

# Pamela K Smith

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/2495899/publications.pdf>

Version: 2024-02-01

39  
papers

4,809  
citations

279487

23  
h-index

377514

34  
g-index

41  
all docs

41  
docs citations

41  
times ranked

4119  
citing authors

#	ARTICLE	IF	CITATIONS
1	Models of visuospatial and verbal memory across the adult life span.. Psychology and Aging, 2002, 17, 299-320.	1.4	1,380
2	You focus on the forest when you're in charge of the trees: Power priming and abstract information processing.. Journal of Personality and Social Psychology, 2006, 90, 578-596.	2.6	612
3	Models of visuospatial and verbal memory across the adult life span. Psychology and Aging, 2002, 17, 299-320.	1.4	536
4	The Social Distance Theory of Power. Personality and Social Psychology Review, 2013, 17, 158-186.	3.4	436
5	The Unconscious Consumer: Effects of Environment on Consumer Behavior. Journal of Consumer Psychology, 2005, 15, 193-202.	3.2	376
6	Lacking Power Impairs Executive Functions. Psychological Science, 2008, 19, 441-447.	1.8	240
7	Nonconscious Effects of Power on Basic Approach and Avoidance Tendencies. Social Cognition, 2008, 26, 1-24.	0.5	159
8	Abstract thinking increases one's sense of power. Journal of Experimental Social Psychology, 2008, 44, 378-385.	1.3	113
9	Demarginalizing the sexual self. Journal of Sex Research, 2001, 38, 302-311.	1.6	99
10	Having the Power to Forgive: When the Experience of Power Increases Interpersonal Forgiveness. Personality and Social Psychology Bulletin, 2010, 36, 1010-1023.	1.9	88
11	Power in everyday life. Proceedings of the National Academy of Sciences of the United States of America, 2016, 113, 10043-10048.	3.3	78
12	Affective habituation: Subliminal exposure to extreme stimuli decreases their extremity.. Emotion, 2002, 2, 203-214.	1.5	71
13	The Nonconscious Nature of Power: Cues and Consequences. Social and Personality Psychology Compass, 2010, 4, 918-938.	2.0	65
14	The Future of Women in Psychological Science. Perspectives on Psychological Science, 2021, 16, 483-516.	5.2	59
15	Using abstract language signals power.. Journal of Personality and Social Psychology, 2014, 107, 41-55.	2.6	55
16	Nonconscious goal pursuit: Acting in an explanatory vacuum. Journal of Experimental Social Psychology, 2006, 42, 668-675.	1.3	47
17	Subliminal exposure to faces and racial attitudes: Exposure to Whites makes Whites like Blacks less. Journal of Experimental Social Psychology, 2008, 44, 50-64.	1.3	46
18	Sage on the Stage. Personality and Social Psychology Bulletin, 2017, 43, 493-507.	1.9	38

#	ARTICLE	IF	CITATIONS
19	Powerful People Make Good Decisions Even When They Consciously Think. <i>Psychological Science</i> , 2008, 19, 1258-1259.	1.8	37
20	Laughter conveys status. <i>Journal of Experimental Social Psychology</i> , 2016, 65, 109-115.	1.3	36
21	Lowering the Pitch of Your Voice Makes You Feel More Powerful and Think More Abstractly. <i>Social Psychological and Personality Science</i> , 2012, 3, 497-502.	2.4	31
22	The Power of the Subliminal: On Subliminal Persuasion and Other Potential Applications. , 2006, , 77-106.		31
23	The interpersonal nature of power and status. <i>Current Opinion in Behavioral Sciences</i> , 2015, 3, 152-156.	2.0	29
24	What Do We Do Unconsciously? And How?. <i>Journal of Consumer Psychology</i> , 2005, 15, 225-229.	3.2	26
25	Legitimacy Crisis? Behavioral Approach and Inhibition When Power Differences are Left Unexplained. <i>Social Justice Research</i> , 2008, 21, 358-376.	0.6	22
26	Does Power Reduce Temporal Discounting? Commentary on Joshi and Fast (2013). <i>Psychological Science</i> , 2018, 29, 1010-1019.	1.8	11
27	The leaders'™ rosy halo: why do we give power holders the benefit of the doubt?. , 2014, , 53-72.		9
28	Poisoned Praise. <i>Social Psychological and Personality Science</i> , 2018, 9, 470-480.	2.4	8
29	Power and Categorization. <i>Social Psychological and Personality Science</i> , 2016, 7, 281-289.	2.4	7
30	Power and cognitive functioning. <i>Current Opinion in Psychology</i> , 2020, 33, 95-99.	2.5	5
31	Power Increases Perceptions of Others'™ Choices, Leading People to Blame Others More. <i>Social Psychological and Personality Science</i> , 2022, 13, 170-177.	2.4	5
32	Medium is a powerful message: Pictures signal less power than words. <i>Organizational Behavior and Human Decision Processes</i> , 2022, 169, 104132.	1.4	5
33	Moving Closer to Reach the Top: Approach Behavior Increases One's Sense of Power. <i>Social Cognition</i> , 2013, 31, 518-529.	0.5	3
34	When and how refusing to help decreases one's influence. <i>Journal of Experimental Social Psychology</i> , 2021, 95, 104120.	1.3	3
35	Three Problems With Dual Systems. <i>Psychological Inquiry</i> , 2010, 21, 242-249.	0.4	2
36	Using Abstract Language Signals Power. <i>Proceedings - Academy of Management</i> , 2013, 2013, 14467.	0.0	1

#	ARTICLE	IF	CITATIONS
37	What Drives the Psychological Effects of Power? A Comparison of the Approach/Inhibition and Social Distance Theories. SSRN Electronic Journal, 0, , .	0.4	0
38	Frontiers of Social Hierarchy Research: Dynamics in Teams and Organizations. Proceedings - Academy of Management, 2019, 2019, 19662.	0.0	0
39	Antecedents and Consequences of Dominance and Prestige Paths to Social Rank. Proceedings - Academy of Management, 2019, 2019, 15138.	0.0	0