

# Ozalp Ozer

## List of Publications by Year in descending order

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54  
papers

3,901  
citations

279798

23  
h-index

302126

39  
g-index

55  
all docs

55  
docs citations

55  
times ranked

2091  
citing authors

#	ARTICLE	IF	CITATIONS
1	Unlocking the Value of RFID. <i>Production and Operations Management</i> , 2007, 16, 40-64.	3.8	422
2	Dual Sales Channel Management with Service Competition. <i>Manufacturing and Service Operations Management</i> , 2008, 10, 654-675.	3.7	408
3	Strategic Commitments for an Optimal Capacity Decision Under Asymmetric Forecast Information. <i>Management Science</i> , 2006, 52, 1238-1257.	4.1	383
4	Trust in Forecast Information Sharing. <i>Management Science</i> , 2011, 57, 1111-1137.	4.1	351
5	Integrating Replenishment Decisions with Advance Demand Information. <i>Management Science</i> , 2001, 47, 1344-1360.	4.1	230
6	Trust, Trustworthiness, and Information Sharing in Supply Chains Bridging China and the United States. <i>Management Science</i> , 2014, 60, 2435-2460.	4.1	197
7	Quality risk in outsourcing: Noncontractible product quality and private quality cost information. <i>Naval Research Logistics</i> , 2009, 56, 669-685.	2.2	158
8	Information Acquisition for Capacity Planning via Pricing and Advance Selling: When to Stop and Act?. <i>Operations Research</i> , 2010, 58, 1328-1349.	1.9	145
9	Replenishment Strategies for Distribution Systems Under Advance Demand Information. <i>Management Science</i> , 2003, 49, 255-272.	4.1	143
10	Inventory Control with Limited Capacity and Advance Demand Information. <i>Operations Research</i> , 2004, 52, 988-1000.	1.9	132
11	All You Need Is Trust? An Examination of Inter-organizational Supply Chain Projects. <i>Production and Operations Management</i> , 2015, 24, 181-200.	3.8	118
12	Markdown or Everyday Low Price? The Role of Behavioral Motives. <i>Management Science</i> , 2016, 62, 326-346.	4.1	98
13	Behavioral Operations: Past, Present, and Future. <i>Manufacturing and Service Operations Management</i> , 2020, 22, 191-202.	3.7	94
14	Mechanism Design for Capacity Planning Under Dynamic Evolutions of Asymmetric Demand Forecasts. <i>Management Science</i> , 2013, 59, 987-1007.	4.1	91
15	Promised Lead-Time Contracts Under Asymmetric Information. <i>Operations Research</i> , 2008, 56, 898-915.	1.9	87
16	Supply Chain Sourcing Under Asymmetric Information. <i>Production and Operations Management</i> , 2011, 20, 92-115.	3.8	85
17	Optimal Replenishment Policies for Multiechelon Inventory Problems Under Advance Demand Information. <i>Manufacturing and Service Operations Management</i> , 2003, 5, 157-175.	3.7	78
18	Order Progress Information: Improved Dynamic Emergency Ordering Policies. <i>Production and Operations Management</i> , 2008, 17, 599-613.	3.8	74

