## Gurpreet S Dhillon

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/2627760/publications.pdf

Version: 2024-02-01

82 papers

3,926 citations

218662 26 h-index 59 g-index

86 all docs 86 does citations

86 times ranked 2291 citing authors

| #  | Article  | IF   | CITATIONS |
|----|--|------|-----------|
| 1  | Measuring Factors that Influence the Success of Internet Commerce. Information Systems Research, 2002, 13, 187-204.                              | 3.7  | 411       |
| 2  | Interpreting Dimensions of Consumer Trust in E-Commerce. Information Technology and Management, 2003, 4, 303-318.                                | 2.4  | 377       |
| 3  | Current directions in IS security research: towards socio-organizational perspectives. Information Systems Journal, 2001, 11, 127-153.           | 6.9  | 376       |
| 4  | A Framework and Guidelines for Context-Specific Theorizing in Information Systems Research. Information Systems Research, 2014, 25, 111-136.     | 3.7  | 359       |
| 5  | Technical opinion: Information system security management in the new millennium. Communications of the ACM, 2000, 43, 125-128.                   | 4.5  | 262       |
| 6  | Modelling and testing consumer trust dimensions in e-commerce. Computers in Human Behavior, 2017, 71, 153-164.                                   | 8.5  | 253       |
| 7  | Value-focused assessment of information system security in organizations. Information Systems Journal, 2006, 16, 293-314.                        | 6.9  | 229       |
| 8  | User Acceptance of Agile Information Systems: A Model and Empirical Test. Journal of Management Information Systems, 2011, 28, 235-272.          | 4.3  | 145       |
| 9  | Software piracy. Communications of the ACM, 2000, 43, 88-93.   | 4.5  | 104       |
| 10 | Structures of responsibility and security of information systems. European Journal of Information Systems, 1996, 5, 2-9.                         | 9.2  | 93        |
| 11 | Computer crimes: theorizing about the enemy within. Computers and Security, 2001, 20, 715-723.   | 6.0  | 86        |
| 12 | Managing and controlling computer misuse. Information Management and Computer Security, 1999, 7, 171-175.  | 1.2  | 72        |
| 13 | Violation of Safeguards by Trusted Personnel and Understanding Related Information Security Concerns. Computers and Security, 2001, 20, 165-172. | 6.0  | 71        |
| 14 | Defining value-based objectives for ERP systems planning. Decision Support Systems, 2013, 55, 98-109.  | 5.9  | 64        |
| 15 | Managing Information System Security. , 1997, , .  |      | 60        |
| 16 | Do privacy seals in e-commerce really work?. Communications of the ACM, 2003, 46, 265-271.   | 4.5  | 51        |
| 17 | Information disclosure in e-commerce: A systematic review and agenda for future research. Journal of Business Research, 2021, 126, 221-238.      | 10.2 | 51        |
| 18 | Organizational power and information security rule compliance. Computers and Security, 2013, 33, 3-11.   | 6.0  | 48        |

