

Johannes Ullrich

List of Publications by Year in descending order

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Version: 2024-02-01

58
papers

3,566
citations

279487

23
h-index

168136

53
g-index

70
all docs

70
docs citations

70
times ranked

4113
citing authors

#	ARTICLE	IF	CITATIONS
1	Support for Social Change Among Members of Advantaged Groups: The Role of a Dual Identity Representation and Accepting Intergroup Contact. <i>Personality and Social Psychology Bulletin</i> , 2023, 49, 1000-1013.	1.9	1
2	Need satisfaction in intergroup contact: A multinational study of pathways toward social change.. <i>Journal of Personality and Social Psychology</i> , 2022, 122, 634-658.	2.6	19
3	Mentioning the Sample's Country in the Article's Title Leads to Bias in Research Evaluation. <i>Social Psychological and Personality Science</i> , 2022, 13, 352-361.	2.4	40
4	Understanding responses to an organizational takeover: Introducing the social identity model of organizational change.. <i>Journal of Personality and Social Psychology</i> , 2022, 123, 1004-1023.	2.6	16
5	Gender bias in the evaluation of interns in different medical specialties: An archival study. <i>Medical Teacher</i> , 2022, 44, 893-899.	1.0	3
6	The intergroup sensitivity effect in mergers and acquisitions: Testing the role of merger motives. <i>Journal of Applied Social Psychology</i> , 2021, 51, 769-778.	1.3	4
7	The role of task similarity for ego depletion: A registered report. <i>Journal of Experimental Social Psychology</i> , 2021, 95, 104133.	1.3	7
8	The effect of outcome severity on moral judgement and interpersonal goals of perpetrators, victims, and bystanders. <i>European Journal of Social Psychology</i> , 2021, 51, 1158-1171.	1.5	8
9	Can conditionals explain explanations? A modus ponens model of B because A. <i>Cognition</i> , 2021, 215, 104812.	1.1	4
10	Inflexible social inference in individuals with subclinical persecutory delusional tendencies. <i>Schizophrenia Research</i> , 2020, 215, 344-351.	1.1	21
11	Multiple organizational identities and change in ambivalence: the case of a Chinese acquisition in Europe. <i>Journal of Organizational Change Management</i> , 2020, 33, 1253-1275.	1.7	3
12	A large-scale test of the link between intergroup contact and support for social change. <i>Nature Human Behaviour</i> , 2020, 4, 380-386.	6.2	89
13	Individual differences in system justification predict power and morality-related needs in advantaged and disadvantaged groups in response to group disparity. <i>Group Processes and Intergroup Relations</i> , 2019, 22, 746-766.	2.4	20
14	The Effect of Social Class on Agency and Communion: Reconciling Identity-Based and Rank-Based Perspectives. <i>Social Psychological and Personality Science</i> , 2019, 10, 735-745.	2.4	11
15	Agentic and communal interaction goals in conflictual intergroup relations. <i>Journal of Social and Political Psychology</i> , 2019, 7, 144-171.	0.6	7
16	From segregation to intergroup contact and back: Using experiments and simulation to understand the bidirectional link. <i>European Journal of Social Psychology</i> , 2018, 48, 17-32.	1.5	12
17	Agents of Prosociality: Agency Affirmation Promotes Mutual Prosocial Tendencies and Behavior Among Conflicting Groups. <i>Political Psychology</i> , 2018, 39, 445-463.	2.2	14
18	8 The Role of Temporal Construal in Online Privacy Behaviors. <i>Law, Governance and Technology Series</i> , 2018, , 199-207.	0.3	0

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19	Many Analysts, One Data Set: Making Transparent How Variations in Analytic Choices Affect Results. <i>Advances in Methods and Practices in Psychological Science</i> , 2018, 1, 337-356.	5.4	406
20	Social power and dimensions of self-control: Does power benefit initiatory self-control but impair inhibitory self-control?. <i>Cogent Psychology</i> , 2017, 4, 1288351.	0.6	4
21	Does Power Increase Self-Control? Episodic Priming May Not Provide the Answer. <i>Collabra: Psychology</i> , 2017, 3, .	0.9	5
22	Expectations and Decisions in the Volunteerâ€™s Dilemma: Effects of Social Distance and Social Projection. <i>Frontiers in Psychology</i> , 2016, 7, 1909.	1.1	16
23	A Multilab Preregistered Replication of the Ego-Depletion Effect. <i>Perspectives on Psychological Science</i> , 2016, 11, 546-573.	5.2	660
24	Putting Emotion Regulation in Context: The (Missing) Role of Power Relations, Intergroup Trust, and Groups' Need for Positive Identities in Reconciliation Processes. <i>Psychological Inquiry</i> , 2016, 27, 124-132.	0.4	11
25	Disaggregating Within- and Between-Person Effects of Social Identification on Subjective and Endocrinological Stress Reactions in a Real-Life Stress Situation. <i>Personality and Social Psychology Bulletin</i> , 2016, 42, 147-160.	1.9	28
26	Getting Everyone on Board. <i>Journal of Management</i> , 2015, 41, 1898-1933.	6.3	105
27	Focusing on the bright tomorrow? A longitudinal study of organizational identification and projected continuity in a corporate merger. <i>British Journal of Social Psychology</i> , 2014, 53, 752-772.	1.8	23
28	Staying or leaving. <i>International Journal of Productivity and Performance Management</i> , 2014, 63, 272-289.	2.2	48
29	More than music! A longitudinal test of Germanâ€™Polish music encounters. <i>International Journal of Intercultural Relations</i> , 2014, 40, 167-174.	1.0	4
30	Individualâ€™and groupâ€™level effects of social identification on workplace bullying. <i>European Journal of Work and Organizational Psychology</i> , 2013, 22, 182-193.	2.2	79
31	Within-person variation in affective commitment to teams: Where it comes from and why it matters. <i>Human Resource Management Review</i> , 2013, 23, 131-147.	3.3	21
32	More is not less: Greater information quantity does not diminish liking.. <i>Journal of Personality and Social Psychology</i> , 2013, 105, 909-920.	2.6	14
33	Warm or competent? Improving intergroup relations by addressing threatened identities of advantaged and disadvantaged groups. <i>European Journal of Social Psychology</i> , 2013, 43, 482-492.	1.5	22
34	Increasing Intergroup Cooperation Toward Social Change by Restoring Advantaged and Disadvantaged Groupsâ€™ Positive Identities. <i>Journal of Social and Political Psychology</i> , 2013, 1, 216-238.	0.6	16
35	Detecting Nasty Data With Simple Plots of Complex Models. <i>Psychological Science</i> , 2012, 23, 824-825.	1.8	5
36	A Social Identity Analysis of Mergers and Acquisitions. , 2012, , 474-494.		14

