preferences and decision-making strategies in peer-to-peer energy communities. Energy Policy, 2020, 137, 111098.	8.8	117
13	Mental accounting mechanisms in energy decision-making and behaviour. Nature Energy, 2020, 5, 952-958.	39.5	24
14	Ideology as Filter: Motivated Information Processing and Decision-Making in the Energy Domain. Sustainability, 2020, 12, 8429.	3.2	8
15	Validity of energy social research during and after COVID-19: challenges, considerations, and responses. Energy Research and Social Science, 2020, 68, 101646.	6.4	42
16	Does reference to COVID-19 improve climate change communication? Investigating the influence of emotions and uncertainty in persuasion messages. Comprehensive Results in Social Psychology, 2020, 4, 267-289.	1.8	1
17	Feel good, stay green: Positive affect promotes pro-environmental behaviors and mitigates compensatory "mental bookkeeping―effects. Journal of Environmental Psychology, 2018, 56, 3-11.	5.1	57
18	Environmental trait affect. Journal of Environmental Psychology, 2018, 59, 94-106.	5.1	23

#	Article	IF	CITATION
19	Independence without control: Autarky outperforms autonomy benefits in the adoption of private energy storage systems. Energy Policy, 2018, 122, 214-228.	8.8	52
20	Shotgun or snowball approach? Accelerating the diffusion of rooftop solar photovoltaics through peer effects and social norms. Energy Policy, 2018, 118, 596-602.	8.8	79
21	Promoting Decentralized Sustainable Energy Systems in Different Supply Scenarios: The Role of Autarky Aspiration. Frontiers in Energy Research, 2017, 5, .	2.3	24
22	Seeing Green: A Perceptual Model of Identity-Based Climate Change Judgments. Psychological Inquiry, 2016, 27, 310-318.	0.9	14
23	The power of putting a label on it: green labels weigh heavier than contradicting product information for consumers' purchase decisions and post-purchase behavior. Frontiers in Psychology, 2015, 6, 1392.	2.1	33
24	Intentions to adopt photovoltaic systems depend on homeowners' expected personal gains and behavior of peers. Renewable Energy, 2015, 75, 407-415.	8.9	177
25	How does green suit me? Consumers mentally match perceived product attributes with their domainâ€specific motives when making green purchase decisions. Journal of Consumer Behaviour, 2014, 13, 317-327.	4.2	45
26	What is green worth to you? Activating environmental values lowers price sensitivity towards electric vehicles. Journal of Environmental Psychology, 2014, 40, 306-319.	5.1	58
27	Multi-agent systems' asset for smart grid applications. Computer Science and Information Systems, 2013, 10, 1799-1822.	1.0	20
28	The impact of rear-view mirror distance and curvature on judgements relevant to road safety. Ergonomics, 2012, 55, 23-36.	2.1	14