| #  | Article  | IF   | CITATIONS |
|----|--|------|-----------|
| 19 | Information security concerns in IT outsourcing: Identifying (in) congruence between clients and vendors. Information and Management, 2017, 54, 452-464.         | 6.5  | 48        |
| 20 | Organizational competence for harnessing IT: A case study. Information and Management, 2008, 45, 297-303.  | 6.5  | 46        |
| 21 | Interpreting information security culture: An organizational transformation case study. Computers and Security, 2016, 56, 63-69.                                 | 6.0  | 46        |
| 22 | Risks in the use of information technology within organizations. International Journal of Information Management, 1996, 16, 65-74.                               | 17.5 | 42        |
| 23 | Gaining benefits from IS/IT implementation: Interpretations from case studies. International Journal of Information Management, 2005, 25, 502-515.               | 17.5 | 41        |
| 24 | Internet Privacy. Information Resources Management Journal, 2001, 14, 33-37.   | 1.1  | 38        |
| 25 | Dimensions of power and IS implementation. Information and Management, 2004, 41, 635-644.  | 6.5  | 37        |
| 26 | Deciding between information security and usability: Developing value based objectives. Computers in Human Behavior, 2016, 61, 656-666.                          | 8.5  | 37        |
| 27 | Re-examining the measurement models of success for Internet commerce. Information and Management, 2004, 41, 577-584.   | 6.5  | 31        |
| 28 | Stakeholder perceptions of information security policy: Analyzing personal constructs. International Journal of Information Management, 2020, 50, 144-154.       | 17.5 | 31        |
| 29 | Defining Objectives for Preventing Cyberstalking. Journal of Business Ethics, 2019, 157, 137-158.  | 6.0  | 24        |
| 30 | Information systems security research agenda: Exploring the gap between research and practice. Journal of Strategic Information Systems, 2021, 30, 101693.       | 5.9  | 24        |
| 31 | Managing computer crime: a research outlook. Computers and Security, 1995, 14, 645-651.  | 6.0  | 23        |
| 32 | The Mediating Role of Psychological Empowerment in Information Security Compliance Intentions. Journal of the Association for Information Systems, 0, , 152-174. | 3.7  | 23        |
| 33 | Management of Information Security: Challenges and Research Directions. Communications of the Association for Information Systems, 0, 20, .                      | 0.9  | 21        |
| 34 | From Adoption to Routinization of B2B e-Commerce. Journal of Global Information Management, 2015, 23, 24-43.   | 2.8  | 18        |
| 35 | Value-focused objectives for CRM system adoption. Industrial Management and Data Systems, 2016, 116, 526-545.  | 3.7  | 18        |
| 36 | Chaos Theory as a Framework for Studying Information Systems. Information Resources Management Journal, 2002, 15, 1-13.  | 1.1  | 16        |

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| 37 | Intentionality and power interplay in IS implementation: The case of an asset management firm. Journal of Strategic Information Systems, 2011, 20, 438-448.                 | 5.9  | 16        |
| 38 | Computer crime at CEFORMA: a case study. International Journal of Information Management, 2004, 24, 551-561.  | 17.5 | 15        |
| 39 | Assessing blockchain potential for improving the cybersecurity of financial transactions. Managerial Finance, 2019, 46, 833-848.  | 1.2  | 14        |
| 40 | User values and the development of a cybersecurity public policy for the IoT. International Journal of Information Management, 2021, 56, 102123.                            | 17.5 | 14        |
| 41 | Significance of partnerships in the management of interorganisational systems. International Journal of Information Management, 1996, 16, 369-380.                          | 17.5 | 13        |
| 42 | Ethics and information technology use: a survey of US based SMEs. Information Management and Computer Security, 2000, 8, 239-243.   | 1.2  | 13        |
| 43 | Guest Editorial: the challenge of managing information security. International Journal of Information Management, 2004, 24, 3-4.  | 17.5 | 13        |
| 44 | Interpreting Deep Structures of Information Systems Security. Computer Journal, 2012, 55, 1148-1156.  | 2.4  | 12        |
| 45 | The Identity Management Value Model: A Design Science Approach to Assess Value Gaps on Social Media. Decision Sciences, 2019, 50, 498-536.                                  | 4.5  | 11        |
| 46 | Are we really competent?. Business Process Management Journal, 2010, 16, 5-28.  | 4.2  | 10        |
| 47 | Challenges in Managing Information Security in the New Millennium. , 2001, , 1-8.   |      | 10        |
| 48 | Identifying Governance Dimensions to Evaluate Information Systems Security in Organizations. , 2007, , .  |      | 9         |
| 49 | Realizing benefits of an information security program. Business Process Management Journal, 2004, 10,   | 4.2  | 8         |
| 50 | A fractal perspective on competencies necessary for managing information systems. International Journal of Technology Management, 2005, 31, 129.                            | 0.5  | 7         |
| 51 | Value-based information privacy objectives for Internet Commerce. Computers in Human Behavior, 2018, 87, 292-307.   | 8.5  | 7         |
| 52 | Using Actor Network Theory to Understand Information Security Management. IFIP Advances in Information and Communication Technology, 2010, , 43-54.                         | 0.7  | 6         |
| 53 | Creativity and Intelligence in Small and Medium Sized Enterprises: The Role of Information Systems. IFIP Advances in Information and Communication Technology, 2009, , 1-9. | 0.7  | 6         |
| 54 | Editorial: JSIS Security and Privacy Special Issue. Journal of Strategic Information Systems, 2007, 16, 127-129.  | 5.9  | 5         |