#	ARTICLE	IF	CITATIONS
19	Selling to the "Newsvendor" with a forecast update: Analysis of a dual purchase contract. <i>European Journal of Operational Research</i> , 2007, 182, 1150-1176.	5.7	70
20	Information Sharing, Advice Provision, or Delegation: What Leads to Higher Trust and Trustworthiness?. <i>Management Science</i> , 2018, 64, 474-493.	4.1	57
21	Bounds, Heuristics, and Approximations for Distribution Systems. <i>Operations Research</i> , 2007, 55, 503-517.	1.9	44
22	Supply Chain Contracts That Prevent Information Leakage. <i>Management Science</i> , 2019, 65, 5619-5650.	4.1	40
23	If the Inventory Manager Knew: Value of Visibility and RFID under Imperfect Inventory Information. <i>SSRN Electronic Journal</i> , 0, , .	0.4	39
24	A new algorithm and a new heuristic for serial supply systems. <i>Operations Research Letters</i> , 2005, 33, 349-362.	0.7	34
25	Managing a product family under stochastic technological changes. <i>International Journal of Production Economics</i> , 2009, 122, 567-580.	8.9	27
26	Establishing Trust and Trustworthiness for Supply Chain Information Sharing. <i>Springer Series in Supply Chain Management</i> , 2017, , 287-312.	0.7	26
27	Stock positioning and performance estimation for distribution systems with service constraints. <i>IIE Transactions</i> , 2008, 40, 1141-1157.	2.1	25
28	Competing on Time: An Integrated Framework to Optimize Dynamic Time-to-Market and Production Decisions. <i>Production and Operations Management</i> , 2013, 22, 473-488.	3.8	24
29	Channel incentives in sharing new product demand information and robust contracts. <i>European Journal of Operational Research</i> , 2010, 207, 1341-1349.	5.7	23
30	Knowledge You Can Act on: Optimal Policies for Assembly Systems with Expediting and Advance Demand Information. <i>Operations Research</i> , 2016, 64, 1338-1371.	1.9	20
31	Network Trust and Trust Behaviors Among Executives in Supply Chain Interactions. <i>Management Science</i> , 2020, 66, 5823-5849.	4.1	19
32	Integrating dynamic time-to-market, pricing, production and sales channel decisions. <i>European Journal of Operational Research</i> , 2015, 242, 487-500.	5.7	18
33	Optimal Use of Demand Information in Supply Chain Management. <i>Profiles in Operations Research</i> , 2002, , 119-160.	0.4	17
34	Engineering Social Learning: Information Design of Time-Locked Sales Campaigns for Online Platforms. <i>Management Science</i> , 2022, 68, 4899-4918.	4.1	15
35	Pricing in Business-to-Business Contracts: Sharing Risk, Profit, and Information. , 2012, , .		14
36	STOCHASTIC MULTI-ITEM INVENTORY SYSTEMS WITH MARKOV-MODULATED DEMANDS AND PRODUCTION QUANTITY REQUIREMENTS. <i>Probability in the Engineering and Informational Sciences</i> , 2012, 26, 263-293.	0.8	12

#	ARTICLE	IF	CITATIONS
37	Characterizing the Structure of Optimal Stopping Policies. <i>Production and Operations Management</i> , 2016, 25, 1820-1838.	3.8	11
38	Inventory Management: Information, Coordination, and Rationality. <i>Profiles in Operations Research</i> , 2011, , 321-365.	0.4	11
39	A Mechanism Design Approach to Vendor Managed Inventory. <i>Management Science</i> , 2020, 66, 2628-2652.	4.1	9
40	A Tale of Two Countries: Trust and Trustworthiness in China and the U.S.. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
41	Behavioral Issues in Pricing Management. , 2012, , .		5
42	Are We Strategically Naïve or Guided by Trust and Trustworthiness in Cheap-Talk Communication?. <i>Management Science</i> , 0, , .	4.1	5
43	Why Markdown as a Pricing Modality?. <i>Management Science</i> , 0, , .	4.1	4
44	When Variability Trumps Volatility: Optimal Control and Value of Reverse Logistics in Supply Chains with Multiple Flows of Product. <i>Manufacturing and Service Operations Management</i> , 2021, 23, 1175-1195.	3.7	4
45	Data-Driven Approaches to Targeting Promotion E-mails: The Case of Delayed Incentives. <i>Production and Operations Management</i> , 2021, 30, 766-782.	3.8	3
46	Mechanism Design for Capacity Planning Under Dynamic Evolutions of Asymmetric Demand Forecasts. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
47	Behavioral Operations: Past, Present, and Future. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
48	On the Large-Scale Production of a New Vaccine. <i>Production and Operations Management</i> , 0, , .	3.8	2
49	Competing on Time: An Integrated Framework to Optimize Dynamic Time-to-Market and Production Decisions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
50	All You Need is Trust? An Examination of Interorganizational Supply Chain Management Projects. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
51	Inventory Management: Information, Coordination and Rationality. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
52	Network Trust and Executive Behavior in Supply Chain Interactions. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0
53	Optimal Timing of Influenza Vaccine Production Under Yield-Improving and Knowledge Acquisition Strategies. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
54	Are We Strategically Naïve or Guided by Trust and Trustworthiness in Cheap-Talk Communication?. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0