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37	Social perception as induction and inference: An integrative model of intergroup differentiation, ingroup favoritism, and differential accuracy.. Journal of Personality and Social Psychology, 2011, 100, 66-83.	2.6	110
38	Social Identity and Corporate Mergers. Social and Personality Psychology Compass, 2011, 5, 333-345.	2.0	25
39	Teaching & Learning Guide for: Social Identity and Corporate Mergers. Social and Personality Psychology Compass, 2011, 5, 500-504.	2.0	1
40	Diversity Beliefs as Moderator of the Contactâ€“Prejudice Relationship. Social Psychology, 2011, 42, 271-278.	0.3	36
41	Same or Different? Clarifying the Relationship of Need for Cognition to Personality and Intelligence. Personality and Social Psychology Bulletin, 2010, 36, 82-96.	1.9	253
42	Interpersonal Liking From Bivariate Attitude Similarity. Social Psychological and Personality Science, 2010, 1, 214-221.	2.4	8
43	Reconsidering the â€œrelativeâ€œ in relative ingroup prototypicality. European Journal of Social Psychology, 2009, 39, 299-310.	1.5	21
44	Promoting Reconciliation Through the Satisfaction of the Emotional Needs of Victimized and Perpetrating Group Members: The Needs-Based Model of Reconciliation. Personality and Social Psychology Bulletin, 2009, 35, 1021-1030.	1.9	235
45	Substitutes for procedural fairness: Prototypical leaders are endorsed whether they are fair or not.. Journal of Applied Psychology, 2009, 94, 235-244.	4.2	140
46	The Role of Acceptance and Empowerment in Promoting Reconciliation from the Perspective of the Needsâ€“Based Model. Social Issues and Policy Review, 2008, 2, 159-186.	3.7	51
47	Regulatory foci and organizational commitment. Journal of Vocational Behavior, 2008, 73, 485-489.	1.9	49
48	The moderator effect that wasn't there: Statistical problems in ambivalence research.. Journal of Personality and Social Psychology, 2008, 95, 774-794.	2.6	21
49	The Group Psychology of Mergers & Acquisitions: Lessons from the Social Identity Approach. Advances in Mergers and Acquisitions, 2007, , 1-15.	0.8	35
50	The Identity-Matching Principle: Corporate and Organizational Identification in a Franchising System. British Journal of Management, 2007, 18, S29-S44.	3.3	82
51	Organizational identification as a determinant of customer orientation in service organizations. Marketing Letters, 2007, 18, 265-278.	1.9	92
52	Terrorism Salience increases System Justification: Experimental Evidence. Social Justice Research, 2007, 20, 117-139.	0.6	131
53	Working Under a Black Cloud: How to Sustain Organizational Identification after a Merger*. British Journal of Management, 2006, 17, S69-S79.	3.3	180
54	Merging on mayday: subgroup and superordinate identification as joint moderators of threat effects in the context of European Union's expansion. European Journal of Social Psychology, 2006, 36, 857-876.	1.5	29

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55	Continuity and Change in Mergers and Acquisitions: A Social Identity Case Study of a German Industrial Merger*. Journal of Management Studies, 2005, 42, 1549-1569.	6.0	151
56	â€˜Change is Our Continuityâ€™: Chinese Managersâ€™ Construction of Post-Merger Identification After an Acquisition in Europe. Journal of Change Management, 0, , 1-20.	2.3	3
57	Inflexible social inference in individuals with subclinical persecutory delusional tendencies. , 0, , .		0
58	The Role of Certainty in a Two-Person Volunteerâ€™s Dilemma. Social Psychological and Personality Science, 0, , 194855062211072.	2.4	0