

Scott I Rick

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2541112/publications.pdf>

Version: 2024-02-01

26
papers

2,464
citations

687363

13
h-index

752698

20
g-index

26
all docs

26
docs citations

26
times ranked

2271
citing authors

#	ARTICLE	IF	CITATIONS
1	Neural Predictors of Purchases. <i>Neuron</i> , 2007, 53, 147-156.	8.1	1,002
2	Tightwads and Spendthrifts. <i>Journal of Consumer Research</i> , 2008, 34, 767-782.	5.1	325
3	Neuroeconomics. <i>Annual Review of Psychology</i> , 2008, 59, 647-672.	17.7	284
4	Neural Antecedents of the Endowment Effect. <i>Neuron</i> , 2008, 58, 814-822.	8.1	145
5	Winning the Battle but Losing the War: The Psychology of Debt Management. <i>Journal of Marketing Research</i> , 2011, 48, S38-S50.	4.8	110
6	Cheating more for less: Upward social comparisons motivate the poorly compensated to cheat. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 123, 101-109.	2.5	106
7	The benefits of retail therapy: Making purchase decisions reduces residual sadness. <i>Journal of Consumer Psychology</i> , 2014, 24, 373-380.	4.5	86
8	Intangibility in intertemporal choice. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2008, 363, 3813-3824.	4.0	72
9	Losses, gains, and brains: Neuroeconomics can help to answer open questions about loss aversion. <i>Journal of Consumer Psychology</i> , 2011, 21, 453-463.	4.5	69
10	Meaningful learning and transfer of learning in games played repeatedly without feedback. <i>Games and Economic Behavior</i> , 2010, 68, 716-730.	0.8	58
11	Fatal (Fiscal) Attraction: Spendthrifts and Tightwads in Marriage. <i>Journal of Marketing Research</i> , 2011, 48, 228-237.	4.8	54
12	Solving coordination failure with "all-or-none" group-level incentives. <i>Experimental Economics</i> , 2007, 10, 285-303.	2.1	51
13	The Role of Emotion in Economic Behavior. <i>SSRN Electronic Journal</i> , 2007, , .	0.4	29
14	Behaviorally informed policies for household financial decisionmaking. <i>Behavioral Science and Policy</i> , 2017, 3, 26-40.	0.4	15
15	The intermediate alternative effect: Considering a small tradeoff increases subsequent willingness to make large tradeoffs. <i>Journal of Consumer Psychology</i> , 2011, 21, 384-392.	4.5	11
16	Spendthrifts and Tightwads in Childhood: Feelings about Spending Predict Children's Financial Decision Making. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 446-460.	1.7	11
17	The imbibing idiot bias: Consuming alcohol can be hazardous to your (perceived) intelligence. <i>Journal of Consumer Psychology</i> , 2013, 23, 212-219.	4.5	8
18	Tightwads and Spendthrifts. <i>SSRN Electronic Journal</i> , 0, , .	0.4	8

#	ARTICLE	IF	CITATIONS
19	Tightwads and spendthrifts: An interdisciplinary review. <i>Financial Planning Review</i> , 2018, 1, e1010.	2.0	6
20	“You spent how much?” Toward an understanding of how romantic partners respond to each other's financial decisions. <i>Current Opinion in Psychology</i> , 2022, 43, 70-74.	4.9	5
21	Income tax and the motivation to work. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 619-631.	1.7	4
22	Managing Debt and Managing Each Other: The Interpersonal Dynamics of Shared Financial Decisions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
23	Intangibility in Intertemporal Choice. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
24	A Penny Saved is a Partner Earned: The Romantic Appeal of Savers. <i>SSRN Electronic Journal</i> , 2013, , .	0.4	1
25	The Pain of Paying and Tightwaddism: New Insights and Open Questions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
26	Meaningful Learning in Economic Games. , 2012, , 2132-2134.		0