

Pamela K Smith

List of Publications by Year in descending order

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Version: 2024-02-01

41
papers

4,809
citations

257450
24
h-index

345221
36
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41
all docs

41
docs citations

41
times ranked

4119
citing authors

#	ARTICLE	IF	CITATIONS
1	Power Increases Perceptions of Others's Choices, Leading People to Blame Others More. Social Psychological and Personality Science, 2022, 13, 170-177.	3.9	5
2	Medium is a powerful message: Pictures signal less power than words. Organizational Behavior and Human Decision Processes, 2022, 169, 104132.	2.5	5
3	The Future of Women in Psychological Science. Perspectives on Psychological Science, 2021, 16, 483-516.	9.0	59
4	When and how refusing to help decreases one's influence. Journal of Experimental Social Psychology, 2021, 95, 104120.	2.2	3
5	Power and cognitive functioning. Current Opinion in Psychology, 2020, 33, 95-99.	4.9	5
6	Frontiers of Social Hierarchy Research: Dynamics in Teams and Organizations. Proceedings - Academy of Management, 2019, 2019, 19662.	0.1	0
7	Antecedents and Consequences of Dominance and Prestige Paths to Social Rank. Proceedings - Academy of Management, 2019, 2019, 15138.	0.1	0
8	Does Power Reduce Temporal Discounting? Commentary on Joshi and Fast (2013). Psychological Science, 2018, 29, 1010-1019.	3.3	11
9	Poisoned Praise. Social Psychological and Personality Science, 2018, 9, 470-480.	3.9	8
10	Sage on the Stage. Personality and Social Psychology Bulletin, 2017, 43, 493-507.	3.0	38
11	Laughter conveys status. Journal of Experimental Social Psychology, 2016, 65, 109-115.	2.2	36
12	Power in everyday life. Proceedings of the National Academy of Sciences of the United States of America, 2016, 113, 10043-10048.	7.1	78
13	Power and Categorization. Social Psychological and Personality Science, 2016, 7, 281-289.	3.9	7
14	The interpersonal nature of power and status. Current Opinion in Behavioral Sciences, 2015, 3, 152-156.	3.9	29
15	The leaders's halo: why do we give power holders the benefit of the doubt?. , 2014, , 53-72.		9
16	Using abstract language signals power.. Journal of Personality and Social Psychology, 2014, 107, 41-55.	2.8	55
17	The Social Distance Theory of Power. Personality and Social Psychology Review, 2013, 17, 158-186.	6.0	436
18	Moving Closer to Reach the Top: Approach Behavior Increases One's Sense of Power. Social Cognition, 2013, 31, 518-529.	0.9	3

#	ARTICLE	IF	CITATIONS
19	Using Abstract Language Signals Power. Proceedings - Academy of Management, 2013, 2013, 14467.	0.1	1
20	Lowering the Pitch of Your Voice Makes You Feel More Powerful and Think More Abstractly. Social Psychological and Personality Science, 2012, 3, 497-502.	3.9	31
21	The Nonconscious Nature of Power: Cues and Consequences. Social and Personality Psychology Compass, 2010, 4, 918-938.	3.7	65
22	Having the Power to Forgive: When the Experience of Power Increases Interpersonal Forgiveness. Personality and Social Psychology Bulletin, 2010, 36, 1010-1023.	3.0	88
23	Three Problems With Dual Systems. Psychological Inquiry, 2010, 21, 242-249.	0.9	2
24	Legitimacy Crisis? Behavioral Approach and Inhibition When Power Differences are Left Unexplained. Social Justice Research, 2008, 21, 358-376.	1.1	22
25	Abstract thinking increases one's sense of power. Journal of Experimental Social Psychology, 2008, 44, 378-385.	2.2	113
26	Subliminal exposure to faces and racial attitudes: Exposure to Whites makes Whites like Blacks less. Journal of Experimental Social Psychology, 2008, 44, 50-64.	2.2	46
27	Powerful People Make Good Decisions Even When They Consciously Think. Psychological Science, 2008, 19, 1258-1259.	3.3	37
28	Lacking Power Impairs Executive Functions. Psychological Science, 2008, 19, 441-447.	3.3	240
29	Nonconscious Effects of Power on Basic Approach and Avoidance Tendencies. Social Cognition, 2008, 26, 1-24.	0.9	159
30	Nonconscious goal pursuit: Acting in an explanatory vacuum. Journal of Experimental Social Psychology, 2006, 42, 668-675.	2.2	47
31	You focus on the forest when you're in charge of the trees: Power priming and abstract information processing.. Journal of Personality and Social Psychology, 2006, 90, 578-596.	2.8	612
32	The Power of the Subliminal: On Subliminal Persuasion and Other Potential Applications. , 2006, , 77-106.		31
33	The Unconscious Consumer: Effects of Environment on Consumer Behavior. Journal of Consumer Psychology, 2005, 15, 193-202.	4.5	376
34	What Do We Do Unconsciously? And How?. Journal of Consumer Psychology, 2005, 15, 225-229.	4.5	26
35	Models of visuospatial and verbal memory across the adult life span.. Psychology and Aging, 2002, 17, 299-320.	1.6	1,380
36	Affective habituation: Subliminal exposure to extreme stimuli decreases their extremity.. Emotion, 2002, 2, 203-214.	1.8	71

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37	Models of visuospatial and verbal memory across the adult life span.. Psychology and Aging, 2002, 17, 299-320.	1.6	38
38	Affective habituation: Subliminal exposure to extreme stimuli decreases their extremity.. Emotion, 2002, 2, 203-214.	1.8	2
39	Models of visuospatial and verbal memory across the adult life span. Psychology and Aging, 2002, 17, 299-320.	1.6	536
40	Demarginalizing the sexual self. Journal of Sex Research, 2001, 38, 302-311.	2.5	99
41	What Drives the Psychological Effects of Power? A Comparison of the Approach/Inhibition and Social Distance Theories. SSRN Electronic Journal, 0, , .	0.4	0