

# Keith M Hmieleski

## List of Publications by Year in descending order

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28  
papers

5,733  
citations

257357

24  
h-index

501076

28  
g-index

29  
all docs

29  
docs citations

29  
times ranked

3667  
citing authors

#	ARTICLE	IF	CITATIONS
1	Entrepreneurs' Optimism And New Venture Performance: A Social Cognitive Perspective. <i>Academy of Management Journal</i> , 2009, 52, 473-488.	4.3	647
2	The importance of vertical and shared leadership within new venture top management teams: Implications for the performance of startups. <i>Leadership Quarterly</i> , 2006, 17, 217-231.	3.6	575
3	New Venture Teams. <i>Journal of Management</i> , 2014, 40, 226-255.	6.3	416
4	Funders' positive affective reactions to entrepreneurs' crowdfunding pitches: The influence of perceived product creativity and entrepreneurial passion. <i>Journal of Business Venturing</i> , 2017, 32, 90-106.	4.0	354
5	Why Entrepreneurs Often Experience <i>Low</i> , Not High, Levels of Stress. <i>Journal of Management</i> , 2016, 42, 742-768.	6.3	337
6	A comparative study of new venture top management team composition, dynamics and performance between university-based and independent start-ups. <i>Research Policy</i> , 2005, 34, 1091-1105.	3.3	324
7	Proclivity for Improvisation as a Predictor of Entrepreneurial Intentions. <i>Journal of Small Business Management</i> , 2006, 44, 45-63.	2.8	307
8	The contrasting interaction effects of improvisational behavior with entrepreneurial self-efficacy on new venture performance and entrepreneur work satisfaction. <i>Journal of Business Venturing</i> , 2008, 23, 482-496.	4.0	302
9	When does entrepreneurial self-efficacy enhance versus reduce firm performance?. <i>Strategic Entrepreneurship Journal</i> , 2008, 2, 57-72.	2.6	284
10	The moderating effect of environmental dynamism on the relationship between entrepreneur leadership behavior and new venture performance. <i>Journal of Business Venturing</i> , 2006, 21, 243-263.	4.0	266
11	A contextual examination of new venture performance: entrepreneur leadership behavior, top management team heterogeneity, and environmental dynamism. <i>Journal of Organizational Behavior</i> , 2007, 28, 865-889.	2.9	246
12	Regulatory focus and new venture performance: A study of entrepreneurial opportunity exploitation under conditions of risk versus uncertainty. <i>Strategic Entrepreneurship Journal</i> , 2008, 2, 285-299.	2.6	211
13	Entrepreneurs' dispositional positive affect: The potential benefits " and potential costs " of being "œup". <i>Journal of Business Venturing</i> , 2012, 27, 310-324.	4.0	197
14	Shared Authentic Leadership and New Venture Performance. <i>Journal of Management</i> , 2012, 38, 1476-1499.	6.3	191
15	The Role of Human Capital in Technological Entrepreneurship. <i>Entrepreneurship Theory and Practice</i> , 2007, 31, 791-806.	7.1	185
16	Integrating Discovery and Creation Perspectives of Entrepreneurial Action: The Relative Roles of Founding <sc>CEO</sc> Human Capital, Social Capital, and Psychological Capital in Contexts of Risk Versus Uncertainty. <i>Strategic Entrepreneurship Journal</i> , 2015, 9, 289-312.	2.6	145
17	A study of the moderating effects of firm age at internationalization on firm survival and short-term growth. <i>Strategic Entrepreneurship Journal</i> , 2010, 4, 183-192.	2.6	123
18	The Dark Triad and Nascent Entrepreneurship: An Examination of Unproductive versus Productive Entrepreneurial Motives. <i>Journal of Small Business Management</i> , 2016, 54, 7-32.	2.8	122

#	ARTICLE	IF	CITATIONS
19	The Conflicting Cognitions of Corporate Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2007, 31, 103-121.	7.1	104
20	The downside of being "up": entrepreneurs' dispositional positive affect and firm performance. <i>Strategic Entrepreneurship Journal</i> , 2011, 5, 101-119.	2.6	98
21	The Yin and Yang of entrepreneurship: Gender differences in the importance of communal and agentic characteristics for entrepreneurs' subjective well-being and performance. <i>Journal of Business Venturing</i> , 2019, 34, 709-730.	4.0	92
22	Entrepreneurs' Improvisational Behavior and Firm Performance: A Study of Dispositional and Environmental Moderators. <i>Strategic Entrepreneurship Journal</i> , 2013, 7, 138-150.	2.6	91
23	The Psychological Foundations of University Science Commercialization: A Review of the Literature and Directions for Future Research. <i>Academy of Management Perspectives</i> , 2018, 32, 43-77.	4.3	48
24	Differences in the Outcomes of Work and Family Conflict between Family and Nonfamily Businesses: An Examination of Business Founders. <i>Entrepreneurship Theory and Practice</i> , 2015, 39, 1413-1432.	7.1	28
25	The art of discovering and exploiting unexpected opportunities: The roles of organizational improvisation and serendipity in new venture performance. <i>Journal of Business Venturing</i> , 2021, 36, 106121.	4.0	21
26	Using functional neuroimaging to advance entrepreneurial cognition research. <i>Journal of Small Business Management</i> , 2023, 61, 938-966.	2.8	13
27	Laughing All the Way to the Bank: The Joint Roles of Shared Coping Humor and Entrepreneurial Team-Efficacy in New Venture Performance. <i>Entrepreneurship Theory and Practice</i> , 2022, 46, 1782-1811.	7.1	3
28	The Contingent Effects of Intra-team Abusive Behavior on Team Thriving and New Venture Performance. <i>Journal of Management</i> , 2023, 49, 808-838.	6.3	3