## Lorenzo Zanni

List of Publications by Year in descending order

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LODENZO ZANNU

#	Article	IF	CITATIONS
1	The role of organizational capabilities in attaining corporate sustainability practices and economic performance: Evidence from Italian wine industry. Journal of Cleaner Production, 2018, 171, 1300-1311.	9.3	129
2	Millennial Generation and Environmental Sustainability: The Role of Social Media in the Consumer Purchasing Behavior for Wine. Sustainability, 2017, 9, 1911.	3.2	89
3	The virtuous cycle of stakeholder engagement in developing a sustainability culture: Salcheto winery. Journal of Business Research, 2020, 119, 364-376.	10.2	61
4	Measuring the relationship between marketing assets, intellectual capital and firm performance. Journal of Management and Governance, 2015, 19, 589-616.	4.1	35
5	Social capital and innovation in a life science cluster: the role of proximity and family involvement. Journal of Technology Transfer, 2020, 45, 205-227.	4.3	34
6	Business model shifts: a case study on firms that apply high technology to cultural goods. Technology Analysis and Strategic Management, 2014, 26, 171-187.	3.5	15
7	Managing founder-based brand identity during succession. Journal of Brand Management, 2020, 27, 1-14.	3.5	15
8	The role of actors in interactions between "innovation ecosystems― drivers and implications. IMP Journal, 2018, 12, 333-345.	0.8	11
9	One country, multiple country-related effects: An international comparative analysis among emerging countries on Italian fashion products. Journal of Global Fashion Marketing, 2017, 8, 98-112.	3.7	10
10	The influence of online and offline brand trust on consumer buying intention. EuroMed Journal of Business, 2022, 17, 550-567.	3.2	7
11	From growth goals to proactive organizational resilience: first evidence in women-led and non-women-led Italian wineries. Review of Managerial Science, 2023, 17, 1017-1036.	7.1	7
12	Exploring the attitude towards the adoption of a sustainable diet: aÂcross-country comparison. British Food Journal, 2022, 124, 290-304.	2.9	6
13	From firm's brand identity to cluster's brand identity: a web-based analysis of Tuscan wineries. International Journal of Wine Business Research, 2018, 30, 374-393.	2.0	5
14	From Individual Consumption to Venture Development: the Role of Domain Passion in the Videogame Industry. Journal of the Knowledge Economy, 2020, 11, 1470-1488.	4.4	2
15	Going Crazy for Reviewing. Advances in Marketing, Customer Relationship Management, and E-services Book Series, 2020, , 160-178.	0.8	1