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| 55 | Information Security and Privacyâ€"Rethinking Governance Models. Communications of the Association for Information Systems, 2011, 28, .                        | 0.9  | 5         |
| 56 | Variations in Information Security Cultures across Professions: A Qualitative Study. Communications of the Association for Information Systems, 0, 33, .       | 0.9  | 5         |
| 57 | Cloud privacy objectives a value based approach. Information and Computer Security, 2019, 27, 189-220.   | 2.2  | 5         |
| 58 | A Framework for Auditing and Strategizing to Ensure Cloud Privacy. Journal of Information Systems, 2020, 34, 47-63.  | 1.2  | 5         |
| 59 | Positioning IS/IT in networked firms. International Journal of Information Management, 2003, 23, 163-169.  | 17.5 | 3         |
| 60 | Defining Objectives for Preventing Cyberstalking. IFIP Advances in Information and Communication Technology, 2016, , 76-87.                                    | 0.7  | 3         |
| 61 | Reconciling value-based objectives for security and identity management. Information and Computer Security, 2018, 26, 194-212.                                 | 2.2  | 3         |
| 62 | Ethical and Intellectual Property Concerns in a Multicultural Global Economy. Electronic Journal of Information Systems in Developing Countries, 2002, 7, 1-9. | 1.4  | 2         |
| 63 | Strategic Planning for E-Commerce Systems (SPECS): Value Returns and Customer Alliance.<br>Information Technology and Management, 2003, 4, 135-138.            | 2.4  | 2         |
| 64 | A bumpy road to success (or not): The case of Project Genesis at Nevada DMV. International Journal of Information Management, 2008, 28, 222-228.               | 17.5 | 2         |
| 65 | Strategic Planning for IS Security: Designing Objectives. Lecture Notes in Computer Science, 2018, , 285-299.  | 1.3  | 2         |
| 66 | Principles for Managing Information Security in the New Millennium., 2001,, 173-177.   |      | 2         |
| 67 | Organizational Power and Information Security Rule Compliance. International Federation for Information Processing, 2011, , 185-196.                           | 0.4  | 2         |
| 68 | iGen User (over) Attachment to Social Media: Reframing the Policy Intervention Conversation.<br>Information Systems Frontiers, 2022, 24, 1989-2006.            | 6.4  | 2         |
| 69 | Applying EA Perspective to CRM: Developing a Competency Framework. , 2008, , .   |      | 1         |
| 70 | The implementation of the Spa Select System: Coming to grips with the cog in the machine. International Journal of Information Management, 2010, 30, 38-46.    | 17.5 | 1         |
| 71 | Interpreting Computer-related Crime at the Malaria Research Center. , 2001, , 167-182.   |      | 1         |
| 72 | The Impact of the Sarbanes-Oxley (SOX) Act on Information Security., 2006,, 62-79.   |      | 1         |

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| 73 | Disassociations in Security Policy Lifecycles. International Journal of Information Security and Privacy, 2015, 9, 62-77.  | 0.8  | 1         |
| 74 | Organizational Transformation and Information Security Culture: A Telecom Case Study. IFIP Advances in Information and Communication Technology, 2014, , 431-437.          | 0.7  | 1         |
| 75 | Developing a Human Activity Model for Insider IS Security Breaches Using Action Design Research. IFIP Advances in Information and Communication Technology, 2016, , 49-61. | 0.7  | 1         |
| 76 | Re-framing the policy conversation for preventing cyberstalking. Internet Research, 2023, 33, 84-123.  | 4.9  | 1         |
| 77 | Introducing IT to Partners Financial Services: The case of a vision without direction. International Journal of Information Management, 2007, 27, 139-148.                 | 17.5 | 0         |
| 78 | When Convenience Trumps Security: Defining Objectives for Security and Usability of Systems. International Federation for Information Processing, 2012, , 352-363.         | 0.4  | 0         |
| 79 | Secure Outsourcing: An Investigation of the Fit between Clients and Providers. IFIP Advances in Information and Communication Technology, 2013, , 405-418.                 | 0.7  | O         |
| 80 | Value Focused Approach to Information Systems Risk Management. , 0, , .  |      | 0         |
| 81 | From Adoption to Routinization of B2B e-Commerce. , 2016, , 1477-1497.   |      | 0         |
| 82 | Ensuring Core Competencies for Cybersecurity Specialists. Advances in Information Security, Privacy, and Ethics Book Series, 2019, , 121-133.                              | 0.5  | 0         |