

Pamela K Smith

List of Publications by Year in descending order

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Version: 2024-02-01

39
papers

4,809
citations

279487

23
h-index

377514

34
g-index

41
all docs

41
docs citations

41
times ranked

4119
citing authors

#	ARTICLE	IF	CITATIONS
1	Power Increases Perceptions of Others's Choices, Leading People to Blame Others More. <i>Social Psychological and Personality Science</i> , 2022, 13, 170-177.	2.4	5
2	Medium is a powerful message: Pictures signal less power than words. <i>Organizational Behavior and Human Decision Processes</i> , 2022, 169, 104132.	1.4	5
3	The Future of Women in Psychological Science. <i>Perspectives on Psychological Science</i> , 2021, 16, 483-516.	5.2	59
4	When and how refusing to help decreases one's influence. <i>Journal of Experimental Social Psychology</i> , 2021, 95, 104120.	1.3	3
5	Power and cognitive functioning. <i>Current Opinion in Psychology</i> , 2020, 33, 95-99.	2.5	5
6	Frontiers of Social Hierarchy Research: Dynamics in Teams and Organizations. <i>Proceedings - Academy of Management</i> , 2019, 2019, 19662.	0.0	0
7	Antecedents and Consequences of Dominance and Prestige Paths to Social Rank. <i>Proceedings - Academy of Management</i> , 2019, 2019, 15138.	0.0	0
8	Does Power Reduce Temporal Discounting? Commentary on Joshi and Fast (2013). <i>Psychological Science</i> , 2018, 29, 1010-1019.	1.8	11
9	Poisoned Praise. <i>Social Psychological and Personality Science</i> , 2018, 9, 470-480.	2.4	8
10	Sage on the Stage. <i>Personality and Social Psychology Bulletin</i> , 2017, 43, 493-507.	1.9	38
11	Laughter conveys status. <i>Journal of Experimental Social Psychology</i> , 2016, 65, 109-115.	1.3	36
12	Power in everyday life. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 10043-10048.	3.3	78
13	Power and Categorization. <i>Social Psychological and Personality Science</i> , 2016, 7, 281-289.	2.4	7
14	The interpersonal nature of power and status. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 152-156.	2.0	29
15	The leaders' rosy halo: why do we give power holders the benefit of the doubt?. , 2014, , 53-72.		9
16	Using abstract language signals power.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 41-55.	2.6	55
17	The Social Distance Theory of Power. <i>Personality and Social Psychology Review</i> , 2013, 17, 158-186.	3.4	436
18	Moving Closer to Reach the Top: Approach Behavior Increases One's Sense of Power. <i>Social Cognition</i> , 2013, 31, 518-529.	0.5	3

#	ARTICLE	IF	CITATIONS
19	Using Abstract Language Signals Power. Proceedings - Academy of Management, 2013, 2013, 14467.	0.0	1
20	Lowering the Pitch of Your Voice Makes You Feel More Powerful and Think More Abstractly. Social Psychological and Personality Science, 2012, 3, 497-502.	2.4	31
21	The Nonconscious Nature of Power: Cues and Consequences. Social and Personality Psychology Compass, 2010, 4, 918-938.	2.0	65
22	Having the Power to Forgive: When the Experience of Power Increases Interpersonal Forgiveness. Personality and Social Psychology Bulletin, 2010, 36, 1010-1023.	1.9	88
23	Three Problems With Dual Systems. Psychological Inquiry, 2010, 21, 242-249.	0.4	2
24	Legitimacy Crisis? Behavioral Approach and Inhibition When Power Differences are Left Unexplained. Social Justice Research, 2008, 21, 358-376.	0.6	22
25	Abstract thinking increases one's sense of power. Journal of Experimental Social Psychology, 2008, 44, 378-385.	1.3	113
26	Subliminal exposure to faces and racial attitudes: Exposure to Whites makes Whites like Blacks less. Journal of Experimental Social Psychology, 2008, 44, 50-64.	1.3	46
27	Powerful People Make Good Decisions Even When They Consciously Think. Psychological Science, 2008, 19, 1258-1259.	1.8	37
28	Lacking Power Impairs Executive Functions. Psychological Science, 2008, 19, 441-447.	1.8	240
29	Nonconscious Effects of Power on Basic Approach and Avoidance Tendencies. Social Cognition, 2008, 26, 1-24.	0.5	159
30	Nonconscious goal pursuit: Acting in an explanatory vacuum. Journal of Experimental Social Psychology, 2006, 42, 668-675.	1.3	47
31	You focus on the forest when you're in charge of the trees: Power priming and abstract information processing.. Journal of Personality and Social Psychology, 2006, 90, 578-596.	2.6	612
32	The Power of the Subliminal: On Subliminal Persuasion and Other Potential Applications. , 2006, , 77-106.		31
33	The Unconscious Consumer: Effects of Environment on Consumer Behavior. Journal of Consumer Psychology, 2005, 15, 193-202.	3.2	376
34	What Do We Do Unconsciously? And How?. Journal of Consumer Psychology, 2005, 15, 225-229.	3.2	26
35	Models of visuospatial and verbal memory across the adult life span.. Psychology and Aging, 2002, 17, 299-320.	1.4	1,380
36	Affective habituation: Subliminal exposure to extreme stimuli decreases their extremity.. Emotion, 2002, 2, 203-214.	1.5	71

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37	Models of visuospatial and verbal memory across the adult life span. <i>Psychology and Aging</i> , 2002, 17, 299-320.	1.4	536
38	Demarginalizing the sexual self. <i>Journal of Sex Research</i> , 2001, 38, 302-311.	1.6	99
39	What Drives the Psychological Effects of Power? A Comparison of the Approach/Inhibition and Social Distance Theories. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0